

```
In [1]: import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np
```

```
In [3]: df = pd.read_csv(r"C:\Users\tapas\OneDrive\Desktop\Customer Churn.csv")
df.head()
```

Out[3]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLines	InternetService	OnlineSecurity	...	DeviceProtection
0	7590-VHVEG	Female	0	Yes	No	1	No	No phone service	DSL	No	...	No
1	5575-GNVDE	Male	0	No	No	34	Yes	No	DSL	Yes	...	Yes
2	3668-QPYBK	Male	0	No	No	2	Yes	No	DSL	Yes	...	No
3	7795-CFOCW	Male	0	No	No	45	No	No phone service	DSL	Yes	...	Yes
4	9237-HQITU	Female	0	No	No	2	Yes	No	Fiber optic	No	...	No

5 rows × 21 columns



In [4]: `df.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
 #   Column                Non-Null Count  Dtype  
---  -
 0   customerID            7043 non-null  object 
 1   gender                7043 non-null  object 
 2   SeniorCitizen         7043 non-null  int64  
 3   Partner               7043 non-null  object 
 4   Dependents            7043 non-null  object 
 5   tenure                7043 non-null  int64  
 6   PhoneService          7043 non-null  object 
 7   MultipleLines         7043 non-null  object 
 8   InternetService       7043 non-null  object 
 9   OnlineSecurity        7043 non-null  object 
10   OnlineBackup          7043 non-null  object 
11   DeviceProtection      7043 non-null  object 
12   TechSupport           7043 non-null  object 
13   StreamingTV           7043 non-null  object 
14   StreamingMovies       7043 non-null  object 
15   Contract              7043 non-null  object 
16   PaperlessBilling      7043 non-null  object 
17   PaymentMethod         7043 non-null  object 
18   MonthlyCharges        7043 non-null  float64 
19   TotalCharges          7043 non-null  object 
20   Churn                 7043 non-null  object 
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

In [5]: *# replacing blank values with 0 and changing the data type*
`df["TotalCharges"] = df["TotalCharges"].replace(" ", "0")`
`df["TotalCharges"] = df["TotalCharges"].astype("float")`

In [6]: df.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype  
---  -
0   customerID            7043 non-null   object 
1   gender                 7043 non-null   object 
2   SeniorCitizen          7043 non-null   int64  
3   Partner                7043 non-null   object 
4   Dependents             7043 non-null   object 
5   tenure                 7043 non-null   int64  
6   PhoneService           7043 non-null   object 
7   MultipleLines           7043 non-null   object 
8   InternetService        7043 non-null   object 
9   OnlineSecurity          7043 non-null   object 
10  OnlineBackup            7043 non-null   object 
11  DeviceProtection        7043 non-null   object 
12  TechSupport             7043 non-null   object 
13  StreamingTV             7043 non-null   object 
14  StreamingMovies         7043 non-null   object 
15  Contract                7043 non-null   object 
16  PaperlessBilling        7043 non-null   object 
17  PaymentMethod           7043 non-null   object 
18  MonthlyCharges          7043 non-null   float64 
19  TotalCharges            7043 non-null   float64 
20  Churn                   7043 non-null   object 
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
```

```
In [9]: df.isnull().sum()
```

```
Out[9]: customerID      0  
gender      0  
SeniorCitizen  0  
Partner      0  
Dependents    0  
tenure      0  
PhoneService  0  
MultipleLines  0  
InternetService  0  
OnlineSecurity  0  
OnlineBackup  0  
DeviceProtection  0  
TechSupport  0  
StreamingTV  0  
StreamingMovies  0  
Contract      0  
PaperlessBilling  0  
PaymentMethod  0  
MonthlyCharges  0  
TotalCharges  0  
Churn      0  
dtype: int64
```

