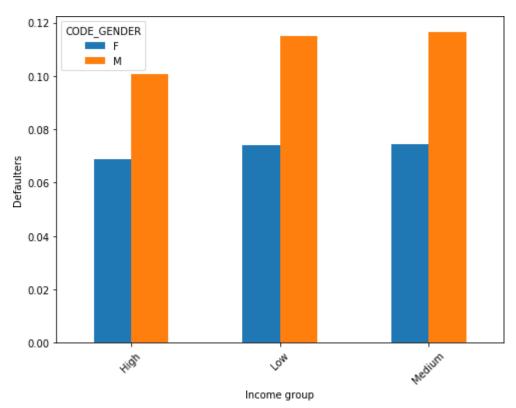
Credit EDA Assignment

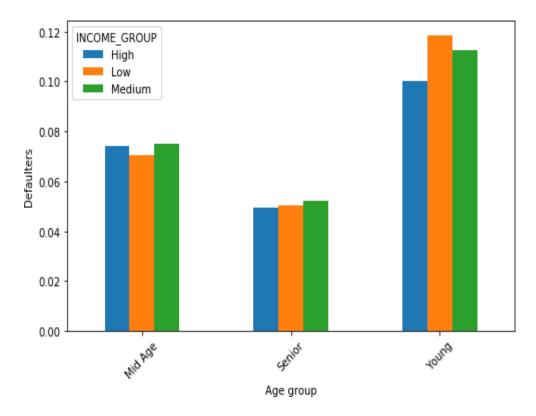
By Shreya Jain

Current applications

Income groups & gender



Income groups & age groups



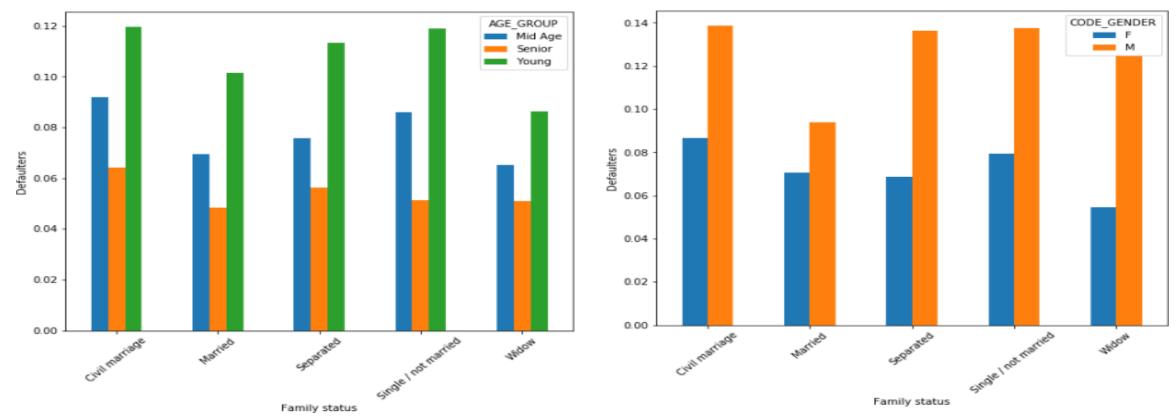
Observations:-

- 1. High income groups are less defaulter than comparatively lower income groups.
- 2. Mid age and senior people with all income groups are less defaulted.

- 1. Safer to grant loan for mid age and senior citizen clients with higher income.
- 2. Risky to grant loans for young people with low income groups.



Family status & gender

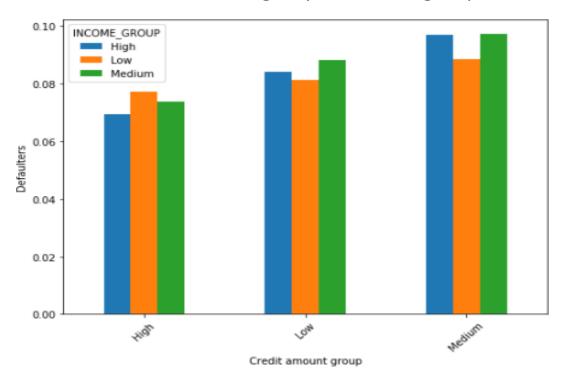


Observations:-

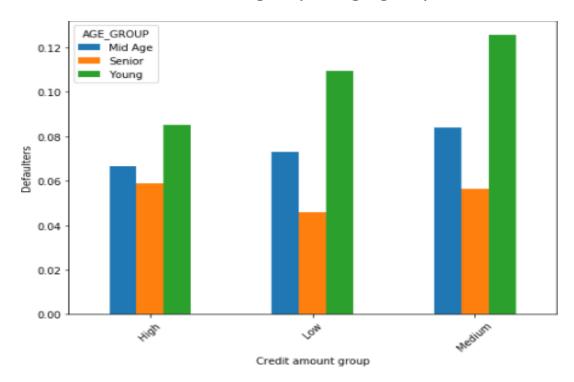
- 1. Senior people irrespective of family status are less likely to be defaulted.
- 2. Young people are more likely to be defaulted in all family status.
- 3. Males are more like to be defaulted than females.

