



MINI: HOMECOMING

 **KGf**

STEP-01

BACKGROUND

Mini soap in 3P Factory

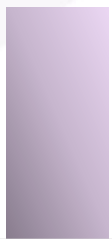


KGF Capacity Constraint

NMSCC Cost 7.4 Crore BDT per year

Lily Volume (kTon)

3.6



2021

2.8



2022

22% Volume
De-growth

Lily CPT (kTaka)

13.1



2021

18.7



2022

42% CPT
Increase

STEP-01

BACKGROUND

What Can We Do....?

Absorbing Mini Soap line in an already existing factory.

The First Suggestion

**WHY NOT
KGF??
CHALLENGE!!**

ARCE

Key
Head

KGF

ARCE

IRR

85%

31.5%

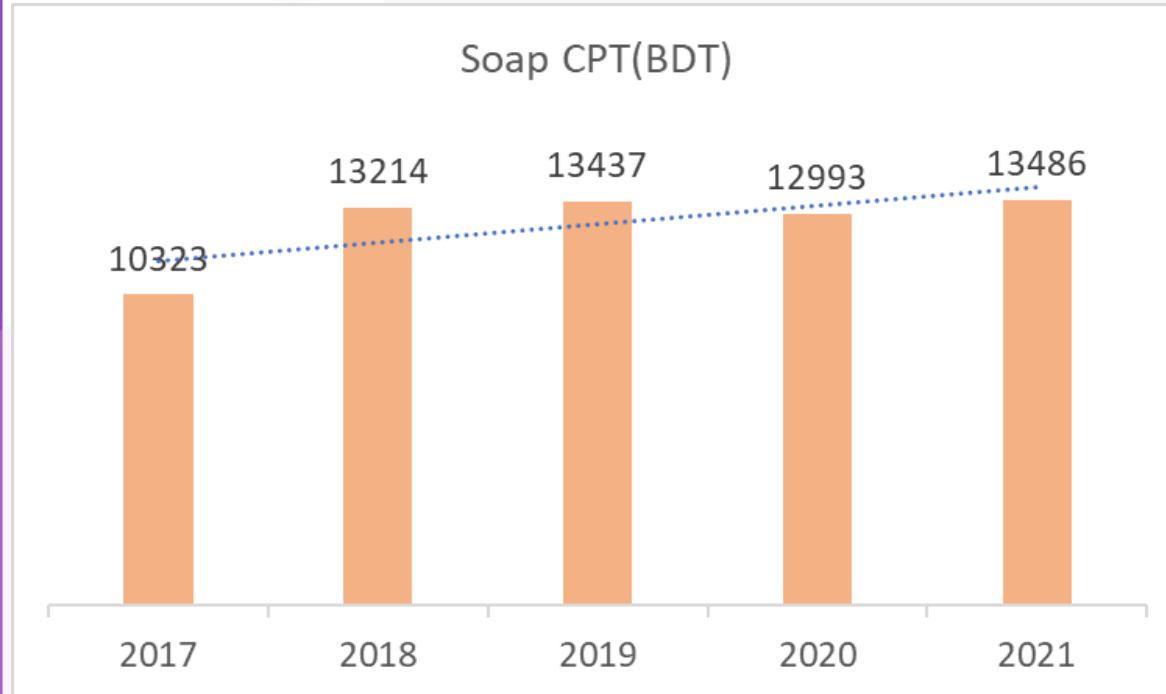
Pay
Back

1.1yrs

2.8yrs

STEP-02

LOSS STRATIFICATION



Increasing Soap CPT trend due to decreased volume



3p labor cost to bag noodles for lily (Extra pressure on KGF for 3p intake)



High cost of sack and poly for bagging noodles

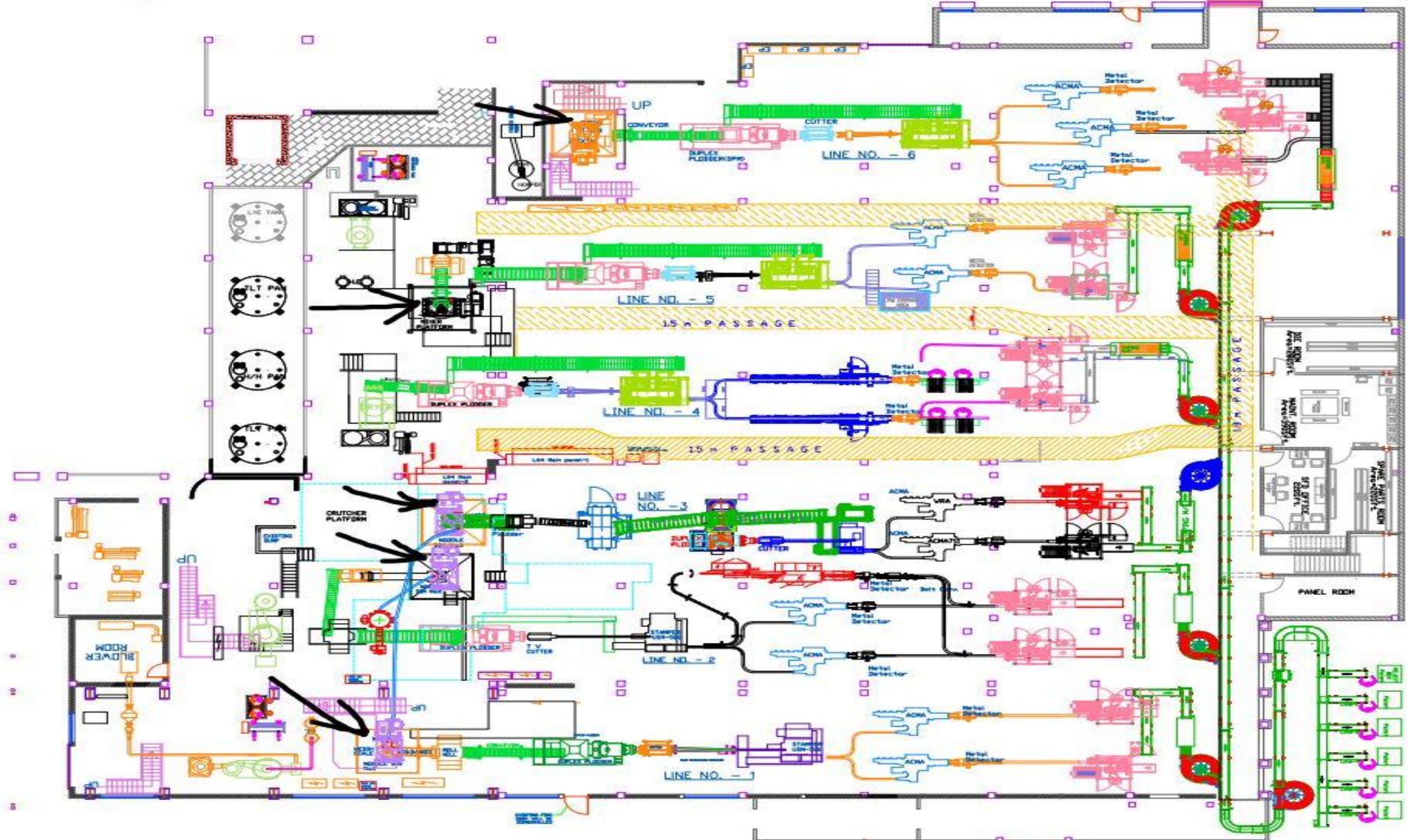


High transport cost to transfer noodles in lily

We will fit lily line In Soap plant

STEP-03

SFD Layout



STEP-03

LINE SELECTION



Line-1

Highest Stamper Stroke 36, layout not feasible



Line-2

Highest Stamper Stroke 36, layout not feasible



Line-3

Highest Stamper Stroke 40, layout not feasible



Line-5

Stamper stroke 51upm, layout feasible



Line-6

Layout not feasible, Mixer bottleneck, already running in TLO

Line-5 Is Selected

Considering LTCP Volume

OEE of the line is considered as 70% , Increase in OEE by 500 BPS will lead to CU dropping to around 80% , hence no risk from that side .

| Year | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Envelope & Carton Vol (MT) | 41020 | 37228 | 40265 | 41768 | 43095 | 44258 | 45443 |
| Flow wrap | 3675 | 2862 | 3071 | 3271 | 3352 | 3518 | 3728 |
| YOY Growth(Flow Wrap) | | -22% | 7% | 7% | 2% | 5% | 6% |
| Total (Env + Carton + FLOW) | 44695 | 40090 | 43336 | 45039 | 46447 | 47776 | 49171 |
| CU % Including Lily | | | 77% | 79% | 82% | 84% | 87% |

