



**BIA**

BOSTON<sup>®</sup>  
INSTITUTE OF  
ANALYTICS

# E COMMERCE PRODUCT DELIVERY PREDICATION

# E COMMERCE PRODUCT DELIVERY PREDICATION

## INTRODUCTION

E-commerce is growing very fast  
People expect quick and timely delivery.  
But sometimes deliveries get delayed.

- Late deliveries reduce customer satisfaction.
- This project uses machine learning to predict if a delivery will be on time or late.
- It helps companies plan better and improve delivery services



## INTRODUCTION

Late delivery is a challenge in e-commerce.  
We predict if an order will be on time.

## DATA COLLECTION

Collected e-commerce delivery data.  
Cleaned and prepared it for model use.

## EXPLORATORY DATA ANALYSIS

Used graphs to find useful patterns.  
Checked what affects delivery time

## FEATURE EXTRACTION

Split data into input (X) and output (Y). Prepared features for Machine Learning model.

## METHODOLOGY

Compared models to find the best one.

## EXPERIMENTAL RESULTS

Model performance was compared using graphs. Accuracy and confusion matrix were used for evaluation.

## CONCLUSION

The model helps avoid delivery delays.  
Can improve customer satisfaction.

## APPENDICES AND REFERENCES

Dataset source and model deployment link/code

E Commerce Product Delivery



## DATA COLLECTION

**TOTAL ORDERS (ROWS)**  
10,999

**TOTAL FEATURES (COLUMNS)** 12

## REFINEMENT STEPS

- Removed missing/null values
- Converted categorical values to numeric

(e.g., "F" = 0, "M" = 1)

- Normalized features for better model performance

- Warehouse Block
- Mode of Shipment
- Customer Care Calls
- Customer Rating
- Cost of the Product

- Prior Purchases
- Product Importance
- Gender
- Discount Offered
- Weight in gram

**Y (Target Variable)**

**On-time Delivery (1 = Yes, 0 = No)**

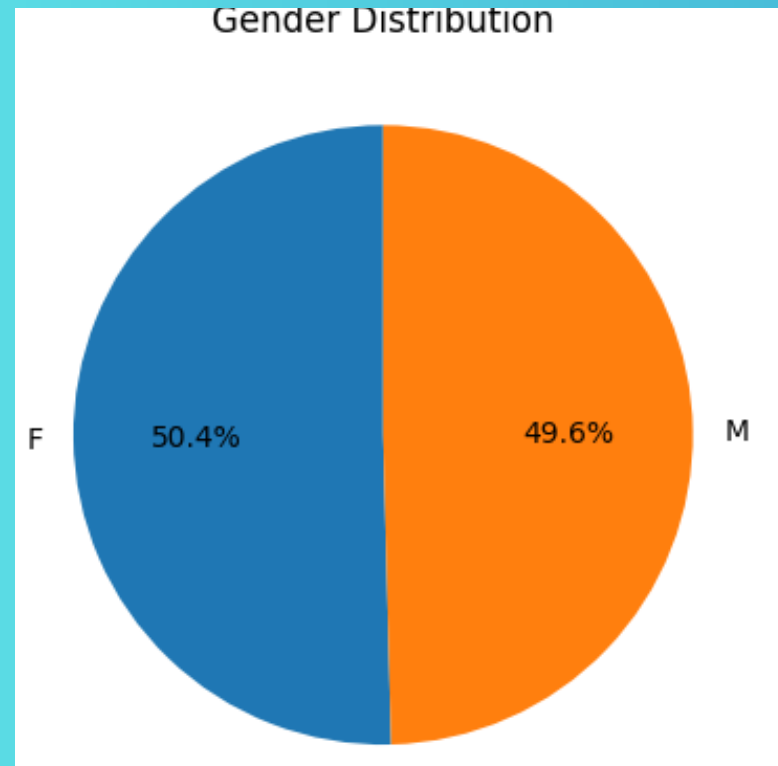
## ◆ PURPOSE OF THE PROJECT:

- To predict whether an e-commerce product will be delivery on time or late.
- Help companies improve their delivery planning and customer satisfaction.

