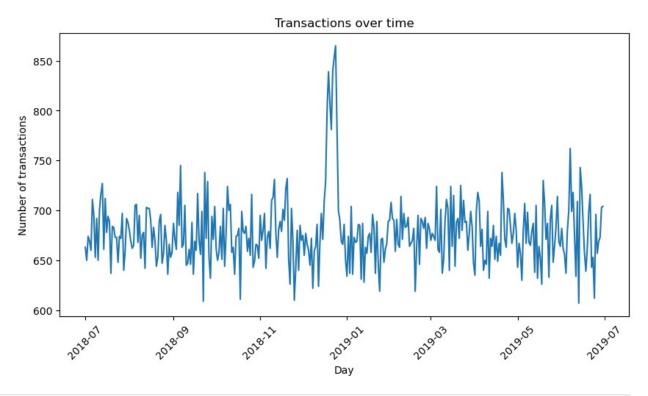
```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import re
import datetime
import scipy.stats as stats
# Assuming you have the CSV files in the same directory as this Python
script
transaction_data = pd.read_csv("transaction_data.csv")
customer data = pd.read csv("purchase.csv")
transaction data.head()
          STORE NBR
                     LYLTY CARD NBR TXN ID
                                              PROD NBR
    DATE
0
   43390
                  1
                                1000
                                           1
                                                      5
1
   43599
                  1
                                1307
                                         348
                                                     66
                  1
                                1343
                                         383
                                                     61
  43605
                  2
3
  43329
                                2373
                                         974
                                                     69
4 43330
                                2426
                                        1038
                                                    108
                                   PROD NAME
                                              PROD QTY
                                                         TOT SALES
0
     Natural Chip
                          Compny SeaSalt175g
                                                      2
                                                               6.0
                                                      3
1
                   CCs Nacho Cheese
                                                               6.3
                                        175g
                                                      2
2
     Smiths Crinkle Cut Chips Chicken 170g
                                                               2.9
3
                                                      5
     Smiths Chip Thinly S/Cream&Onion 175g
                                                              15.0
                                                      3
   Kettle Tortilla ChpsHny&Jlpno Chili 150g
                                                              13.8
customer data.head()
   LYLTY CARD NBR
                                 LIFESTAGE PREMIUM CUSTOMER
0
             1000
                    YOUNG SINGLES/COUPLES
                                                     Premium
1
             1002
                    YOUNG SINGLES/COUPLES
                                                  Mainstream
2
             1003
                            YOUNG FAMILIES
                                                      Budget
3
                    OLDER SINGLES/COUPLES
             1004
                                                  Mainstream
4
             1005
                   MIDAGE SINGLES/COUPLES
                                                 Mainstream
print(transaction data.info())
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 264836 entries, 0 to 264835
Data columns (total 8 columns):
#
     Column
                     Non-Null Count
                                       Dtype
- - -
 0
     DATE
                     264836 non-null
                                       int64
1
     STORE NBR
                     264836 non-null int64
 2
     LYLTY CARD NBR
                     264836 non-null
                                       int64
 3
     TXN ID
                     264836 non-null int64
 4
     PROD NBR
                     264836 non-null
                                       int64
 5
     PROD NAME
                     264836 non-null object
```

```
6
     PROD OTY
                     264836 non-null int64
     TOT SALES
7
                     264836 non-null float64
dtypes: \overline{f}loat64(1), int64(6), object(1)
memory usage: 16.2+ MB
None
# Assuming the 'DATE' column is an integer representing days since
epoch (1899-12-30)
def convert_date_to_datetime(date value):
  return datetime.date(year=1899, month=12, day=30) +
datetime.timedelta(days=date_value)
transaction data['DATE'] =
transaction_data['DATE'].apply(convert_date_to_datetime)
# Alternatively, if 'DATE' is a string in YYYYMMDD format
# transaction data['DATE'] = pd.to datetime(transaction data['DATE'],
format='%Y%m%d')
# Summary of PROD NAME
print(transaction data['PROD NAME'].value_counts())
PROD NAME
Kettle Mozzarella
                    Basil & Pesto 175g
                                             3304
Kettle Tortilla ChpsHny&Jlpno Chili 150g
                                             3296
Cobs Popd Swt/Chlli &Sr/Cream Chips 110g
                                             3269
Tyrrells Crisps Ched & Chives 165g
                                             3268
Cobs Popd Sea Salt Chips 110g
                                             3265
                                             . . .
