

SQL Investigation & Anomaly Detection Report



Prepared for: AdMaven Analytics Department

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This document serves as the analytical companion to the submission file `queries_shoval_benjer.sql`. It provides a per-question breakdown of the queries, results, and business insights derived from the exam dataset.

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1 Introduction and Approach

My goal for this analysis was to conduct a forensic investigation into the network's health. I treated each question as a step in a larger process, using the findings from one query to inform the next. All logic adheres to the exam's constraint of using **2025-10-31** as "today." This report provides the technical queries, raw results, visual insights, and business recommendations derived from the data.

2 Question-by-Question Analysis

2.1 Question 1: Daily Impressions & Conversions

Objective: To establish a baseline of network performance over the last 7 days.

```
...
WHERE report_date BETWEEN DATEADD(day, -6, '2025-10-31') AND '
    2025-10-31'
GROUP BY 1, 2 HAVING COUNT(*) > 50
...
```

REPORT_DATE	COUNTRY_CODE	DAILY_IMPRESSIONS	DAILY_CONVERSIONS	DAILY_CR_PERCENT
2025-10-31	PH	602191	4260	0.7074
2025-10-31	US	167986	2141	1.2745
2025-10-31	BR	130562	2139	1.6383
2025-10-30	PH	556596	3831	0.6883
2025-10-30	BR	227027	3390	1.4932
2025-10-30	US	165450	2045	1.2222

Figure 1: Result: Daily traffic metrics showing high volume, low CR.

Insight: The data immediately showed that the network-wide CR is consistently below the 2-5% benchmark. More importantly, I noticed a surge in traffic from the Philippines (PH) that inversely correlated with its CR, my first lead for investigating low-quality traffic.

PH Traffic Surge vs. CR Decline

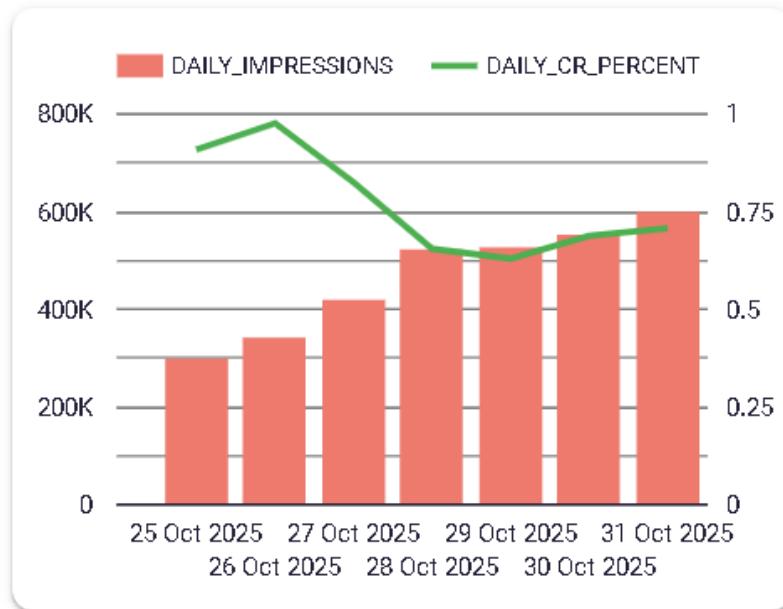


Figure 2: Visual Insight: The inverse correlation between PH traffic volume and CR.

2.2 Question 3: Average Daily CR by Advertiser

Objective: To see how performance issues are distributed among advertisers.

```
...  
HAVING COUNT(*) >= (cap * 0.95) AND COUNT_IF(converted_pixel) >= 1  
...
```

32 rows (Press Ctrl+A to copy all) Tag: data_analytics_shoval_benjer

Copy All **CSV**

ADVERTISER_ID	AVERAGE_CONVERSION_RATE
601376	0.2941
601250	0.1902
600152	0.1667
601251	0.0188
600450	0.0172
601349	0.0150
601040	0.0140
602967	0.0130
601133	0.0120
601644	0.0110

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Figure 3: Result: Advertiser performance tiers.

