```
In [1]: import numpy as np
    import pandas as pd
    import seaborn as sns
    import matplotlib.pyplot as plt
    import warnings
    import re
    import plotly.express as px
    import plotly.graph_objs as go
    import plotly. figure_factory as ff
    warnings.filterwarnings('ignore')
    %matplotlib inline
In [2]: df=pd.read_csv('netflix.csv')
```

localhost:8888/notebooks/Netflix_Business_Case_Study/Netflix_Business_Case_Study_ShivamShekhar.ipynb#

In [3]: df.head()

Out[3]:

| | show_id | type | title | director | cast | country | date_added | release_year | rating | duration | listed_in | description |
|---|------------|------------|-----------------------------|--------------------|--|------------------|-----------------------|--------------|-----------|--------------|--|---|
| 0 | s1 | Movie | Dick Johnson Is Dead | Kirsten Johnson | NaN | United States | September 25, 2021 | 2020 | PG- 13 | 90 min | Documentaries | As her father nears the end of his life, filmm |
| 1 | s2 | TV Show | Blood & Water | NaN | Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban | South Africa | September 24, 2021 | 2021 | TV- MA | 2 Seasons | International TV Shows, TV Dramas, TV Mysteries | After crossing paths at a party, a Cape Town t |
| 2 | s3 | TV Show | Ganglands | Julien Leclercq | Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi | NaN | September 24, 2021 | 2021 | TV- MA | 1 Season | Crime TV Shows, International TV Shows, TV Act | To protect his family from a powerful drug lor |
| 3 | s4 | TV Show | Jailbirds New Orleans | NaN | NaN | NaN | September 24, 2021 | 2021 | TV- MA | 1 Season | Docuseries, Reality TV | Feuds, flirtations and toilet talk go down amo |
| 4 | s 5 | TV Show | Kota Factory | NaN | Mayur More, Jitendra Kumar, Ranjan Raj, Alam K | India | September 24, 2021 | 2021 | TV- MA | 2 Seasons | International TV Shows, Romantic TV Shows, TV | In a city of coaching centers known to train I |

In [4]: df.tail()

Out[4]:

| | show_id | type | title | director | cast | country | date_added | release_year | rating | duration | listed_in | description |
|------|---------|------------|----------------|--------------------|---|------------------|----------------------|--------------|--------|--------------|---|---|
| 8802 | s8803 | Movie | Zodiac | David Fincher | Mark Ruffalo, Jake Gyllenhaal, Robert Downey J | United States | November 20, 2019 | 2007 | R | 158 min | Cult Movies, Dramas, Thrillers | A political cartoonist, a crime reporter and a |
| 8803 | s8804 | TV Show | Zombie Dumb | NaN | NaN | NaN | July 1, 2019 | 2018 | TV-Y7 | 2 Seasons | Kids' TV, Korean TV Shows, TV Comedies | While living alone in a spooky town, a young g |
| 8804 | s8805 | Movie | Zombieland | Ruben Fleischer | Jesse Eisenberg, Woody Harrelson, Emma Stone, | United States | November 1, 2019 | 2009 | R | 88 min | Comedies, Horror Movies | Looking to survive in a world taken over by zo |
| 8805 | s8806 | Movie | Zoom | Peter Hewitt | Tim Allen, Courteney Cox, Chevy Chase, Kate Ma | United States | January 11, 2020 | 2006 | PG | 88 min | Children & Family Movies, Comedies | Dragged from civilian life, a former superhero |
| 8806 | s8807 | Movie | Zubaan | Mozez Singh | Vicky Kaushal, Sarah-Jane Dias, Raaghav Chanan | India | March 2, 2019 | 2015 | TV-14 | 111 min | Dramas, International Movies, Music & Musicals | A scrappy but poor boy worms his way into a ty |

```
In [5]: df.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 8807 entries, 0 to 8806
        Data columns (total 12 columns):
             Column
                           Non-Null Count Dtype
             show id
                           8807 non-null
                                           object
             type
                           8807 non-null
                                           object
         1
             title
                           8807 non-null
                                           object
                                           object
                           6173 non-null
             director
                           7982 non-null
                                           object
             cast
             country
                           7976 non-null
                                           object
                           8797 non-null
                                           object
             date added
             release year
                           8807 non-null
                                           int64
             rating
                           8803 non-null
                                           object
             duration
                           8804 non-null
                                           object
         10 listed in
                           8807 non-null
                                           object
         11 description
                           8807 non-null
                                           object
        dtypes: int64(1), object(11)
        memory usage: 825.8+ KB
In [6]: | df.shape
Out[6]: (8807, 12)
```

