

## **PUG UGLIES PETSHOP**



CIS 3400: Database Management Systems
Section: FTRA
Prof. Bill Ferns
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GROUP 2

Group Name: Black Mambas

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#### **Introduction**

Rafael Parikh and Aida Chin own Pug Uglies Petshop. Their pet shop sells food and other supplies to pet owners. The owners of the pet shop want to automate the recordkeeping process to keep better track of what is selling. They would also like a better inventory system that keeps track of supplies as well as knowing when and what to reorder. Their current system is quite dated, it lacks congruency and consistency. Pug Uglies have multiple repeat customers and want to model a business plan that focuses on being more personal with their customers and create customer loyalty. What we want to do is help them develop a system that can efficiently keep track of their sales and effectively maintain their inventory.

#### **Current Data Management Practices**

Many customers that shop at Pug Uglies Petshop are reoccurring customers. Majority of the revenue generated are produced through large volumes of retail sales from pet supplies.

When a sale is made at PUP a clerk must go through binders and manually update the inventory to show what items have been purchased. For each item that is sold PUP keeps descriptive information in other binders. Keeping track of:

- Stock keeping unit (SKU) #
- Items name
- Item description
- Cost per unit
- Suggested retail price / unit
- Quantity on hand
- Reorder point

Every item has a price stamped on to them. If the price is not on the item the clerk must look up the price in the binder.

#### **Business Processes PUP Performs**

Pug Uglies Petshop generally have many repeat customers. Customers typically buy more than one item at a time and they will often buy several units of each item. Listed below is the basic business process:

- 1. Customer makes a purchase.
- 2. PUP keeps descriptive information on item sold as a hardcopy.
- 3. PUP records cost of item, sold item price and quantity on hand.
- 4. They then determine what items need to be reordered in inventory.

All business processes information is kept as hardcopies in binders.

#### **Problems with Current System**

Pug Uglies Petshop currently does not have an efficient system in place that is consistent and automated. Most of their records are kept in hard copy and many records they don't keep track of at all. Most of their book keeping is done manually. Making them susceptible to making errors. Their inventory is unorganized and not segmented into categories. This makes it difficult for PUP to understand what kind of pet supplies they sell more of and need in constant supply.

Listed below are a number problems PUP needs to resolve:

- No record of sales orders
- No record of customers
- No record of customer pets
- No record of purchase history
- Lack of customer relations
- Manual book keeping
- Unorganized inventory system
- Inefficient reorders
- Lack of complete database

#### How we plan to help PUP

Pug Uglies Petshop wants to build a stronger relationships with their customers. In creating higher customer loyalty we plan to help them maintain a customer database that will insure them better customer service. We want to help create a system, keep intensive records of sales, have a better understanding of their inventory, as well as managing an efficient supply chain. There are multiple areas we believe we can help automate and manage.

Necessary requirements and desirable changes are as listed below:

#### **Necessary requirements**

- Having a complete database with customer relevant information.
- Keeping track of customer sales and purchase history.
- A system that automatically looks up the price of an item.
- Have up to date information of inventory.
- Keep track of which items are moving fast and move slow.
- Accurate reports that informing PUP items to reorder.
- Categorize PUP's inventory for tracking purposes.

#### Desirable change

- Build customer loyalty
- Knowing customers pet
  - Name of the pet
  - Type of pet (e.g., cat, dog, bird)
  - Age of pet

### **Information used to Implement Proposed Solution**

The information we plan to use to implement these changes is as follows:

- Customer name and relevant customer information.
- Information about customer pets (name, type, age etc)

- Inventory categorization by food, toy and grooming categorizes.
- Inventory information such as name, description, cost, quantity and minimum stock levels for reorder.
- Tracking purchase history of customers with sales orders.
- Accurate reporting's for items sold and quantity.