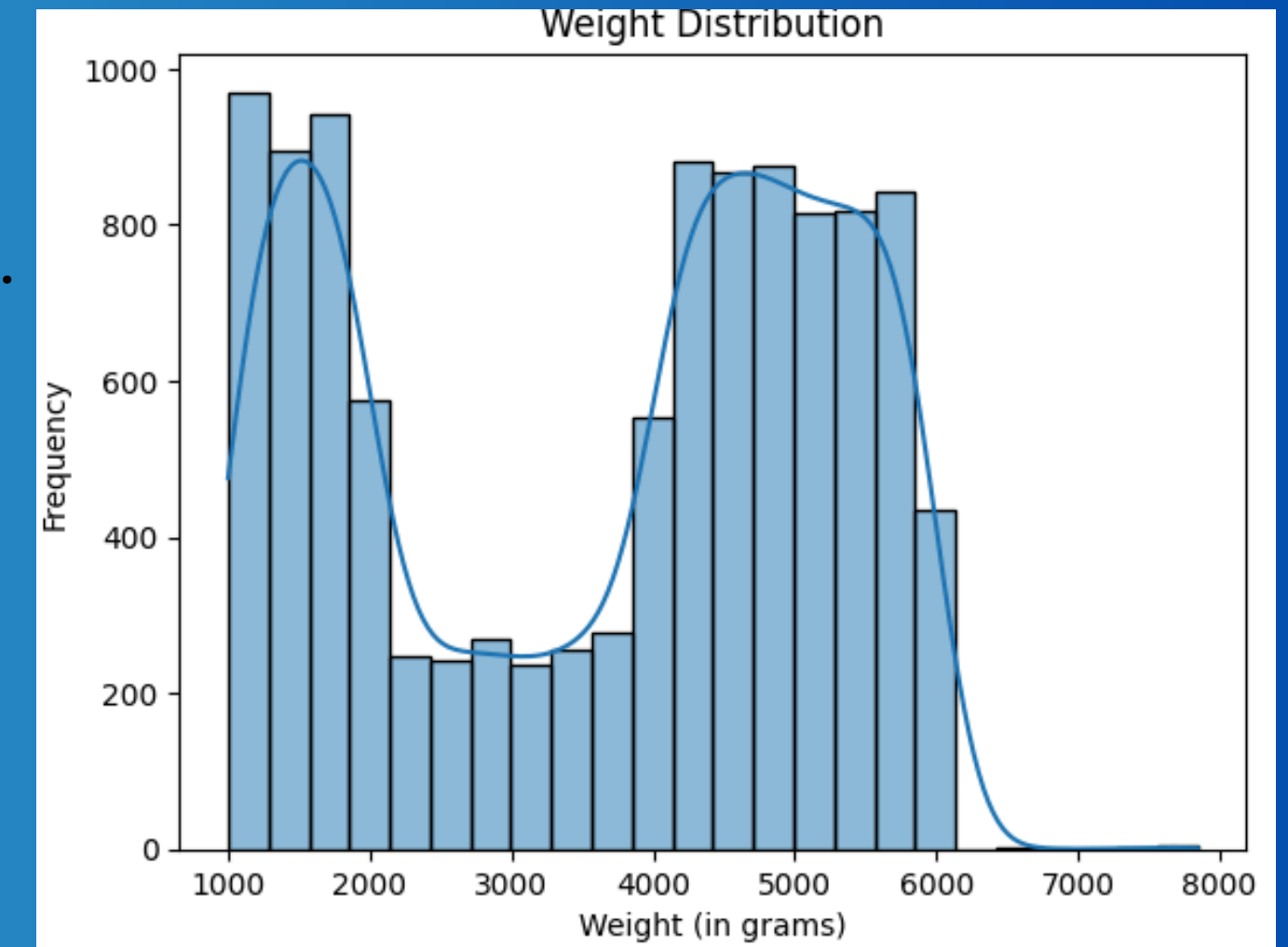