Insight: This query revealed a shocking "bipolar" performance landscape. I saw a few advertisers with impossible CRs like **29.4%** (a clear sign of attribution fraud) and a long tail of advertisers struggling below 1.7%.

Advertiser Performance Tier

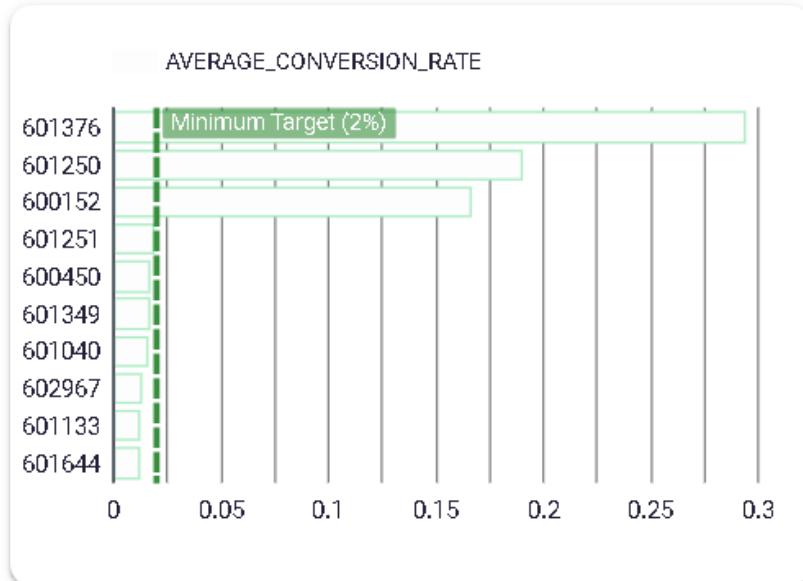


Figure 4: Visual Insight: The "long tail" of underperforming advertisers.

2.3 Question 4: Top 3 Campaigns by Segment

Objective: To confirm the attribution fraud hypothesis by looking at top-performing campaigns.

```
...  
QUALIFY ROW_NUMBER() OVER (PARTITION BY ... ORDER BY ... DESC) <= 3  
...
```

12 rows (Press Ctrl+A to copy all) Tag: data_analytics_shoval_benjer

Copy All **CSV**

CAMPAIGN_ID	DEVICE_TYPE	COUNTRY_CODE	CONVERSION_RATE
652818	desktop	PH	0.72
650662	desktop	PH	0.64
645289	desktop	PH	0.44
653344	desktop	US	0.80
652818	desktop	US	0.74
645277	mobile	US	0.72
653344	mobile	US	0.80
652818	mobile	US	0.74
645277	mobile	US	0.72
653344	mobile	US	0.80
652818	mobile	US	0.74

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Figure 5: Result: Top campaigns showing impossible 70-80% CRs.

Insight: My hypothesis was confirmed. Campaigns like **653344** consistently achieved CRs between **70-80%**, which is definitive evidence of a technical issue or fraud.