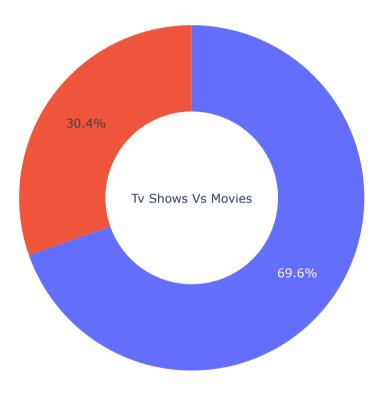
```
In [7]: df.describe()
Out[7]:
                release_year
                8807.000000
          count
                2014.180198
                   8.819312
            std
                1925.000000
           min
           25%
                2013.000000
                2017.000000
                2019.000000
                2021.000000
In [8]: df.columns
Out[8]: Index(['show_id', 'type', 'title', 'director', 'cast', 'country', 'date_added',
                'release year', 'rating', 'duration', 'listed in', 'description'],
               dtype='object')
```

Inspecting Missing Values in the Dataset

```
In [9]: | df.isnull().sum().sort_values(ascending = False)
 Out[9]: director
                         2634
         country
                          831
         cast
                          825
         date added
                           10
         rating
                            4
         duration
                            3
         show id
                            0
         type
                            0
         title
                            0
         release year
                            0
         listed in
         description
         dtype: int64
In [10]: round(df.isnull().sum() / df.shape[0] * 100,2).sort_values(ascending = False)
Out[10]: director
                         29.91
         country
                          9.44
         cast
                          9.37
         date added
                          0.11
         rating
                          0.05
                          0.03
         duration
         show_id
                          0.00
                          0.00
         type
         title
                          0.00
         release_year
                          0.00
         listed_in
                          0.00
         description
                          0.00
         dtype: float64
```

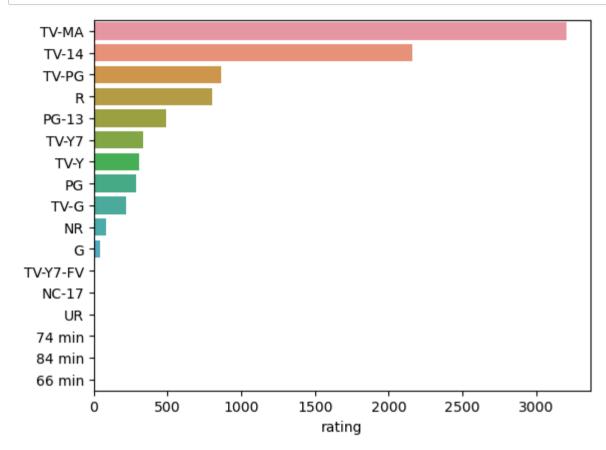
```
In [11]: df["director"].value counts()
Out[11]: Rajiv Chilaka
                                            19
         Raúl Campos, Jan Suter
                                            18
         Marcus Raboy
                                            16
         Suhas Kadav
                                            16
         Jay Karas
                                            14
         Raymie Muzquiz, Stu Livingston
                                             1
         Joe Menendez
                                             1
         Eric Bross
                                             1
         Will Eisenberg
                                             1
         Mozez Singh
         Name: director, Length: 4528, dtype: int64
In [12]: df["director"].value counts().head(10) #Top 10 directors based on count.
Out[12]: Rajiv Chilaka
                                    19
         Raúl Campos, Jan Suter
                                    18
         Marcus Raboy
                                    16
         Suhas Kadav
                                    16
         Jay Karas
                                    14
         Cathy Garcia-Molina
                                    13
         Martin Scorsese
                                    12
         Youssef Chahine
                                    12
         Jay Chapman
                                    12
         Steven Spielberg
                                    11
         Name: director, dtype: int64
```

