

SHIVAM KOTHIYAL



CONTACT

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PERSONAL DETAIL

Date of Birth : 08/06/1998

Marital Status : Single

Nationality : Indian

SKILL

Business development

Good at Multitasking

Complex Problem Solver

Strong Decision Maker

Service Focused

Strong Interpersonal Skill

Communication Skill

INTERESTS

Astrology

Travelling

Listening Music

LANGUAGES

English

Hindi

OBJECTIVE

Being a highly analytical, dedicated and hardworking individual with the ability to work with a team or on my own initiative I look forward to render my services on a Global platform and doing my level best to the job assigned and to contribute to achieve organization objectives as well as personal goals.

EXPERIENCE

07/11/2022 - 04/05/2023

Lenskart

Store Manager/Sales Associate

I worked as Sales Associate cum acting Store Manager at Lenskart. I handled the team of 4 members in which 2 were optometrist and 2 were Sales Associate. I was responsible for providing the best customer experience in the stores by providing high standards of selling services to customer. I was dedicated to customer satisfaction and resolving any concerns that the customer has Product recommendation.

05/02/2022 - 05/04/2022

Mandatory trendz

Business development intern

An E-learning Edtech company which provides courses of python programming and Digital marketing. • Calling leads and informing them about the courses.

15/08/2018 - 10/07/2020

Apex Global School

Sales Officer

Coordinate the processing of all student applications from submission to outcome, to ensure that applications are treated in a timely manner. Provide clarification to students in a professional manner.

EDUCATION

2020-2022

Graphic Era Hill University

Master of Business Administration(Marketing)
8.8

2015-2018

Pt. Deen Dayal Upadhyay Management College

Bachelor of Business Administration
70%

ADDITIONAL INFORMATION

✓Fundamentals of Digital marketing:- Google ✓Customer Relationship Management:- Swayam ✓Diploma In Computer Applications:- Navbharat Computer Education (Meerut)