

**Auditor's report on standalone financial results of Larsen & Toubro Infotech Limited for the quarter and year ended March 31, 2018 pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To the Board of Directors of  
Larsen & Toubro Infotech Limited**

1. We have audited the accompanying statement of standalone financial results ("the Statement") of Larsen & Toubro Infotech Limited ("the Company") for the quarter and year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The quarterly financial results are the derived figures between the audited figures for the year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the end of the previous quarter of the current financial year, which were subjected to limited review.
2. The standalone financial results for the quarter ended March 31, 2018 which have been prepared on the basis of the interim standalone financial statements for the nine-month period ended, December 31, 2017, the audited standalone financial statements for the year ended March 31, 2018, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, are the responsibility of the Company's management and have been approved by the Board of Directors of the Company in their meeting held on May 23, 2018. The interim financial information for the nine-month period ended December 31, 2017 and the audited financial statements for the year ended March 31, 2018 have been prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013, read with the relevant rules issued thereunder, respectively and other accounting principles generally accepted in India.
3. Our responsibility is to express an opinion on these standalone financial results based on our review of such interim standalone financial statements and audit of the standalone financial statements as at and for the year ended March 31, 2018.

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4. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the financial results. An audit also includes assessing the accounting principles used and the significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
5. In our opinion and to the best of our information and according to the explanations given to us, these quarterly and year to date financial results:
- (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended in this regard; and;
  - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the profit, total comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2018.

For B. K. Khare & Co.  
Chartered Accountants  
Firm's Registration Number 105102W

  
Ravi Kapoor  
Partner  
Membership Number: 040404  
Mumbai  
May 23, 2018



LARSEN & TOUBRO INFOTECH LIMITED  
Registered Office : L&T House, Ballard Estate, Mumbai - 400 001  
CIN : L72900MH1996PLC104693

Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2018

₹ million

		Quarter ended			Year ended	
		March 31 2018	December 31 2017	March 31 2017	March 31 2018	March 31 2017
1	Income from operations					
	Revenue from operations	18,831	17,782	15,929	69,064	61,829
	Other income (Refer Note 3 & 4)	1,526	925	541	5,254	1,983
	Total income	20,357	18,707	16,470	74,318	63,812
2	Expenses					
	a) Employee benefits expense	10,960	10,501	9,087	41,348	35,975
	b) Operating expenses (Refer Note 5)	4,988	4,144	3,835	16,286	14,141
	c) Finance costs	37	30	14	138	32
	d) Depreciation & amortization expense	203	237	248	913	1,089
	e) Other expenses	209	322	198	949	733
	Total expenses	16,397	15,234	13,382	59,634	51,970
3	Profit before tax (1-2)	3,960	3,473	3,088	14,684	11,842
4	Tax expense	749	800	641	3,083	2,466
5	Net profit after tax (3-4)	3,211	2,673	2,447	11,601	9,376
6	Other comprehensive income	(931)	601	1,851	(994)	2,159
7	Total comprehensive income (5+6)	2,280	3,274	4,298	10,607	11,535
8	Paid-up equity share capital (Face value : ₹.1 per share)				172	171
9	Other equity				37,014	29,598
10	Earnings per share (Refer note 7)					
	a) Basic (in ₹)	18.68	15.58	14.35	67.74	55.11
	b) Diluted (in ₹)	18.32	15.27	14.04	66.23	53.89



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**Audited Standalone Segment Information for the quarter and year ended March 31, 2018**

₹ million

	Quarter ended			Year ended	
	March 31 2018	December 31 2017	March 31 2017	March 31 2018	March 31 2017
<b>Segment revenue</b>					
Banking, Financial Services & Insurance	8,465	7,953	7,355	31,341	28,140
Manufacturing	3,340	3,119	3,133	11,867	11,639
Energy & Utilities	2,256	2,214	1,841	8,488	7,151
High-Tech, Media & Entertainment	2,041	1,948	1,647	7,535	6,651
CPG, Retail, Pharma & Others	2,729	2,548	1,953	9,833	8,248
<b>Revenue from operations</b>	<b>18,831</b>	<b>17,782</b>	<b>15,929</b>	<b>69,064</b>	<b>61,829</b>
<b>Segment results</b>					
Banking, Financial Services & Insurance	1,670	1,588	1,645	5,994	6,118
Manufacturing	448	348	431	1,597	2,082
Energy & Utilities	437	415	264	1,403	997
High-Tech, Media & Entertainment	276	204	331	1,044	1,159
CPG, Retail, Pharma & Others	465	411	207	1,340	1,053
<b>Segment results</b>	<b>3,296</b>	<b>2,966</b>	<b>2,878</b>	<b>11,378</b>	<b>11,409</b>
Unallocable expenses	622	151	69	897	429
Other income	1,526	925	541	5,254	1,983
Finance costs	37	30	14	138	32
Depreciation & amortisation expenses	203	237	248	913	1,089
<b>Profit before tax</b>	<b>3,961</b>	<b>3,473</b>	<b>3,088</b>	<b>14,684</b>	<b>11,842</b>

1. Segments have been identified in accordance with Indian Accounting Standards ("Ind AS") 108 on Operating Segments, considering the risk or return profiles of the business. As required under Ind AS 108, the Chief Operating Decision Maker (CODM) evaluates the performance and allocates resources based on analysis of various performance indicators. Accordingly, information has been presented for the Company's operating segments.
2. Reportable segments have been changed in quarter ended June 30, 2017 to align with the Industry vertical of customers. The Company has identified segments as Banking, Financial Services & Insurance (BFSI), Manufacturing (MFG), Energy & Utilities (E&U), High-Tech, Media & Entertainment (HIME) and CPG, Retail, Pharma & Others (CRP & Others). The Company has presented its segment results accordingly. The reportable segment information for the corresponding previous periods has been restated to reflect the above changes to facilitate comparability.
3. Segment revenue is the revenue directly identifiable with the segment.
4. Expenses that are directly identifiable with or allocable to segments are considered for determining the segment result. Expenses which relate to the Company as a whole and not identifiable with / allocable to segments are included under "unallocable expenses".
5. Other income relates to the Company as a whole and not identifiable with / allocable to segments.
6. Assets and liabilities used in the Company's business are not identified to any of the reportable segment as these are used interchangeably.
7. Unallocable expenses for the quarter and year ended March 31, 2018 include an expense towards one time commercial settlement of INR 617 Mn (refer note 5 of Standalone Audited Financial Results).