2. Comparison of tv shows vs. movies.



```
In [14]: | df.type.value_counts()
Out[14]: Movie
                    6131
                    2676
         TV Show
         Name: type, dtype: int64
In [15]: | df.rating.value_counts()
Out[15]: TV-MA
                     3207
         TV-14
                     2160
         TV-PG
                      863
                      799
         R
         PG-13
                      490
         TV-Y7
                      334
         TV-Y
                      307
         PG
                      287
         TV-G
                      220
                       80
         NR
         G
                       41
         TV-Y7-FV
                        6
         NC-17
                        3
         UR
         74 min
                        1
         84 min
                        1
         66 min
                        1
         Name: rating, dtype: int64
```

```
In [16]: sns.barplot(y=df.rating.value_counts().index, x=df.rating.value_counts(), data=df, orient="h")
    plt.show()
```



The highest count - TV-MA is the rating that shows that a program is intended for adults. 'MA stands for 'mature audiences. Children aged 17 and younger should not view these programs.

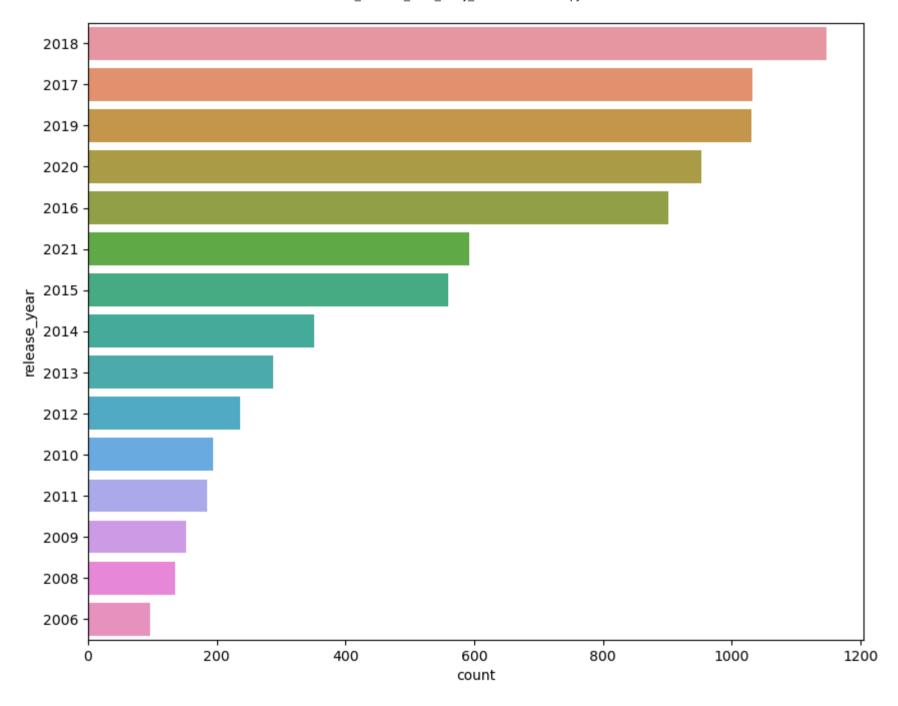
Second largest is the 'TV-14'. A TV-14 program is meant for children over 14 years of age. It is generally not recommended to let children watch the program without parental attendance, or at least without them vetting it first. It can contain crude humor, the use of harmful substances, strong language, violence, and complex or upsetting themes.

Third largest is the very popular 'R' rating. R is the short for retricted, so any young person under 17 should not watch.

```
In [17]: df.country.value counts().head(10)
Out[17]: United States
                           2818
         India
                            972
         United Kingdom
                            419
         Japan
                            245
         South Korea
                            199
         Canada
                            181
         Spain
                            145
         France
                            124
         Mexico
                            110
         Egypt
                            106
         Name: country, dtype: int64
```

1. How has the number of movies released per year changed over the last 20-30 years?

```
In [18]: plt.figure(figsize=(10,8))
ax= sns.countplot(y="release_year", data=df, order=df.release_year.value_counts().index[0:15])
```