What we require

To feed 7% Growth

STEP-03

Decision Making

AT LINE-5 Two Run Strategies Could be Implemented

Plan-A

We dedicatedly run 35g or 100g and do change over in between when required

Plan-B

Simultaneously run 35g in one side of Stamper and 100g in another side

Stamper could go up to 42 Strokes per minute

| | PLAN-A | | PLAN-B | |
|--------------------------|--------------------------|---------|---------------------------|-------------------------------|
| | 35g OR 100g Run Strategy | | 35g AND 100g Run Strategy | |
| SKU | 35g | 100g | 35g | 100g |
| No. of Cavity | 24 | 14 | 12 | 7 |
| | 380 | 360 | BOSCH Max Speed-380 | ACMA Max Speed-360 |
| Stamper Stroke | 15/16 | 25/ 26 | 32 | 32 |
| | | | | Stamper Becomes a Bottle Neck |
| Daily | 13.41 | 36.29 | 13.41 | 22.58 |
| Average Monthly Demand | 350 | | 350 | 677.376 |
| Run per Month(Day) | 26 | 4 | 30 | 30 |
| Volume per Month | 350 | 145.152 | 402.192 | 677.376 |
| Total Monthly Production | 495.152 | | 1079.568 | |
| Delta Volume per Month | 584.416 | | | |
| Delta Volume per Annum | 6311.6928 | | | |

Cons of Plan-A:

- ❖ Number of Change Over is high
- ❖ Change Over loss is High
- ❖ Inconsistent delivery

Pros of Plan-B:

- ❖ Number of Change Over is ZERO
- ❖ Change Over loss is ZERO
- ❖ Consistent Delivery

If we Choose Plan-B

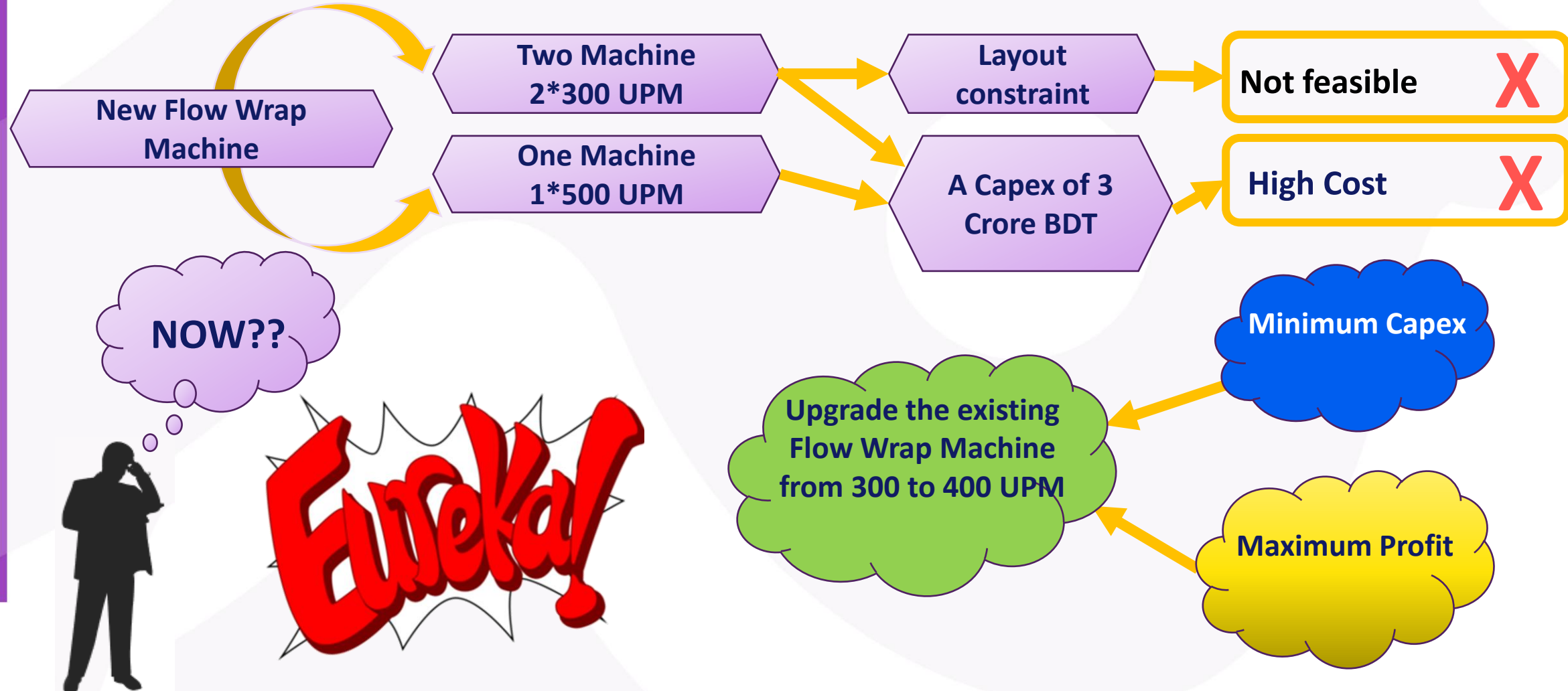
Delta Volume 6311 T/ Annum

STEP-03

Option Evaluation

What we require

To feed 7% Growth



STEP-04

Cross Functional Team Formation

SOAP

3P & FIN

SUIT

**PLAN-
NING**

R&D

QA

**PROCU-
REMENT**

BRANDS

REGULATORY

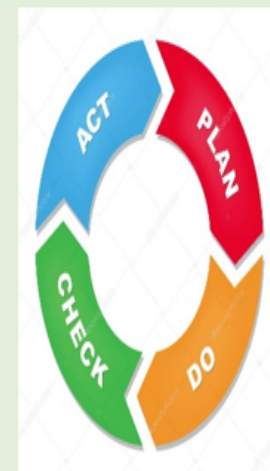
**NETWORK
PLANNING**

VAT

STEP-04

Work Plan

| 07 Step Approach | | TO DO | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------------------|------------------------------------|----------------------------------------------------------------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Plan | Definition of Pilot Area | Background | | | | | | | | | | | | |
| | Loss Stratification | Loss Stratification | | | | | | | | | | | | |
| | Project Selection | SFD Layout, Line Selection, CU Evaluation, Decision Making, Option Evaluation, Work Plan | | | | | | | | | | | | |
| | Team Building | Cross Functional Team Formation, Vision | | | | | | | | | | | | |
| Do | Understanding M/C & Process | Understanding M/C & Process: Billet Formation, Soap Bar Formation, Soap Bar Wrapping, 5G Analysis, Fishbone Analysis | | | | | | | | | | | | |
| Check | Cost Benefit Analysis | Cost Benefit Analysis (PQCDM) | | | | | | | | | | | | |
| Act | Follow Up and Horizontal Expansion | Standardization | | | | | | | | | | | | |