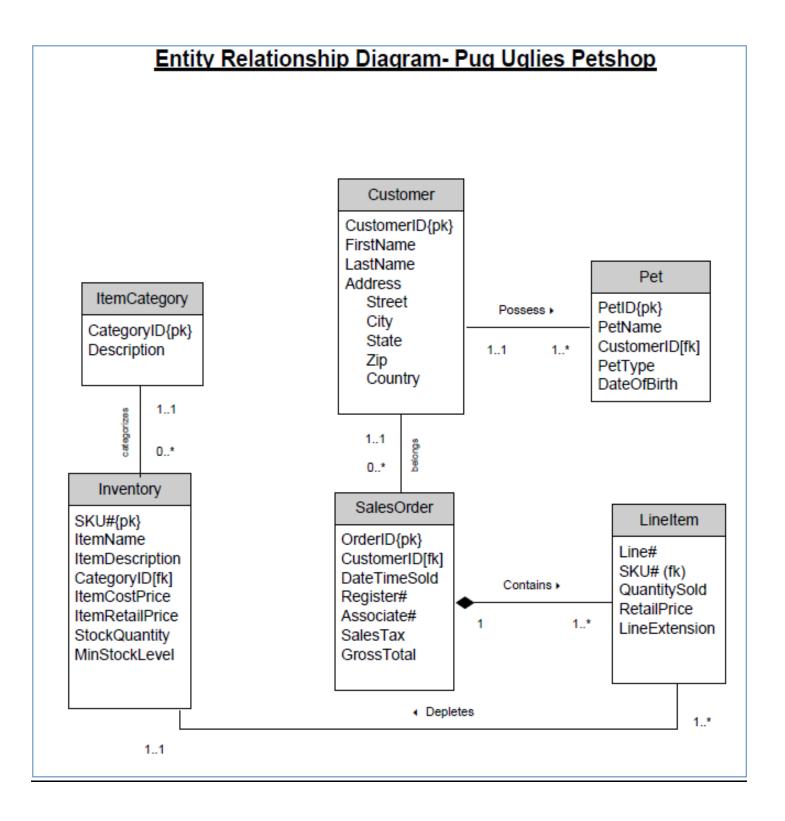
### **PUP E-R Diagram Design Assumptions**

The assumptions for designing UML E-R diagram for Pug Uglies Petshop are as follows:

- 1. A Customer can have many Pets of the same type or different types. Customer 1..\* Pets
- 2. A Customer can have many SalesOrders. Customer 1..\* Many
- 3. LineItem is a weak entity to SalesOrder. To keep track of Quantity sold at what retail price. SalesOrder 1..\* LineItem
- 4. Inventory can have many SalesOrders . Inventory 1..\* SalesOrder
- 5. There can be many ItemCategories in Inventory Entity. ItemCategory 1..\* Inventory
- 6. Primary / Composite keys for various entities are as given below:

SI	Entity	Primary /Composite Key
1	Customer	CustomerID
2	Inventory	SKU#
3	SalesOrder	OrderID
4	ItemCategory	CategoryID
5	Pet	PetID
6	LineItem(weak entity)	OrderID+Line#

<sup>\*</sup>Attribute PetType of the 'Pet' entity will be normalized in subsequent stage of design with attributes PetType# and TypeDescription



#### **Converting ERD to Relations**

**CUSTOMER** (CustomerID, FirstName, LastName, Address, Street, City, State, Zip, Country)

SALESORDER (OrderID, CustomerID, DateTimeSold, Register#, Associate#, SalesTax, GrossTotal)

LINEITEM (Line#, OrderID, SKU# Description, QuantitySold, RetailPrice, LineExtentison)

**PET** (PetID, PetName, CustomerID, PetType, DateOfBirth)

**INVENTORY** (<u>SKU#</u>, ItemName, ItemDescription, *CategoryID*, ItemCostPrice, ItemRetailPrice, StockQuantity, MinStockLevel)

**ITEMCATEGORY** (CategoryID, Description)

#### **Functional Dependencies**

The functional dependencies transcribed below describes the relationship between each attribute to a relation. The following is a collection of functional dependencies for PUP:

CustomerID → FirstName, LastName, Address, Street, City, State, Zip, Country

OrderID → CustomerID, DateTimeSold, Register#, Associate#, SalesTax ,GrossTotal

Line#,OrderID → SKU#, QuantitySold, RetailPrice, LineExtentison

PetID → PetName, PetType, DateOfBirth, CustomerID

SKU# \_\_\_ ItemName, ItemDescription, *CategoryID*, ItemCostPrice, ItemRetailPrice, StockQuantity, MinStockLevel

CategoryID → Description

#### **Normalization**

Normalization is useful to resolve anomalies found in a database. Through normalization PUP can save space and minimize redundant data. It will make their system perform faster by reducing additional table look-ups for information. Normalization will help PUP business processes be more efficient, effective and accurate.