```
In [10]: df.describe()
```

```
Out[10]:
```

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges
count	7043.000000	7043.000000	7043.000000	7043.000000
mean	0.162147	32.371149	64.761692	2279.734304
std	0.368612	24.559481	30.090047	2266.794470
min	0.000000	0.000000	18.250000	0.000000
25%	0.000000	9.000000	35.500000	398.550000
50%	0.000000	29.000000	70.350000	1394.550000
75%	0.000000	55.000000	89.850000	3786.600000
max	1.000000	72.000000	118.750000	8684.800000

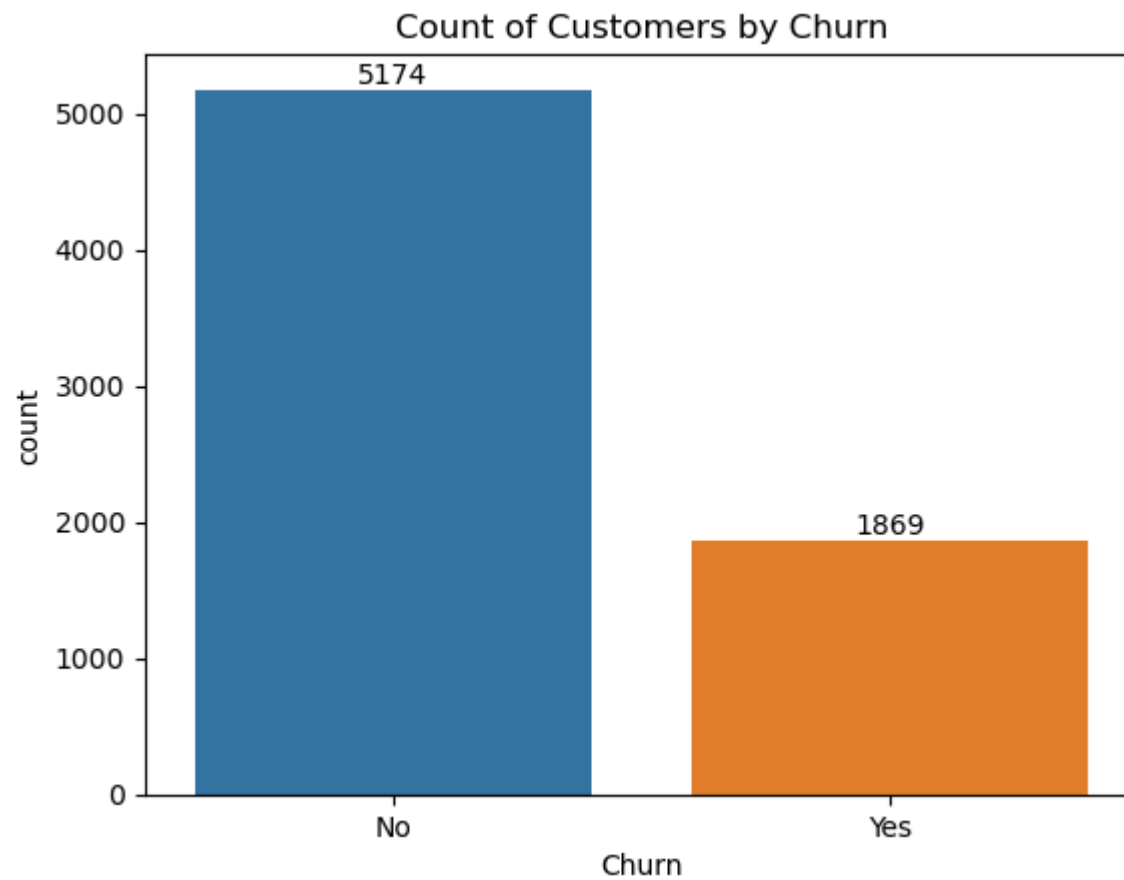
```
In [12]: df["customerID"].duplicated().sum()
```

```
Out[12]: 0
```

```
In [14]: def conv(value):  
    if value == 1:  
        return "Yes"  
    else:  
        return "No"  
  