STEP-04

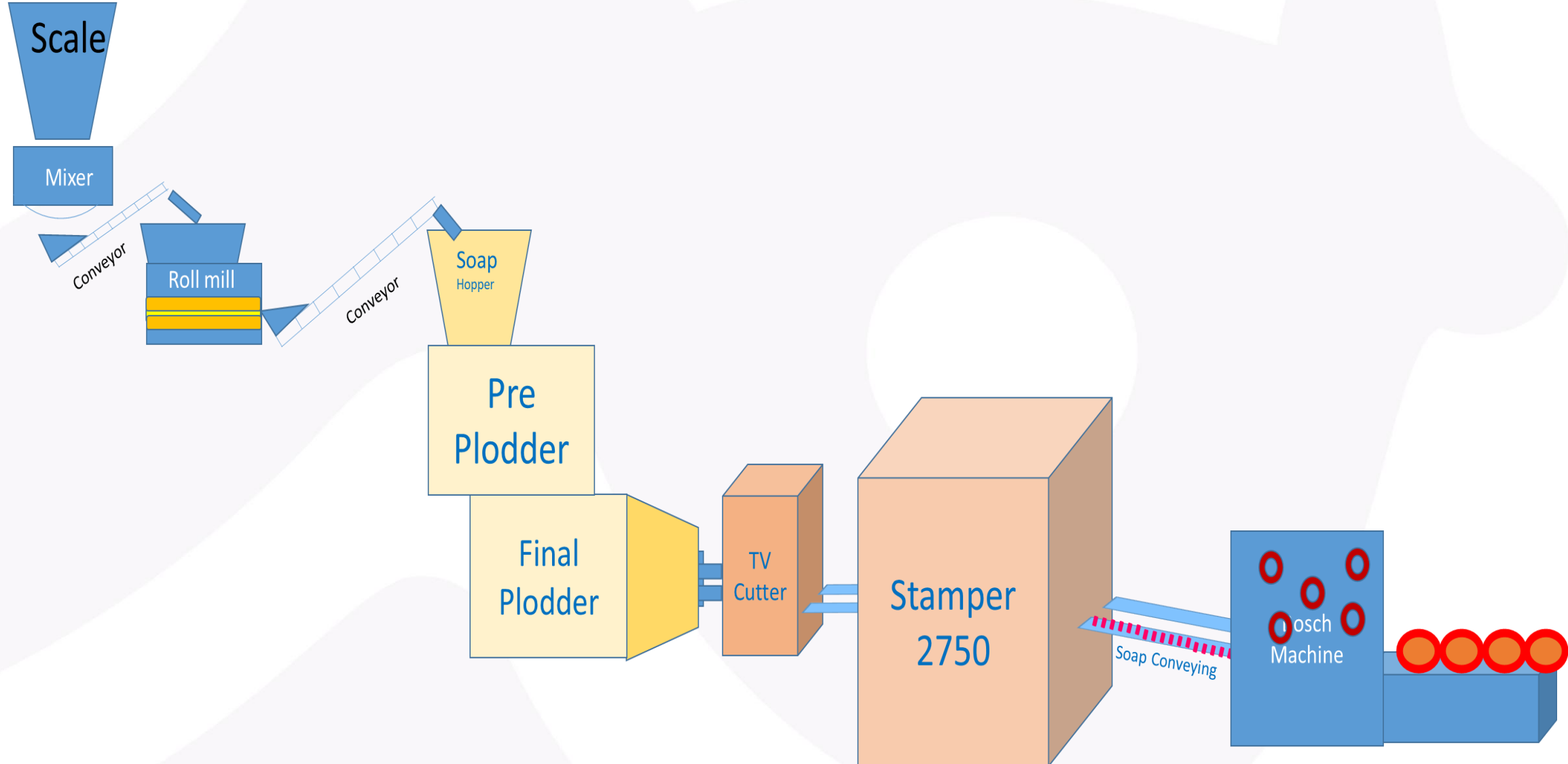
Vision

**NMSCC cost
Saving
BDT 6.0 Cr/Yr**



STEP-05

Understanding M/C & Process



STEP-05

Understanding M/C & Process: Billet Formation



soap mixing in Mixer
after addition Of all
ingredients as per SOP



Mixed soap is transferred
to roll mill through
transfer belt where soap
grit controlled



From rollmill soap is transferred to duplex plodder.
In pre-plodder, foreign particle of soap is removed by a
mesh filter.
In final plodder vacuum is created to make the soap air
free



Soap bar after eye plate is
Cut in specified length by
Electronic cutter into bsillet



Air free soap is coming out of
Eye plate (fixes bar orientation)
as soap billet after going
through Extrusion process



After vacuum, soap is heated
At 60-70degree C at cone heater
for Smooth billet surface

STEP-05 Understanding M/C & Process: Soap Bar Formation



After electronic cutter, billet is fed into the USN 2750 stamper through conveyor



Billet lifter arm sucks the billet for lifting from the conveyor through vacuum



Lifter arm lifts the billet and puts it on the lower die surface



Soap bar is finally formed and discharged through flexlink conveyor



Tablet lifter arm lifts the soap bar from lower die surface and discharges to the delivery conveyor belt



Upper die and lower die presses against each other to form soap bar

STEP-05

Understanding M/C & Process: Soap Bar

Wrapping



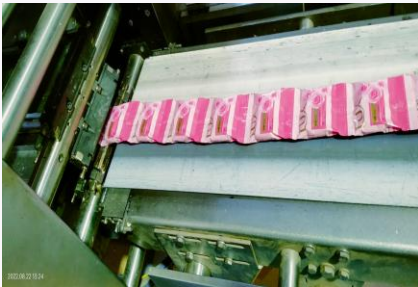
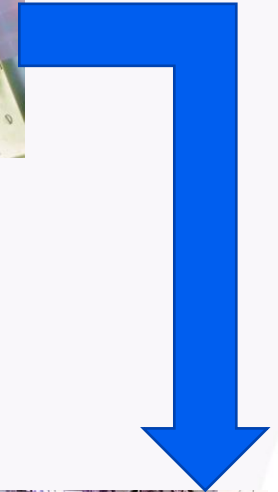
Through flexlink and IL5
Conveyors soap bar is fed
to the wrapping machine
IL5210 BOSCH



Soap bar transfer from
flexlink conveyor to IL5
conveyor where soap bar is
separated through speed
synchronization



Soap bar is being transferred
From IL5 to finger conveyor where
Soap bar is being pocketed and
Stabilized to maintain certain repeat
Length between soap bar



Generating a string of 12
soap sachet in a row which
is to be packed manually by
3p



Sachet is being sealed
and cut in the batch
cutter section

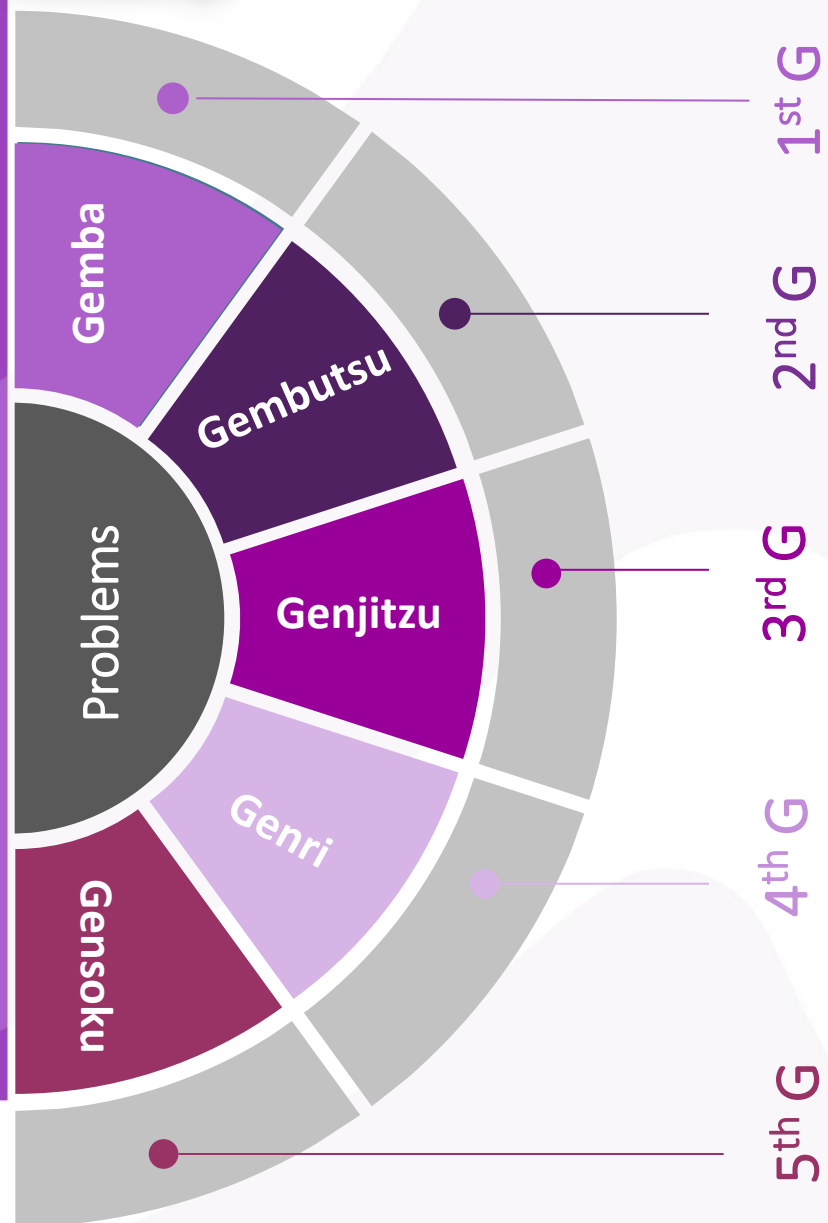


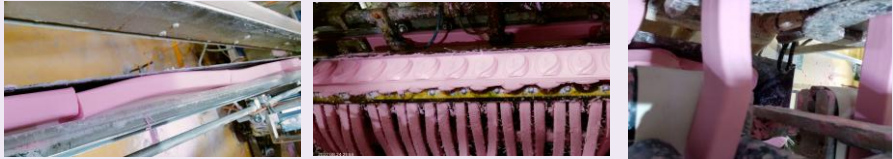
Laminate in the sachet
forming box forms the
sachet with soap bar
inside



Reel holder holds the
laminate reel and
transfers the laminate to
sachet forming box

STEP-05 5G ANALYSIS



| | |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| GO TO THE SPOT | Mixer, Plodder, Cutter, Stamper |
| EXAMINE THE OBJECTS | EXAMINE THE BILLET DIMENSIONS |
| CHECK FACTS AND FIGURES |  <div> JAMMING BEFORE STAMPER HIGH OFFCUT RECYCLE BENT BILLET </div> |
| REFER TO THEORY | STAMPER JAMMING DUE TO DIFFERENTIAL PLODDING, HIGH OFFCUT RECYCLE, UNSTABLE BILLET |
| FOLLOW THE STANDARD | LINE STABILIZATION |