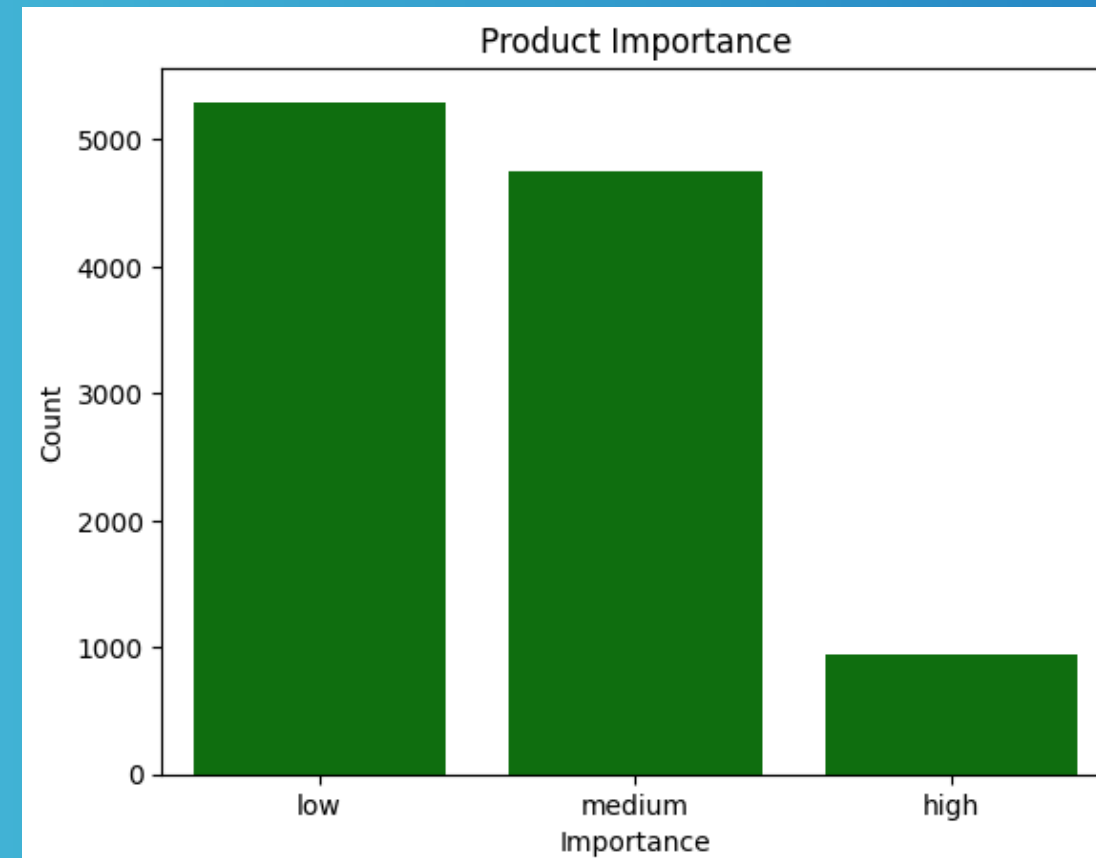
## ◆ PROBLEM IT SOLVES:

- Late deliveries cause customer complaints and cancellations.
- With this model, risky orders can be identified before dispatch, reducing delay chances.

# EXPLORATORY DATA ANALYSIS

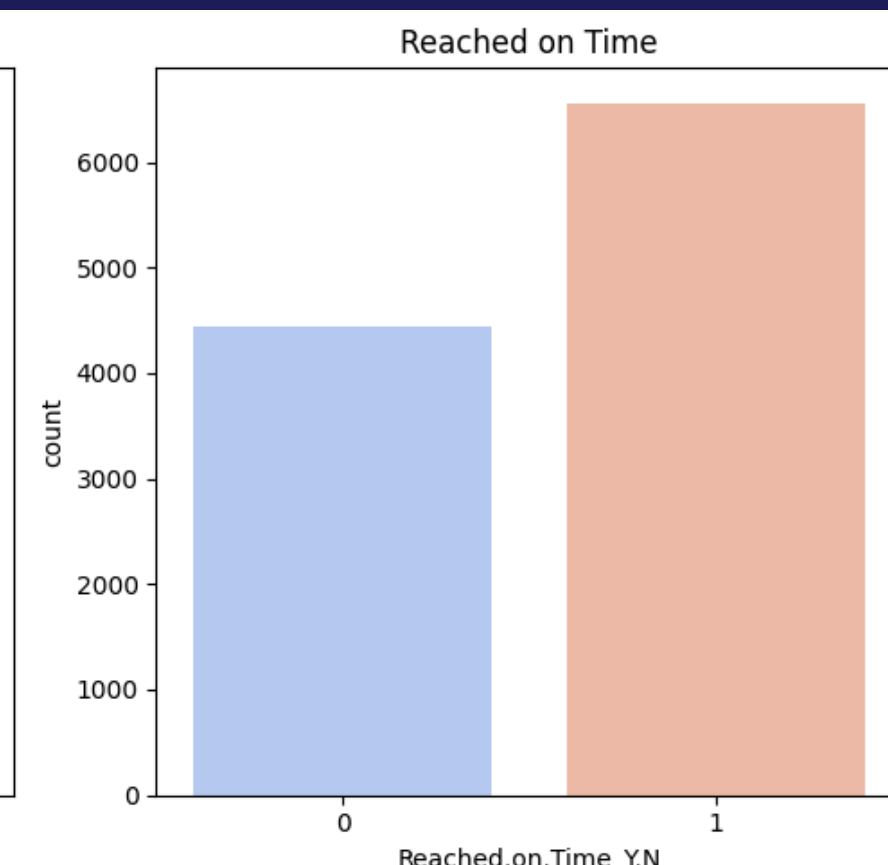
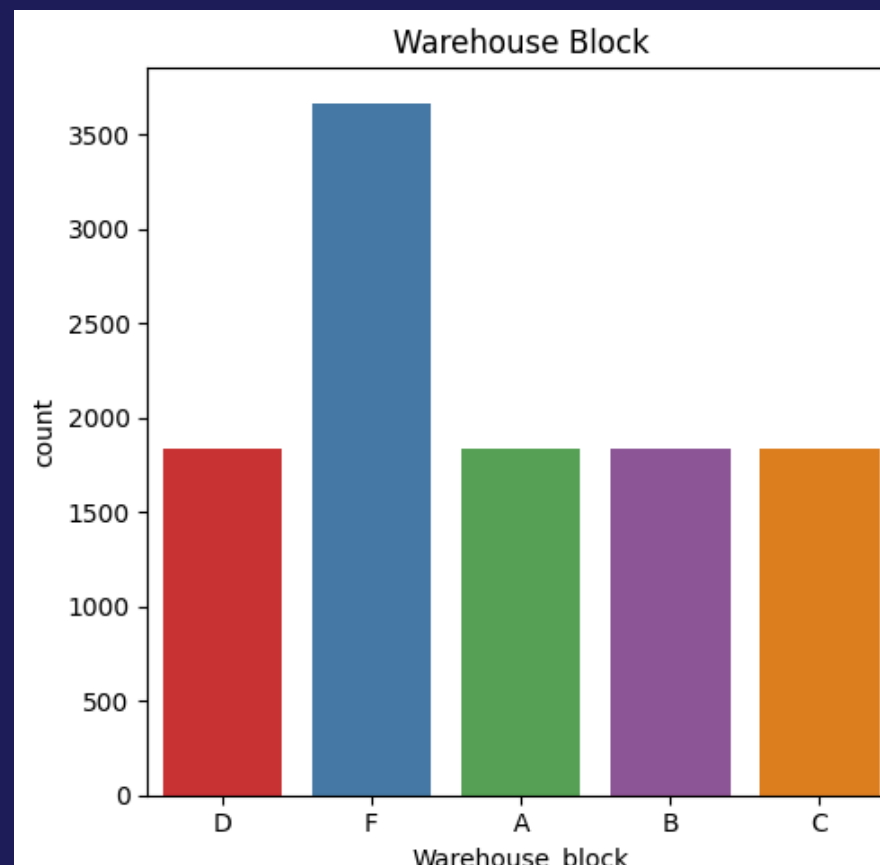
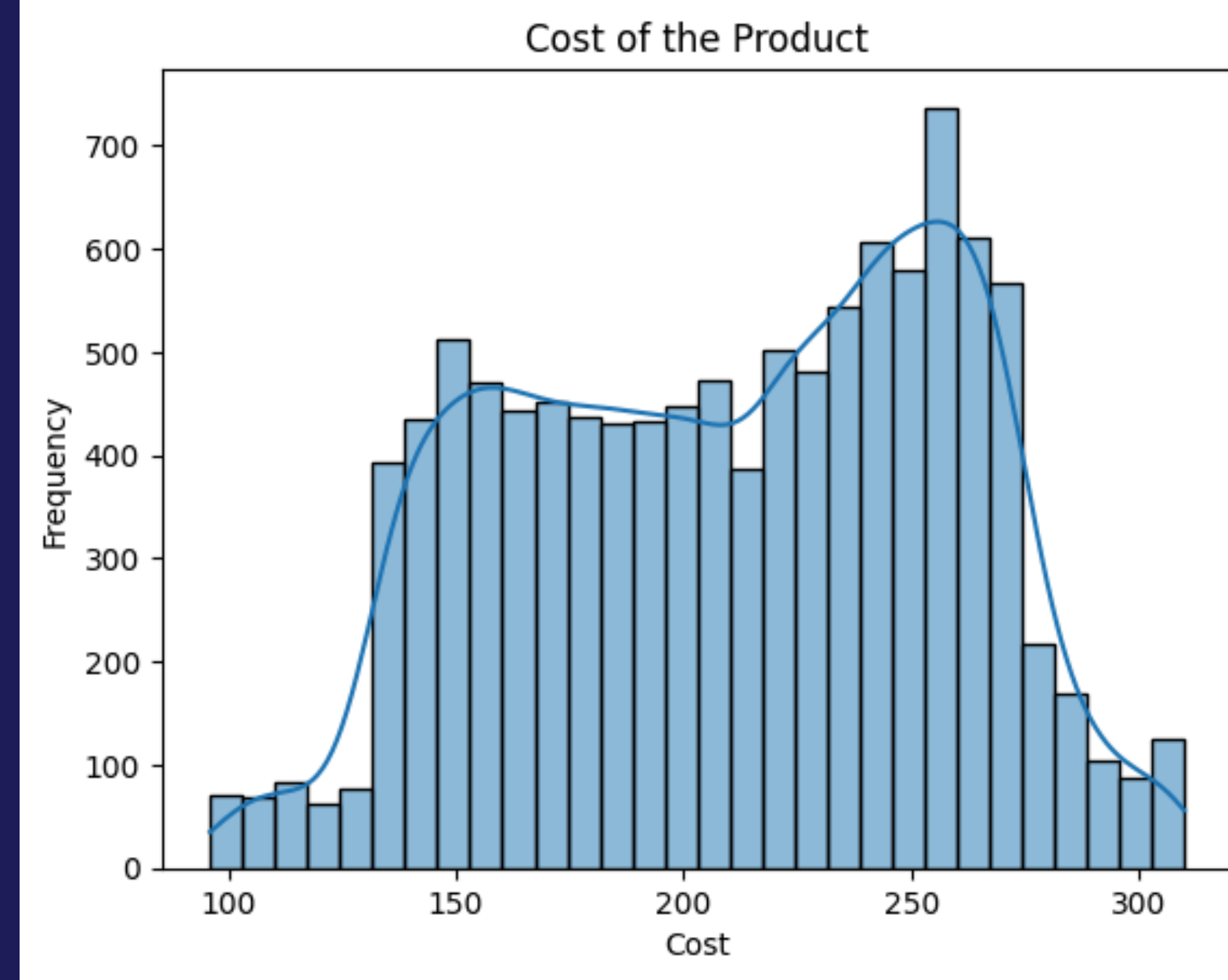