df['SeniorCitizen'] = df["SeniorCitizen"].apply(conv)
```

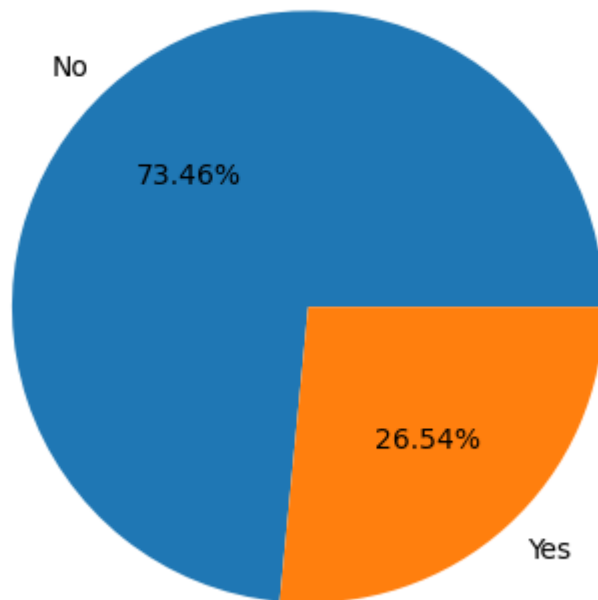
```
In [23]: ax = sns.countplot(x = "Churn" , data=df)

ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Churn")
plt.show()
```

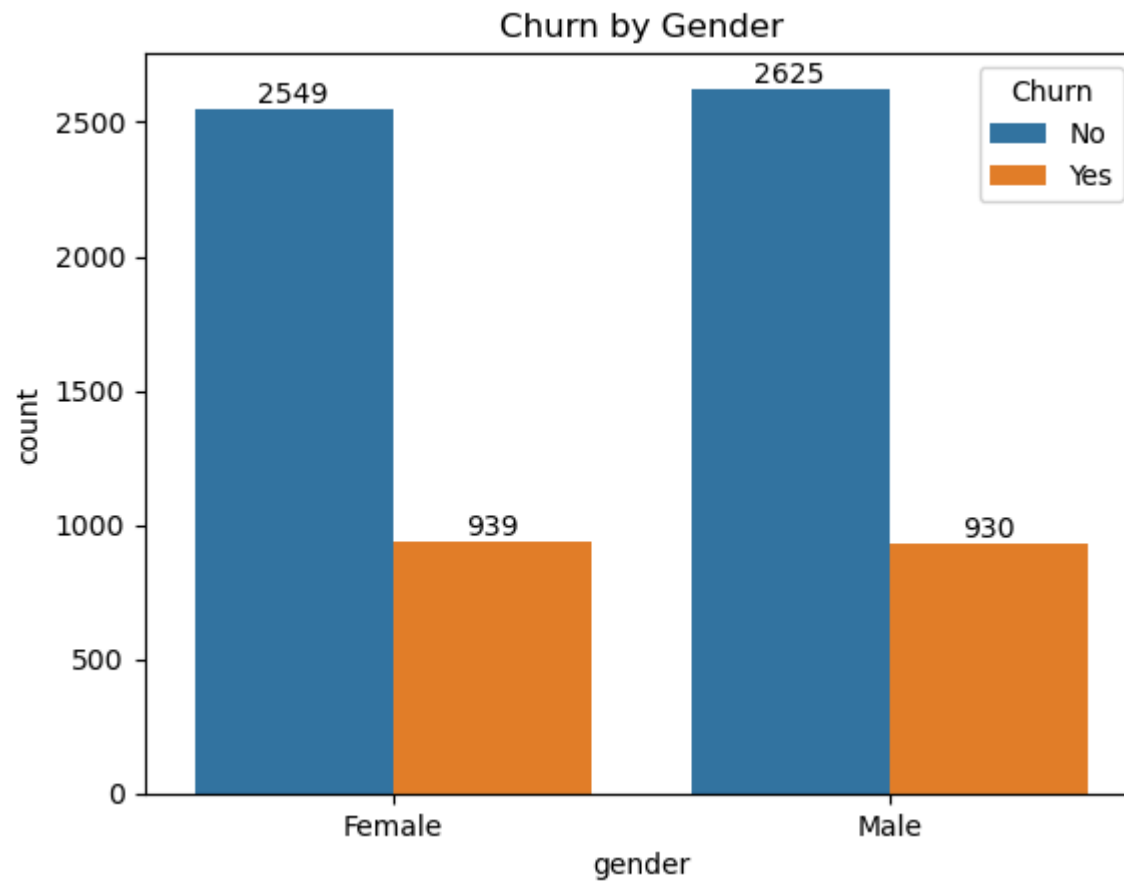


