

10. Investment Summary

10.1. Rates, Estimated Fees and Expenses

BS23 is pleased to offer a Fixed Price of **BDT 26,40,000.00 (Twenty-Six Lac Forty Thousand Taka Only)** for the scope of services and deliverables described in this proposal. This price is excluding the VAT amount and the VAT/TEX will be added as per the government policy which is 5% (as per current government policy) of the total amount.

SL#	Item Name	Amount in BDT
1	Chatbot Integration	2,640,000.00
	Total	2,640,000.00
	VAT (5%)	132,000.00
Grand Total		2,772,000.00

Any additional change, which is not in scope, will be addressed through new Change Control Request (CCR) process.

10.2. Payment Terms

Upon completion of a milestone, the corresponding Fee for such milestone specified below becomes due and payable and BS23 shall thereafter invoice, and you shall pay such Fee within **fifteen (15)** days from the invoice date. A milestone is completed once all the deliverable(s) under such milestone are accepted, or deemed accepted, in accordance with Section 9. - Acceptance of Deliverables.

SL#	Milestone	%	Fee (BDT)
1	Upon your placement of Purchase order and Contract execution	30% of the Project	792,000.00
2	Upon your e-mail confirmation / UAT Sign-off of Delivery of Phase 1	25% of Phase 1	1,320,000.00
3	Upon Deployed the Delivery of Phase 1 Features in Live	25% of Phase 1	
4	Upon your e-mail confirmation / UAT Sign-off of Delivery of Phase 2	25% of Phase 2	
5	Upon Deployed the Delivery of Phase 2 Features in Live	25% of Phase 2	
6	Upon your e-mail confirmation of completion of the project or 4 weeks from the date of final delivery whichever is earlier	20% of the Project	528,000.00
	TOTAL	100%	2,640,000.00

Any additional change, which is not in scope, will be addressed through new Change Control Request (CCR) process.

10.3. Contract Jurisdiction

The contract between BS23 and UCBL will be subject to the laws and jurisdiction of courts in Bangladesh.

11. Next Steps

Go through the proposal and share your observations with us. To more details of our implementation services, meet with our team to discuss more in detail of your expectations and requirements for the feature.