As seen from the dependencies, we observe that there are no partial dependencies or transitive dependencies. Hence the relations in the third normal form (3NF) are as shown below:

**CUSTOMER (3NF)** (Customer ID, FirstName, LastName, Address, Street, City, State, Zip, Country)

SALESORDER(3NF) (OrderID, CustomerID DateTimeSold, Register#, Associate#, SalesTax, GrossTotal)

LINEITEM (3NF) (Line#, OrderID, SKU#, QuantitySold, RetailPrice, LineExtentison)

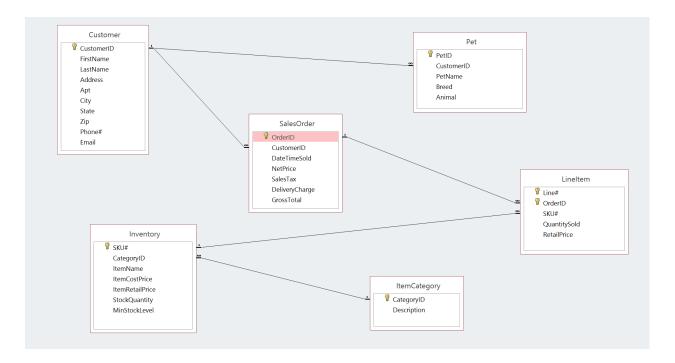
**INVENTORY(3NF)** (SKU#, CategoryID, ItemName, ItemDescription, ItemCostPrice, ItemRetailPrice, StockQuantity, MinStockLevel)

PET (3NF) (PetID, CustomerID, PetName, PetType, DateOfBirth)

ITEMCATEGORY (3NF) (CategoryID, Description)

## **Access Database**

#### A. Relationship



# **B. Customer Table Design View**

Field Name	Data Type	Description (Optional)
CustomerID	Short Text	Primary Key
FirstName	Short Text	
LastName	Short Text	
Address	Short Text	
Apt	Short Text	
City	Short Text	
State	Short Text	
Zip	Short Text	
Phone#	Short Text	
Email	Short Text	

Field Properties

Field Size	5
Format	
Input Mask	
Caption	Customer ID
Default Value	
Validation Rule	
Validation Text	
Required	Yes
Allow Zero Length	Yes
Indexed	Yes (No Duplicates)
Unicode Compression	Yes
IME Mode	No Control
IME Sentence Mode	None
Text Align	General

## **C. Customer Table**

	Customer								
Customer ID	First Name	Last Name	Address	Apt	City	State	Zip	Phone#	Email
A1281	Andre ws	Steven	12-48 Avery Ave	Basement	LIC	NY	11355-	(718) 345-1234	sandrews@hotmail.com
A9874	Amin ova	Terry	300 South 4th Street	#420	Williamsburg	NY	11121-	(347) 555-5432	T.Aminova@nyc.gov
M1121	Moral es	Amanda	456 E. 77th Street	2-Z	New York	NY	10025-	(212) 767-9876	morales@metmuseum.org
P0101	Patel	Vincent	2777 Broadway	101	New York	NY	10028-	(646) 432-1231	V_Patel@verizon.net
T4291	Tsang	Elise	88 South Street	5-A	New York	NY	10012-	(212) 545-4321	ET@aol.com

# **D.Pet Table Design View**

Field Na	me Data Type		Description (Optional)
PetID	Short Text	Primary Key	
CustomerID	Short Text	Foreign Key	
PetName	Short Text	3 ,	
Breed	Short Text		
Animal	Short Text		
Allillai	Short Text		
			et tip
			Field Properties
General Lookup			
Field Size	5		
ormat	5		
nput Mask			
Caption	Pet ID		
Default Value	recib		
/alidation Rule			
Validation Text			
Required	Yes		
Allow Zero Length	Yes		
ndexed	Yes (No Duplicates)		
Unicode Compression	Yes		
ME Mode	No Control		
ME Sentence Mode	None		

### **E. Pet Table**

Pet								
Pet ID	Customer ID	Pet Name	Breed	Animal				
MP11	M1121	Fettucine	Domestic Short Hair	Feline				
MP12	M1121	Pesto	Munchkin	Feline				
P123	A1281	Lassie	Collie	Canine				
P234	A1281	Leo	Siamese	Feline				
PD	P0101	Oscar	Dog	Canine				
TA12	T4291	Petey	Miniature Poodle	Canine				
TA13	T4291	Paulie	Rat Terrier	Canine				
TA14	T4291	Francesca	Rat Terrier	Canine				

# F. SalesOrder Table Design View

Field Na	ime	Data Type	Description (Optional)		
OrderID		Short Text			
CustomerID		Short Text			
DateTimeSold		Date/Time			
NetPrice		Currency			
SalesTax					
		Currency			
DeliveryCharge		Currency			
GrossTotal		Currency			
			Field Properties		
General Lookup					
Field Size	5				
Format					
Input Mask					
Caption	Order ID				
Default Value					
Validation Rule					
Validation Text					
Required	Yes				
Allow Zero Length	Yes				
Indexed Yes (No Duplicates)					
Unicode Compression					
IME Mode	No Control				
IME Sentence Mode	None				
Text Align	General				

