

#### **FILTERS**

| market   | All |
|----------|-----|
| region   | All |
| division | All |

# **Customer Net Sales Performance**

All values in USD

Note: 21 vs 20 is not part of pivot table

#### Column Labels

| Values       | 2019   | 2020   | 2021   | 21 vs 20 |
|--------------|--------|--------|--------|----------|
| Net Sales    | 87.5M  | 196.7M | 598.9M | 304%     |
| COGS         | 51.2M  | 123.4M | 380.7M | 309%     |
| Gross Margin | 36.2M  | 73.3M  | 218.2M | 298%     |
| GM %         | 41.43% | 37.28% | 36.43% | 98%      |