RRD Pc Sea Salt
                    165g
                                             1431
Woolworths Medium
                    Salsa 300g
                                             1430
NCC Sour Cream &
                    Garden Chives 175g
                                             1419
French Fries Potato Chips 175g
                                             1418
WW Crinkle Cut
                    Original 175g
                                             1410
Name: count, Length: 114, dtype: int64
# Extract unique product names
unique prod names = transaction data['PROD NAME'].unique()
# Split each product name into individual words
words = []
for name in unique prod names:
    words.extend(name.split(' '))
# Create a DataFrame with the extracted words
product words = pd.DataFrame({'words': words})
print(product words)
       words
     Natural
1
        Chip
```

```
2
3
4
818
     Doritos
819
       Salsa
        Mild
820
821
822
        300g
[823 rows x 1 columns]
# --- Removing digits and special characters ---
# Extract unique product names
unique prod names = transaction data['PROD NAME'].unique()
# Split each product name into individual words
words = []
for name in unique prod names:
    words.extend(name.split(' '))
# Remove digits and special characters from words
clean_words = [re.sub(r'[0-9]', '', word) for word in words]
clean words = [re.sub(r'[^a-zA-Z\s]', '', word) for word in
clean words]
# Create a DataFrame with the cleaned words
product words = pd.DataFrame({'words': clean words})
# --- Remove salsa products ---
transaction data['SALSA'] =
transaction_data['PROD_NAME'].str.lower().str.contains('salsa')
transaction data = transaction_data[~transaction_data['SALSA']]
transaction data = transaction data.drop(columns=['SALSA'])
# --- Initial summary ---
print(transaction data.describe())
           STORE NBR LYLTY CARD NBR
                                             TXN ID
                                                          PROD NBR \
count
       246742.000000
                        2.467420e+05
                                      2.467420e+05
                                                     246742.000000
                        1.355310e+05
          135.051098
                                      1.351311e+05
                                                         56.351789
mean
std
           76.787096
                        8.071528e+04
                                      7.814772e+04
                                                         33.695428
            1.000000
                        1.000000e+03
                                      1.000000e+00
                                                          1.000000
min
25%
           70.000000
                        7.001500e+04
                                      6.756925e+04
                                                         26.000000
50%
          130,000000
                        1.303670e+05 1.351830e+05
                                                         53,000000
                                                         87.000000
75%
          203.000000
                        2.030840e+05 2.026538e+05
max
          272,000000
                        2.373711e+06 2.415841e+06
                                                        114.000000
                          TOT_SALES
            PROD QTY
       246742.000000
                      246742.000000
count
            1.908062
                           7.321322
mean
```

```
std
            0.659831
                           3.077828
            1.000000
                           1.700000
min
25%
            2.000000
                           5.800000
50%
            2,000000
                           7,400000
75%
            2.000000
                           8.800000
          200,000000
                         650.000000
max
# --- Investigate outlier (quantity = 200) ---
outlier transactions = transaction data[transaction data['PROD QTY']
