

# PRIYANKA MANJUSHREE N S

## CONTACT

---

@ nspriyanka001@gmail.com  
📞 7892517650

## PERSONAL DETAILS

---

Date of Birth : 28/08/1993  
Nationality : Indian

## SKILLS

---

Marketing Skills  
Sales Skills  
Convincing Ability  
Interpersonal Skills  
Ability to conduct Market Research  
Analytical Problem Solving  
Administrative, Research and Creative Skills.  
Digital Marketing  
Cold Calling

## OVERVIEW

---

Experienced Admissions Counselor with a demonstrated history of working in the e-learning industry. Skilled in Sales, Product Marketing, Lead Generation, Direct Marketing, and Email Marketing. Strong research professional with a Master's degree in Business Administration and Management.

## PROFESSIONAL EXPERIENCE

---

**Inside Sales Manager**  
Simplilearn Solutions Private Limited (Dec 2019 to Present)

*Simplilearn is one of the world's leading providers of online training for Digital Marketing, Cloud Computing, Project Management, Data Science, IT, Software Development, and many other emerging technologies.*

Inside sales and Business Development for Purdue University's Business Analytics Data Analytics Data Science Machine Learning Artificial Intelligence PG Programs and Simplilearn's Data Analytics Data Science Machine Learning Artificial Intelligence Cloud Architect and DevOps Master's Programs.

**Business Development Executive**

PGF Techspace Pvt Ltd

*Global software development company offering progressive end-to-end Web & App Development services to F&B Industry.*

Facilitating the entire sales process; cold calling, lead generation, closing sales.

Established CRM to increase sales, improve sales forecasting, and enhance account tracking on new and existing clients.

Researched, reviewed and arranged meetings with new prospects and maintained a weekly sales report for all customer communication.

Developed and submitted business proposals, led team to pursue opportunities, and managed capture efforts.

## INTERNSHIP

---

*Feb 2019  
- Apr 2019*

### **Flipkart**

Project on " Reduction of packing cancellation due to wrong product verification" in reference to return center, Flipkart Facility Center.

*June  
2018 -  
July 2018*

### **Urja Foods**

Organization Study on Urja Foods, Mysuru.

## **CERTIFICATION**

---

Supply Chain Operation Certification from IIMB

## **EDUCATION**

---

*2019*

### **BMS College of Engineering**

MBA in Marketing  
8.5 CGPA

*2016*

### **GSSS College of Engineering**

BE in Computer Science  
67%