```
In [25]: gb = df.groupby("Churn").agg({'Churn' : "count"})  
plt.pie(gb['Churn'] , labels = gb.index , autopct = '%1.2f%%')  
plt.title("Percentage of Churned Customers")  
plt.show()
```

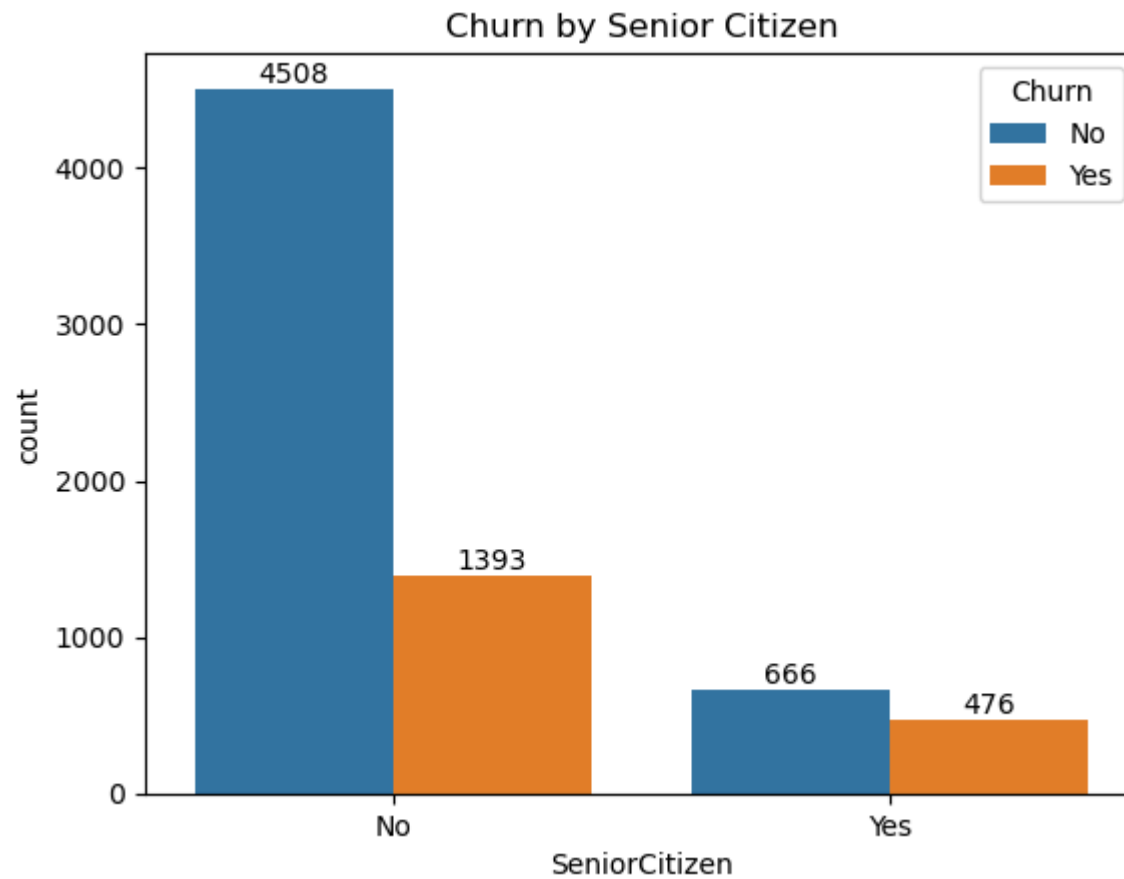
Percentage of Churned Customers



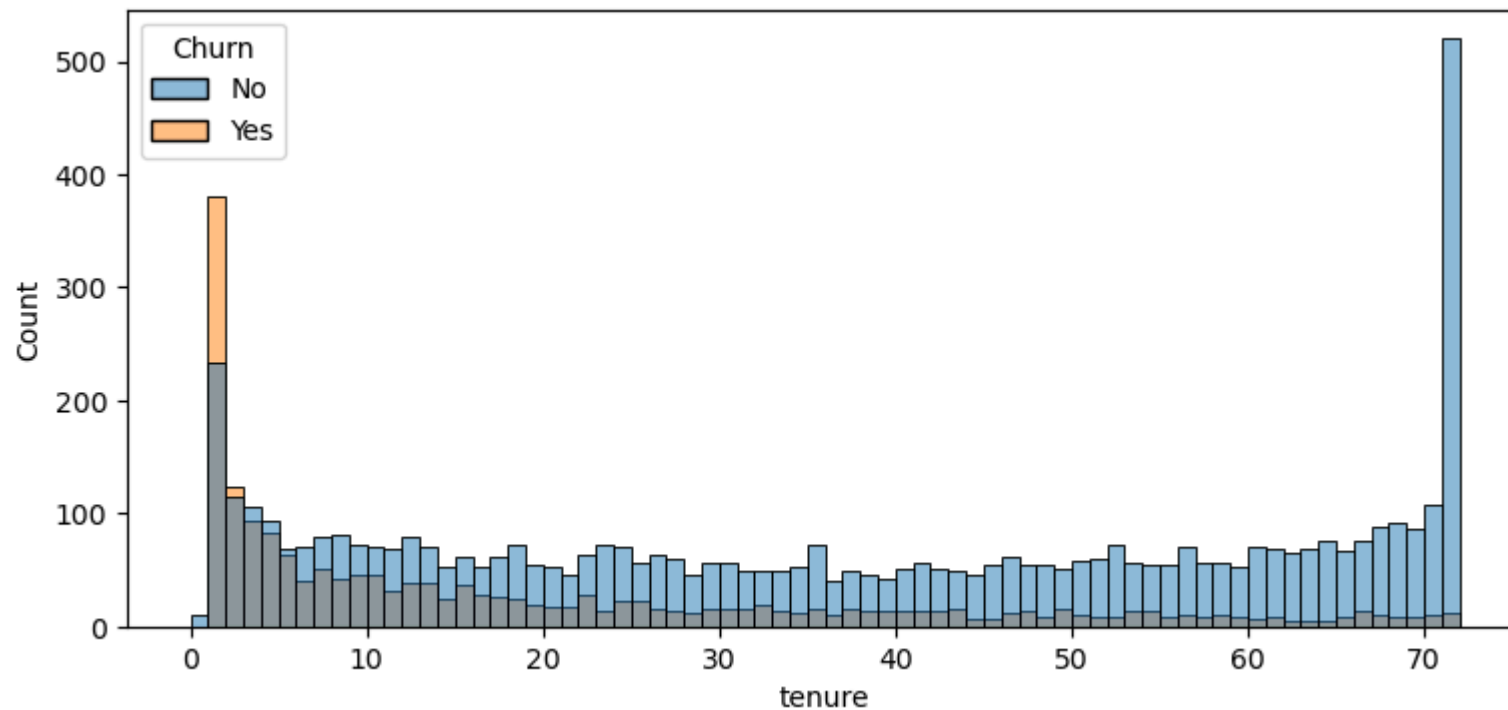
```
In [33]: ax = sns.countplot(x = "gender" , data = df, hue = "Churn")  
ax.bar_label(ax.containers[1])  
ax.bar_label(ax.containers[0])  
plt.title("Churn by Gender")  
plt.show()
```




