

## **RAJESH .B**

Old No:146,New No:104,T V K Street,  
Pattamandhri,  
Chennai-120.  
India.

**Mobile :** +919003216706  
**E-mail:** rajeshjohn2013@gmail.com.

### **Career Objective:**

Seeking a challenging position in an environment offering me an opportunity  
To leverage my skills to provide robust. Creative solutions and satisfies my zeal to  
continuous learning.

### **Professional Ethics:**

Hardworking, honesty, ability to work under pressure, interpersonal communications,  
ability to work collaboratively and commitment to achieving corporate goals.

### **Summary of skills:**

- Totally Fifteen years of progressive experience in Sales and Credit related to Bank Territory.
- In-depth knowledge of Customer Handling and Customer relationship.

### **Software Exposure:**

- **Package** : Operating System: Windows 98, 2000, XP,Windows7  
: Application: MS-Office ( MS. Excel, MS. PowerPoint).

## **EXPERIENCE:**

**Over All Working Experience 12 Years.**

**1. Presently working with M/s Equitas Small Finance Bank . ‘Assistant Manager - Credit ’ Associate responsible for BL,SLAP,AHF,SME Assessed,GHF,GLAP,LAP,ASL in Chennai North-1 Moolakadai branch promotions from Aug 2014 to till date.**

## **JOB PROFILE**

- Meeting the clients directly and providing them loan for their Business improvement.
- Business Loan Direct to Customer Place verified Business details and Financial Document Check and CIBIL and FI ,RCU,Valuation and Eligible the customer get the loan process.
- Salaried Lap Customer FI/RCU and Valuation Report check and Last 3 month payslip and 6 month bank statement checked then Shell Company ( Negative Companions List ) Checked. And CIBIL and FI ,RCU,Valuation Eligible the customer get the loan process.
- Affordable Home Loan and GHF to enhance the purchasing power of the large number of families may get interest subsidies on their home loan based on their income category. Families with pucca are eligible to apply for PMAY Schemes hence the customer process the loan amount.
- SME Assessed Business Assessment Loan direct verified the business over business stability and business stocks check eligible the customer get the loan processed.
- General Loan Against Property and Loan Against Property assessment the customer income business or salary income and CIBIL and Valuation get the Eligible the customer loan consider.
- PD and Sampling verified the customer in case negative profile SPOT,PPD,Other report the customer average per branch 2 negative file next month 50% Sampling case.

**2.Worked as senior sales officer in M/S Federal Bank responsible for handling self employed in all over Chennai for their Home Loan/Mortgage Loans from Nov, 2010 to Jun, 2014.**

**JOB PROFILE**

- Meeting the clients directly and providing them loan for their Business improvement.
- Handle the task of Relationship with **Business peoples** in overall Chennai Territory.
- Database collection activities on every day.
- Planning & implementation of new Business loan.
- Increasing the probability of top up loan value.
- have a housing loan form Federal Bank at interest rate,the loan scheme assists borrowers for Construction of a house.

**3.Worked as senior sales officer in M/S HDB Financial Services responsible for handling self employed in all over Chennai for their Personal/Business Loans from Aug, 2010 to Nov, 2011.**

**JOB PROFILE**

- Meeting the clients directly and providing them loan for their Business improvement.
- Handle the task of Relationship with **Business peoples** in overall Chennai Territory.
- Database collection activities on every day.
- Planning & implementation of new Business loan.
- Increasing the probability of top up loan value.
- Have can help you with our customised personal loan offering,let us be a part of your journey help you to achieve your dreams.

**4. Worked as Relationship officer M/s ICICI Lombard General Insurance Co.Ltd. responsible for handling Motor Insurance and Travel insurance, from Sep, 2007 to July, 2009.**

**JOB PROFILE**

- Meeting the clients directly and providing them Insurance for their Business improvement.
- Handle the task of Relationship with **General Insurance -Team Manager** in Chennai .
- Database collection activities on every day.
- Planning & implementation of new Travel insurance .
- Increasing the probability of Renewal insurance .

**Academic Chronicle:**

Course	Name of the Institution	Month and Year of Passing
MBA	Madras University, Chennai, India.	Under going
BA	Madras University, Chennai, India.	2007
HSC	Govt,Boys Higher Secondary School Ponneri-601204.	2003
SSLC	ANM High School Melur-601203.	2000

### **Personal Details:**

Name : B.Rajesh  
Father Name : P.Boobalan  
Mother Name : B.Shanthi  
Nationality : Indian  
Age : 35 YRS  
Date of Birth : 15- 04-1984  
Sex : Male.  
Marital Status : Married.  
Total Experience : 15 YRS  
Current Employer : Equitas Small Finance Bank  
Current Work Location : Moolakadai (CHENNAI)  
Current Job Title : Assistant Manager- Credit  
Educational Attainment : Bachelor Of Arts  
Languages Known : Tamil,English  
Personal Interest : Cricket, swimming, listening to music ,boxing and gym

Given an opportunity I am confident that I will be able to contribute to the growth of your company leading to my personal growth.

Place: Chennai

Date: Yours Faithfully

( **RAJESH.B** )