- 1. Better to grant loan for senior citizen of all family status.
- 2. It is risky to grant loan for single, separated and civil marriage young men.

Credit amount group & income group



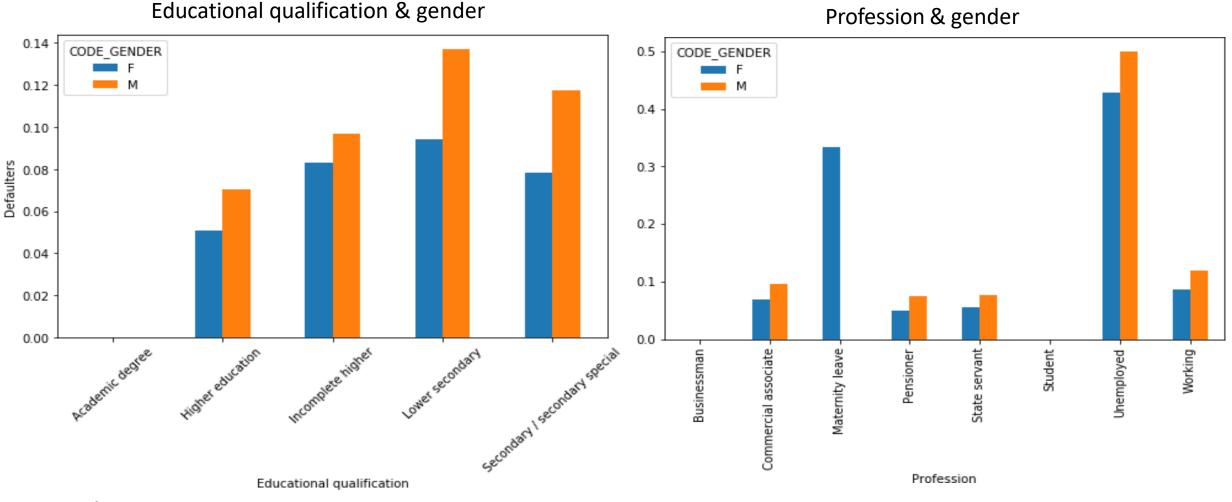
Credit amount group & age group



Observations:-

- 1. Across all income groups clients with medium amount credited is highly defaulted followed by low and high credit amount.
- 2. Young clients with medium and low amount credited are most likely defaulted.

- 1. Recommended to grant slightly higher amount of loan to all income groups.
- 2. It is very risky to grant medium and low amount of loan to young clients.



Observations:-

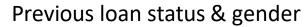
- 1. Higher educated people are less defaulted and lower secondary educated people are more.
- 2. Unemployed clients along with clients with maternity leave are heavily defaulted.

Recommendations:-

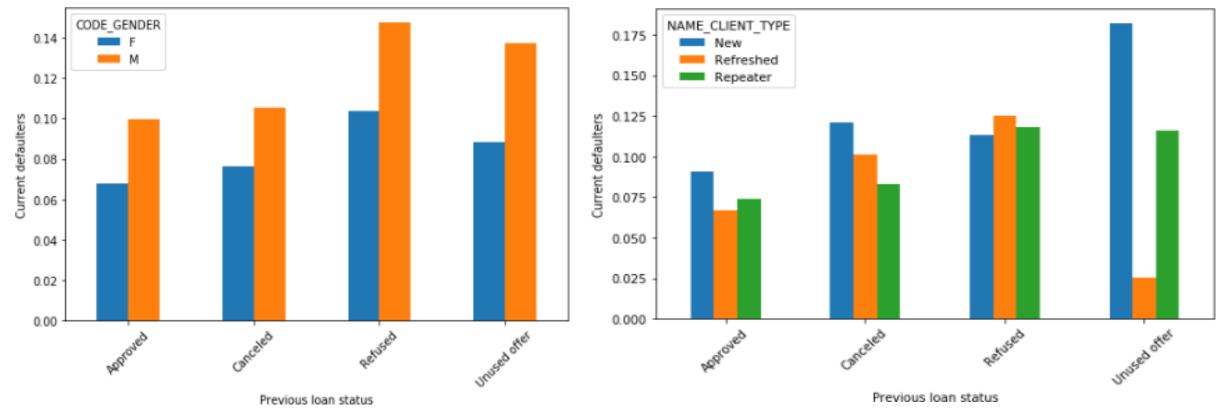
1. Safe to grant loans to higher educated clients across all profession except unemployed and women with maternity.