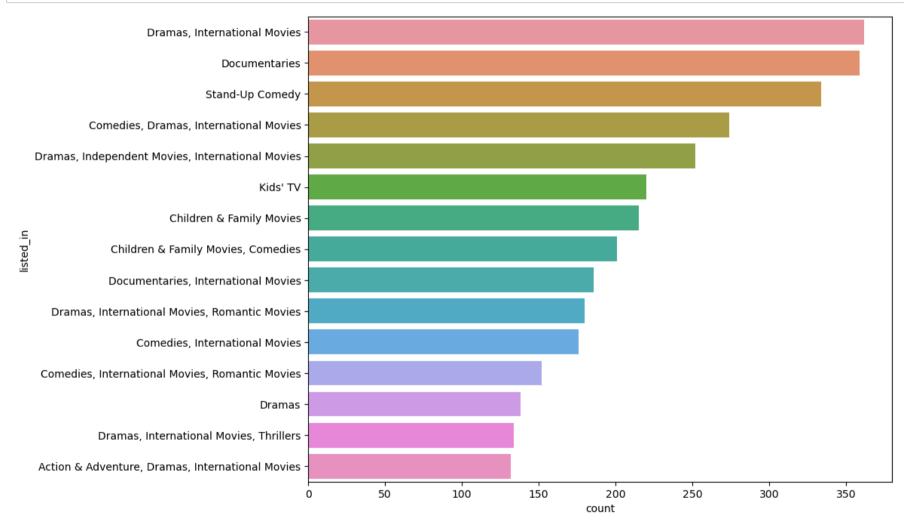


Heighest Releases in 2018 followed by 2017 and 2019

```
In [19]: df.director.value counts().head(10)
Out[19]: Rajiv Chilaka
                                    19
         Raúl Campos, Jan Suter
                                    18
         Marcus Rabov
                                    16
         Suhas Kadav
                                    16
         Jay Karas
                                    14
         Cathy Garcia-Molina
                                    13
         Martin Scorsese
                                    12
         Youssef Chahine
                                    12
         Jay Chapman
                                    12
         Steven Spielberg
                                    11
         Name: director, dtype: int64
In [20]: df.listed in.value counts().head(10)
Out[20]: Dramas, International Movies
                                                              362
         Documentaries
                                                              359
         Stand-Up Comedy
                                                              334
         Comedies, Dramas, International Movies
                                                              274
         Dramas, Independent Movies, International Movies
                                                              252
         Kids' TV
                                                              220
         Children & Family Movies
                                                              215
         Children & Family Movies, Comedies
                                                              201
         Documentaries, International Movies
                                                              186
         Dramas, International Movies, Romantic Movies
                                                              180
         Name: listed in, dtype: int64
```

```
In [21]: df.listed in.value counts().tail(10)
Out[21]: Docuseries, Reality TV, Teen TV Shows
                                                               1
         Crime TV Shows, International TV Shows, Reality TV
                                                               1
         Anime Features, Romantic Movies
                                                               1
         Anime Features, Music & Musicals
                                                               1
         British TV Shows, Kids' TV, TV Thrillers
                                                               1
         Kids' TV, TV Action & Adventure, TV Dramas
         TV Comedies, TV Dramas, TV Horror
         Children & Family Movies, Comedies, LGBTQ Movies
                                                               1
         Kids' TV, Spanish-Language TV Shows, Teen TV Shows
                                                               1
         Cult Movies, Dramas, Thrillers
                                                               1
         Name: listed in, dtype: int64
```

```
In [22]: plt.figure(figsize=(10,8))
ax = sns.countplot (y="listed_in", data=df, order=df.listed_in.value_counts().index[0:15])
```



Handling Missing Values

```
In [23]: round(df.isnull().sum() / df.shape[0] * 100,2).sort values(ascending=False)
Out[23]: director
                         29.91
         country
                          9.44
         cast
                          9.37
         date added
                          0.11
         rating
                          0.05
         duration
                          0.03
         show id
                          0.00
                          0.00
         type
         title
                          0.00
         release year
                          0.00
         listed in
                          0.00
         description
                          0.00
         dtype: float64
In [24]: round(df.isnull().sum())
Out[24]: show_id
                            0
         type
                            0
         title
                            0
         director
                         2634
         cast
                          825
         country
                          831
         date added
                           10
         release year
                            0
         rating
         duration
                            3
         listed in
         description
                            0
         dtype: int64
In [25]: #Dropping rows for small percentages of null
         df.dropna(subset=["rating", "duration"],axis=0, inplace=True)
```

```
In [26]: df.shape
Out[26]: (8800, 12)
In [27]: round(df.isnull().sum() / df.shape[0] * 100,2).sort values(ascending=False)
Out[27]: director
                         29.90
         country
                          9.43
         cast
                          9.38
         date added
                          0.11
         show id
                          0.00
                          0.00
         type
         title
                          0.00
         release year
                          0.00
         rating
                          0.00
         duration
                          0.00
         listed in
                          0.00
         description
                          0.00
         dtype: float64
In [28]: df.dropna (subset=["date added"],axis=0, inplace=True)
```

