#### **Implications**



- Business Decisions
  - Pricing
  - Production
  - Promotion

- Government Regulations
  - Taxation
  - Maximum Retail Prices

#### **Determinants of Price Elasticity**

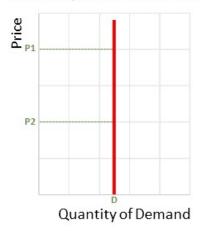


- Substitutes
  - High Substitutes: High Elasticity
- Timeframe
  - Longer Timeframe: High Elasticity
- Share in total income
  - High % Total Income: High Elasticity
- Luxury vs Necessity
  - Luxury: High Elasticity

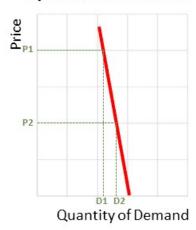
# **Demand Curves for different types**



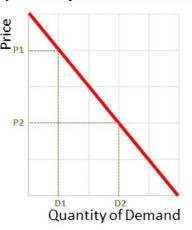
#### 1) Perfectly Inelastic Demand



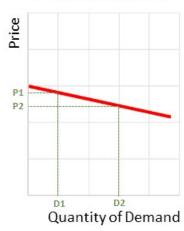
2) Inelastic Demand



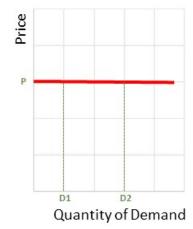
3) Unitary Elastic Demand



4) Elastic Demand



5) Perfectly Elastic Demand

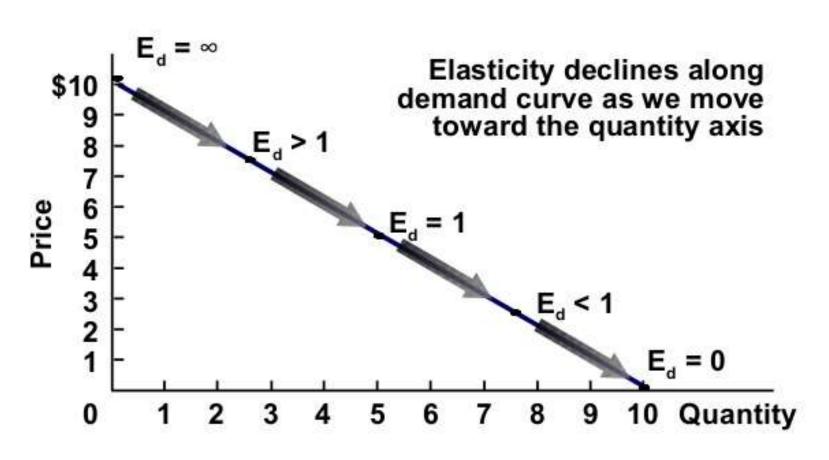


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#### Values of Price Elasticity of Demand



# Elasticity Along a Demand Curve



### **Relation with Total Revenue**



| Value  Ep      | Interpretation   |
|----------------|--|
| <b>∞</b>       | Reducing the price will be highly effective in Increasing TR |
| Greater than 1 | Reducing the price will be effective in Increasing TR        |
| 1              | Reducing the price will not affect TR at all                 |
| Less than 1    | Reducing the price will reduce TR                            |
| 0              | Reducing the price will reduce TR                            |

#### **Income Elasticity of Demand**



Income Elasticity = % Change in QD

% Change in Income

Normal Goods: Positive Income Elasticity

Inferior Goods: Negative Income Elasticity

#### **Cross-Price Elasticity of Demand**



Cross Elasticity =

% Change in QDx

% Change in Price of y

Substitute: Positive Cross Elasticity

Complimentary Goods: Negative Cross Elasticity

#### **Other Elasticities**



Wage Elasticity of Labor

= % Change in QL

% Change in Wages

Interest rate Elasticity of Savings

= % Change in QS

% Change in Interest Rates



# Chapter 4 – Supply Functions

Prof. Siddhesh Soman

#### **Law of Supply**

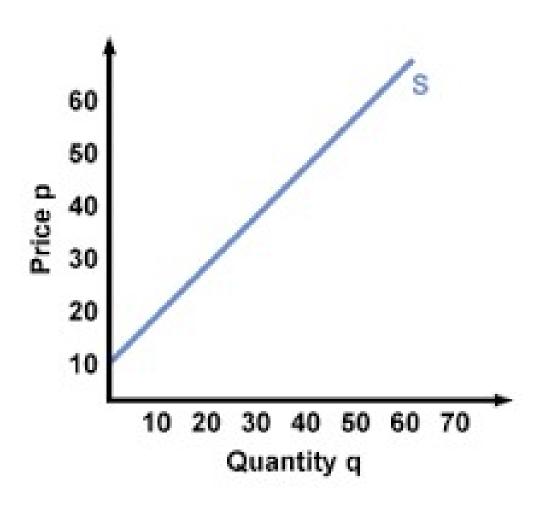


Other things remaining same:

Price and Supply hence have a direct relationship represented by upward sloping curve.

# **Supply Curve**





#### **Shift in Supply Curve**



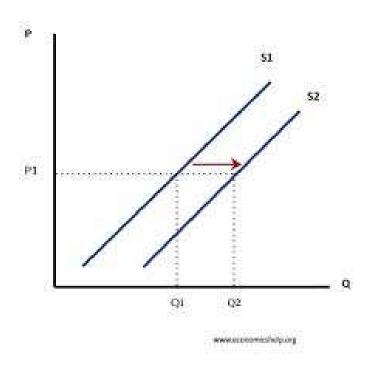
 Shifts in the supply curve occur <u>only due to</u> changes in the Quantity Supplied for <u>changes in</u> <u>factors other than price</u>

• If the Quantity Supplied changes due to price, it is called as 'Movement along the supply curve'.

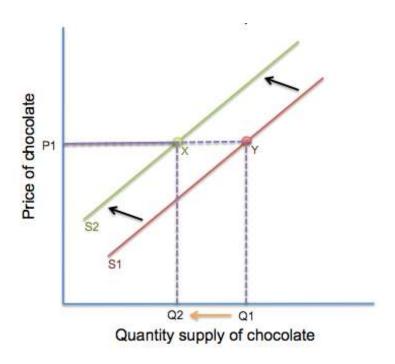
 If the Quantity Supplied changes due to other factors, it is called as 'Shift in the supply Curve'

# **Shift in Supply Curve**





Supply Curve Shifting to Right



Supply Curve Shifting to Left

#### **Factors affecting Supply**



- Price
- Price of Inputs
- Price of substitutes
- No. of suppliers in the market
- Technology
- Expected Future Price
- Govt. Policies
- Natural Calamities