- Female customers 54.3%, Male customers 45.7%  
Dataset shows slightly more female customers placed orders.



- This chart shows how product weights are distributed across orders. Most products fall between 1500–3000 grams.

- The cost distribution reveals that most products are priced between ₹100 and ₹300. Very high-cost products were rare in the dataset.
- A bar chart was used to show the number of late vs on-time deliveries. Most deliveries were on time, but a significant portion experienced delays.
- Majority of the orders in the dataset were delivered on time. On-time deliveries were mostly linked to flight shipment and medium product importance.





## FEATURE EXTRACTION

### TRAIN - TEST AND SPLIT

- We divided the data into training (80%) and testing (20%) sets.
- `random_state` was set for consistent results, and `stratify = y` ensured balanced class distribution (on-time vs late) in both sets.

### SPLINTING THE DATA INTO X & Y

- The dataset was split into two parts: X (features) and y (target variable).
- X included shipment mode, rating, cost, etc., and y represented whether the product was delivered on time.



# MODEL SELECTION

## MODELS USED:

- **LOGISTIC REGRESSION:**

Logistic Regression is commonly used for binary classification problems, like predicting on-time or late delivery. It provides a simple and efficient way to model the relationship between independent variable and the probability of timely delivery.

- **DECISION TREE:**

Decision Tree algorithm is effective for classification tasks due to its rule-based structure. It is easy to interpret, computationally efficient, and works well with both numerical and categorical data.

- **K-NEAREST NEIGHBORS (KNN):**

KNN is an instance-based learning algorithm that classifies a new point based on the majority class of its neighbors. It performs well on clean datasets and helps identify delivery trends based on similar past orders.

