



2019 2020 2021 2022 EST

Show NP%

2022 EST

Q1 Q2 Q3

YTD

YTG











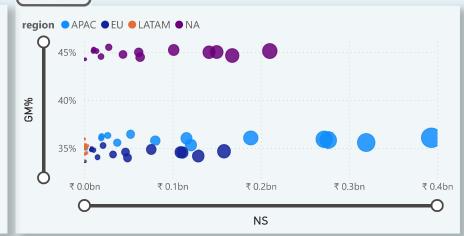






segment	NS	GM	GM%	Net Profit	Net Profit%
+ Accessories	₹ 454.10M	₹ 172.61M	38.01%	-63.78M	-14.05%
Peripherals	₹ 897.54M	₹ 341.22M	38.02%	-125.91M	-14.03%
→ Notebook	₹ 1,580.43M	₹ 600.96M	38.03%	-222.16M	- 14.06%
Desktop	₹ 711.08M	₹ 272.39M	38.31%	- 97.79M	- 13.75%
⊕ Storage	₹ 54.59M	₹ 20.93M	38.33%	-7.51M	-13.76%
	₹ 38.43M	₹ 14.78M	38.45%	-5.27M	-13.72%
Total	₹ 3.736.17M	₹ 1.422.88M	38.08%	-522.42M	-13.98%

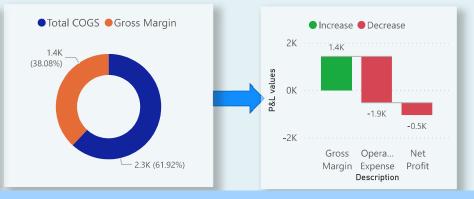
Performance Matrix



Region/Market/Customer Performance

region	NS	▼ GM	GM%	Net Profit	Net Profit%
⊕ APAC	₹ 1,923.77M	₹ 690.21M	35.88%	-281.16M	-14.62%
+ NA	₹ 1,022.09M	₹ 459.68M	44.97%	-145.31M	-14.22%
⊕ EU	₹ 775.48M	₹ 267.80M	34.53%	- 95.52M	- 12.32%
± LATAM	₹ 14.82M	₹ 5.19M	35.02%	-0.44M	-2.95%
Total	₹ 3,736.17M	₹ 1,422.88M	38.08%	-522.42M	-13.98%

Unit Economics



GM=Gross Margin, NS=Net Sales, COGS=Cost of Goods Sold, NP=Net Profit