## G. SalesOrder Table

SalesOrder								
Order ID	Customer ID	Date Time Sold	Net Price	Sales Tax	<b>Delivery Charge</b>	<b>Gross Total</b>		
S0001	T4291	02/10/2015	\$43.90	\$3.79	\$5.00	\$52.69		
S0002	M1121	02/13/2015	\$46.45	\$4.01	\$0.00	\$50.46		
S0003	P0101	02/14/2015	\$18.00	\$1.55	\$0.00	\$19.55		
S0004	T4291	02/14/2015	\$96.00	\$8.28	\$5.00	\$109.28		
S0005	M1121	02/21/2015	\$17.75	\$1.53	\$0.00	\$19.28		
S0006	P0101	02/25/2005	\$49.95	\$4.31	\$0.00	\$54.26		
S0007	A9874	02/25/2015	\$30.95	\$2.67	\$0.00	\$33.62		
S0015	M1121	03/01/2015	\$39.50	\$3.41	\$0.00	\$42.91		

#### H. LineItem Table Design View

	Field Name	Data Type		Description (Optiona
	Line#	Short Text	Primary Key	
8	OrderID	Short Text	Primary Key	
		Short Text	Foreign Key	
	QuantitySold	Short Text		
	RetailPrice	Currency		

Field Properties

General Lookup	
Field Size	5
Format	
Input Mask	
Caption	Line #
Default Value	
Validation Rule	
Validation Text	
Required	Yes
Allow Zero Length	Yes
Indexed	No
Unicode Compression	Yes
IME Mode	No Control
IME Sentence Mode	None
Text Align	General

## I. LineItem Table

LineItem						
Line #	Order ID	SKU#	<b>Quantity Sold</b>	Retail Price		
1	S0001	TL2156	2	\$6.95		
1	S0002	MC1011	24	\$0.90		
1	S0003	FF4324	12	\$1.50		
1	S0004	GI1562	2	\$7.00		
1	S0005	TL2156	1	\$6.95		
1	S0006	TL2156	1	\$6.95		
1	S0007	TL2156	1	\$6.95		
1	S0015	KK2212	2	\$8.95		
2	S0001	FF4324	20	\$1.50		
2	S0002	TL2156	1	\$6.95		
2	S0004	CC1157	1	\$10.00		
2	S0005	MC1011	12	\$0.90		
2	S0006	GI1562	1	\$7.00		
2	S0007	GI1562	2	\$7.00		
2	S0015	MC1011	24	\$0.90		
3	S0002	KK2212	2	\$8.95		
3	S0004	FF4324	48	\$1.50		
3	S0006	FF4324	24	\$1.50		
3	S0007	CC1157	1	\$10.00		

## J. Inventory Table Design View

Field Na	me Data Type	Description (Optional)
SKU#	Short Text	
CategoryID	Short Text	
ItemName	Short Text	
ItemCostPrice	Currency	
ItemRetailPrice	Currency	
	Number	
StockQuantity		
MinStockLevel	Number	
		et i i e
		Field Properties
General Lookup		
Field Size	lc .	
Format	6	
nput Mask Caption	SKU #	
Capuon Default Value	SKU #	
Validation Rule		
Validation Rule  Validation Text		
Required	Yes	
Allow Zero Length	Yes	
Indexed	Yes (No Duplicates)	
Unicode Compression	Yes	
IME Mode	No Control	
IME Sentence Mode	None	
T . A.I.	G I	

## **K. Inventory Table**

				Inventory		
SKU#	Category ID	Item Name	Item Cost	Item Retail Price	Quantity in Stock	Minimum Stock Level
CC1157	1	Coat Curry	\$2.00	\$10.00	15	5
FF4324	2	Fido Feast	\$0.50	\$1.50	100	25
GI1562	3	Gnaw-It	\$1.50	\$7.00	20	10
KK2212	3	Krazy Kat	\$2.00	\$8.95	30	10
MC1011	2	MaxCat	\$0.10	\$0.90	100	30
TL2156	1	Trimline	\$1.00	\$6.95	25	10

