## **SHRIYA GUDIBANDI**

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#### **WORK EXPERIENCE**

# Astroc As Technology Private Limited, India -Business Strategist & Data Analyst

Jun 2022 - Dec 2022

- Collaborated with R&D teams to identify key inefficiencies in drone manufacturing processes, enhancing product performance
  and achieving milestones that led to a \$170K reduction in production costs annually, without compromising quality
- Initiated independent analysis on optimizing inventory management processes utilizing real-time data streams through Kafka;
   enhanced operations, leading to a 50% faster response time for material requisitions from suppliers
- Analyzed complex datasets and transformed findings into actionable insights via **Tableau dashboards**; streamlined reporting processes, saving approximately **15** hours of manual work per week for the analytics team

#### Anita Dairy, India - Business Analyst Intern

Jun 2021 - Dec 2021

- Led a team of 8 to Develop applications and automated reports using SQL, Power BI, and Tableau, for user interactive
  dashboards enhancing customer satisfaction & improving system performance by 90% and enabling efficient inventory
  management
- Spearheaded intensive data analysis initiatives focusing on evaluating the interplay between product availability and buyer behavior; findings directed improvements preventing stockouts for top-selling items during peak seasons
- Launched a high-impact marketing campaign in partnership with Amul Dairy, driving an impressive 45% increase in sales through strategic audience targeting and innovative promotional tactics tailored to consumer preferences

#### **PROJECTS**

### **COVID-19 Stringency and Economic Impact on Consumer Spending**

- Formulated an analytical framework examining the relationship between economic indicators like **GDP per capita** and human development index (HDI) on consumer spending behaviors amid evolving government policies due to COVID-19 disruptions
- Analyzed over **1,000** datasets related to economic indicators using advanced regression models; identified critical trends influencing consumer behavior during the pandemic ultimately informing marketing strategies tailored for mal engagement

## **Consumer Behavior Analysis: Amazon Sales & Market Trends**

- Consolidated large volumes of sales analytics via **MongoDB** system integration designed specifically for efficient retrieval protocols resulting in reduced database query times by **40**%, enhancing overall analytical capabilities across projects.
- Refined the process of extracting and purifying large datasets using **Alteryx**, achieving a **30**% reduction in preparation time while ensuring optimal data readiness for insightful **analysis**
- Orchestrated seamless transition to a new database format via **MongoDB** implementation which resulted in eliminating redundant gueries—ultimately saving **two workdays** each month dedicated solely to retrieving historical sales records.
- Engineered sophisticated data visualizations within **Tableau** that highlighted critical consumer behavior shifts by region; findings enabled targeted interventions addressing three major causes of revenue fluctuations at the company level

### Web Scraping & Consumer Insights for E-Commerce Marketing

- Scraped approximately 20k rows of structured sales transaction data monthly from leading retail websites, producing clear trend
  analysis graphics with minimal errors ensuring accuracy during critical quarterly strategy meetings
- Championed an initiative that aggregated daily sales figures from key competitors' websites via customized web scraping tools;
   directly contributed findings addressing three major shifts in buying patterns within regional markets
- Drove comprehensive data exploration using Python's pandas and numpy to dissect complex sales metrics; identified three key
  drivers of revenue growth contributing directly to improved campaign effectiveness

## **EDUCATION**

Stevens Institute of Technology, Hoboken, NJ, United States

Master of Science - Business Intelligence and Analytics GPA: 3.67/4.0

ICFAI University, Telangana, India

Bachelor of Technology - Computer Science

Aug 2023 - May 2025

Jun 2019 - May 2023

## **SKILLS**

- Programming Languages: SQL, Python, R, MATLAB, HTML
- Software & Tools: Jupyter Notebook, VS Code, Git
- Business Intelligence Tools: Excel (Advanced), Bloomberg Terminal
- Data Visualization Tools: Tableau, Power BI, Looker
- Database Management Systems: MongoDB, MySQL, PostgreSQL
- Data Engineering Tools: Apache Spark, Airflow, Hadoop
- Data Analysis Techniques: Data Cleaning and Preparation Techniques, ETL Process

### **CERTIFICATIONS**

- Completed LinkedIn Learning courses in Excel Analytical Tips and SQL, enhancing data analysis skills
- Secured Datacamp certification in Supply Chain Analytics using Python, focusing on data-driven logistics insights
- Achieved Bloomberg Market Concepts certification, covering Economics and Financial Statistics
- Certified in Harvard Business Publishing courses on Project Management, Presentation, and Change Management, strengthening business strategy skills
- AWS Certified in Cloud Computing, Machine Learning, Network Security