



Mohamed Adnan Mohamed Hanif Sarigat

GET IN CONTACT

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PERSONAL DETAILS

- Current Location Ankleshwar, Gujarat
- Date of Birth Nov 30, 1996
- Gender Male
- Marital Status Married

SKILLS

- Bidding
- Sales
- Marketing
- Proposal Writing
- Project Planning
- Negotiation
- Test Cases
- Filed Work

TECHNICAL SKILLS

- Word
- Html
- Css
- Test Cases
- Power Point Presentation
- Excel

LANGUAGES KNOWN

- English
- Hindi
- Gujarati

COURSES & CERTIFICATIONS

- Manual & Software Testing Tools

EDUCATION HISTORY

Post Graduation

Course	MS/M.Sc(Science)(Computers)
College	Charotar University of Science and Technology
Year of Passing	2019
Grade	50/4

Graduation

Course	BCA(Computers)
College	Veer Narmad South Gujarat University
Year of Passing	2017
Grade	50/4

Class XII

Board	Gujarat
Medium	Gujarati
Year of Passing	2014
Grade	50-54.9%

Class X

Board	Gujarat
Medium	Gujarati
Year of Passing	2012
Grade	50-54.9%

WORK EXPERIENCE

Jul 2022 to Apr 2023

Business Development Executive (IT) at webiots

- Business development executive with a sound understanding of organizational development and demonstrated history of working in the IT industry a and Skilled communicator.
- Business prospecting and bidding for projects on the internet. (Upwork, freelancer, guru, pph,LinkedIn)
- Able to provide quality leadership to a large team of sale
- Creative talents and the ability to solve tough problems
- The ability to handle pressure and meet deadlines
- Excellent time management and organization
- Work closely with colleagues in Traded to identify new business prospects and cross
- Work closely with Marketing to identify appropriate go to
- market for specific business sectors.
- Develop a sales contact plan direct marketing, and attending industry events to build relationships with key prospects

Apr 2021 to Jun 2022

Customer care at Asian Paints

- Excellence Interpersonal Skills with The Ability to Build Strong Bond with The Dealer and Customers, Both Internally and Externally.
- Provide guidance to the customers at their residence by exploring various product & finish options after site Inspection & evolution
- On the first visit to do site evaluation and site Measurement using the paint right evaluation kit, fill in the site evaluation & site measurement formats, and hand them over to the consumer.
- Skilled in providing a various range of painting, designing, waterproofing services.
- Co- ordinate and supervise the execution of painting work at the customer sites through a panel of appointed Contractors as per Asian paints recommended guidelines.
- Coordinate with contractors and ensure their attendance in all contractor training programs organized by Asian paints
- Create design and demo for interior and exterior wall on Asian paint Ezycolor kiosk
- Successfully closed sales deals with a consist high closing rate
- Provided Customers with after sales support with a high rate of client satisfaction
- Able to work independently or in a team in order meet all the targets and maximize customer satisfaction.

INTERNSHIPS

Anand infotech, 3 Months

PROJECTS

online currier management system, 3 Months

OTHER INTERESTS

Sport & Travelling