== 2001
print(outlier transactions)
             DATE STORE NBR LYLTY CARD NBR
                                               TXN ID
                                                       PROD NBR
                         226
                                               226201
69762
       2018-08-19
                                       226000
                                                              4
69763 2019-05-20
                         226
                                       226000
                                               226210
                                                              4
                                          PROD QTY
                              PROD NAME
                                                    TOT SALES
       Dorito Corn Chp
                           Supreme 380g
                                               200
                                                        650.0
69762
69763
      Dorito Corn Chp
                           Supreme 380g
                                               200
                                                        650.0
# --- Examine other transactions of the outlier customer ---
outlier_customer_id = outlier_transactions['LYLTY_CARD_NBR'].unique()
customer transactions =
transaction data[transaction data['LYLTY CARD NBR'] ==
outlier customer id]
print(customer_transactions)
                   STORE NBR LYLTY CARD NBR
                                               TXN ID
                                                       PROD NBR
69762
       2018-08-19
                         226
                                       226000
                                               226201
                                                              4
      2019-05-20
69763
                         226
                                       226000
                                               226210
                                                              4
                              PROD NAME
                                          PROD QTY
                                                    TOT SALES
                                               200
69762
       Dorito Corn Chp
                           Supreme 380g
                                                        650.0
69763 Dorito Corn Chp
                           Supreme 380g
                                               200
                                                        650.0
# --- Filter out the outlier customer ---
transaction data = transaction data[transaction data['LYLTY CARD NBR']
!= outlier_customer_id]
# --- Count the number of transactions by date ---
transaction data['DATE'] = pd.to datetime(transaction data['DATE'])
transactions by day = transaction data.groupby('DATE')
['LYLTY_CARD_NBR'].count().reset_index(name='N')
# --- Create a sequence of dates ---
date range = pd.date range(start='2018-07-01', end='2019-06-30')
all dates = pd.DataFrame({'DATE': date range})
```

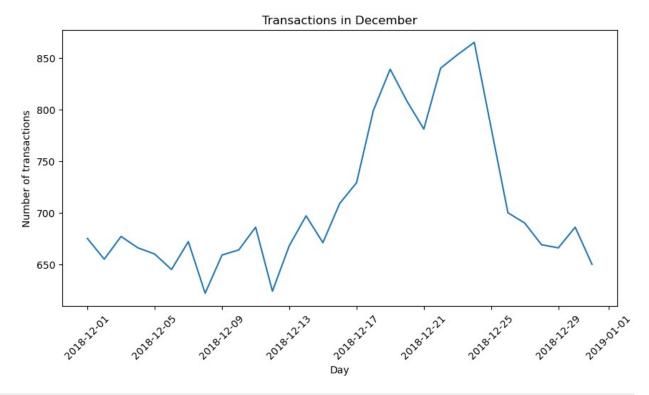
```
# --- Plot transactions over time ---
plt.figure(figsize=(10, 5))
sns.lineplot(x='DATE', y='N', data=transactions_by_day)
plt.title('Transactions over time')
plt.xlabel('Day')
plt.ylabel('Number of transactions')
plt.xticks(rotation=45)
plt.show()
```



```
# --- Zoom in on December ---

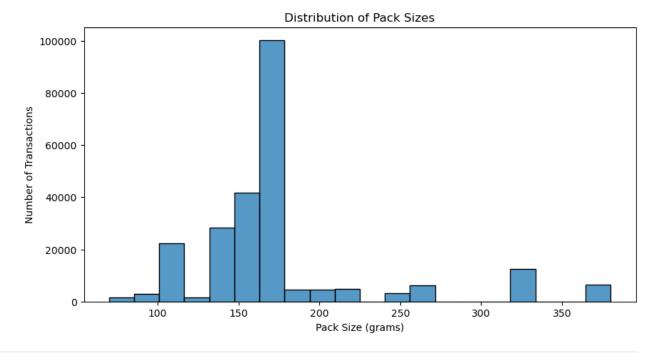
december_data = transactions_by_day[(transactions_by_day['DATE'] >=
'2018-12-01') & (transactions_by_day['DATE'] <= '2018-12-31')]

plt.figure(figsize=(10, 5))
sns.lineplot(x='DATE', y='N', data=december_data)
plt.title('Transactions in December')
plt.xlabel('Day')
plt.ylabel('Number of transactions')
plt.xticks(rotation=45)
plt.show()</pre>
```



```
# Extract pack size from PROD_NAME
transaction_data['PACK_SIZE'] =
transaction_data['PROD_NAME'].str.extract(r'(\d+)g')
transaction_data['PACK_SIZE'] =
pd.to_numeric(transaction_data['PACK_SIZE'])
