

MOHD FURKAN

Contact No: 8527690595 | Email: furkan.mohd399@gmail.com | DOB: 14.07.1984 | Location: Delhi NCR

“To work with an organization of great reputation where I can contribute to my level best and work as a team player and help in achieving goals and objectives”

EDUCATION

MBA {Marketing} From Sikkim Manipal University Distance Education in 2012.

MA{Political Science} From M.J.P.Rohilkhand University Bareilly in 2007.

BA From M.J.P.Rohilkhand University Bareilly in 2005.

Intermediate From GIC in 2002.

High School From SHIC in 2000.

PROFESSIONAL SYNOPSIS

FINCARE SMALL FINANCE BANK LTD

BRANCH SALES MANAGER

Responsibilities:

MARCH 2019 TO TILL DATE

- Monitoring daily sales Team to ensure acquisition of potential customers for high value CASA.
- Motivate and mentor Team members to ensure higher level of productivity.
- Imparting and refreshing product knowledge to ensure complete update awareness within the team.
- Cross-Sell of income generating fee Products.
- Sales Planning for achieving month on month Target for Self as well as Branch Team.
- Handling HNI Clients of the Branch and Creating Opportunity for cross-sell.

KOTAK MAHINDRA BANK LTD(DEF COL BRANCH)

DEPUTY MANAGER

Responsibilities:

AUG 2015 TO MARCH 2019

- To implement management strategies to its fullest level in the market.
- Doing sales for CASA, GENERAL INSURANCE, HEALTH INSURANCE, LIFE INSURANCE, TD, RD, ASSETS.
- Achieve and outperform organization goal.
- Generate new business.
- Assigned territory with the sole accountability for client's relationship.
- Sales and order information to Manager (Daily).
- Achieve target from B2B and D2C and self-reference clients.

ICICI BANK LTD.

OFFICER

JULY 2010 TO AUG 2015

Responsibilities:

- To implement management strategies to its fullest level in the market.
- Generating the base and approaching the sales in CA/SA fields.
- Doing cross sale through NCA clients.
- Achieve and outperform organization goal in an assigned territory.

MOHD FURKAN

- Assigned territory with the sole accountability for client's relationship.
- Sales and order information send through text to B.S.M (Daily).

ACHIEVEMENTS

- Credentials in school level cricket.

STRENGTH

Ability to perform under pressure.

- Positive Attitude.
- Hard Working.
- My Confidence.

WEAKNESS

Tend to go to any limits while helping my friends

PERSONAL DETAILS

Address: H 239 2nd floor Jaitpur Extension Part-2 Badarpur New Delhi 110044

Father's Name: Alay Hasan

Occupation: Farmer

SEX: Male

NATIONALITY: Indian

MOTHER TONGUE: Hindi

MARITAL STATUS: Married

LANGUAGE: Hindi, English

DATE:

PLACE:

SIGNATURE