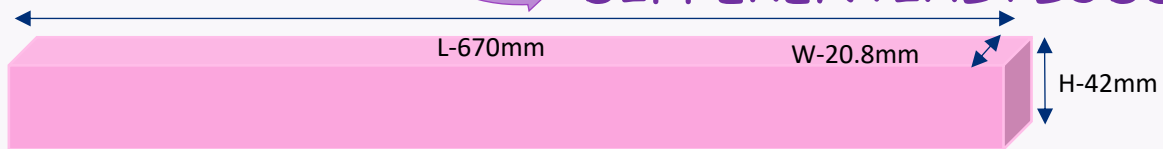
STEP-05

Identified Problems- Billet

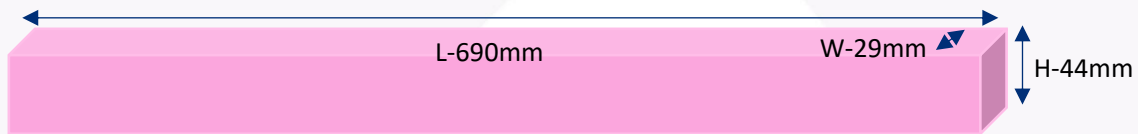


Stamper Jamming

DIFFERENTIAL PLODDING



Weight-670g



Weight-960g



Unstable Bar

BILLET LOW STRENGTH

Reduced dimension of billets result in low strength of billet

Criteria

Maximum

Stability

Capacity

Minimum

Offcut Recycle

Differential plodding

When same plodder is used to make different dimension billets

CAN NOT
AGGREGATE!

Use similar
dimension
billet for both
SKUs



STEP-05

Trial and Error

Target offcut recycling: **Less than 40%**

Trial 1:



Offcut recycling: **66.4%**



Decision: Change die orientation

Trail 2:



Issues that arise from high offcut recycling:

- Overload on stamper
- Stamper lifetime reduction
- Soap becomes hard



| No. of Cavity | Stamper Strokes |
|---------------|-----------------|
| 9 | 45 |
| 12 | 32 |



Capacity Unlock

STEP-05

Trail 2 (Cont):



Offcut recycling: 55%

Still TOO HIGH



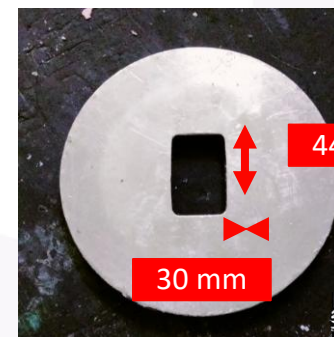
**OFFCUT
MUST BE
BROUGHT
UNDER 35%**

Decision: Change billet dimension

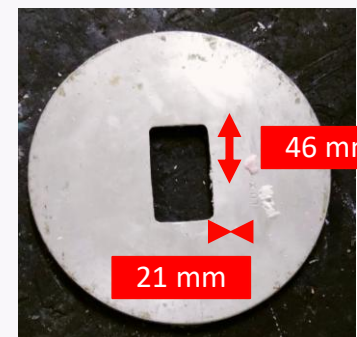
Trial 3:



Offcut recycling: **34.8%**

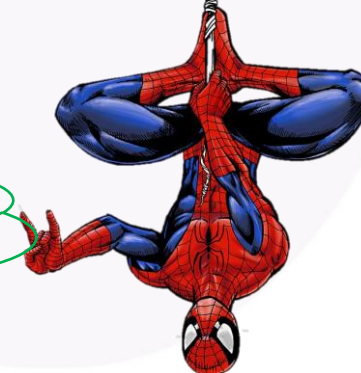


Before



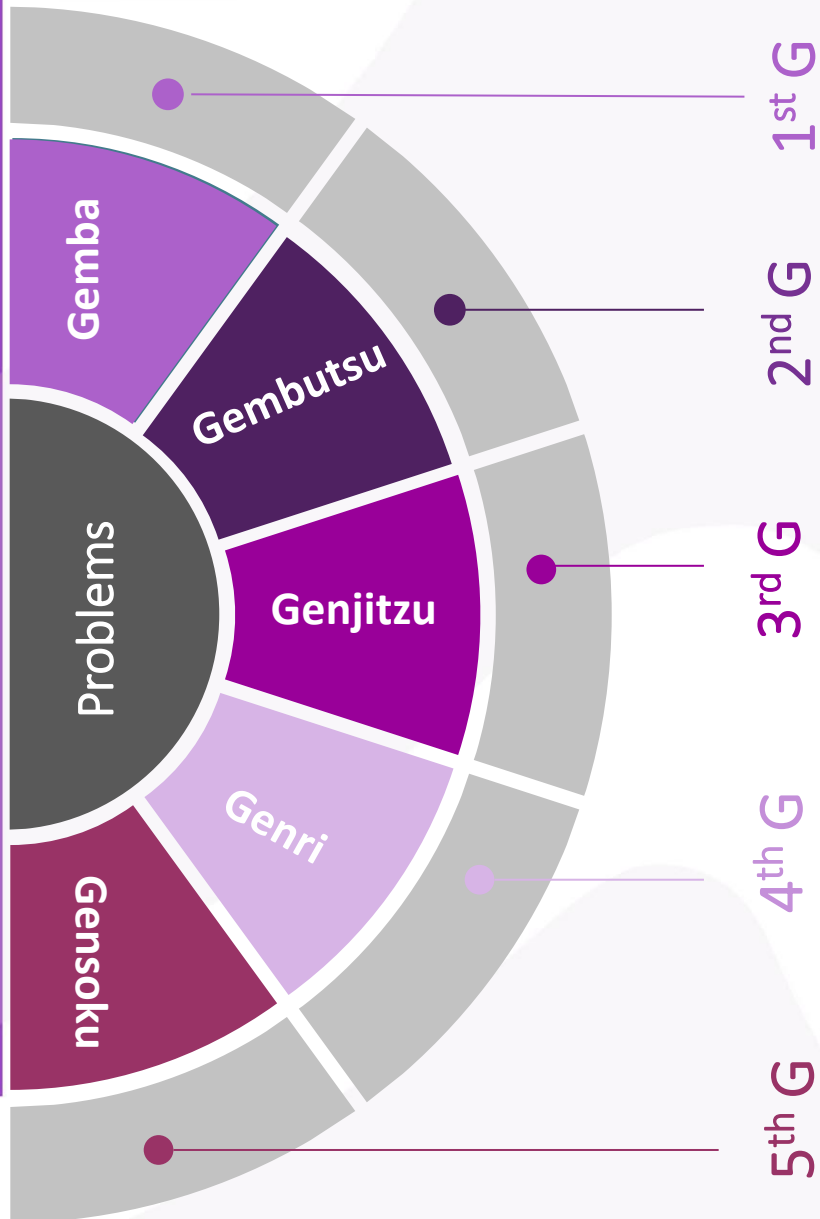
After


Offcut Reduced, Capacity Unlocked



STEP-05

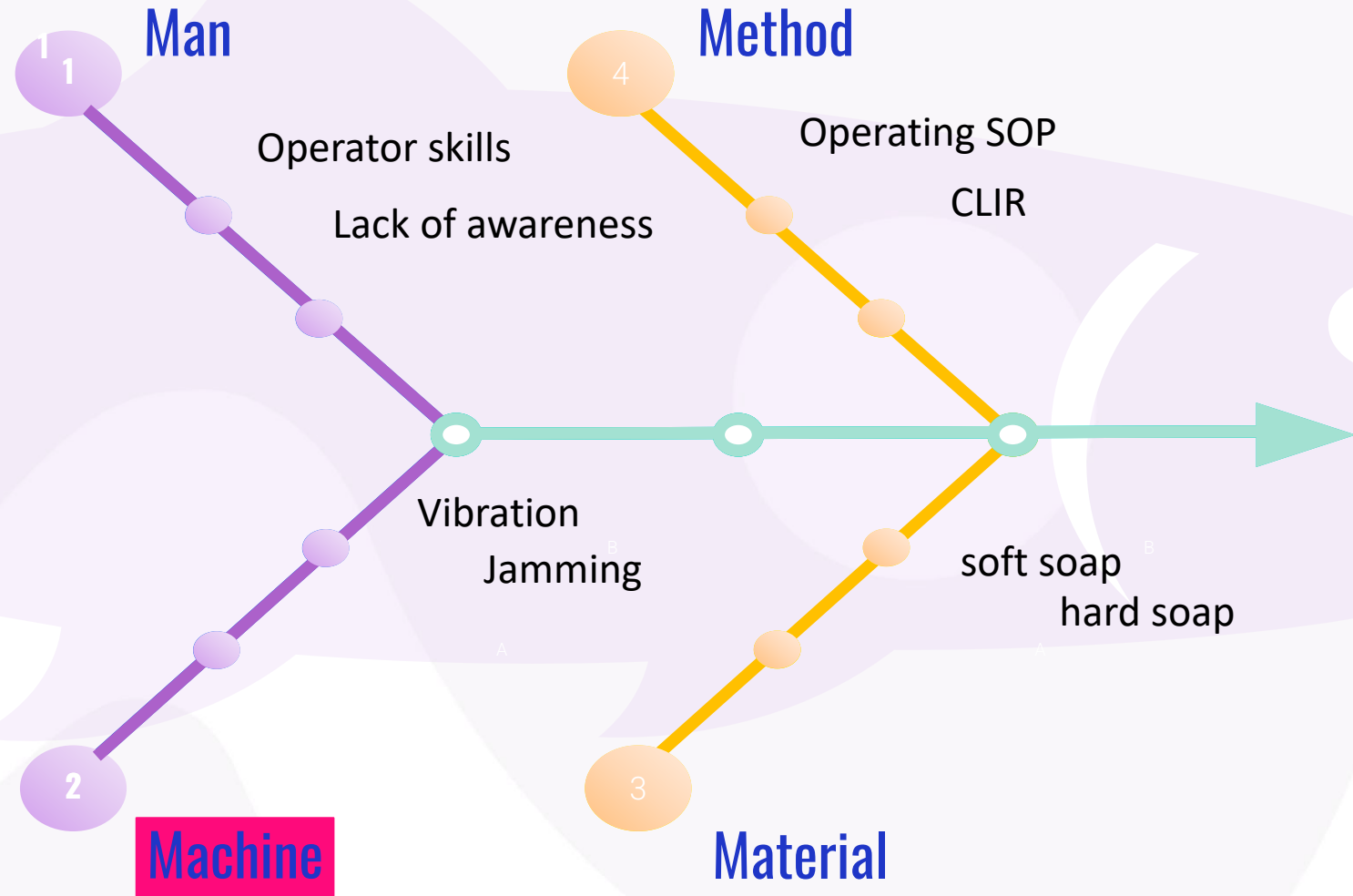
5G ANALYSIS








| | |
|--------------------------------|------------------------------------------------------------------------------------------------|
| GO TO THE SPOT | Flexlink conveyor |
| EXAMINE THE OBJECTS | CONVEYOR JAMMING |
| CHECK FACTS AND FIGURES |  JAMMING |
| REFER TO THEORY | JAMMING IN CONVEYOR DUE TO ROUGH SURFACE OF FLEXLINK AND GUIDER, CONVEYOR ANGLE |
| FOLLOW THE STANDARD | LINE STABILIZATION |

STEP-05

4M (fishbone) Analysis- Flexlink conveyor



| phenomenon | | concept advancing method | | | | | countermeasures |
|--------------------------------|---------|-------------------------------------------------------------------------------------------------------------------------|----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|--------------------------------------------------|
| where | what | why | why | why | why | why | |
| Bosch infeed flexlink conveyor | jamming | 1. flexlink guider rough surface  | 1.CLIR ensured | | | | 1. Conevyor travelling angle change to 45 degree |
| | | 2.sticky soap | 2. high moisture soap from mixer | 2. low TFM noodle from dryer | 2.Dryer operation to be fixed at >74.6 TFM | | |
| | | 3. flexlink conveyor rough surface  | 3.CLIR ensured | | | | |
| | | 4.Soap rotation on conveyor  | 4.soap colliding with each other | 4. soap bar getting stuck with each other at guider end at while rotating at 90degree angle  | 4. soap momentum high while travelling at that 90degree conveyor angle  | 4. flexlink conveyor travel angle 90 degree | |
| | | | | | | | |
| | | | | | | | |

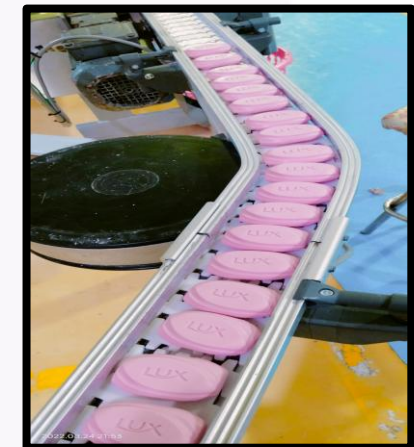
Kaizen1

Before:



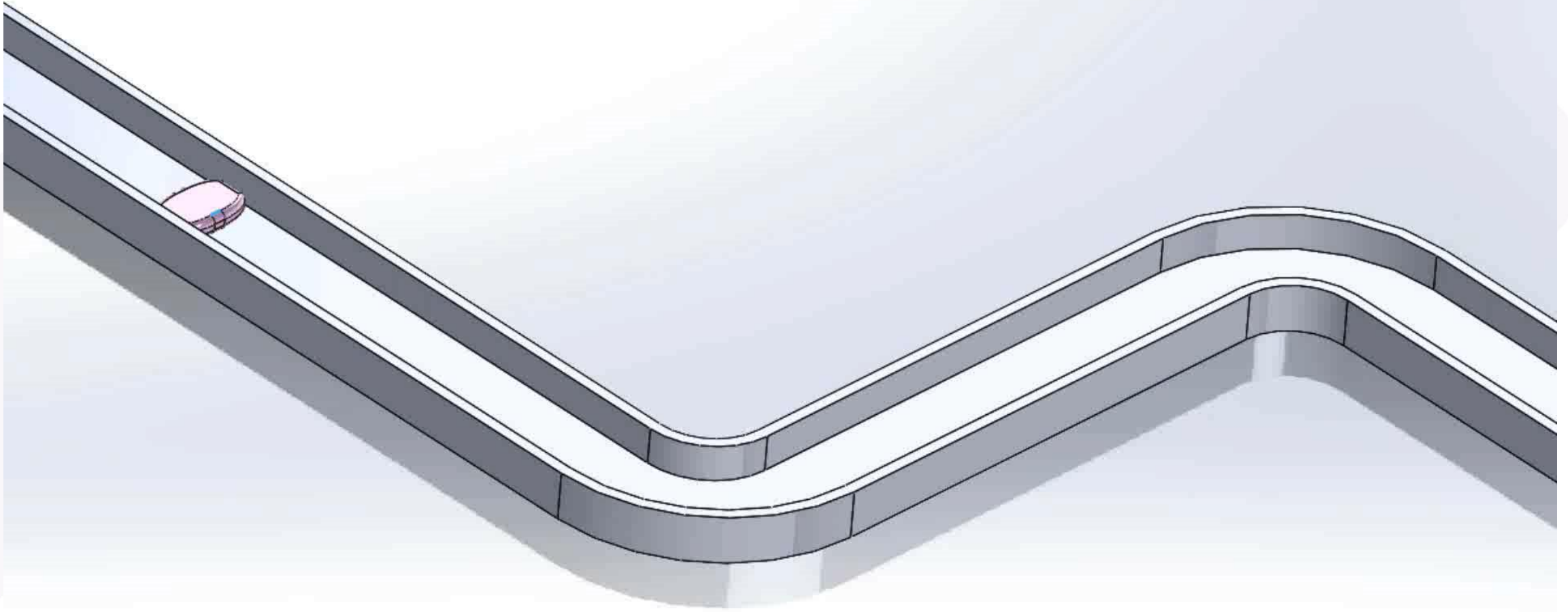
Soap travelling angle was at 90degree

After:

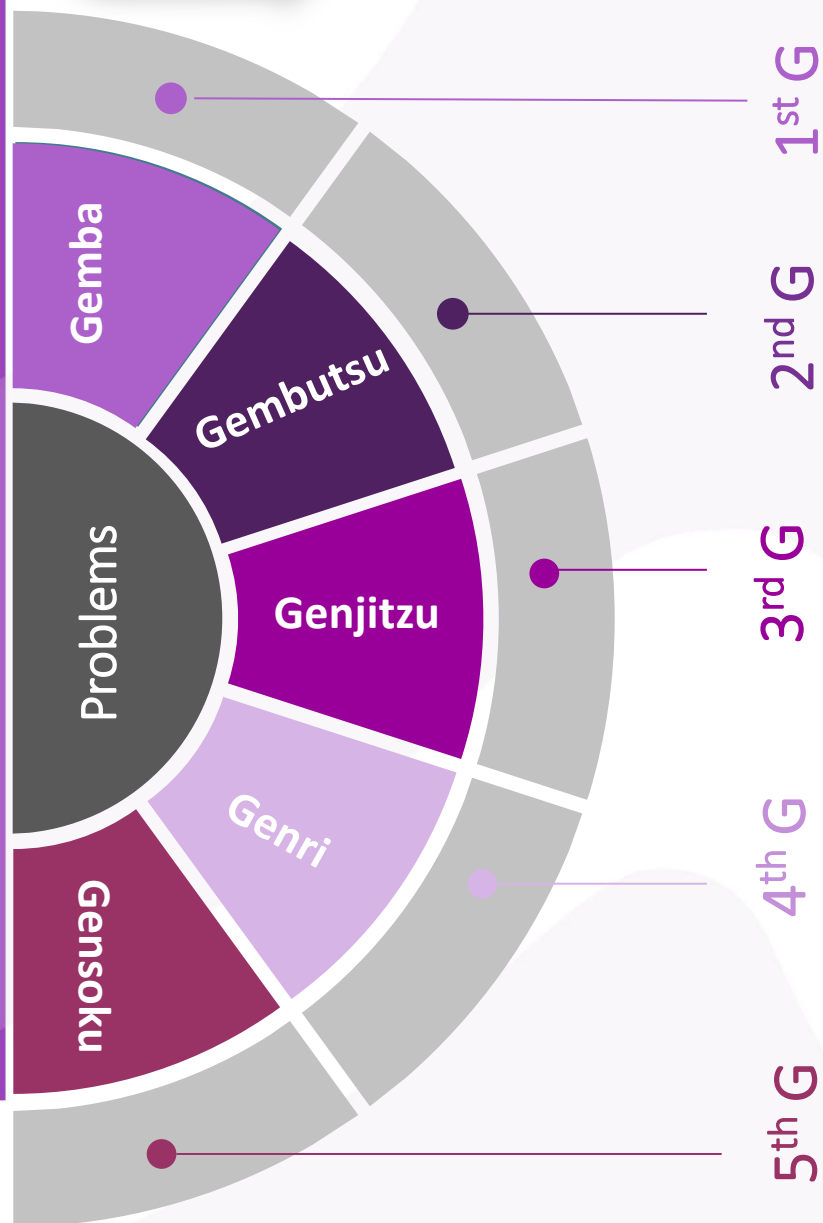



Soap travelling angle is 45degree and soap is travelling smoothly

Kaizen-1 Animation



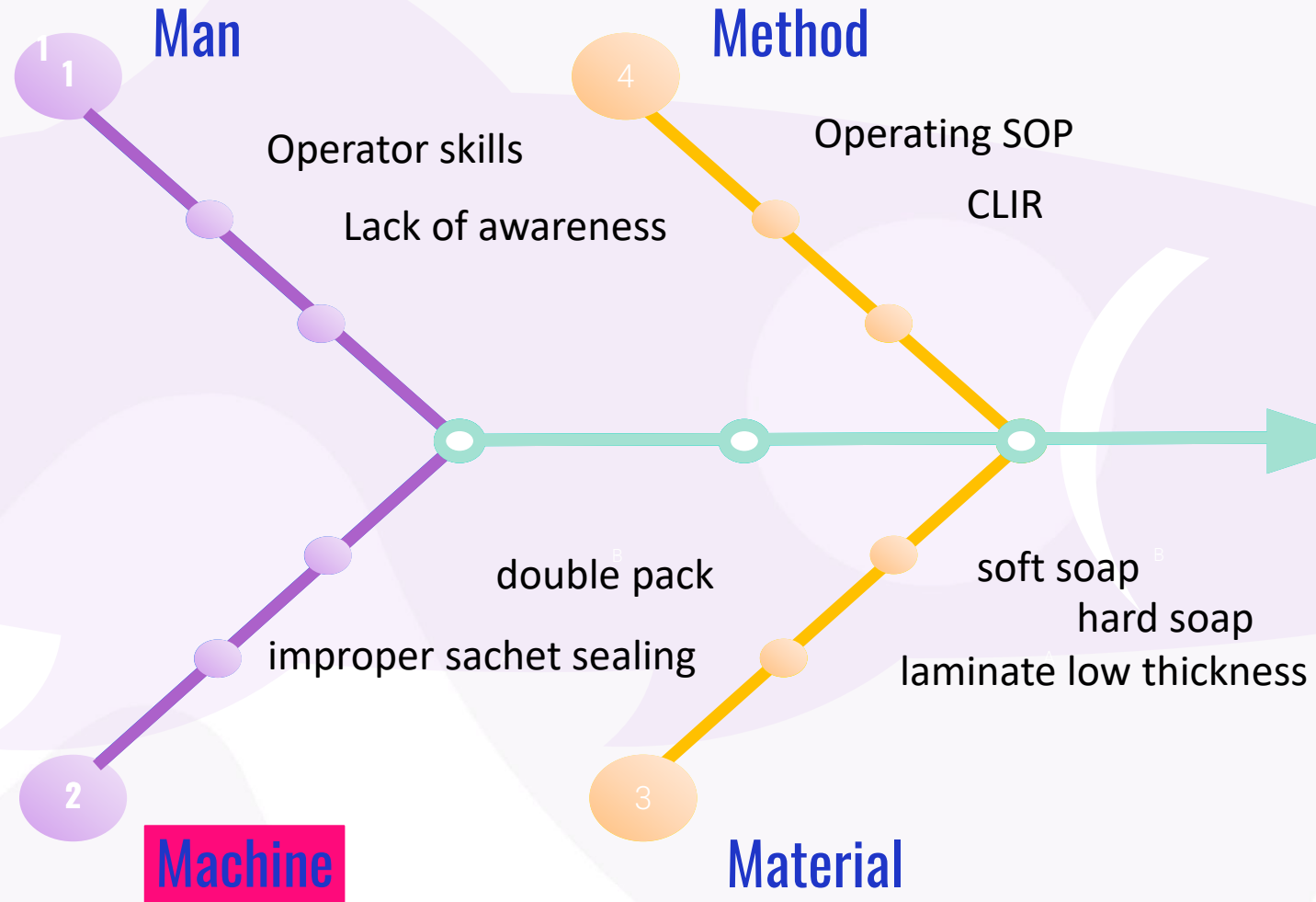
STEP-05 5G ANALYSIS



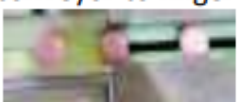



| | |
|--------------------------------|---------------------------------------------------------------------------------------------------------------------|
| GO TO THE SPOT | BOSCH |
| EXAMINE THE OBJECTS | IMPROPER SEALING |
| CHECK FACTS AND FIGURES |  <p>IMPROPER SEALING/CUTTING</p> |
| REFER TO THEORY | IMPROPER SEALING/CUTTING DUE TO DOUBLE SOAP, VERTICAL SOAP |
| FOLLOW THE STANDARD | LINE STABILIZATION |

STEP-05

4M (FISHBONE) Analysis- BOSCH



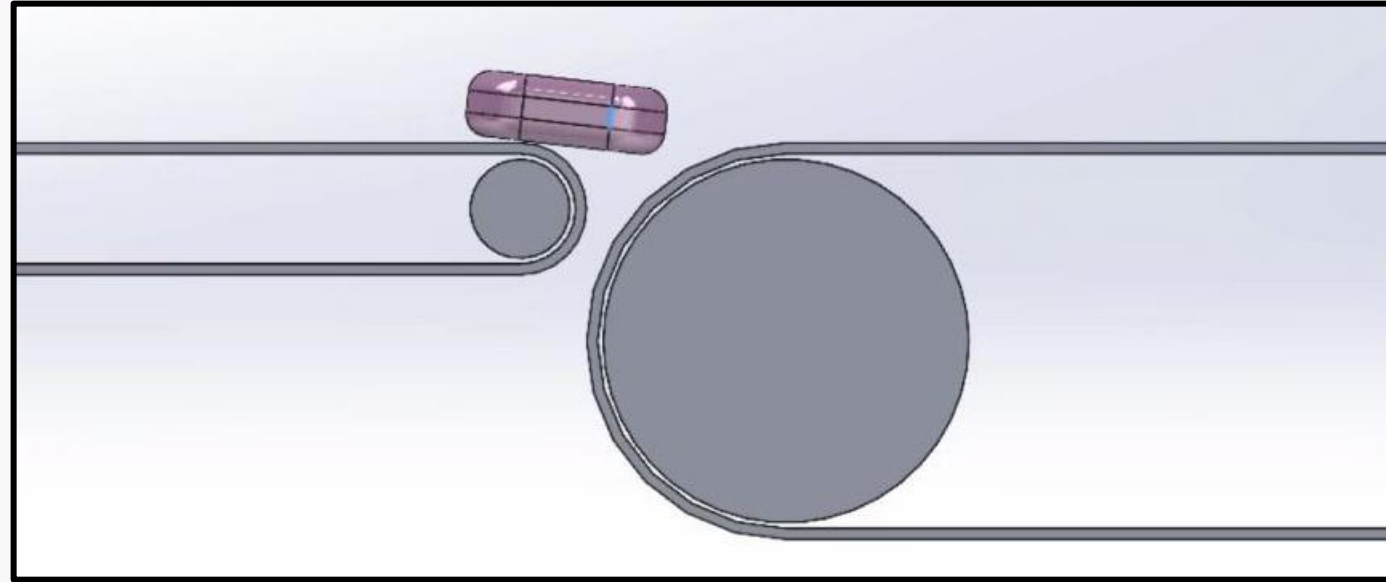
| phenomenon | | concept advancing method | | | | | | countermeasures |
|------------|------------------------------------|--------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----|------------------------------------------------------------------------------------------------------|
| where | what | why | why | why | why | why | why | |
| BOSCH | improper sealing in sachet/cutting | 1. soap in sealing area  | 1.1 double soap in sachet  | 1.1.1 Soap tilting Gap conveyor to finger conveyor  | 1.1.1 Gap between two conveyor (18mm) is high with respect to soap bar width (25mm) | 1.1.1 Gap conveyor dia (10mm) and flexlink conveyor drive (40mm) dia is different | | 1. Gap between the conveyor to be reduced 2. finger size increase with respect to soap length |
| | | | 1.2 Soap rotation in vertical position in pocket conveyor  | 1.2.1 guider and conveyor rough surface 1.2.2 Finger contact area low with respect to soap length (62mm) 1.2.3 improper finger shape | 1.2.1 CLIR ensured 1.2.2 Finger size (7mm) with respect to soap length | | | |
| | | 2.Heater temperature low | 2. heater temperature fixed at 180degree | | | | | |
| | | 3. Jaw pressure low | 3. jaw pressure adjusted | | | | | |
| | | 4. sealing jaw dirty | 4. CLIR ensured | | | | | |
| | | 5. Cutter sharpness low | 5. Cutter replacement SOP developed | | | | | |
| | | | | | | | | |
| | | | | | | | | |