# Check for sensible pack sizes
print(transaction_data.groupby('PACK_SIZE').size().sort_index())
PACK SIZE
70.0
          1507
90.0
          3008
110.0
         22387
125.0
          1454
134.0
         25102
135.0
          3257
150.0
         38705
160.0
          2970
165.0
         15297
170.0
         19983
175.0
         64929
180.0
          1468
190.0
          2995
200.0
          4473
210.0
          3167
220.0
          1564
```

```
250.0
          3169
270.0
          6285
330.0
         12540
380.0
          6416
dtype: int64
# --- Plot a histogram of PACK SIZE ---
plt.figure(figsize=(10, 5))
sns.histplot(data=transaction data, x='PACK SIZE', bins=20)
plt.title('Distribution of Pack Sizes')
plt.xlabel('Pack Size (grams)')
plt.ylabel('Number of Transactions')
plt.show()
```



```
# --- Create brand name ---
transaction_data['BRAND'] =
transaction_data['PROD_NAME'].str.split().str[0]

# Check for and combine similar brand names
transaction_data['BRAND'] = transaction_data['BRAND'].replace({'RED':
'RRD'})

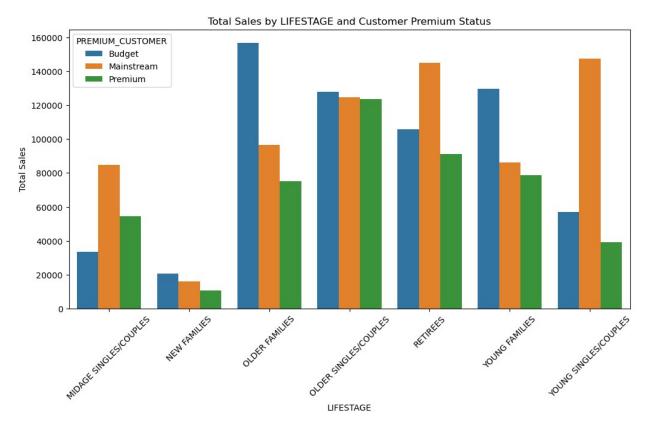
# Add any other necessary brand adjustments here
# (e.g., 'SMITH' to 'SMITHS', 'CCS' to 'CCS Chips', etc.)

# Check the results
print(transaction_data['BRAND'].value_counts())
```

```
BRAND
              41288
Kettle
Smiths
              27390
Pringles
              25102
Doritos
              22041
Thins
              14075
RRD
              11894
Infuzions
              11057
WW
              10320
Cobs
               9693
Tostitos
               9471
Twisties
               9454
               6442
Tyrrells
Grain
               6272
Natural
               6050
Cheezels
               4603
CCs
               4551
Red
               4427
Dorito
               3183
Infzns
               3144
Smith
               2963
               2927
Cheetos
Snbts
               1576
Burger
               1564
Woolworths
               1516
GrnWves
               1468
Sunbites
               1432
NCC
               1419
               1418
French
Name: count, dtype: int64
# Merge transaction data to customer data
data = pd.merge(transaction data, customer data, on='LYLTY CARD NBR',
how='left')
# Check for missing customer details
print(data.isnull().sum())
DATE
STORE NBR
                        0
LYLTY CARD NBR
                        0
                        0
TXN ID
                        0
PROD NBR
                        0
PROD NAME
PROD_QTY
                        0
TOT SALES
                        0
PACK SIZE
                    6064
BRAND
                        0
LIFESTAGE
                        0
```

```
PREMIUM CUSTOMER
dtype: int64
# Summary of key columns
print(data[['LIFESTAGE', 'PREMIUM_CUSTOMER']].describe())
print(data[['LIFESTAGE', 'PREMIUM_CUSTOMER']].value_counts())
                     LIFESTAGE PREMIUM_CUSTOMER
count
                         246740
                                           246740
unique
                                                3
top
        OLDER SINGLES/COUPLES
                                      Mainstream
freq
                          50793
                                            95043
LIFESTAGE
                          PREMIUM CUSTOMER
OLDER FAMILIES
                          Budaet
                                               21514
RETIREES
                          Mainstream
                                               19970
YOUNG SINGLES/COUPLES
                          Mainstream
                                               19544
YOUNG FAMILIES
                          Budaet
                                               17763
OLDER SINGLES/COUPLES
                          Budget
                                               17172
                          Mainstream
                                               17061
                          Premium
                                               16560
RETIREES
                                               14225
                          Budget
