



Kishan Kanojiya

Graduate Student

Profile

Business Administration student. I consider my self a responsible and orderly person. I bring creativity, project management, and leadership to contribute to marketing success. Ready to make a meaningful impact with my diverse background and skills.

My Contact

✉ kishankanojiya078780@gmail.com

☎ 7878916439

📍 G-201, Asthavinayak Residency,
Sitanagar to Parvat Patiya Road,
Surat - 305010, Gujarat.

Skills

- Strong Convincing Power
- Team Building and coordination.
- Marketing strategy development and implementation.
- Excellent communication and interpersonal skills.
- Strong organizational and project management skills.
- Customer relationship management
- Industry Knowledge including products knowledge and understanding of the Building Materials.

Education Background

- S.S.C/10TH - Arihant Academy School
Gujarat Secondary and Higher Secondary
Board of Education.(GSEB)
Completed in 2018
Result - 74%
- H.S.C/Commerce - Arihant Academy School
Gujarat Secondary and Higher Secondary
Board of Education.(GSEB)
Completed in 2020
Result - 66.8%
- Graduation - Agarwal Vidhya Vihar English
Medium College
Veer Narmad South Gujarat University
(vnsgu)
Bachelor in Business Administration(BBA),
Major in Finance
Completed in 2023
Result - overall 68%

Personal Details

Date of Birth	:- 3RD MARCH, 2001
Father's Name	:- Devicharan kanojiya
Sex	:- Male
Place of birth	:- Surat, Gujarat
Languages Known	:- Hindi, Gujarati ,English
Marital Status	:- Unmarried
Hobbies	:- Painting, Sports, Travelling
Nationality	:- Indian

Experience

Dolphy India Pvt Ltd / Project Sales Coordinator

June 2023 - December 2023

Job Role & Responsibilities :

- As a dynamic professional in my role, I engage proactively with Architects, Developers, and MEP consultants, fostering collaborative relationships for ongoing and upcoming projects.
- I orchestrate seamless project execution by closely coordinating with the branch team, ensuring efficient project closure.
- Adept at brand representation, I actively approach Architects to solidify business ties and enhance the company's market presence.
- Regularly liaising with the branch manager and the team, I ensure a smooth workflow and stay abreast of project developments.
- Proficient in customer handling and relationship building, I contribute to operational target-based sales, demonstrating a keen understanding of client needs.
- Additionally, I navigate government project landscapes by engaging authorities for necessary approvals, showcasing my adeptness in project compliance.
- Conducting impactful online meetings with clients, I skillfully represent the brand, leveraging effective communication to drive successful collaborations and sustained business growth.

Supreme Tex / Sales Executive

Sep2021 - Mar2022

Personal Statement

- Within a remarkable six-month timeframe, successfully closed two prestigious projects in the Mumbai region, showcasing exceptional project management skills.
- Secured brand approval in over 15 projects, underscoring a keen ability to navigate diverse project landscapes.
- Instrumental in building robust relationships by organizing presentations in renowned architect firms, contributing to the establishment of a strong and influential network within the industry.
- Demonstrated adept interpersonal skills in cultivating associations with well-known Architects and Developers on a national scale, enhancing the company's profile and fostering collaborative endeavors.
- Beyond the professional realm, I was the House Captain in my schooling days, I demonstrated exceptional leadership and organizational skills by spearheading various responsibilities.
- My role encompassed strategic planning, meticulous event organization, and the selection of proficient team members to ensure the seamless execution of numerous events. I excelled in assembling and leading a team, assigning specific tasks, and overseeing the successful implementation of diverse events.
- I also achieved consistent excellence by winning the 1st prize in the School Painting Competition, winner of inter school cricket Tournament, build a team and win the interschool Quiz Competition a highlighting dedication and proficiency in the leadership & arts.