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**Audited Standalone Statement of Assets and Liabilities as at March 31, 2018**

₹ million

	As at March 31, 2018	As at March 31, 2017
<b>ASSETS</b>		
<b>Non-current assets</b>		
(a) Property, plant and equipment	2,412	2,477
(b) Capital work-in-progress	10	9
(c) Other intangible assets	315	382
(d) Intangible assets under development	58	3
(e) Financial assets		
(i) Investments	2,959	2,905
(ii) Loans	384	311
(iii) Other financial assets	721	1,866
(f) Deferred tax assets (net)	1,919	1,439
(g) Income tax assets (net)	880	717
(h) Other non-current assets	1,020	1,273
<b>Total non-current assets</b>	<b>10,678</b>	<b>11,382</b>
<b>Current assets</b>		
(a) Financial assets		
(i) Investments	12,644	9,406
(ii) Trade receivables	13,275	11,226
(iii) Unbilled revenue	8,191	4,668
(iv) Cash and cash equivalents	2,479	1,872
(v) Other bank balances	19	34
(vi) Loans	235	154
(vii) Other financial assets	1,966	2,512
(b) Other current assets	1,029	875
<b>Total current assets</b>	<b>39,838</b>	<b>30,747</b>
<b>TOTAL ASSETS</b>	<b>50,516</b>	<b>42,129</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
(a) Equity share capital	172	171
(b) Other equity	37,014	29,598
<b>Total equity</b>	<b>37,186</b>	<b>29,769</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
(a) Financial Liabilities	204	-
(b) Provisions	280	285
<b>Total non-current liabilities</b>	<b>484</b>	<b>285</b>
<b>Current liabilities</b>		
(a) Financial liabilities		
(i) Trade payables	3,708	3,354
(ii) Other financial liabilities	5,831	5,925
(b) Other current liabilities	1,411	1,102
(c) Provisions	1,761	1,576
(d) Current income tax liabilities (net)	135	118
<b>Total current liabilities</b>	<b>12,846</b>	<b>12,075</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>50,516</b>	<b>42,129</b>



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Select explanatory notes to the Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2018

1. The audited standalone financial results of the Company for the year ended March 31, 2018 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on May 23, 2018.
2. Results for the quarter and year ended March 31, 2018 are in compliance with Indian Accounting Standards (Ind AS) notified by the Ministry of Corporate Affairs as prescribed under section 133 of the Companies Act, 2013.
3. Other income for the quarter and year ended March 31, 2018 includes dividend received from subsidiaries of ₹ Nil and ₹ 579 million respectively.
4. L&T Infotech Financial Services Technologies Inc. ("LTIFST") bought back 40% of its total equity capital (i.e. 400,000 shares) from its Shareholder (the Company) on March 21, 2018 for a consideration of INR 1,507 Mn against cost of INR 1,119 Mn. Other income for the quarter and year ended March 31, 2018 includes a gain of INR 388 Mn resulting from this transaction.
5. Operating Expenses for the quarter and year ended March 31, 2018 include an expense towards the one time commercial settlement of INR 617 Mn entered by the Company with one of its clients on March 27, 2018.
6. During the quarter ended March 31, 2018, 203,816 equity shares and during year ended March 31, 2018, 1,428,150 equity shares of ₹ 1 each fully paid up were allotted on exercise of stock options by employees in accordance with the Company's employee stock option schemes.
7. Earnings per share for the quarters ended March 31, 2018, December 31, 2017 and March 31, 2017 are not annualised.
8. AugmentIQ Data Sciences Private Limited ('AugmentIQ') and the Company on June 23, 2017 had filed, an application with Hon'ble National Company Law Tribunal, Mumbai Bench (NCLT), for sanctioning the Scheme of Amalgamation of AugmentIQ with the Company under section 230 – 232 of the Companies Act, 2013 and the rules made thereunder. The Scheme was sanctioned by the NCLT vide its order dated May 02, 2018. The Scheme was filed with the Registrar of Companies on May 21, 2018 and came into effect on that day with appointed date being April 01, 2017. Consequently, the business, assets, liabilities, duties and obligations of AugmentIQ have been transferred to and vested in the Company with effect from April 01, 2017.  
  
The company has given effect of the amalgamation of AugmentIQ in audited standalone financial results of year ended March 31, 2018. This has resulted in increase in revenue by ₹16 Million, profit before tax by ₹15 Million and profit after tax by ₹10 Million.
9. The Board of Directors at its meeting held on May 23, 2018, has declared final dividend of ₹ 13.50 per equity share (Face value ₹ 1) for the financial year 2017-18.
10. Results for the quarter ended March 31, 2018 and March 31, 2017 are the balancing figures between audited figures in respect of the full financial year and the limited reviewed year to date figures up to the third quarter of the respective financial year.
11. Figures for the earlier period(s) have been regrouped, wherever necessary.

Mumbai, May 23, 2018



for Larsen & Toubro Infotech Limited

Sanjay Jalona  
Chief Executive Officer & Managing Director

