

BAIJU CHANDRAN.U

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Seeking assignments in Sales & Marketing Management with a Pharmaceutical Organization of repute

Synopsis

- Graduate with 20 years of experience in sales & marketing in Pharmaceutical industry.
- Strong background in building a marketing team and creating innovation marketing approaches.
- Self - motivated and well organized, comfortable working independently with little supervision.
- Creative, persistent and effective team player, Ability to manage multiple tasks in a pressured environment.

Professional Exposure

2017 March onwards

Sylon Health Care Pvt.Ltd.

Delhi based Pharma company join as a Regional Sales Manager in Pharma Division & Covering North Kerala with 10 MRs. and 2 Area Sales Manager

2013 November - 2017 February Med Star (Madmanor Organics Pvt.Ltd.)

Hyderabad based company joined as a area manager at Thrissur HQ covering Eranakulam. Palakkad, Malappuram & Thrissur HQs was leading 5 Tso's.

2011 Jun - 2013 October

Parenteral Drugs (India) Ltd., (PDPL)

Delhi Based company, joined as Area Business Executive in injectable division, at Tirur HQ and area Covered Malappuram, Palakkad & Thrissur Districts (Hospital only)

2008 September - 2011 May

Xanthene Pharma Pvt. Ltd.

Chennai Based company, Joined as Area Business Manager (ADM) at Calicut HQ Kerala was leading a team of 4 MRs.

2005 August 2008 July

Spic Pharmaceuticals (P) Ltd.- Medical Representative

Based at Chennai, worked at Calicut HQ awarded Excellence Award for overachievement. Has been one among Top 3 MRs in the state.

2000 April-2005 July

Koman Health Care (P) Ltd., Medical Representative

Company based at Hyderabad. Worked at Calicut HQ improved business performance from Rs. 10000 to 50000 during within one year of joining.

Academic

BA (Economics) from University of Calicut 1997

Personal Details

Date of Birth	:	May 27, 1975
Permanent Address	:	Unniyambath House, Kailiyad.P.O., Shoranur, Palakkad Dist.
Postal Address	:	Snehasandram, P.O. Nellikkattiri, Pattambi.
Marital Status	:	Married
Alt. Ph	:	8921871524, 7907043368

Reference

Available on request

Signature