

Tushar Verma

I am a focused and a highly motivated individual, who always has a eye on details and strongly driven by curiosity to explore more. My goal is to built Long term career with a leading corporate preferring ample opportunities for career growth.



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EDUCATION

Master of Business Administration (MBA) IIMT College Of Engineering

07/2021 - 08/2023

Greater Noida, Uttar Pradesh

Courses

- Human Resource (HR)
- Marketing.

Bachelor of Business Administration (BBA) Brahmanand Mahavidhyalya

07/2017 - 10/2020

Bulandshahr, Uttar Pradesh

Class 12

Lord Buddha vocational School

05/2016 - 06/2017

Modi Nagar, Uttar Pradesh

Class 10

Azad Public School

06/2013 - 07/2014

Bulandshahr, Uttar Pradesh

WORK EXPERIENCE

Marketing Internship Shriram Life Insurance

09/2022 - 10/2022

Sector 6, Noida

Achievements/Tasks

- Provide advice to clients and recommend insurance product
- Expand customer base
- Assist clients during the claim process

Business Development Associate Leverage Edu

04/2023 - Present

Sector 126, Noida, Uttar Pradesh

Achievements/Tasks

- Briefing students about the campaign they have selected or shown interest for.
- Setting up counselling sessions or online meetings of prospects with our country experts.
- Providing work related updates to reporting managers, as required, from time to time.
- Updating Tasks, Activities/ Relevant information, on various company platform Eg, Ls, Sheets.
- Accountable for creating verified and good quality qualified lead funnel for academic counsellor.

SKILLS

Product Management

Pre-sales Consulting

Business planning

Conflict Resolution

Teamwork Skills

Workethic

Negotiation

Consulting

Time Management

CERTIFICATES

Power Python Workshop, LUDIFU

Power BI Workshop, LUDIFU

Digital Power Workshop, LUDIFU

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

INTERESTS

Learning

Sports

Reading

Photography

community involvement

Travelling

Volunteering

computing