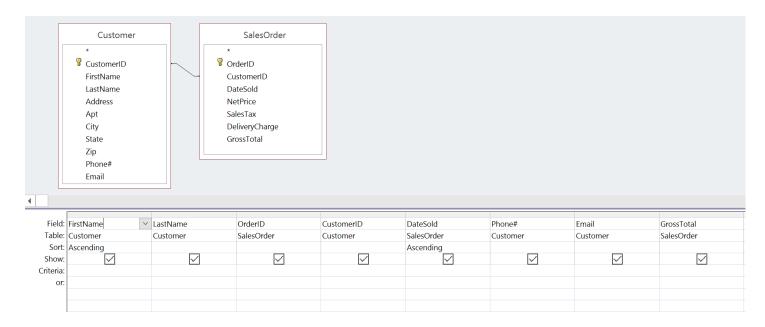
## L. ItemCategory Table Design View

	me Data Type	Description (Optional)
CategoryID	Short Text	
Description	Short Text	
Beschiption	SHOIL TOXE	
		Field Properties
General Lookup		
Field Size	5	
ormat		
nput Mask		
Caption	Category ID	
Default Value	eutegory is	
/alidation Rule		
/alidation Text		
Required	Yes	
Allow Zero Length	Yes	
ndexed	Yes (No Duplicates)	
Unicode Compression	Yes	
ME Mode	No Control	
ME Sentence Mode	None	
Text Align	General	

## M. ItemCategory Table

ItemCa	
Category ID	Description
1	Grooming
2	Food
3	Toys

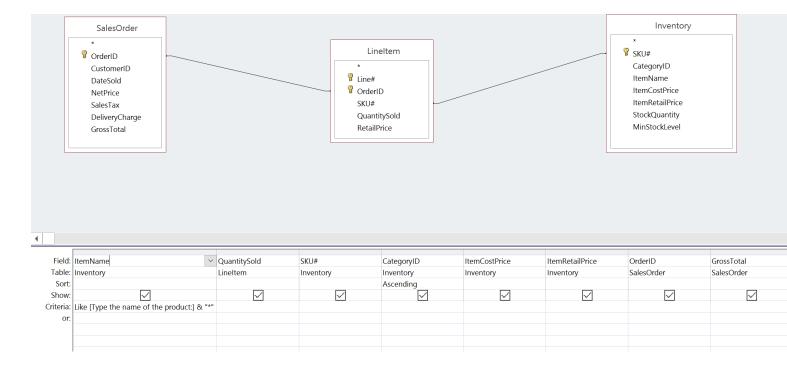
## N. CustomerInfo Query Design



## O. CustomerInfo Query Results

				Custome	erInfo		
First Name	Last Name	Order ID	Customer ID	Date Sold	Phone#	Email	<b>Gross Total</b>
Aminova	Terry	S0007	A9874	02/25/2015	(347) 555-5432	T.Aminova@nyc.gov	\$33.62
Morales	Amanda	S0002	M1121	02/13/2015	(212) 767-9876	morales@metmuseum.org	\$50.46
Morales	Amanda	S0005	M1121	02/21/2015	(212) 767-9876	morales@metmuseum.org	\$19.28
Morales	Amanda	S0015	M1121	03/01/2015	(212) 767-9876	morales@metmuseum.org	\$42.91
Patel	Vincent	S0006	P0101	02/25/2005	(646) 432-1231	V_Patel@verizon.net	\$54.26
Patel	Vincent	S0003	P0101	02/14/2015	(646) 432-1231	V_Patel@verizon.net	\$19.55
Tsang	Elise	S0001	T4291	02/10/2015	(212) 545-4321	ET@aol.com	\$52.69
Tsang	Elise	S0004	T4291	02/14/2015	(212) 545-4321	ET@aol.com	\$109.28

