

Shivani Gupta

Phone:8815812852|Email:sg8671641@gmail.com|https://github.com/ShivaniGupta164

Executive Summary

Motivated and goal-oriented professional with strong communication and interpersonal skills, seeking an entry-level Sales role. Skilled in engaging with customers, understanding their requirements, and presenting suitable solutions. Quick learner with a customer-centric mindset and strong ability to build trust, maintain relationships, and contribute to sales growth in target-driven environments.

Education

BTech	Computer Science	2022-Ongoing	CGPA:9.05
XII	PCM	2022	92.4
X	MP Board	2020	95.25

Technical Skills and Tools

Programming Languages: Java

Development: HTML, CSS, JavaScript, React, Tailwind CSS, MongoDB

Tools and Technologies: Git, GitHub.

CS Fundamentals: Data Structures and Algorithms, Object-Oriented Programming (OOP) in java, Operating System, DBMS

Experience

Full Stack Internship-SmartBridge

- Learned full-stack web development from scratch through a virtual internship program, covering frontend, and database fundamentals.
- Collaborated with cross-functional teams to understand user requirements and deliver customer-focused solutions.
- Presented project demos to stakeholders and gathered feedback for improvement.
- Worked in a fast-paced environment with deadline-driven execution.

Projects

E-commerce Website (ShopEZ)-MERN Website

27 Jan 2025- 14 April 2025

- Description: Built a dynamic e-commerce site as part of a group project, featuring product listings, advanced search, cart management, secure checkout, and a robust admin dashboard.
- Technology: React.js, Node.js, Express.js, MongoDB, Razorpay API, JWT, bcrypt.
- Role I analyzed customer purchasing behavior and supported the presentation of product features by highlighting key benefits. My focus was on improving customer experience and increasing user engagement.

Live Chatify App – Real-Time Chat Application

Dec 2025 – Jan 2026

- Description Developed a real-time communication platform focused on improving user interaction and seamless messaging experience.
- Technology: React.js, Node.js, Express.js, MongoDB, Socket.IO, JWT authentication.
- Role: I interacted with users to understand their communication needs and contributed to effectively presenting and positioning the solution within the team. I focused on identifying user requirements, highlighting key benefits of the application, and ensuring the solution aligned with customer expectations to enhance engagement and satisfaction.

Extracurricular

- Participated in ZS Associates Hackathon, collaborating on problem-solving skill in a fast-paced team environment.
- Engaged in SolVIT Hackathon, contributing to innovative solutions and honing technical and teamwork skills.

Achievements

- Awarded the Dreamed STARS Scholarship from VIT Bhopal (100% fee concession).
- Awarded the INSPIRE Scholarship for being among the top 1% of students.
- Secured first position in district merit in class 12th.

Certifications

- Sales Management Certification By Great Learning Platform
- Programming in Java Certification – Infosys Springboard
- Full Stack Development Program By SmartBridge

Coding Profile

- GeeksforGeeks - <https://www.geeksforgeeks.org/profile/shivaniguuhwm>
- LeetCode - <https://leetcode.com/u/shivigupta123/>

Additional Information

Languages: English, Hindi

Hobbies: Teaching programming concepts, mentoring learners, creating simple learning notes, Runner-up , badminton, carrom.