

# KAJAL LAYGUDE

Pune, Maharashtra

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## Education

### S.P College, Pune

*Certificate Course in Data Science, (Grade: A)*

**Aug 2019 - March 2020**

*Pune, Maharashtra*

### Abasaheb Garware College, Pune

*Bachelor of Science in Statistics (CGPA of 7.7)*

**Aug 2016 - June 2019**

*Pune, Maharashtra*

## Experience

### SevenMentor

*Data Science Intern*

**July 2023 - Jan 2024**

*Pune, Maharashtra*

- Developed and implemented Python and SQL projects, including analyses of Zomato and Uber data, demonstrating a strong grasp of data science concepts.
- Conducted thorough research on the stock market, utilizing finance for data extraction, and provided valuable insights contributing to strategic decision-making.

### Anant Defence Systems Pvt. Ltd.

*Jr. Executive Sales*

**Aug 2020 - June 2023**

*Pune, Maharashtra*

- \* Understanding tender documents, preparing synopsis, Quotation preparation, Costing review, NDA, Contract review, Negotiation and Providing regular reports on GEM portal activities.
- \* Monitoring all sales transactions and reviewing all customer responses for all orders and Payments, Prepare status reports and projected timeline for the Supply Order regularly as needed.
- \* To constantly review performance and monitor the work with the project team, so that relevant information can be provided to the customer and management.

## Projects

### Zomato Data Analysis | *Python, Numpy, MySQL, Pandas, Scikitlearn* |

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- \* Analyze the data taken from Zomato to understand the business requirements. The python scripts gives a very interactive plot and charts describing the buying patterns of customers in pune. Approximately **80 percent** of customers have ordered from restaurants where the cost ranges from **Rs 250 to Rs 350** for two people.
- \* **39 percent** of the restaurants belongs to quick bites and **24.2 percent** belongs to casual dining.

### Customer Churn Prediction | *Machine Learning, Deep Learning, Python, Data Analysis, Matplotlib and Seaborn* |

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- \* A machine Learning model which predict the churning rate in a Bank. Estimated that **10 percent** of the customers who will churn may belong to the age group **30-45**.

## Certification

- \* Awarded by Employee of the month for outstanding performance, hard work and dedication.
- \* Certificate in Key-Python quiz competition from **Keystone School of Engineering**.
- \* Certificate in Machine Learning quiz from **JSPM Narhe Technical Campus**.
- \* Certificate in Python Programming quiz from **AIS Solutions Pvt. Ltd.**
- \* Certificate Course in Data Science from **S.P College**.

## Profile Links

- \* Leetcode
- \* GeeksforGeeks

## Technical Skills

**Languages:** Python, SQL

**Technologies/Frameworks/Libraries:** Jupyter Notebook, Numpy, Pandas, Matplotlib, Seaborn, Scikit learn, Keras, Tensorflow, VS Code, PowerBI, MySQL, Excel