Loan application status relations

Current and Previous



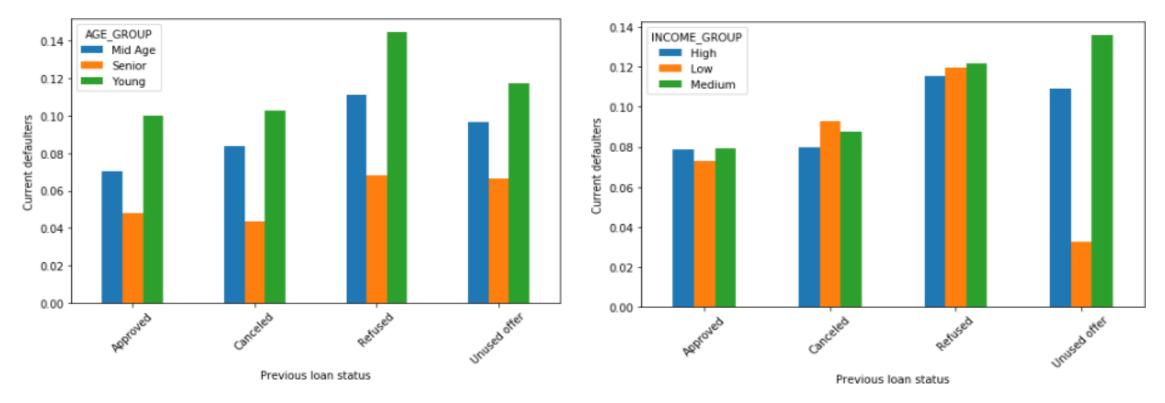
Previous loan status & client type



Observations:-

- 1. Previously refused and unused offer applications were more defaulted in male.
- 2. New clients with previously unused offer are more defaulted.

- 1. It is recommended to provide loans to previously approved females.
- 2. There is a risk to grant loans for clients, whose applications were refused or unused previously.



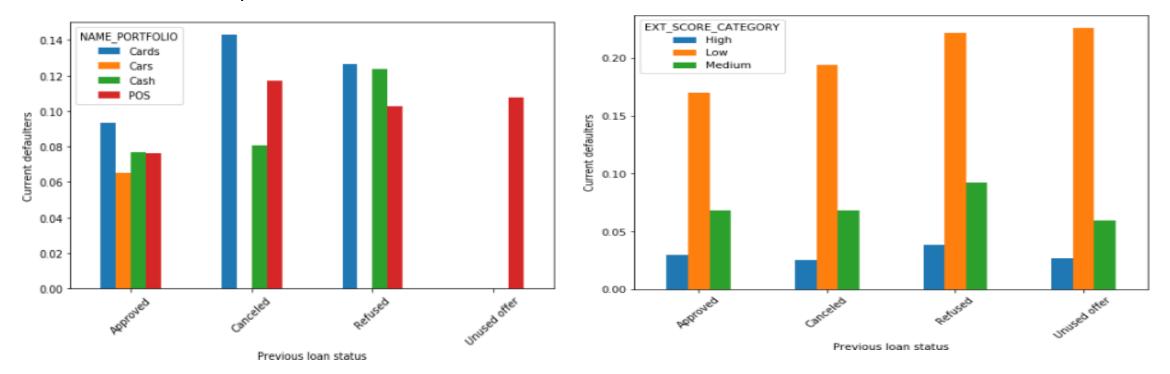
Observations:-

- 1. Young people, who were previously refused are mostly defaulted.
- 2. The senior citizens are less defaulted irrespective of their previous loan status.
- 3. In all income groups previously refused applicants are more defaulted.

- 1. Safer to grant loans for senior citizen.
- 2. Lesser risk to grant loans for approved applicants to all income groups.

Portfolio & previous loan status

External source score & previous loan status



Observations:-

- 1. The previous applications for portfolio Cards and POS are mostly defaulted.
- 2. Previously refused applications for Cash are also defaulted in higher rate.
- 3. Low external source scorer are highly defaulted irrespective of their previous loan status.

- 1. It is safer to grant loans for any portfolio for previously approved applicants.
- 2. It is high risk to grant loans for applicants, who have poor external source score specially whose loan were previously refused, unused or cancel.

Final note

Highly recommended groups:-

- 1. Approved clients in their previous applications.
- 2. Highly educated clients with higher income.
- 3. Clients with higher external source score.
- 4. Senior citizens in all categories.
- 5. Married clients compared to other family status.
- 6. Females are comparatively favourable than male.

High risk groups:-

- 1. Previously refused, cancelled or unused offer clients.
- 2. Low income groups with previously refused status.
- 3. Unemployed clients.
- 4. Poor external source scorer.
- 5. Young clients are comparatively riskier than mid age clients and senior citizens.
- 6. Lower secondary and secondary educated clients.

Thank you!