OLDER FAMILIES
                          Mainstream
                                               13241
RETIREES
                          Premium
                                               12236
YOUNG FAMILIES
                          Mainstream
                                               11947
MIDAGE SINGLES/COUPLES
                          Mainstream
                                               11095
                          Premium
YOUNG FAMILIES
                                               10784
OLDER FAMILIES
                          Premium
                                               10403
YOUNG SINGLES/COUPLES
                          Budget
                                                8573
MIDAGE SINGLES/COUPLES
                          Premium
                                                7612
YOUNG SINGLES/COUPLES
                          Premium
                                                5852
MIDAGE SINGLES/COUPLES
                          Budget
                                                4691
NEW FAMILIES
                          Budaet
                                                2824
                          Mainstream
                                                2185
                          Premium
                                                1488
Name: count, dtype: int64
# Check for transactions without matched customers
print(data[data['LIFESTAGE'].isnull()].shape)
(0, 12)
# Save the merged dataset to a CSV file
data.to_csv("QVI_data.csv", index=False)
# Load the merged dataset
data = pd.read csv("QVI data.csv")
# Calculate total sales by LIFESTAGE and PREMIUM_CUSTOMER
sales by segment = data.groupby(['LIFESTAGE', 'PREMIUM CUSTOMER'])
['TOT SALES'].sum().reset index()
```

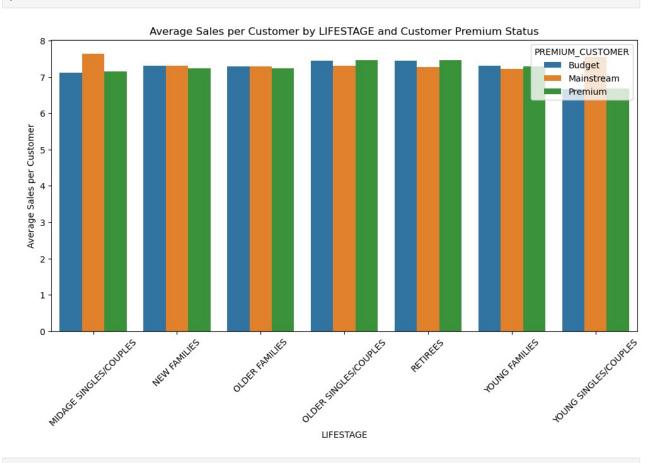
```
# Plot the total sales by LIFESTAGE and PREMIUM_CUSTOMER
plt.figure(figsize=(12, 6))
sns.barplot(x='LIFESTAGE', y='TOT_SALES', hue='PREMIUM_CUSTOMER',
data=sales_by_segment)
plt.xlabel('LIFESTAGE')
plt.ylabel('Total Sales')
plt.title('Total Sales by LIFESTAGE and Customer Premium Status')
plt.xticks(rotation=45)
plt.show()
```



```
# Calculate summary statistics of sales by LIFESTAGE and
PREMIUM CUSTOMER
sales summary = data.groupby(['LIFESTAGE', 'PREMIUM CUSTOMER'])
['TOT SALES'].agg(['sum', 'mean', 'count']).reset index()
sales summary.columns = ['LIFESTAGE', 'PREMIUM CUSTOMER',
'Total Sales', 'Avg Sales per Customer', 'Num Customers']
sales summary
                 LIFESTAGE PREMIUM CUSTOMER
                                              Total Sales
0
    MIDAGE SINGLES/COUPLES
                                      Budget
                                                 33345.70
    MIDAGE SINGLES/COUPLES
                                                 84734.25
1
                                 Mainstream
2
    MIDAGE SINGLES/COUPLES
                                     Premium
                                                 54443.85
3
              NEW FAMILIES
                                      Budaet
                                                 20607.45
4
                                                 15979.70
              NEW FAMILIES
                                  Mainstream
```

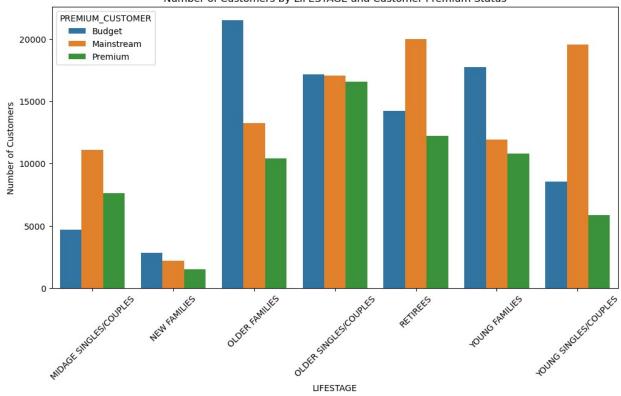
```
5
               NEW FAMILIES
                                      Premium
                                                   10760.80
6
            OLDER FAMILIES
                                       Budget
                                                  156863.75
7
            OLDER FAMILIES
                                   Mainstream
                                                   96413.55
8
            OLDER FAMILIES
                                      Premium
                                                   75242.60
9
     OLDER SINGLES/COUPLES
                                       Budget
                                                  127833.60
10
     OLDER SINGLES/COUPLES
