

Sanath.M

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A result oriented professional with rich experience in Sourcing, Purchase, Supplier quality. Well versed with EMS & manufacturing processes, challenges and successful in meeting customer Demand, Delivery, Quality and Cost targets.

PROFILE SUMMARY

- Deployment of sourcing
- Managing Material planning, direct, indirect procurements,
- Monitoring supplier performances & supplier quality improvisations.
- Handling global RFQ & BOM costing for multi-locations and project executions.
- Price negotiations and contract managements.
- Supplier capacity, capability and quality management.
- Management of overall cost control.
- Expertise in effectively developing and monitoring in sourcing, Procurement with lean inventory management to ensure smooth material movements.
- Have good perspective on business environment with understanding of inter-relationships

PROFESSIONAL EXPERIENCE

TPV TECHNOLOGY PVT LTD

Nov 2019 -

Position – Procurement Member

- Sourcing & procurement of Electronic components PCBs, Spares, packing.
- Identification of potential suppliers, evaluating and selecting as per the supplier qualification guideline.
- Planning and budgeting of purchase functions, involving cost estimation, contract negotiations.
- Release Purchase orders in SAP, follow up for materials, Doing MIGO in SAP.
- Ensure timely availability of materials
- Storage, Issue & Dispatch control – Receiving & Storage, Inward verification – quantity & quality. Coding & identification, Storage & Retrieval, issue & receipt control.
- Establish & implement procedures for Supplier selection, evaluation & approval, Supplier quality management, Supplier development & maintenance, procurement of materials.
- Ensure supplier capacity based on the customer demand for all products.
- Co-ordinate with the project managers and meet the requirements.
- Works with suppliers for contract price agreements for projects to secure best profits levels.
- Propose & develop strategic partnership with identified category of vendors based on the type of the product and end customer requirements to meet the customer budget
- Follow up for the vendor payment.
- Creating Technical write-up for the import materials for the custom's clearance.
- BL, AWB, Invoice, Packing list checking for all the import materials.

Position – Procurement Member

- Sourcing & procurement of Electronic components like Actives, Passives, connectors, wire assemblies etc. and in mechanical, metal sheets fasteners & packaging.
- Ensure Material Planning & maintaining MRP accuracy, material planning & inventory.
- Identification of potential suppliers, evaluating and selecting as per the supplier qualification guideline.
- Planning and budgeting of purchase functions, involving cost estimation, contract negotiations.
- Release Purchase orders, Follow up for materials.
- Ensure timely availability of materials
- Storage, Issue & Despatch control – Receiving & Storage, Inward verification – quantity & quality. Coding & identification, Storage & Retrieval, issue & receipt control.
- Lead the costing by handling local RFQ's for all projects of various locations and submits the best costing for securing the projects.
- Establish & implement procedures for Supplier selection, evaluation & approval, Supplier quality management, Supplier development & maintenance, procurement of materials.
- Ensure supplier capacity based on the customer demand for all products.
- Co-ordinate with the project managers for identifying the development needs for new projects and meet the requirements.
- Works with suppliers for contract price agreements for projects to secure best profits levels.
- Propose & develop strategic partnership with identified category of vendors based on the type of the product and end customer requirements to meet the customer budget.

Achievements:

- Sourced some import Material & Consumable locally by interacting with engineering team and turned USD to INR.
- Challenges were met by getting epoxy flooring to arrest the dust particles in the shop floor with less turnaround time
- Took a challenge and saved around 20lk INR on ION FAN's by developing new vendor locally
- Developed import fixtures by localizing new vendors

MICRON EMS**Aug 2016 – Oct 2016****Position – Purchase Executive**

- Sourcing
- Analyzing Bill of material and sending RFQ's {Request for Quotes} to authorized distributors
- Interactions with vendors for quotes to preparing quotation for submit to customers.
- Release Purchase orders, Follow up for materials.
- Setting up the weekly, monthly, quarterly procurement plan.
- Procurement of raw material from national and international market.
- Development of alternative local sources for imported raw materials which helps in cost saving.
- Planning and budgeting of purchase functions, involving cost estimation, contract negotiations.
- Liaison with the production department to maintain optimum inventory.
- Implementing systems to avoid situations like over-stocking or out-of-stock which cause production and financial losses.
- Liaison with finance department for timely payment of bills.
- Developing reports on procurement and usage of material for top management

Position – Purchase

- Analyzing Bill of material and sending RFQ's {Request for Quotes} to authorized distributors.
- Interactions with vendors for quotes to preparing quotation for submit to customers.
- Release Purchase orders, Follow up for materials.
- Setting up the weekly, monthly, quarterly procurement plan.
- Procurement of raw material
- Development of alternative local sources for imported raw materials which helps in cost saving.
- Planning and budgeting of purchase functions, involving cost estimation, contract negotiations.
- Liaison with the production department to maintain optimum inventory.
- Liaison with finance department for timely payment of bills.

TRAINING UNDERGONE

- 5S Training
- Awareness training on ISO 9001-2008/ISO 14001 (EMS)

EDUCATION

- Diploma in Electronics & Communication pursuing
- ITI in Electronics & Mechanic Engg from Board of NCVT, Sri Vidhya ITI, Bangalore
- Apprentice Training done in Keynes technology India Pvt Ltd

PERSONAL DETAILS

- **Address:** #31/1, 6th Main, 9Th cross, Malleshwaram, Bangalore 560003
- **Date of Birth:** 09/05/1991
- **Father's Name:** Mani. R
- **Languages Known:** English, Kannada, Telugu, Tamil, & Hindi
- **Marital Status:** Single

Date:**SANATH. M****Place: Bangalore**

