

Sales Performance Overview

Central

East

South

West

Total Sales

\$733,215

▲ 20.36% | 124,009 From Last Year **Total Units Sold**

12,476

▲ 26.83% | 2,639 From Last Year **Number of Orders**

3,312

▲ 28.02% | 725 From Last Year Avg Order Value

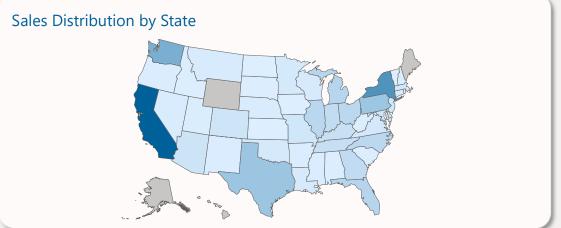
\$221.38

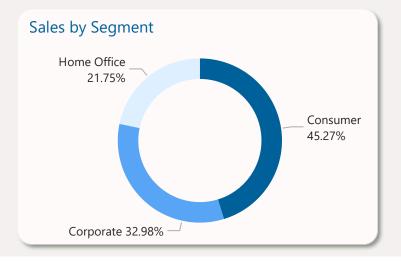
▼ 5.99% | -14.11 From Last Year

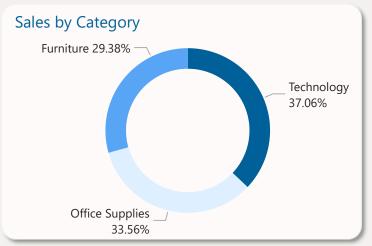


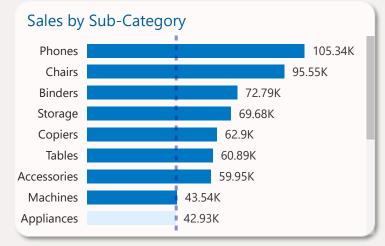














Customer Insights

Number of Customers

693

8.62% | 55

From Last Year

Repeat Customers

597

▲ 19.64% | 98 From Last Year Repeat Customer Rate

East

86.15%

Central

▲ 10.14% From Last Year Average Discount

South

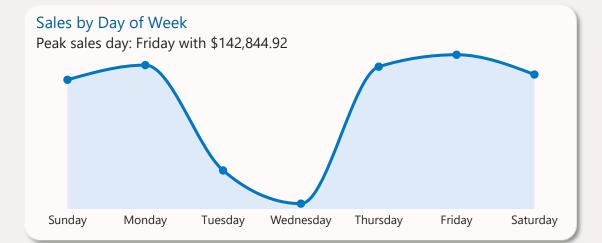
15.65%

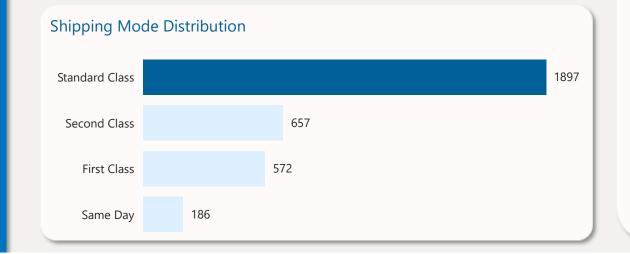
West

▲ 1.11% From Last Year









Top Customers by Purchases

Customer	Purchases 🔻	\$ Generated
John Lee	92	<mark>23,15</mark> 1.40
Seth Vernon	73	46,820.10
Janet Martin	69	<mark>13,</mark> 283.26
Lena Cacioppo	68	4 ,459.13
Saphhira Shifley	65	4,355.58
Emily Phan	62	<mark>6,</mark> 072.00
Dean percer	61	<mark>13,</mark> 729.89
Mick Hernandez	61	<mark>13,</mark> 989.09