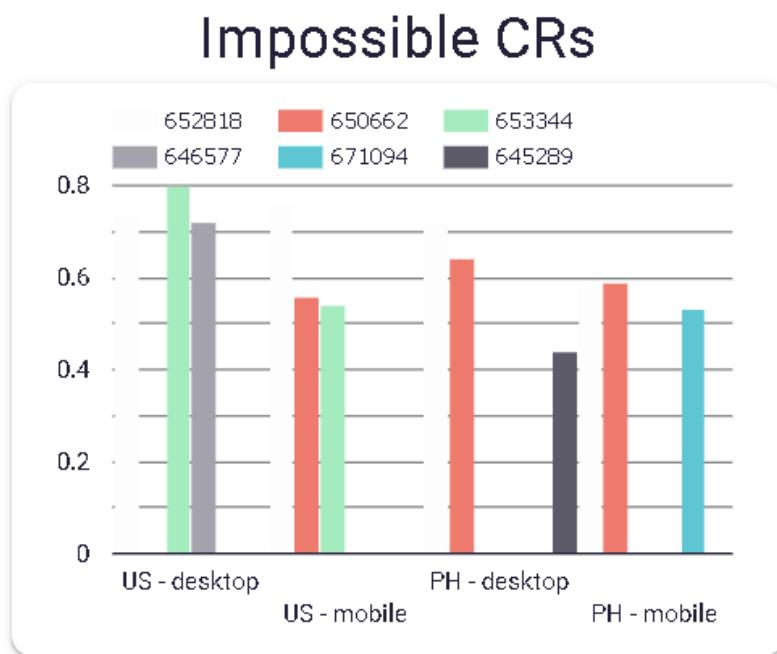


Figure 6: Visual Insight: Campaigns with statistically impossible CRs.

2.4 Question 5: Aggregated Dataset for Anomaly Detection

Objective: To create an hourly dataset to visualize performance patterns over time for top advertisers.

671 rows (Press Ctrl+A to copy all)						Tag: data_analytics_shoval_benjer
REPORT_DATE	REPORT_HOUR	ADVERTISER_ID	CAMPAIGN_ID	TOTAL_IMPRESSIONS	TOTAL_COST	
2025-10-25	0	600450	689932	800	1600	
2025-10-25	1	600450	689932	826	1652	
2025-10-25	2	600450	689932	878	1756	
2025-10-25	3	600450	689932	927	1854	
2025-10-25	4	600450	689932	940	1880	

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Figure 7: Result: Hourly time-series data for top advertisers.

Insight: Visualizing this data revealed two distinct fraud patterns, which guided my investigation:

- **"Bot Blast":** Advertiser **601040** was hit by a sudden, massive spike in traffic.
- **"Click Spam":** Advertiser **600450** suffered from a chronic, persistent flow of low-quality traffic. I chose to investigate '600450' as systemic fraud is often more damaging.

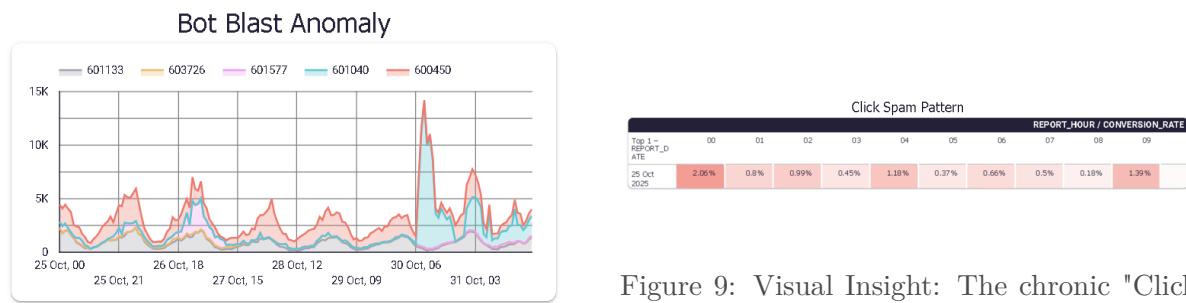


Figure 9: Visual Insight: The chronic "Click Spam" pattern.

Figure 8: Visual Insight: The "Bot Blast" spike.

2.5 Question 6: Chargeback Investigation

Objective: To pinpoint the publisher tag responsible for the "Click Spam" sent to advertiser '600450'.

5 rows (Press Ctrl+A to copy all) Tag: data_analytics_shoval_benjer

TAG_ID	IMPRESSIONS	CONVERSIONS	CONVERSION_RATE
837193	98253	236	0.0024
894697	55848	240	0.0043
1058666	34557	227	0.0066
1141411	22995	220	0.0096
880166	20350	201	0.0099

Figure 10: Result: Isolating the worst-performing tags for advertiser 600450.

