

# **INSTAGRAM USER ANALYTICS**

**A PROJECT BY SHOAIB KHAN UNDER TRAINITY**



# PROJECT DESCRIPTION

## Description:

We track how users engage and interact with INSTAGRAM to derive business insights for marketing, product & development teams.

I have been provided with a dataset and have to provide insights on the following -

- A) **Marketing:** The marketing team wants to launch some campaigns, and they need insights on
- **Rewarding Most Loyal Users**
  - **Remind Inactive Users to Start Posting**
  - **Declaring Contest Winner:** The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.



- **Hashtag Researching:** A partner brand wants to know, which hashtags to use in the post to reach the most people on the platform.
- **Launch AD Campaign:** The team wants to know, which day would be the best day to launch ADs.

**B) Investor Metrics:** Our investors want to know if Instagram is performing well and is not becoming redundant like Facebook, they want to assess the app on the following grounds

- **User Engagement:** Are users still active and posting on Instagram or they are making fewer posts?
- **Bots & Fake Accounts:** The investors want to know if the platform is crowded with fake and dummy accounts.

# APPROACH

- **Rewarding Most Loyal Users:** People who have been using the platform for the longest time.  
So we will Find the 5 oldest users of Instagram from the database provided.
- **Remind Inactive Users to Start Posting:** By sending them promotional emails to post their 1st photo.  
So we will Find the users who have never posted a single photo on Instagram
- **Declaring Contest Winner:** The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.  
So we will Identify the winner of the contest and provide their details to the team
- **Hashtag Researching:** A partner brand wants to know, which hashtags to use in the post to reach the most people on the platform.  
So we will Identify and suggest the top 5 most commonly used hashtags on the platform
- **Launch AD Campaign:** The team wants to know, which day would be the best day to launch ADs.  
So we will find What day of the week most users register on to Provide insights on when to schedule an ad campaign
- **User Engagement:** Are users still as active and post on Instagram or they are making fewer posts  
So we will Provide how many times does average user posts on Instagram.
- **Bots & Fake Accounts:** The investors want to know if the platform is crowded with fake and dummy accounts  
So we will Provide data on users (bots) who have liked every single photo on the site (since any normal user would not be able to do this).



# TECH-STACK USED

- MySQL Server(8.0.33-arm64)
- MySQL Workbench(8.0.28.CE)



## **Purpose -**

Instagram has a huge dataset and managing them with MS Excel or Manually is very difficult so I preferred to use MySQL as it can handle data with commands, manage multiple tables and connect them,easy to use,etc

# INSIGHTS

## TOP 5 OLDEST USERS

|   | id | username         | created_at          |
|---|----|------------------|---------------------|
| ▶ | 80 | Darby_Herzog     | 2016-05-06 00:14:21 |
|   | 67 | Emilio_Bernier52 | 2016-05-06 13:04:30 |
|   | 63 | Elenor88         | 2016-05-08 01:30:41 |
|   | 95 | Nicole71         | 2016-05-09 17:30:22 |
|   | 38 | Jordyn.Jacobson2 | 2016-05-14 07:56:26 |

## People with 0 posts

|   | user_id | username            |
|---|---------|---------------------|
| ▶ | 5       | Aniya_Hackett       |
|   | 7       | Kasandra_Homenick   |
|   | 14      | Jaclyn81            |
|   | 21      | Rocio33             |
|   | 24      | Maxwell.Halvorson   |
|   | 25      | Tierra.Trantow      |
|   | 34      | Pearl7              |
|   | 36      | Ollie_Ledner37      |
|   | 41      | Mckenna17           |
|   | 45      | David.Osinski47     |
|   | 49      | Morgan.Kassulke     |
|   | 53      | Linnea59            |
|   | 54      | Duane60             |
|   | 57      | Julien_Schmidt      |
|   | 66      | Mike.Auer39         |
|   | 68      | Franco_Keebler64    |
|   | 71      | Nia_Haag            |
|   | 74      | Hulda.Macejkovic    |
|   | 75      | Leslie67            |
|   | 76      | Janelle.Nikolaus81  |
|   | 80      | Darby_Herzog        |
|   | 81      | Esther.Zulauf61     |
|   | 83      | Bartholome.Bernhard |
|   | 89      | Jessyca_West        |
|   | 90      | Esmeralda.Mraz57    |
|   | 91      | Bethany20           |

PHOTO WITH ID NO. 145 GOT Max likes  
and it belongs to user id 52 who is username:Zack\_Kemmer93

|   | LIKES | photo_id |
|---|-------|----------|
| ▶ | 48    | 145      |
|   | 43    | 127      |
|   | 43    | 182      |
|   | 42    | 123      |
|   | 41    | 30       |
|   | 41    | 52       |
|   | 41    | 61       |
|   | 41    | 147      |
|   | 41    | 174      |
|   | 41    | 192      |
|   | 41    | 256      |
|   | 40    | 13       |
|   | 40    | 97       |
|   | 40    | 153      |
|   | 40    | 161      |
|   | 40    | 244      |
|   | 39    | 44       |
|   | 39    | 62       |
|   | 39    | 62       |

# Top 5 most used HashTags

|   | tag_id | tag_name | Total_use |
|---|--------|----------|-----------|
| ▶ | 21     | smile    | 59        |
|   | 20     | beach    | 42        |
|   | 17     | party    | 39        |
|   | 13     | fun      | 38        |
|   | 18     | concert  | 24        |

MOST REGISTRATIONS OCCUR ON THURSDAY AND SUNDAY

|   | WEEK_DAY | Total_Registered |
|---|----------|------------------|
| ▶ | 3        | 16               |
| ▢ | 6        | 16               |
|   | 4        | 15               |
| ▢ | 1        | 14               |
|   | 0        | 14               |
| ▢ | 2        | 13               |
|   | 5        | 12               |
|   |          |                  |



TOTAL NO. OF PHOTOS = 257

TOTAL NO. OF USERS = 100

TOTAL NO. OF PHOTOS/TOTAL NO. OF USERS = 2.57 = Average no. of posts by a user

USER ID OF USERS WHO HAVE LIKED ALL 257 PHOTOS -

|   | user_id | TOTAL_LIKES |
|---|---------|-------------|
| ▶ | 5       | 257         |
|   | 14      | 257         |
|   | 21      | 257         |
|   | 24      | 257         |
|   | 36      | 257         |
|   | 41      | 257         |
|   | 54      | 257         |
|   | 57      | 257         |
|   | 66      | 257         |
|   | 71      | 257         |
|   | 75      | 257         |
|   | 76      | 257         |
|   | 91      | 257         |
|   |         |             |

# RESULT

THROUGH THE PROJECT WE -

- We learnt how much data analysis is important for an organisation.
- Took meaningful insights from a huge dataset
- Learn how to analyse simultaneously many tables at a time