```
In [35]: ax = sns.countplot(x = "SeniorCitizen" , data = df, hue = "Churn")
ax.bar_label(ax.containers[1])
ax.bar_label(ax.containers[0])
plt.title("Churn by Senior Citizen")
plt.show()
```

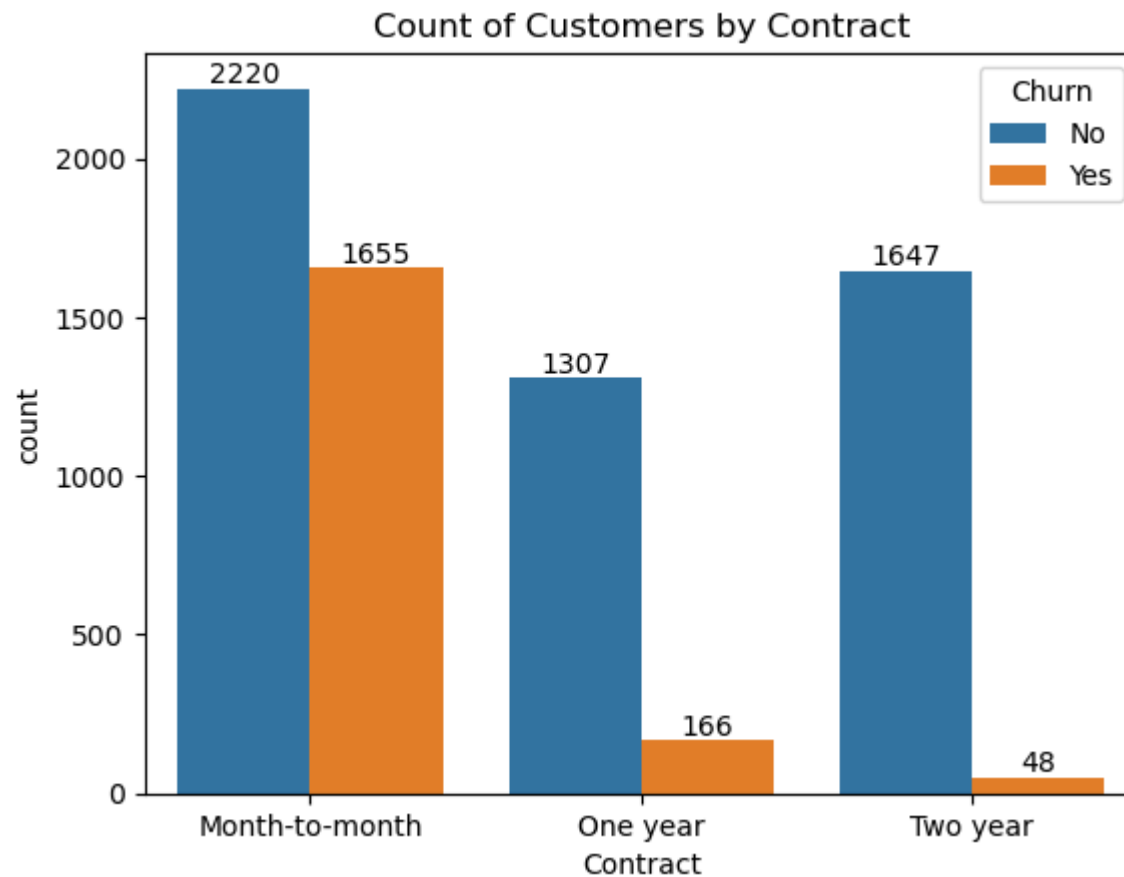