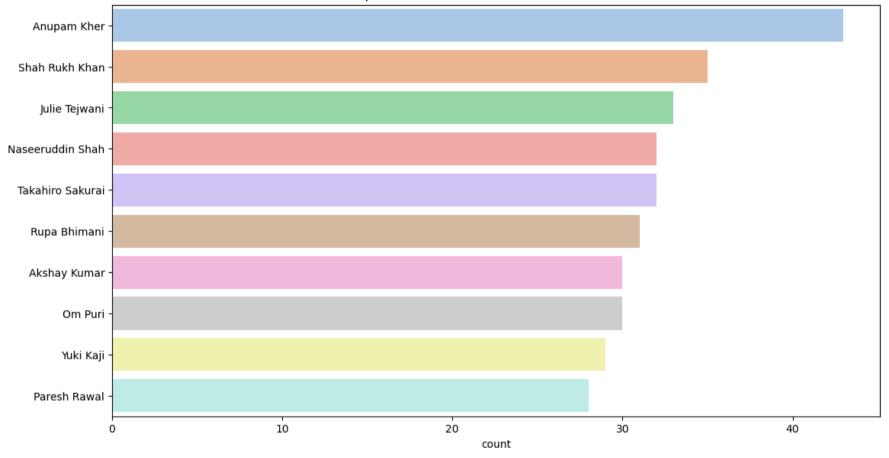
```
In [29]: round(df.isnull().sum() / df.shape[0] * 100,2).sort values(ascending=False)
Out[29]: director
                         29.82
         country
                          9.43
         cast
                          9.39
                          0.00
         show id
         type
                          0.00
         title
                          0.00
         date added
                          0.00
                          0.00
         release year
         rating
                          0.00
         duration
                          0.00
         listed in
                          0.00
         description
                          0.00
         dtype: float64
In [30]: ### replace missing values in country with "Unknown"
         df["country"].replace(np.NaN, "Unknown", inplace=True)
In [31]: round(df.isnull().sum() / df.shape[0] * 100,2).sort_values(ascending=False)
Out[31]: director
                         29.82
         cast
                          9.39
         show id
                          0.00
         type
                          0.00
         title
                          0.00
         country
                          0.00
         date added
                          0.00
         release year
                          0.00
         rating
                          0.00
         duration
                          0.00
         listed in
                          0.00
         description
                          0.00
         dtype: float64
```

```
In [32]: df.country.value counts().head()
Out[32]: United States
                           2809
         India
                            972
         Unknown
                            829
         United Kingdom
                            418
         Japan
                            243
         Name: country, dtype: int64
In [33]: df.cast.value counts().head()
Out[33]: David Attenborough
                                                                                                     19
         Vatsal Dubey, Julie Tejwani, Rupa Bhimani, Jigna Bhardwaj, Rajesh Kava, Mousam, Swapnil
                                                                                                     14
         Samuel West
                                                                                                     10
         Jeff Dunham
                                                                                                      7
                                                                                                      6
         David Spade, London Hughes, Fortune Feimster
         Name: cast, dtype: int64
In [34]: ### replace missing values in Cast with "No Cast"
         df["cast"].replace(np. NaN, "No Cast", inplace=True)
In [35]: round(df.isnull().sum() / df.shape[0] * 100,2).sort values(ascending=False)
Out[35]: director
                         29.82
         show id
                          0.00
         type
                          0.00
         title
                          0.00
                          0.00
         cast
         country
                          0.00
         date added
                          0.00
         release year
                          0.00
         rating
                          0.00
         duration
                          0.00
         listed in
                          0.00
         description
                          0.00
         dtype: float64
```