## P. InventoryLookup Query Design



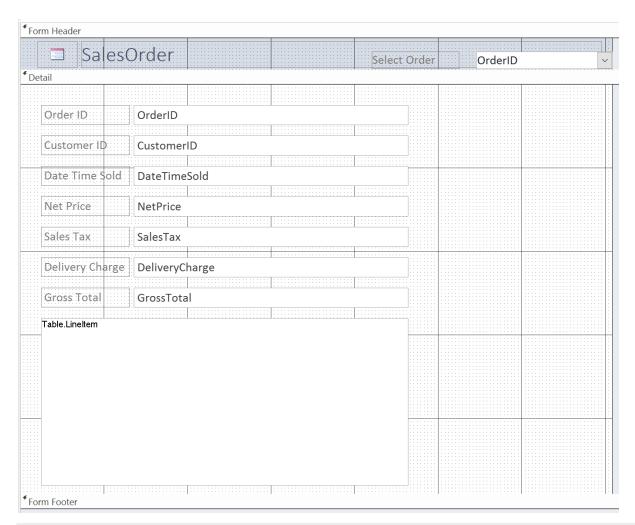
## Q. InventoryLookup Query Results

			Invento	ryLookup	)		
Category ID	Item Name	SKU#	<b>Quantity Sold</b>	Order ID	Item Cost	Item Retail Price	<b>Gross Total</b>
1	Trimline	TL2156	1	S0007	\$1.00	\$6.95	\$33.62
1	Trimline	TL2156	1	S0006	\$1.00	\$6.95	\$54.26
1	Trimline	TL2156	1	S0005	\$1.00	\$6.95	\$19.28
1	Trimline	TL2156	2	S0001	\$1.00	\$6.95	\$52.69
1	Trimline	TL2156	1	S0002	\$1.00	\$6.95	\$50.46
1	Coat Curry	CC1157	1	S0007	\$2.00	\$10.00	\$33.62
1	Coat Curry	CC1157	1	S0004	\$2.00	\$10.00	\$109.28
2	MaxCat	MC1011	24	S0015	\$0.10	\$0.90	\$42.91
2	MaxCat	MC1011	12	S0005	\$0.10	\$0.90	\$19.28
2	MaxCat	MC1011	24	S0002	\$0.10	\$0.90	\$50.46
2	Fido Feast	FF4324	12	S0003	\$0.50	\$1.50	\$19.55
2	Fido Feast	FF4324	20	S0001	\$0.50	\$1.50	\$52.69
2	Fido Feast	FF4324	24	S0006	\$0.50	\$1.50	\$54.26
2	Fido Feast	FF4324	48	S0004	\$0.50	\$1.50	\$109.28
3	Krazy Kat	KK2212	2	S0002	\$2.00	\$8.95	\$50.46

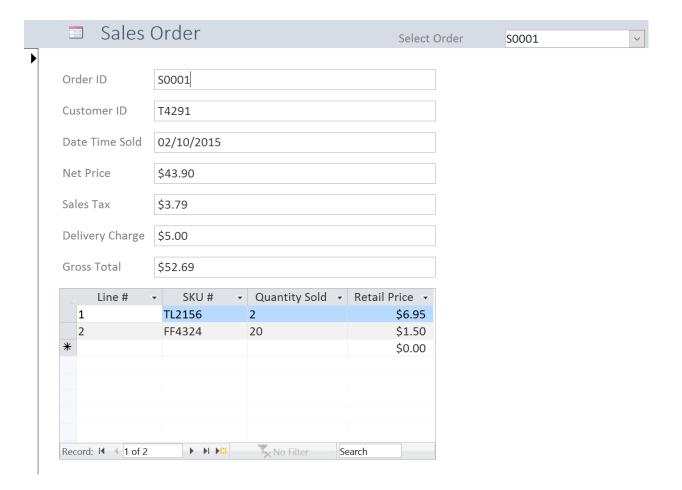
			Invento	ryLookup	)		
Category ID	Item Name	SKU#	<b>Quantity Sold</b>	Order ID	Item Cost	Item Retail Price	<b>Gross Total</b>
3	Gnaw-It	GI1562	2	S0004	\$1.50	\$7.00	\$109.28
3	Gnaw-It	GI1562	1	S0006	\$1.50	\$7.00	\$54.26
3	Krazy Kat	KK2212	2	S0015	\$2.00	\$8.95	\$42.91
3	Gnaw-It	GI1562	2	S0007	\$1.50	\$7.00	\$33.62

			Invento	ryLooku	р		
Category ID	Item Name	SKU#	<b>Quantity Sold</b>	Order ID	Item Cost	Item Retail Price	<b>Gross Total</b>
1	Trimline	TL2156	1	S0002	\$1.00	\$6.95	\$50.46
1	Trimline	TL2156	1	S0007	\$1.00	\$6.95	\$33.62
1	Trimline	TL2156	1	S0006	\$1.00	\$6.95	\$54.26
1	Trimline	TL2156	1	S0005	\$1.00	\$6.95	\$19.28
1	Trimline	TL2156	2	S0001	\$1.00	\$6.95	\$52.69