```
In [8]: plt.figure(figsize = (9,4))  
sns.histplot(x = "tenure", data = df, bins = 72, hue = "Churn")  
plt.show()
```



People who have used our services for a long time have stayed and people who have used our services for 1 or 2 months have churned

```
In [13]: ax = sns.countplot(x = "Contract", data = df, hue = "Churn")
ax.bar_label(ax.containers[1])
ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Contract")
plt.show()
```



People who have month to month contract are likely to churn than from those who have 1 or 2 years of contract.

```
In [14]: df.columns.values
```

```
Out[14]: array(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',  
               'tenure', 'PhoneService', 'MultipleLines', 'InternetService',  
               'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',  
               'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract',  
               'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges',  
               'TotalCharges', 'Churn'], dtype=object)
```

```
In [16]: # Sample DataFrame (replace this with your actual dataset)
# df = pd.read_csv("your_dataset.csv")

# List of columns to plot
cols = [
    'PhoneService', 'MultipleLines', 'InternetService',
    'OnlineSecurity', 'OnlineBackup', 'DeviceProtection',
    'TechSupport', 'StreamingTV', 'StreamingMovies'
]

# Set up the figure size and grid
num_cols = len(cols)
n_rows = 3
n_cols = 3

fig, axes = plt.subplots(n_rows, n_cols, figsize=(18, 12))
fig.suptitle('Countplots of Service-related Features', fontsize=20)