STEP-05 KAIZEN-2

Before:



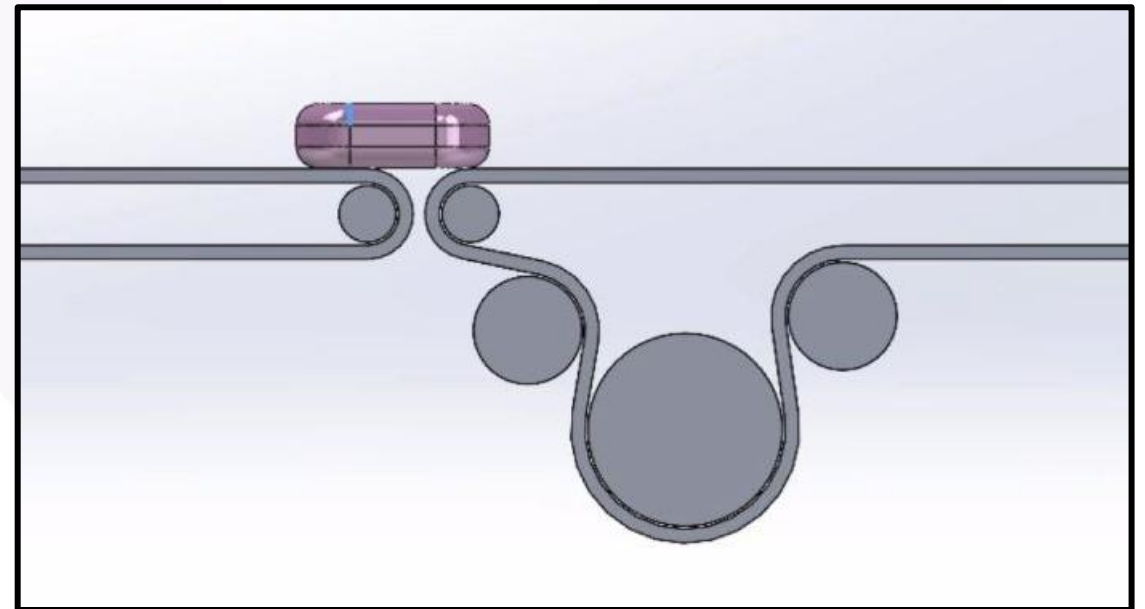
Finger conveyor drive roller dia 40mm



After:



3 roller added of dia 10mm to reduce the conveyors gap to 8mm



KAIZEN-3

Before:



Finger width
7mm

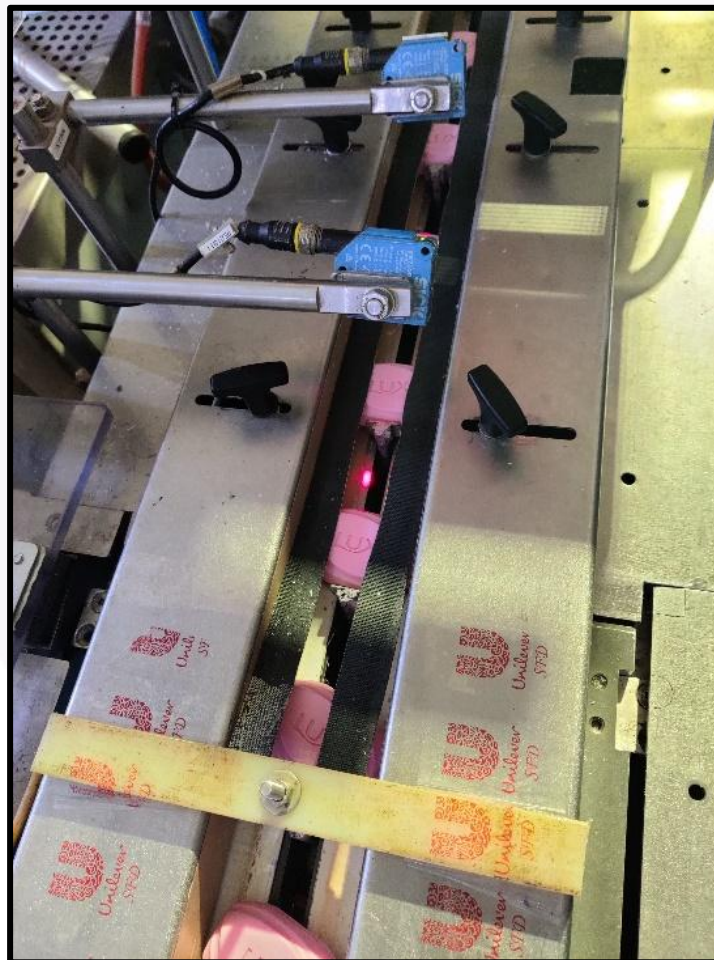


KAIZEN-3

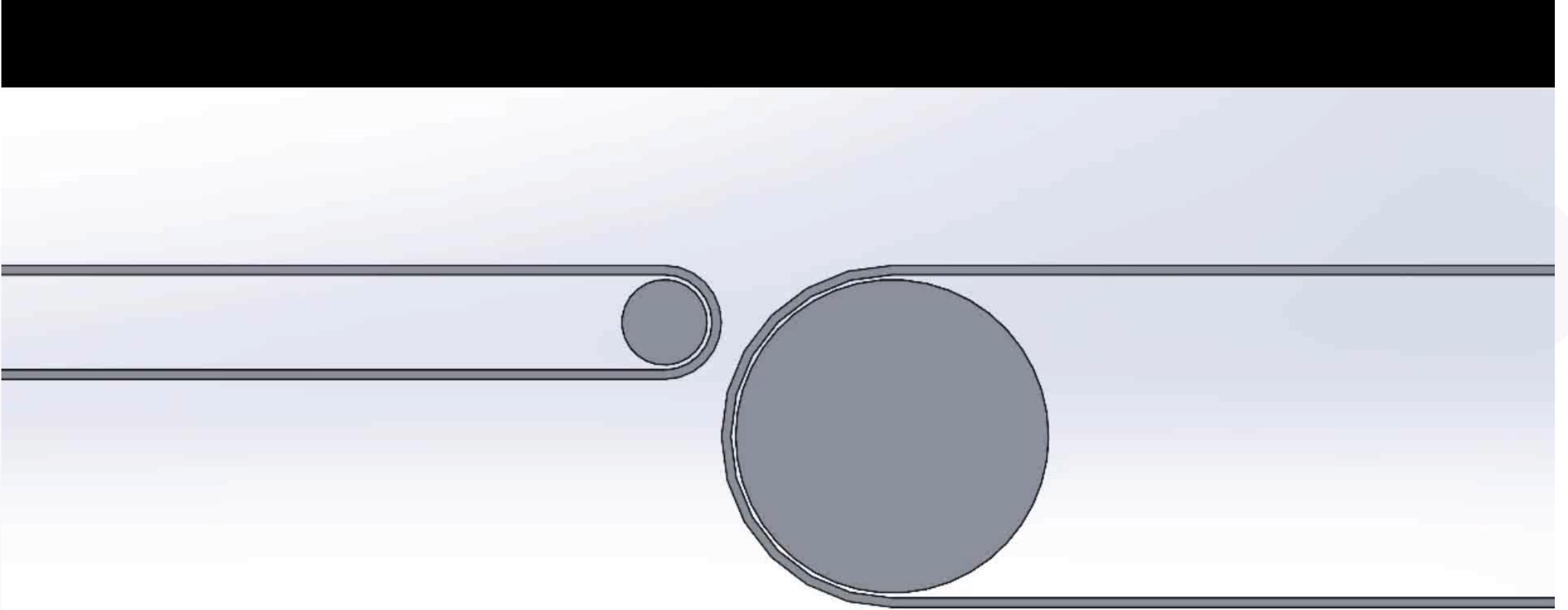
After:



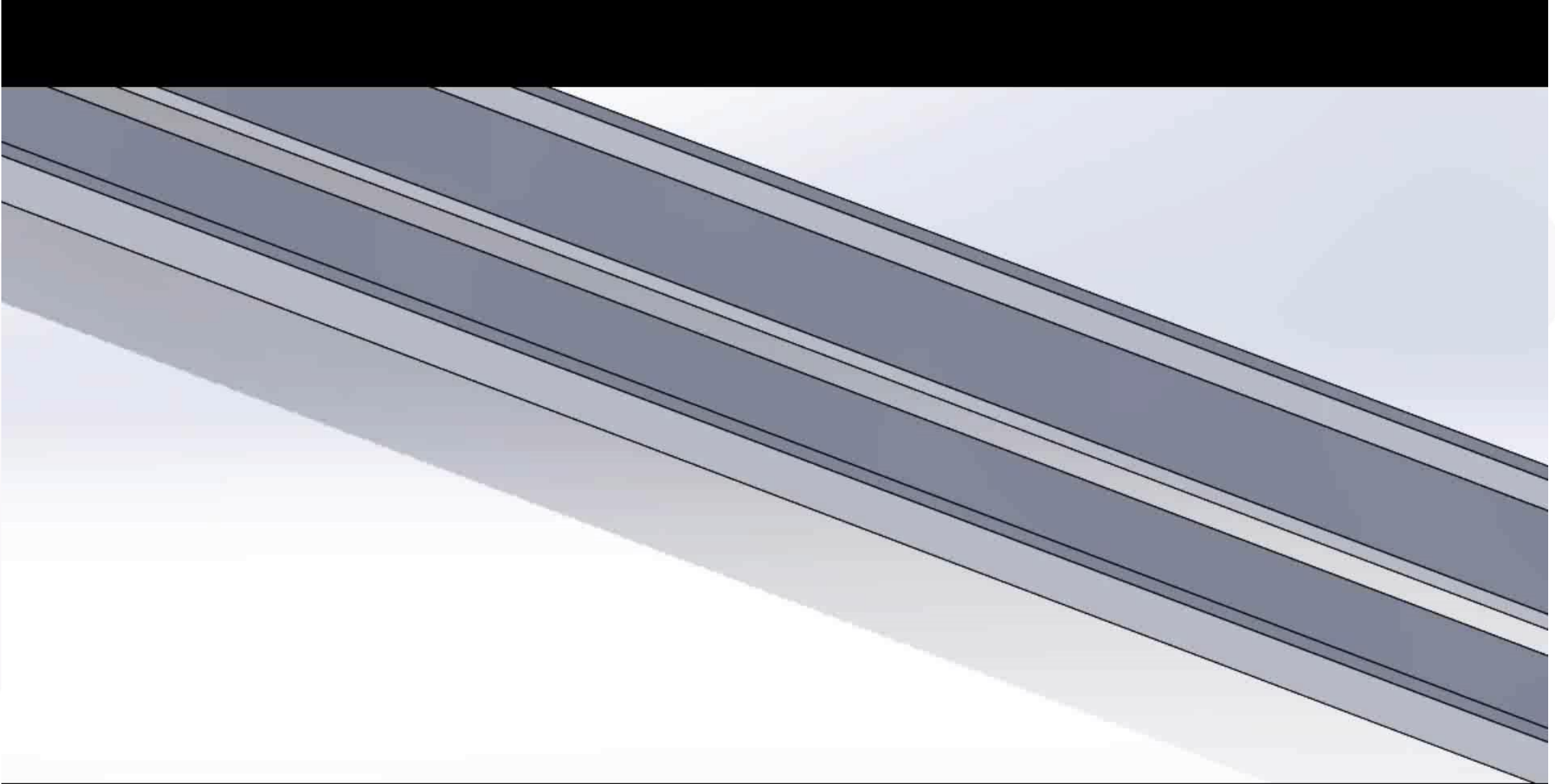
Finger width
20mm



Kaizen-2 Animation



Kaizen-3 animation



STEP-06

Cost Benefit Analysis

Capex: 3.9 Cr

**NMSCC cost
leverage
407bps**

**Skin Cleansing GM
Improvement 45 bps**

**NMSCC
cost savings
5.6Cr
BDT/Yr**

**DNS KGF CPT
decrease 2-3%**

**Plastic saving
920kg**

STEP-06

Cost Benefit Analysis (PQCDM)



P- Addition of Lily Volume 3000T/yr



Q-Better Governance and more skilled labor



C- Savings 5.6Cr BDT/ Year



D- Better quality, product delivery from safer environment



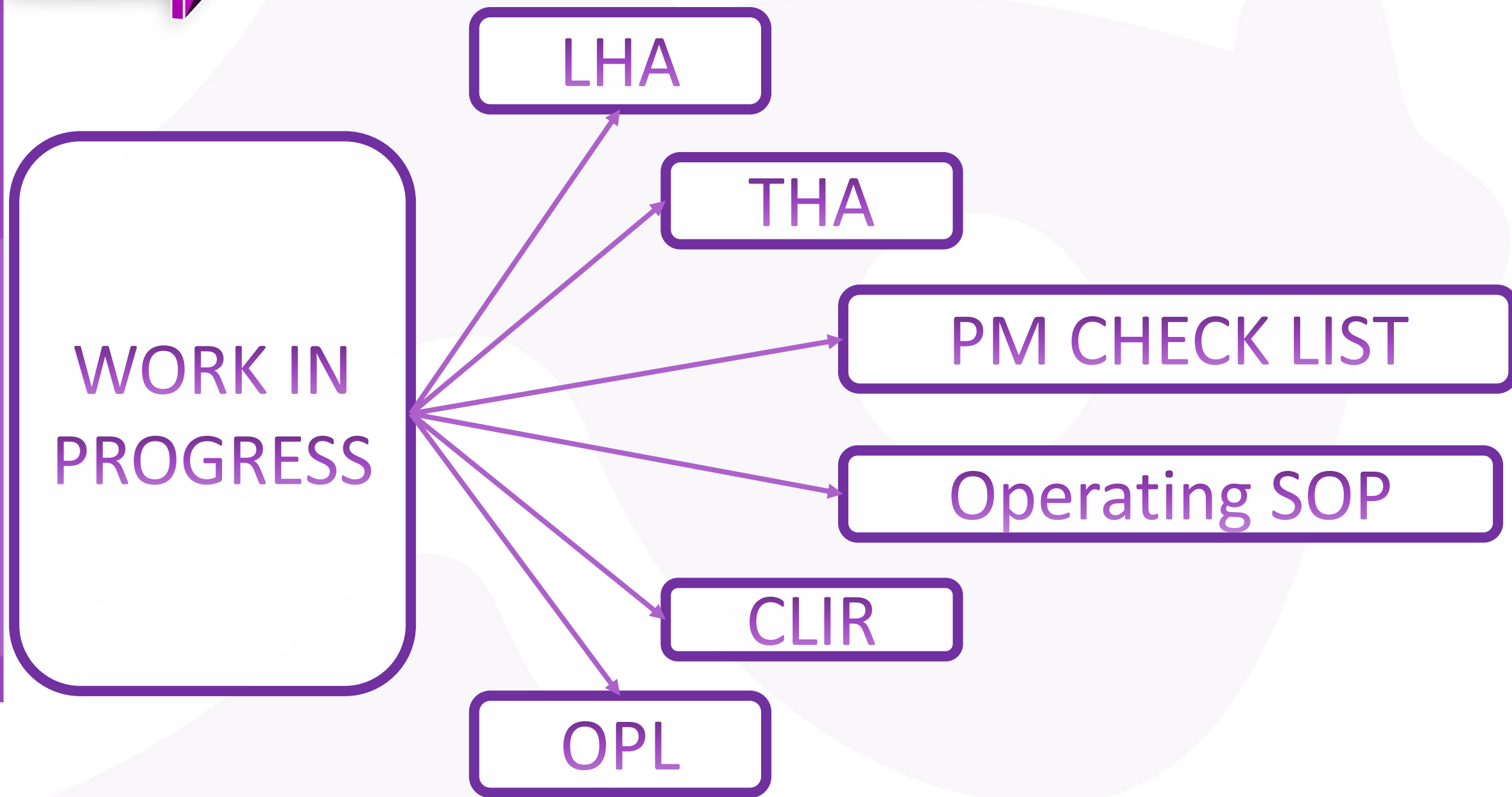
S- Better Governance



M-Passionate workforce as own creative work has been recognized

STEP-07

Standardization



Mini: Home
Expansion
Capacity
Increase

Lily in
L-4
Bosch-2

Installing Up-
Spiral &
Down-Spiral
After
L-5 Stamper



Thank You!!!