                                   Mainstream
                                                  124648.50
11
     OLDER SINGLES/COUPLES
                                      Premium
                                                  123537.55
12
                                                  105916.30
                   RETIREES
                                       Budget
13
                   RETIREES
                                   Mainstream
                                                  145168.95
14
                   RETIREES
                                      Premium
                                                   91296.65
15
            YOUNG FAMILIES
                                       Budget
                                                  129717.95
16
            YOUNG FAMILIES
                                   Mainstream
                                                   86338.25
17
            YOUNG FAMILIES
                                                   78571.70
                                      Premium
     YOUNG SINGLES/COUPLES
18
                                                   57122.10
                                       Budget
19
     YOUNG SINGLES/COUPLES
                                   Mainstream
                                                  147582.20
20
     YOUNG SINGLES/COUPLES
                                                   39052.30
                                      Premium
    Avg_Sales_per_Customer
                              Num Customers
0
                   7.108442
                                       4691
1
                   7.637156
                                      11095
2
                   7.152371
                                       7612
3
                   7.297256
                                       2824
4
                   7.313364
                                       2185
5
                   7.231720
                                       1488
6
                   7.291241
                                      21514
7
                   7.281440
                                      13241
8
                   7,232779
                                      10403
9
                   7.444305
                                      17172
10
                   7.306049
                                      17061
11
                   7,459997
                                      16560
12
                   7.445786
                                      14225
13
                   7.269352
                                      19970
14
                   7.461315
                                      12236
15
                   7.302705
                                      17763
16
                   7.226772
                                      11947
17
                   7.285951
                                      10784
18
                   6.663023
                                       8573
19
                   7.551279
                                      19544
20
                   6.673325
                                       5852
# Plot the average sales per customer by LIFESTAGE and
PREMIUM CUSTOMER
plt.figure(figsize=(12, 6))
sns.barplot(x='LIFESTAGE', y='Avg Sales per Customer',
hue='PREMIUM CUSTOMER', data=sales summary)
plt.xlabel('LIFESTAGE')
plt.ylabel('Average Sales per Customer')
plt.title('Average Sales per Customer by LIFESTAGE and Customer
Premium Status')
```

```
plt.xticks(rotation=45)
plt.show()
```



```
# Plot the number of customers by LIFESTAGE and PREMIUM_CUSTOMER
plt.figure(figsize=(12, 6))
sns.barplot(x='LIFESTAGE', y='Num_Customers', hue='PREMIUM_CUSTOMER',
data=sales_summary)
plt.xlabel('LIFESTAGE')
plt.ylabel('Number of Customers')
plt.title('Number of Customers by LIFESTAGE and Customer Premium
Status')
plt.xticks(rotation=45)
plt.show()
```



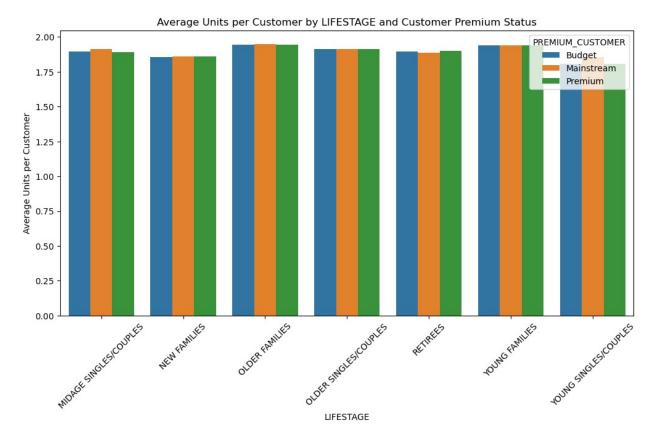


```
# Calculate average number of units per customer
units by segment = data.groupby(['LIFESTAGE', 'PREMIUM CUSTOMER'])