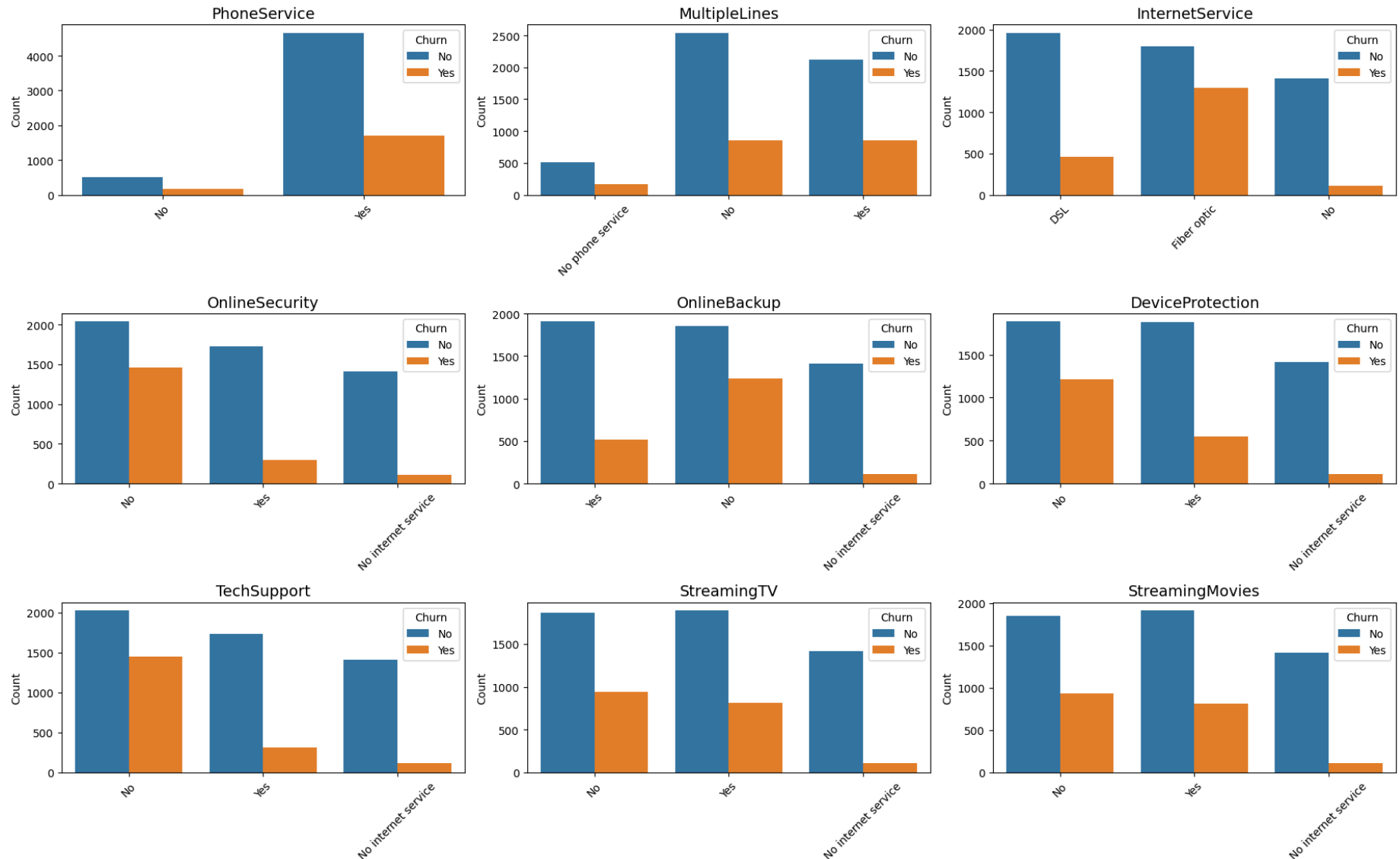
# Flatten axes array for easy iteration
axes = axes.flatten()

# Plot countplots
for i, col in enumerate(cols):
    sns.countplot(data=df, x=col, ax=axes[i], hue = "Churn")
    axes[i].set_title(f'{col}', fontsize=14)
    axes[i].set_xlabel('')
    axes[i].set_ylabel('Count')
    axes[i].tick_params(axis='x', rotation=45)