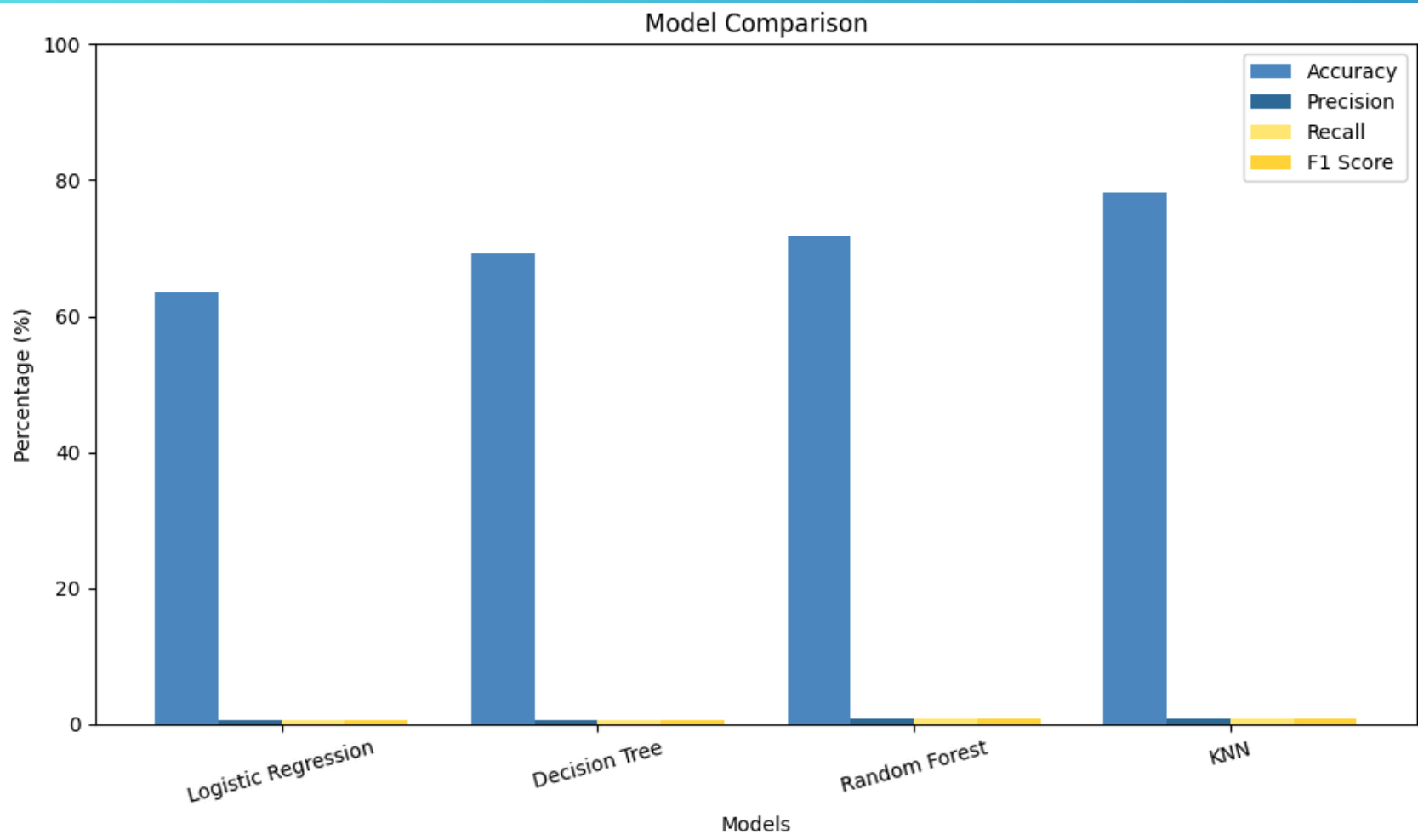
- **RANDOM FOREST ALGORITHM:**

Random Forest is an ensemble method combining multiple decision trees. It provides high accuracy, reduces overfitting, and is suitable for complex datasets like e-commerce delivery prediction.

# EXPERIMENTAL RESULTS

The dataset was split into 80% training and 20% testing for evaluation.

- The dataset was split into 80% training and 20% testing for evaluation
- We used four classification models to predict whether a delivery would be on time.



Model	Accura cy	Precisi on	Recall	F1- Score
Logistic Regressi on	63.60%	0.62	0.63	0.62
Decision Tree	69.20%	0.68	0.69	0.68
Random Forest	71.90%	0.72	0.72	0.72
<b>KNN (Final)</b>	<b>78.20%</b>	<b>0.78</b>	<b>0.78</b>	<b>0.78</b>

- KNN performed the best with an accuracy of 78.2%.
- Therefore, K-Nearest Neighbors was selected as the final model for deployment.

# CONCLUSION

- The project predicts whether a product will be delivered on time using machine learning.
- Among all models tested, K-Nearest Neighbors (KNN) gave the best accuracy of 78.2%.
- The model helps improve delivery planning and customer satisfaction.
- In future, we can enhance the system with real-time data and more features.

# SYSTEM OUTPUT

## E-Commerce product delivery Prediction Website

Predict if the delivery has been done on time or not

Warehouse\_block

A

Mode\_of\_Shipment

Flight

Customer\_care\_calls

4

Customer\_rating

2

Cost\_of\_the\_Product

1

0

500

Prior\_purchases

3

Product\_importance

low

Gender

F

Discount\_offered

1

0

100

Weight\_in\_gms

1

0

5000

Predict

The background is a dark blue gradient with a complex network of glowing blue lines and dots, resembling a molecular or digital structure. The lines connect various points, some of which are highlighted with brighter blue circles. The overall effect is a sense of interconnectedness and technology.

# Thank You!