

# Shivani Gupta

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## Executive Summary

Motivated and goal-oriented professional with strong communication and interpersonal skills, seeking an entry-level Sales role. Skilled in engaging with customers, understanding their requirements, and presenting suitable solutions. Quick learner with a customer-centric mindset and strong ability to build trust, maintain relationships, and contribute to sales growth in target-driven environments.

## Education

BTech	Computer Science	2022-Ongoing	CGPA:9.05
XII	PCM	2022	92.4
X	MP Board	2020	95.25

## Technical Skills and Tools

**Programming Languages:** Java

**Development:** HTML, CSS, JavaScript, React, Tailwind CSS, MongoDB

**Tools and Technologies:** Git, GitHub.

**CS Fundamentals:** Data Structures and Algorithms, Object-Oriented Programming (OOP) in java, Operating System, DBMS

## Experience

### Full Stack Internship-SmartBridge

- Learned full-stack web development from scratch through a virtual internship program, covering frontend, and database fundamentals.
- Collaborated with cross-functional teams to understand user requirements and deliver customer-focused solutions.
- Presented project demos to stakeholders and gathered feedback for improvement.
- Worked in a fast-paced environment with deadline-driven execution.

## Projects

### E-commerce Website (ShopEZ)-MERN Website

27 Jan 2025- 14 April 2025

- Description: Built a dynamic e-commerce site as part of a group project, featuring product listings, advanced search, cart management, secure checkout, and a robust admin dashboard.
- Technology: React.js, Node.js, Express.js, MongoDB, Razorpay API, JWT, bcrypt.
- Role: I analyzed customer purchasing behavior and supported the presentation of product features by highlighting key benefits. My focus was on improving customer experience and increasing user engagement.

### Live Chatify App – Real-Time Chat Application

Dec 2025 – Jan 2026

- Description: Developed a real-time communication platform focused on improving user interaction and seamless messaging experience.
- Technology: React.js, Node.js, Express.js, MongoDB, Socket.IO, JWT authentication.
- Role: I interacted with users to understand their communication needs and contributed to effectively presenting and positioning the solution within the team. I focused on identifying user requirements, highlighting key benefits of the application, and ensuring the solution aligned with customer expectations to enhance engagement and satisfaction.

## Extracurricular

- Participated in ZS Associates Hackathon, collaborating on problem-solving skill in a fast-paced team environment.
- Engaged in SolVIT Hackathon, contributing to innovative solutions and honing technical and teamwork skills.

## Achievements

- Awarded the Dreamed STARS Scholarship from VIT Bhopal (100% fee concession).
- Awarded the INSPIRE Scholarship for being among the top 1% of students.
- Secured first position in district merit in class 12<sup>th</sup>.

## Certifications

- Sales Management Certification By Great Learning Platform
- Programming in Java Certification – Infosys Springboard
- Full Stack Development Program By SmartBridge

## Coding Profile

- **GeeksforGeeks** - <https://www.geeksforgeeks.org/profile/shivaniguhwbm>
- **LeetCode** - <https://leetcode.com/u/shivigupta123/>

## Additional Information

**Languages:** English, Hindi

**Hobbies:** Teaching programming concepts, mentoring learners, creating simple learning notes, Runner-up , badminton, carrom.