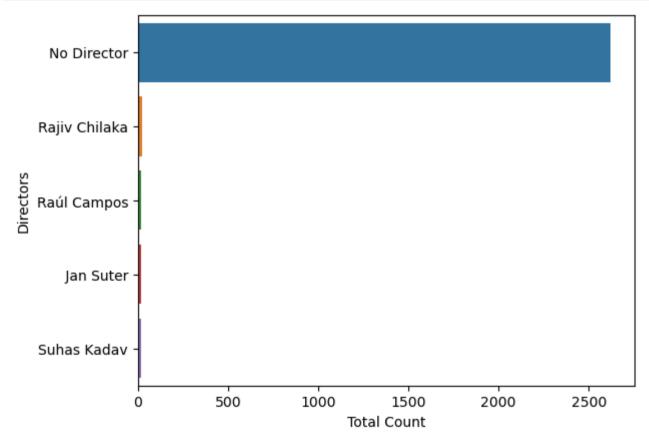
```
In [36]: ### replace missing values in Director with "No Director"
         df ["director"].replace(np.NaN, "No Director", inplace=True)
In [37]: round(df.isnull().sum() / df.shape[0] * 100,2).sort values(ascending=False)
Out[37]: show id
                         0.0
         type
                         0.0
         title
                         0.0
         director
                         0.0
                         0.0
         cast
         country
                         0.0
                         0.0
         date added
         release year
                         0.0
         rating
                         0.0
         duration
                         0.0
         listed in
                         0.0
         description
                         0.0
         dtype: float64
In [38]: df["title"]
Out[38]: 0
                  Dick Johnson Is Dead
                         Blood & Water
         1
         2
                             Ganglands
         3
                 Jailbirds New Orleans
                          Kota Factory
         8802
                                Zodiac
         8803
                           Zombie Dumb
         8804
                            Zombieland
         8805
                                  Zoom
         8806
                                Zubaan
         Name: title, Length: 8790, dtype: object
```

```
In [39]: cast_shows = df[df.cast != "No Cast"].set_index("title").cast.str.split(", ", expand=True).stack().reset_index(level
plt.figure(figsize=(13,7))
plt.title("Top 10 Actor Movies based on the no. of titles")
sns.countplot(y = cast_shows, order = cast_shows.value_counts().index[:10], palette = "pastel")
plt.show()
```

Top 10 Actor Movies based on the no. of titles



```
In [40]: cast_df = pd.DataFrame()
    cast_df = df['director'].str.split(',', expand=True).stack()
    cast_df = cast_df.to_frame()
    cast_df.columns = ['Directors']
    directors=cast_df.groupby(['Directors']).size().reset_index(name = 'Total Count')
    directors=directors [directors. Directors != 'Unknown']
    directors=directors.sort_values (by= [ 'Total Count'], ascending=False)
    top5directors=directors.head()
    barChart2 = sns.barplot (top5directors, x= 'Total Count', y='Directors')
```



- 1. Top 5 Popular Cast: Anupam Kher, Rupa Bhimani, Takahiro Sakurai, Julie Tejwani, Om Puri
- 2. Top 5 Popular Directors: Rajiv Chilaka, Jan Suter, Raúl Campos, Suhas Kadav, Marcus Raboy

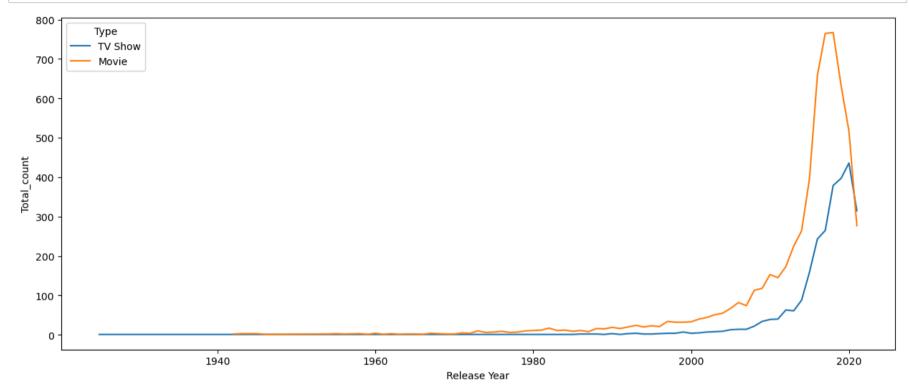
```
In [41]: df1 = df[['type', 'release_year']]
    df1 = df1.rename (columns = {"release_year": "Release Year", "type": "Type"})
    df2 = df1.groupby(['Release Year', 'Type']).size().reset_index (name = 'Total_count')
    df2
```