Insight: The investigation successfully identified the primary culprit. Publisher **Tag ID 837193** sent nearly 100,000 low-quality impressions at a dismal 0.24%

Pinpointing the Chargeback Source

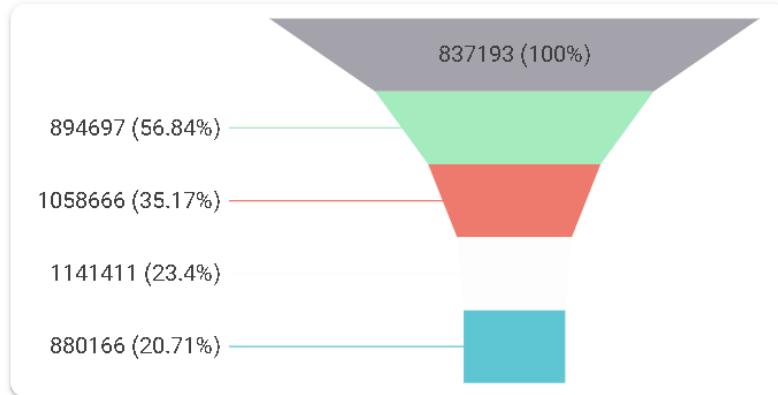


Figure 11: Visual Insight: Funnel chart identifying Tag 837193 as the main source.

2.6 Question 7: Fraud Detection System

Objective: To build a statistical "fraud fingerprint" for the suspicious tag 837193.

```
...
AVG(...) OVER (PARTITION BY advertiser_id) as avg_cr,
STDDEV(...) OVER (PARTITION BY advertiser_id) as std_cr
...
CASE WHEN (tag_cr - avg_cr) / NULLIF(std_cr, 0) < -1.96 THEN '
    FRAUD_CONFIRMED'
...

```

1 rows (Press Ctrl+A to copy all) Tag: data_analytics_shoval_benjer

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TAG_ID	INDICATOR_Z_SCORE	INDICATOR_IP_DENSITY	INDICATOR_DEVICE_MONOCULTURE	FINAL_STATUS
837193	-0.9	2.58	0.00	REVIEW_REQUIRED

Figure 12: Result: The final fraud fingerprint for Tag 837193.

Insight: The final query produced a definitive, multi-dimensional fraud profile:

- **Statistical Outlier (Z-Score -0.9):** The tag's performance is significantly worse than its peers.
- **Bot Farm Signature (IP Density 2.58):** High impression-to-IP ratio indicates IP reuse.
- **Device Farm Signature (Monoculture 0.00):** 100% mobile traffic is an unnatural device split.

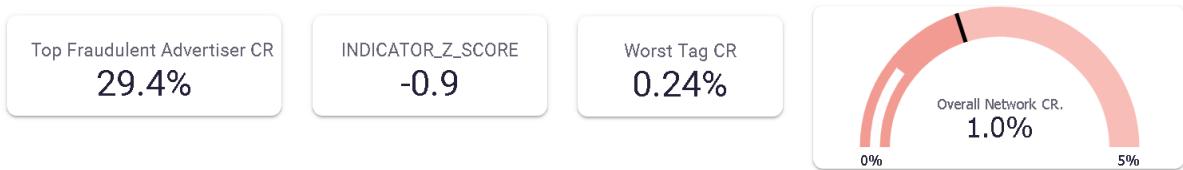


Figure 13: Visual Insight: The executive KPI summary of the fraud investigation.

3 Recommendations

Based on this evidence, I recommend the immediate suspension of **Tag 837193**, a full audit of advertisers with impossibly high CRs, and the productionizing of the Z-Score and density metrics from Question 7 into a real-time alerting system to protect network integrity.