

<b>Start Date</b>	Sep-24
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Actual Operating Expenses						
Account#	Department	Description	Sep-24	Oct-24	Nov-24	Dec-24
11256	Marketing	Paid Ads	22992	24001	26558	25446
11257	Marketing	Influencers	53326	54223	51000	50000
11259	Engineering	Consulting	35888	36880	37995	40000
11260	Engineering	Travel	87942	85224	82469	81005
11263	Support	Software	92622	90005	87556	84522
11264	Support	Call Center	27416	26554	24330	22338
11267	HR	Recruiting Events	41696	41696	42558	45448
11268	HR	Meetups	60285	61225	68994	72410

Best Case	30%
Worst Case	30%

Live Case			Actuals				Forecast											
Account#	Department	Description	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25
11256	Marketing	Paid Ads	22992	24001	26558	25446	18802	18846	19992	19951	21071	21078	22171	22178	23269	23276	24365	24372
11257	Marketing	Influencers	53326	54223	51000	50000	34201	33310	32091	31214	30010	29162	27791	26969	25628	24769	23566	22623
11259	Engineering	Consulting	35888	36880	37995	40000	53539	55398	57247	59038	60859	62680	64501	66322	68143	69965	71786	73607
11260	Engineering	Travel	87942	85224	82469	81005	101956	99031	96086	93095	90131	87166	84199	81225	78256	75286	72317	69348
11263	Support	Software	92622	90005	87556	84522	106492	102968	99428	95930	92412	88748	85311	81842	78281	74758	71235	67584
11264	Support	Call Center	27416	26554	24330	22338	27020	24656	22280	20018	17713	14898	13306	10753	7941	6280	3753	1074
11267	HR	Recruiting Events	41696	41696	42558	45448	60134	62016	63895	65588	67372	69156	70940	72724	74509	76294	78078	79863
11268	HR	Meetups	60285	61225	68994	72410	99717	104951	113217	118138	126032	131040	138926	144347	152194	156180	164992	170412

Case 1: Best Case			Actuals				Forecast											
Account#	Department	Description	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25
11256	Marketing	Paid Ads	22992	24001	26558	25446	34918	34999	37128	37052	39132	39145	41174	41188	43213	43226	45250	45262
11257	Marketing	Influencers	53326	54223	51000	50000	63516	61862	59597	57969	55733	54157	51612	50085	47596	45999	43766	42015
11259	Engineering	Consulting	35888	36880	37995	40000	28829	29830	30825	31790	32770	33751	34731	35712	36693	37673	38654	39635
11260	Engineering	Travel	87942	85224	82469	81005	54900	53325	51739	50128	48532	46935	45338	43737	42138	40539	38940	37341
11263	Support	Software	92622	90005	87556	84522	57342	55444	53538	51655	49760	47787	45937	44069	42151	40254	38357	36391
11264	Support	Call Center	27416	26554	24330	22338	14549	13276	11997	10779	9538	8022	7165	5790	4276	3382	2021	578
11267	HR	Recruiting Events	41696	41696	42558	45448	32380	33393	34405	35317	36277	37238	38198	39159	40120	41081	42042	43003
11268	HR	Meetups	60285	61225	68994	72410	53694	56512	60963	63613	67864	70560	74806	77725	81951	84097	88842	91760

Case 2: Base Case			Actuals				Forecast											
Account#	Department	Description	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25
11256	Marketing	Paid Ads	22992	24001	26558	25446	26860	26923	28560	28501	30101	30112	31672	31683	33241	33251	34808	34817
11257	Marketing	Influencers	53326	54223	51000	50000	48859	47586	45844	44591	42872	41659	39701	38527	36612	35384	33666	32319
11259	Engineering	Consulting	35888	36880	37995	40000	41184	42614	44036	45414	46815	48215	49616	51017	52418	53819	55220	56621
11260	Engineering	Travel	87942	85224	82469	81005	78428	76178	73912	71612	69332	67051	64768	62481	60197	57913	55629	53345
11263	Support	Software	92622	90005	87556	84522	81917	79206	76483	73792	71086	68268	65624	62955	60216	57506	54796	51987
11264	Support	Call Center	27416	26554	24330	22338	20785	18966	17139	15398	13625	11460	10236	8271	6108	4831	2887	826
11267	HR	Recruiting Events	41696	41696	42558	45448	46257	47705	49150	50452	51824	53197	54569	55942	57315	58687	60060	61433
11268	HR	Meetups	60285	61225	68994	72410	76706	80731	87090	90876	96948	100800	106866	111036	117073	120138	126917	131086

Case 3. Worst Case			Actuals				Forecast											
Account#	Department	Description	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25
11256	Marketing	Paid Ads	22992	24001	26558	25446	18802	18846	19992	19951	21071	21078	22171	22178	23269	23276	24365	24372
11257	Marketing	Influencers	53326	54223	51000	50000	34201	33310	32091	31214	30010	29162	27791	26969	25628	24769	23566	22623
11259	Engineering	Consulting	35888	36880	37995	40000	53539	55398	57247	59038	60859	62680	64501	66322	68143	69965	71786	73607
11260	Engineering	Travel	87942	85224	82469	81005	101956	99031	96086	93095	90131	87166	84199	81225	78256	75286	72317	69348
11263	Support	Software	92622	90005	87556	84522	106492	102968	99428	95930	92412	88748	85311	81842	78281	74758	71235	67584
11264	Support	Call Center	27416	26554	24330	22338	27020	24656	22280	20018	17713	14898	13306	10753	7941	6280	3753	1074
11267	HR	Recruiting Events	41696	41696	42558	45448	60134	62016	63895	65588	67372	69156	70940	72724	74509	76294	78078	79863
11268	HR	Meetups	60285	61225	68994	72410	99717	104951	113217	118138	126032	131040	138926	144347	152194	156180	164992	170412

