Business Model Canvas

Key Partners

- Regulatory Bodies
- Technology Vendors
- eKYC & eSign Providers

Key Activities

- Platform Development
- Compliance Management
- Customer Support

Key Resources

- Team
- Cloud Infrastructure
- Compliance Experts

Value Propositions

- 100% Digital
- Compliance Assurance
- Real-time Tracking

Customer Relationships

- Assisted Support
- Automated Updates
- Feedback Channels

Channels

- Mobile App
- Websites
- Email Campaigns

Customer Segments

- Corporate Clients
- Small Businesses
- Entrepreneurs

Cost Structure

- Tech Infrastructure
- Compliance Costs
- Maintenance

Revenue Streams

- KYC-as-a-Service (Pay-per-use)
- Subscription Models
- Performance-based Fees