Out[41]:

| | Release Year | Туре | Total_count |
|-----|--------------|---------|-------------|
| 0 | 1925 | TV Show | 1 |
| 1 | 1942 | Movie | 2 |
| 2 | 1943 | Movie | 3 |
| 3 | 1944 | Movie | 3 |
| 4 | 1945 | Movie | 3 |
| | | | |
| 114 | 2019 | TV Show | 397 |
| 115 | 2020 | Movie | 517 |
| 116 | 2020 | TV Show | 436 |
| 117 | 2021 | Movie | 277 |
| 118 | 2021 | TV Show | 315 |

119 rows × 3 columns

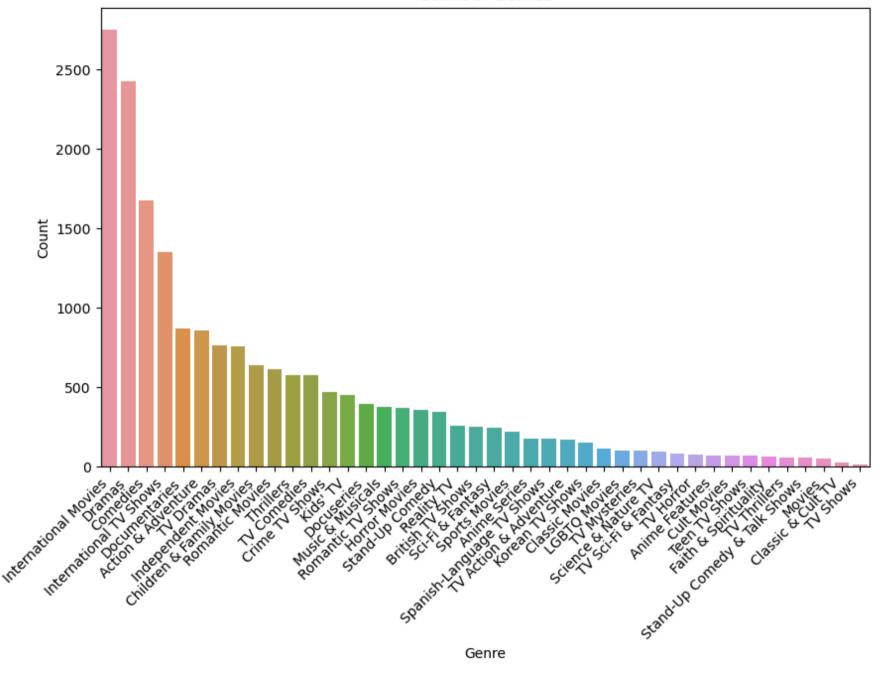
```
In [42]: plt.figure(figsize=(15, 6))
graph = sns.lineplot(df2, x = "Release Year", y="Total_count", hue = "Type")
```



```
In [43]: df['duration']
Out[43]: 0
                     90 min
                 2 Seasons
         1
         2
                  1 Season
         3
                  1 Season
         4
                  2 Seasons
                    . . .
                   158 min
         8802
         8803
                 2 Seasons
                     88 min
         8804
         8805
                     88 min
         8806
                    111 min
         Name: duration, Length: 8790, dtype: object
In [44]: |df['duration min'] = df[df['type'] == 'Movie']['duration'].str.extract('(\d+)').astype(float)
         df['duration seasons'] = df[df['type'] == 'TV Show']['duration'].str.extract('(\d+)').astype(float) # fill NaN value
         df[['duration min', 'duration seasons']] = df[['duration min', 'duration seasons']].fillna(0)
         df = df.drop('duration', axis= 1)
In [45]: df['duration min']
         df['duration seasons']
Out[45]: 0
                  0.0
                 2.0
                 1.0
                  1.0
                 2.0
                 . . .
         8802
                 0.0
         8803
                 2.0
         8804
                  0.0
                 0.0
         8805
         8806
         Name: duration seasons, Length: 8790, dtype: float64
```

```
In [46]: genre_counts = df['listed_in'].str.split(', ').explode().value_counts()
# Plot the count of genres using a bar plot
plt.figure(figsize=(10, 6))
sns.barplot(x=genre_counts.index, y=genre_counts.values)
plt.xlabel('Genre')
plt.ylabel('Count')
plt.title('Count of Genres')
plt.xticks(rotation=45, ha='right')
plt.show()
```

Count of Genres



international movies, dramas, comedies, international TV shows are very popular genres.