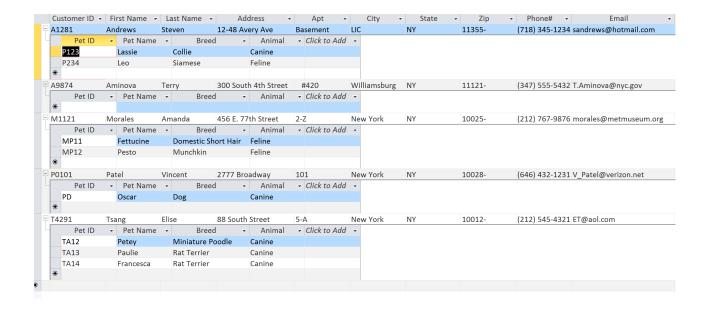
## R. Sales Order Form Design



#### S. SalesOrder Form



#### T. Customer Multi-Table View



# **U.** Totals Report Design View

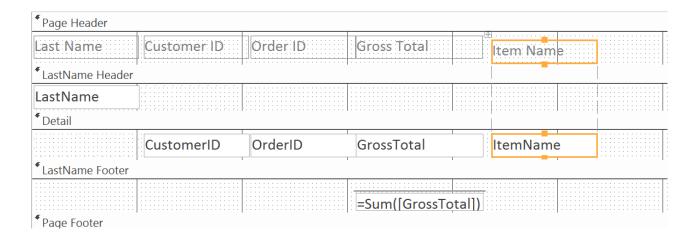
*Report Header								
То	tals							=Date() =Time()
<sup>©</sup> Page Header								
Customer ID	First Name	į.	Last Nan	ne	Order ID	Gross Total	Item Name	
<b>₹</b> Detail								
CustomerID	FirstName	ı	LastNam	ne	OrderID	GrossTotal	ItemName	
Page Footer	,				_	,		'
			+	"Page " & [Pag	e] & " of " & [Pag	ges]		
*Report Footer			+	"Page " & [Pag	re] & " of " & [Pag	es]		

## **V.Totals Report**

■ To	otals			Th	ursday, December 10, 2015
					3:50:07 AM
Customer ID	First Name	Last Name	OrderID	Gross Total	Item Name
A9874	Aminova	Terry	S0007	\$33.62	Trimline
A9874	Aminova	Terry	S0007	\$33.62	Gnaw-It
A9874	Aminova	Terry	S0007	\$33.62	Coat Curry
M1121	Morales	Amanda	S0002	\$50.46	MaxCat
M1121	Morales	Amanda	S0002	\$50.46	Trimline
M1121	Morales	Amanda	S0002	\$50.46	Krazy Kat
M1121	Morales	Amanda	S0005	\$19.28	Trimline
M1121	Morales	Amanda	S0005	\$19.28	MaxCat
M1121	Morales	Amanda	S0015	\$42.91	Krazy Kat
M1121	Morales	Amanda	S0015	\$42.91	MaxCat
P0101	Patel	Vincent	S0003	\$19.55	Fido Feast
P0101	Patel	Vincent	S0006	\$54.26	Trimline
P0101	Patel	Vincent	S0006	\$54.26	Gnaw-It
P0101	Patel	Vincent	S0006	\$54.26	Fido Feast
T4291	Tsang	Elise	S0001	\$52.69	Trimline
T4291	Tsang	Elise	S0001	\$52.69	Fido Feast
T4291	Tsang	Elise	S0004	\$109.28	Gnaw-It
T4291	Tsang	Elise	S0004	\$109.28	Coat Curry
T4291	Tsang	Elise	S0004	\$109.28	Fido Feast