# Remove any empty subplots
for j in range(i + 1, len(axes)):
    fig.delaxes(axes[j])

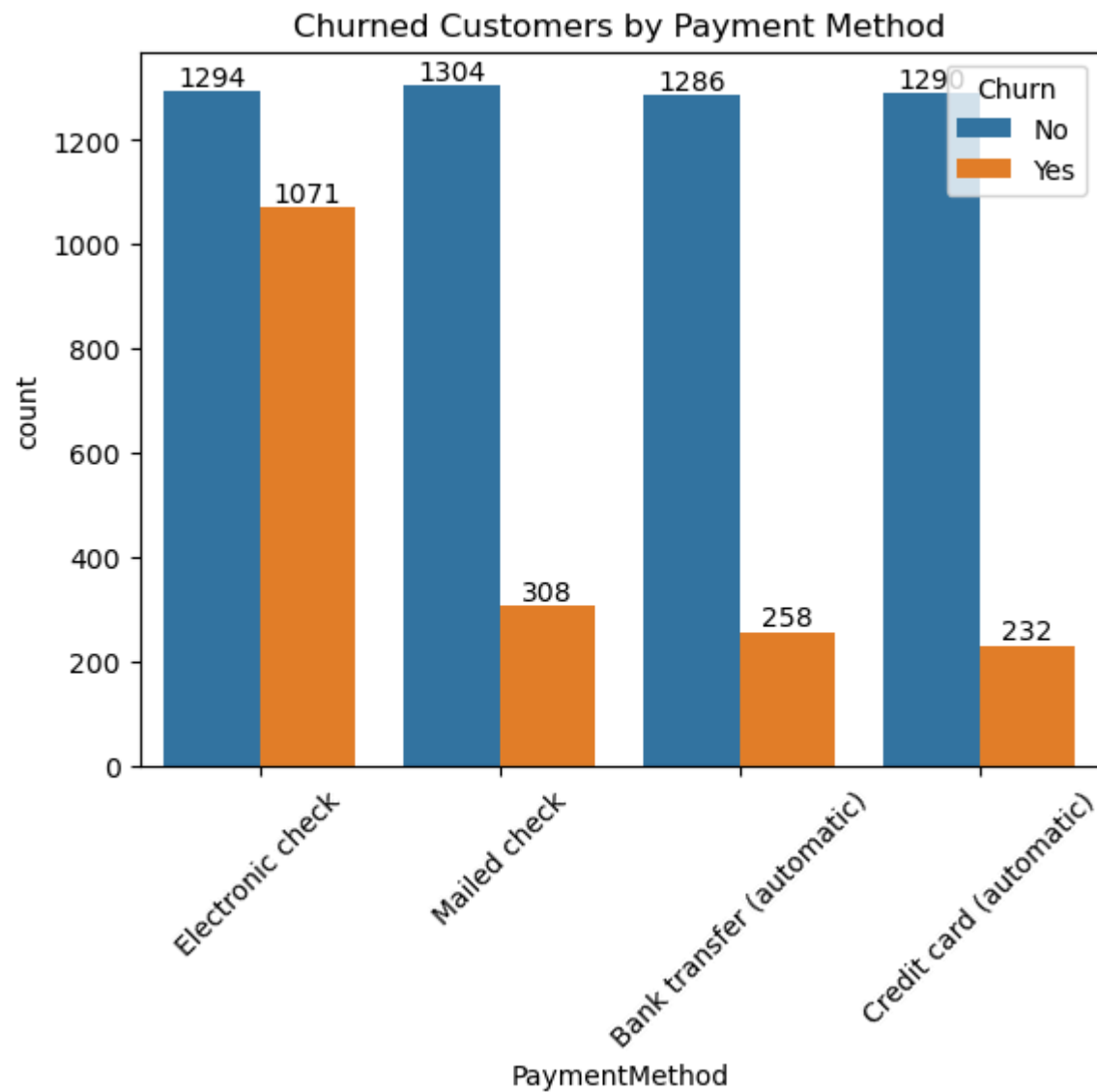
plt.tight_layout(rect=[0, 0, 1, 0.97]) # Adjust layout to fit the suptitle
plt.show()
```

Countplots of Service-related Features



Services like PhoneService, MultipleLines, and InternetService show relatively balanced distributions, but churn is notably higher among customers with Fiber optic internet. Features like OnlineSecurity, OnlineBackup, and TechSupport show significantly more churn among those who did not subscribe to these services. Overall, customers lacking added services tend to churn more.

```
In [18]: ax = sns.countplot(x = "PaymentMethod", data = df, hue = "Churn")
ax.bar_label(ax.containers[1])
ax.bar_label(ax.containers[0])
plt.title("Churned Customers by Payment Method")
plt.xticks(rotation = 45)
plt.show()
```



Customer are likely to churn when they are using electronic check as a payment method.