['PROD QTY'].sum().reset index()
units_by_segment = units_by_segment.merge(sales_summary[['LIFESTAGE',
'PREMIUM CUSTOMER', 'Num Customers']], on=['LIFESTAGE',
'PREMIUM_CUSTOMER'], how='left')
units_by_segment['Avg_Units_per Customer'] =
units by segment['PROD QTY'] / units by segment['Num Customers']
units by segment
                 LIFESTAGE PREMIUM CUSTOMER
                                              PROD QTY
Num Customers
    MIDAGE SINGLES/COUPLES
                                                                  4691
                                      Budget
                                                   8883
1
    MIDAGE SINGLES/COUPLES
                                                                 11095
                                  Mainstream
                                                 21213
    MIDAGE SINGLES/COUPLES
                                                                  7612
2
                                     Premium
                                                 14400
3
              NEW FAMILIES
                                                                  2824
                                      Budget
                                                   5241
              NEW FAMILIES
                                  Mainstream
                                                   4060
                                                                  2185
5
              NEW FAMILIES
                                     Premium
                                                   2769
                                                                  1488
6
            OLDER FAMILIES
                                      Budget
                                                 41853
                                                                 21514
```

7	OLDER FAMILIES	Mainstream	25804	13241
8	OLDER FAMILIES	Premium	20239	10403
9	OLDER SINGLES/COUPLES	Budget	32883	17172
10	OLDER SINGLES/COUPLES	Mainstream	32607	17061
11	OLDER SINGLES/COUPLES	Premium	31695	16560
12	RETIREES	Budget	26932	14225
13	RETIREES	Mainstream	37677	19970
14	RETIREES	Premium	23266	12236
15	YOUNG FAMILIES	Budget	34482	17763
16	YOUNG FAMILIES	Mainstream	23194	11947
17	YOUNG FAMILIES	Premium	20901	10784
18	YOUNG SINGLES/COUPLES	Budget	15500	8573
19	YOUNG SINGLES/COUPLES	Mainstream	36225	19544
20	YOUNG SINGLES/COUPLES	Premium	10575	5852
0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Avg_Units_per_Customer			

```
1.853510
20 1.807075

# Plot the average number of units per customer
plt.figure(figsize=(12, 6))
sns.barplot(x='LIFESTAGE', y='Avg_Units_per_Customer',
hue='PREMIUM_CUSTOMER', data=units_by_segment)
plt.xlabel('LIFESTAGE')
plt.ylabel('Average Units per Customer')
plt.title('Average Units per Customer by LIFESTAGE and Customer
Premium Status')
plt.xticks(rotation=45)
plt.show()
```



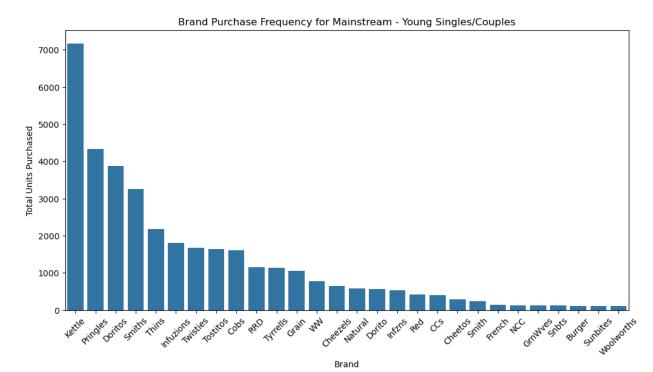
```
# Calculate average price per unit
data['Avg_Price_per_Unit'] = data['TOT_SALES'] / data['PROD_QTY']

# Filter data for Midage and Young Singles/Couples
midage_young_singles = data[(data['LIFESTAGE'] == 'MIDAGE
SINGLES/COUPLES')]

# Perform independent t-test
mainstream_midage_young =
```

```
midage young singles[midage young singles['PREMIUM CUSTOMER'] ==
'Mainstream']
premium budget midage young =
midage young singles[midage young singles['PREMIUM CUSTOMER'].isin(['P
remium', 'Budget'])]
t stat, p value =
stats.ttest ind(mainstream midage young['Avg Price per Unit'],
premium budget midage young['Avg Price per Unit'])
print(f"T-statistic: {t stat}")
print(f"p-value: {p value}")
if p value < 0.05:
    print("The difference in average price per unit between Mainstream
and Premium/Budget Midage Singles/Couples is statistically
significant.")
else:
    print("The difference in average price per unit between Mainstream
and Premium/Budget Midage Singles/Couples is not statistically
significant.")