In [47]: movies_df=df.loc[(df['type']=="Movie")]
movies_df.head (2)

Out[47]:

| • | show_id | type | title | director | cast | country | date_added | release_year | rating | listed_in | description | duration_min | duratior |
|---|---------|-------|---|---|--|------------------|-----------------------|--------------|-----------|-----------------------------|---|--------------|----------|
| 0 | s1 | Movie | Dick Johnson Is Dead | Kirsten Johnson | No Cast | United States | September 25, 2021 | 2020 | PG- 13 | Documentaries | As her father nears the end of his life, filmm | 90.0 | |
| 6 | s7 | Movie | My Little Pony: A New Generation | Robert Cullen, José Luis Ucha | Vanessa Hudgens, Kimiko Glenn, James Marsden, | Unknown | September 24, 2021 | 2021 | PG | Children & Family Movies | Equestria's divided. But a bright- eyed hero be | 91.0 | |

In [48]: show_df=df.loc[(df['type']=="TV Show")]
 show_df.head (2)

Out[48]:

| | show_id | type | title | director | cast | country | date_added | release_year | rating | listed_in | description | duration_min | duration_s |
|---|---------|------------|------------------|--------------------|--|-----------------|-----------------------|--------------|-----------|---|---|--------------|------------|
| 1 | s2 | TV Show | Blood & Water | No Director | Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban | South Africa | September 24, 2021 | 2021 | TV- MA | International TV Shows, TV Dramas, TV Mysteries | After crossing paths at a party, a Cape Town t | 0.0 | |
| 2 | s3 | TV Show | Ganglands | Julien Leclercq | Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi | Unknown | September 24, 2021 | 2021 | TV- MA | Crime TV Shows, International TV Shows, TV Act | To protect his family from a powerful drug lor | 0.0 | |
| 4 | | | | | | | | | | | | | |

```
In [50]: movies df.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 6126 entries, 0 to 8806
         Data columns (total 13 columns):
              Column
                                Non-Null Count
                                                Dtype
              show id
                                6126 non-null
                                                object
                                                object
          1
              type
                                6126 non-null
              title
                                6126 non-null
                                                object
                                                object
              director
                                6126 non-null
                                                object
              cast
                                6126 non-null
                                6126 non-null
                                                object
              country
                                                object
              date added
                                6126 non-null
                                                int64
              release vear
                                6126 non-null
              rating
                                6126 non-null
                                                object
                                                object
              listed in
                                6126 non-null
          10 description
                                6126 non-null
                                                object
          11 duration min
                                6126 non-null
                                                float64
          12 duration seasons 6126 non-null
                                                float64
         dtypes: float64(2), int64(1), object(10)
         memory usage: 670.0+ KB
```

Bussiness Insights

- 1. Netflix present more movies than TV shows. Most movies last for 90-120 minutes. Most TV series are new with only 1 or 2 seasons. There was an increase since 2015 in both TV shows and movies. The number of movies was greater than TV shows before the decrease. Netflix content experienced a sharp decrease in 2019, and the number of TV shows exceeded movies for the first time.
- 2. Anupam Kher, Rupa Bhimani, Takahiro Sakurai, Julie Tejwani, Om Puri are popular casts and Rajiv Chilaka, Jan Suter, Raúl Campos, Suhas Kadav, Marcus Raboy are popular directors.
- 3. United States, India and United Kingdom are top countries for movies and TV shows.
- 4. TV-MA, TV-14, TV-PG, R are top ratings in Netflix contents.
- 5. International movies, Dramas, Comedies, International TV shows are very popular genres.

Recommendations

- 1. According to above analysis, it is advisable for Netflix to prioritize future collaborations with renowned directors, casts, genres and contents.
- 2. Rajiv Chilaka, Jan Suter are considered as best directors according to more number of Movie releases i.e 22, 21 respectively. So these directors movies could help in grow bussiness for netflix
- 3. International Movies, Dramas, Comedies, are mostly viewed genre in Netflix, So movies with these genre has more demand.
- 4. United States, India, United Kingdom these countries have the highest releases. So their is no risk of amount burn either in marketing or sales because its already done.
- 5. Movies having duration between 90-120 mins are recommended.