# **FinSmart CRM Project – Phase 8:**

Data Import & Duplicate Management (Step by Step Procedure)

### **Preparation** — Create External ID Fields

What I did: I created External ID fields on Customer\_c to ensure clean parent-child relationships during CSV imports.

Reason: External ID fields allow Salesforce to match and link records using unique values from CSVs. This is important when importing data with relationships (e.g., Loans linked to Customers).

#### Steps:

- 1. Setup → Object Manager → Customer\_c → Fields & Relationships → New → Text (Length 20).
- 2. Label: Customer ID, Field Name: Customer ID c.
- 3. Mark as External ID and Unique (optional)  $\rightarrow$  Save.

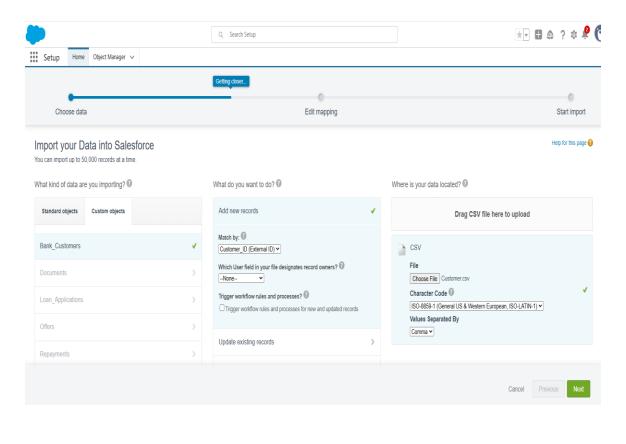
## 1: Import Data using Data Import Wizard

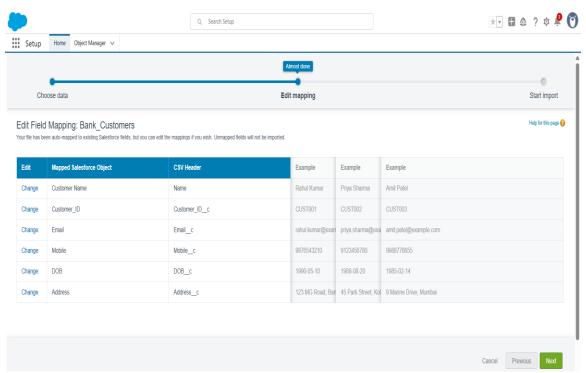
What I did: I used Salesforce Data Import Wizard to upload Customer data from CSV.

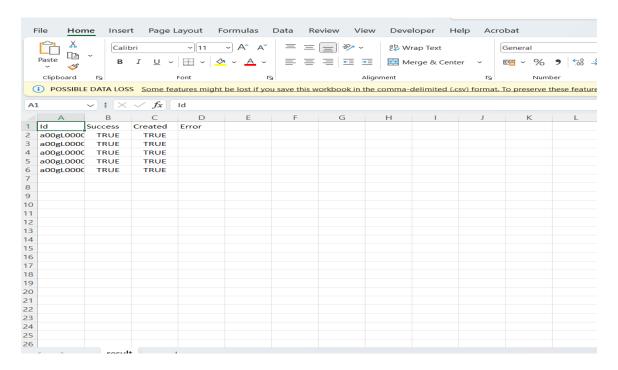
Reason: The Data Import Wizard is simple, user-friendly, and ideal for small datasets. It automatically maps fields when column headers match API field names.

#### Steps:

- 1. Setup  $\rightarrow$  Data Import Wizard  $\rightarrow$  Launch Wizard.
- 2. For Customers:
  - Select Custom Objects  $\rightarrow$  choose Customer (Customer c).
  - Upload Customer.csv.
  - Map fields if required (auto-map works when names match).
  - Start Import  $\rightarrow$  Wait  $\rightarrow$  Review results.







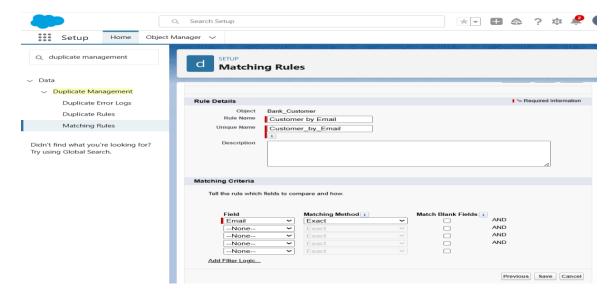
## 2: Duplicate Management

What I did: I created Matching Rules and Duplicate Rules to prevent duplicate customer records.

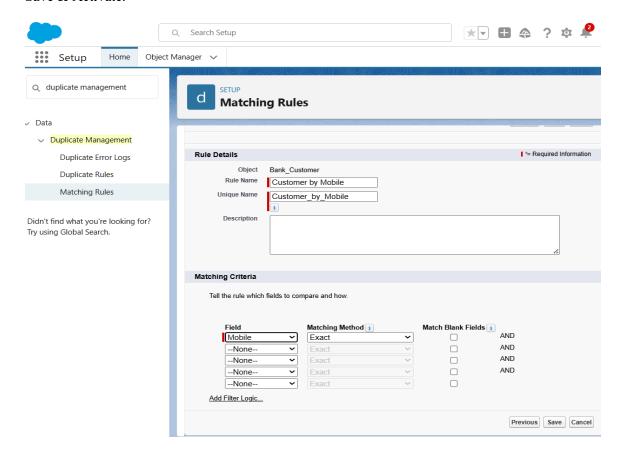
Reason: Duplicate management ensures data quality by preventing multiple entries for the same customer based on email or mobile number.

#### Steps:

- 1. Setup  $\rightarrow$  Duplicate Management  $\rightarrow$  Matching Rules.
- Customer by Email: New Matching Rule → Object: Customer → add field Email\_c (fuzzy/exact match) → Save & Activate.



• Customer by Mobile: New Matching Rule → Object: Customer → add field Mobile\_\_c → Save & Activate.



- 2. Setup  $\rightarrow$  **Duplicate Rules**  $\rightarrow$  New Rule for Customer.
  - Choose Object: Customer\_c.
  - Use matching rules above (Email, Mobile).
  - Action: Block or Alert when duplicates detected.
  - Activate.
- 3. When re-importing data, duplicates are flagged.