T-statistic: 16.814983102714304
p-value: 4.4499299588142955e-63
The difference in average price per unit between Mainstream and
Premium/Budget Midage Singles/Couples is statistically significant.
# Filter for Mainstream - Young Singles/Couples
mainstream young singles = data[(data['LIFESTAGE'] == 'YOUNG
SINGLES/COUPLES') & (data['PREMIUM CUSTOMER'] == 'Mainstream')]
# Calculate brand purchase frequency
brand_purchase_freq = mainstream_young_singles.groupby('BRAND')
['PROD QTY'].sum().reset index()
brand purchase freq = brand purchase freq.sort values(by='PROD QTY',
ascending=False)
brand purchase freq
         BRAND PROD OTY
12
                    7172
        Kettle
15
      Prinales
                    4326
6
       Doritos
                    3878
19
        Smiths
                    3252
22
         Thins
                    2187
10
     Infuzions
                    1802
24
     Twisties
                    1673
23
     Tostitos
                    1645
4
          Cobs
                    1617
16
                    1160
           RRD
```

```
25
      Tyrrells
                     1143
         Grain
                     1055
8
26
            WW
                      770
3
      Cheezels
                      651
14
       Natural
                      578
5
        Dorito
                      569
11
        Infzns
                      541
17
            Red
                      427
1
           CCs
                      405
2
       Cheetos
                      291
18
         Smith
                      239
7
        French
                      143
13
                      132
            NCC
9
                      130
       GrnWves
20
         Snbts
                      126
0
        Burger
                      106
21
      Sunbites
                      104
27
                      103
    Woolworths
# Plot brand purchase frequency
plt.figure(figsize=(12, 6))
sns.barplot(x='BRAND', y='PROD_QTY', data=brand_purchase_freq)
plt.xlabel('Brand')
plt.ylabel('Total Units Purchased')
plt.title('Brand Purchase Frequency for Mainstream - Young
Singles/Couples')
plt.xticks(rotation=45)
plt.show()
```



```
# Filter for other customer segments
other segments = data[~((data['LIFESTAGE'] == 'YOUNG SINGLES/COUPLES')
& (data['PREMIUM CUSTOMER'] == 'Mainstream'))]
# Calculate pack size distribution for Mainstream - Young
Singles/Couples
pack size dist target =
mainstream young singles['PACK SIZE'].value counts().reset index()
pack size dist target.columns = ['PACK SIZE', 'Frequency Target']
# Calculate pack size distribution for other segments
pack size dist other =
other segments['PACK SIZE'].value counts().reset index()
pack size dist other.columns = ['PACK SIZE', 'Frequency Other']
# Merge the two distributions
pack_size_comparison = pd.merge(pack_size_dist_target,
pack size dist other, on='PACK SIZE', how='outer')
pack size comparison.fillna(0, inplace=True)
# Calculate relative frequency (percentage)
pack size comparison['Relative Frequency Target'] =
(pack_size_comparison['Frequency_Target'] /
pack size comparison['Frequency Target'].sum()) * 100
pack size comparison['Relative Frequency Other'] =
(pack size comparison['Frequency Other'] /
pack size comparison['Frequency Other'].sum()) * 100
# Plot pack size distribution
plt.figure(figsize=(12, 6))
sns.barplot(x='PACK_SIZE', y='Relative_Frequency_Target',
data=pack_size_comparison, label='Mainstream - Young Singles/Couples')
sns.barplot(x='PACK_SIZE', y='Relative_Frequency_Other',
data=pack_size_comparison, label='Other Segments')
plt.xlabel('Pack Size')
plt.ylabel('Relative Frequency (%)')
plt.title('Pack Size Distribution by Segment')
plt.legend()
plt.xticks(rotation=45)
plt.show()
```