\$992.17

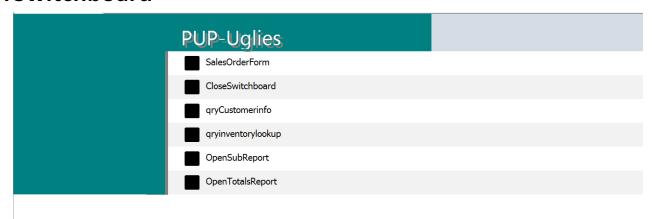
## W. Sub Report Design View



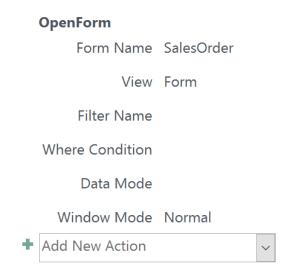
# **X.Sub Report**

Last Name	Customer ID	OrderID	Gross Total	Item Name	
Amanda					
	M1121	S0015	\$42.91	MaxCat	
	M1121	S0002	\$50.46	MaxCat	
	M1121	S0002	\$50.46	Trimline	
	M1121	S0002	\$50.46	Krazy Kat	
	M1121	S0005	\$19.28	Trimline	
	M1121	S0005	\$19.28	MaxCat	
	M1121	S0015	\$42.91	Krazy Kat	
			\$275.76		
Elise					
	T4291	S0004	\$109.28	Fido Feast	
	T4291	S0001	\$52.69	Trimline	
	T4291	S0001	\$52.69	Fido Feast	
	T4291	S0004	\$109.28	Gnaw-It	
	T4291	S0004	\$109.28	Coat Curry	
			\$433.22		
Terry			,		
	A9874	S0007	\$33.62	Trimline	
	A9874	S0007	\$33.62	Coat Curry	
	A9874	S0007	\$33.62	Gnaw-It	
			\$100.86		
Vincent			<u> </u>		
	P0101	S0006	\$54.26	Trimline	
	P0101	S0006	\$54.26	Gnaw-It	
	P0101	S0006	\$54.26	Fido Feast	
	P0101	S0003	\$19.55	Fido Feast	
			\$182.33		
			\$102.33		

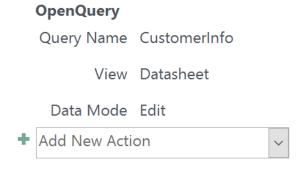
#### Y. Switchboard



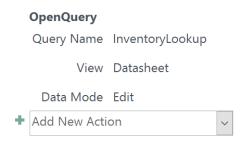
## Z. SalesOrderForm Macro Design



## AA. qryCustomerInfo Macro Design



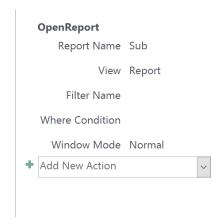
## BB. qryInventoryLookup Macro Design



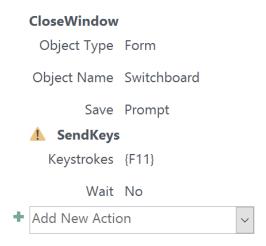
### **CC. TotalsReport Macro Design**



#### **DD. Sub Report Macro Design**



#### EE. CloseSwitchboard Macro Design



#### FF. CloseSwitchboard VBA Code

```
Option Compare Database

'----
' CloseSwitchboard
'----
Function CloseSwitchboard()
On Error GoTo CloseSwitchboard_Err

DoCmd.Close acForm, "Switchboard"
SendKeys "{F11}", False

CloseSwitchboard_Exit:
Exit Function

CloseSwitchboard_Err:
MsgBox Error$
Resume CloseSwitchboard_Exit

End Function
```

### **Narrative Conclusion**

We enjoyed working for the project and creating a Database System(DBS) that PUP can use to help improve their business model, and do hope to watch as PUP grows into the next PetCo (fingers crossed!). It was a very productive learning experience as it helped all of us to better understand the theoretical concepts and their application in a real time scenario. Regular communication within the team, focused approach for issues at hand and continuous iterations significantly contributed to successful completion of the project. The work division within team members for timely completion of this milestone is as given below.

- Adam was responsible for the narrative and the queries
- Guan completed the switchboard
- Jafor and Mathew completed the total and sub report
- As team leader, Shobhit compiled the full project report. Further, he also created the form along with a sub form for line items, and a combo box at the top so the user can scroll to his/her sales order.

As for the PUP project we found that in addition to Project Management, the ERD and Normalization were most difficult as it required a clear conceptual understating of the Database. Mapping these concepts right was cardinal to successful completion of the project. Further getting a clear understanding of user requirements and logically connecting their processes was also challenging. Implementing normalized relations to relational database in MS Access was probably the easiest part. Developing queries, forms, reports and switchboard were moderately tough.

But for this project, we would not have realized the importance of DBS in efficient business operations and corporate decision making. Using the database we can pinpoint any slow sellers in the pet-shop, and use this information to make informed decisions regarding whether or not to keep that item in stock. We can also use the database to analyze customer preferences, and items purchased for better layout of store inventory, the way we advertise, and who we advertise to. With the use of basic queries on a database we can optimize our profits through many angles. If we had to do this all over again we would have developed a more detailed ERD that also included features such as a reward points card for customers to increase customer loyalty.

We have been able to achieve all the necessary business processes that PUP must perform. While we were able to organize the data for PUP to overcome their current issues and make effective decisions, we have not really extended the power of automated DBS to the customers. We wanted to improve customer loyalty, but gave no solid strategy in doing so; we just organized the data well enough to support future decision making. At this point in time there is no connect between the DBS and customer loyalty. Adding feature like loyalty cards would bridge the gap and complete the loop between PUP and its customers. Besides this handicap, our DBS is capable to address all issues we envisaged to resolve.