

Sales

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Experience Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, building Relationship with Channel Partner.

âžŸ Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

âžŸ Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaing existing Merchants.

âžŸ Cold calling With CASA Team (ICICI BANK) Generating leads.

âžŸ Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

• Calling on leads generated Interacting with clients on call & suggesting property Flat/Bungalows/N.A Plots & Row houses as per their requirement.

• Meeting new channel partners & maintain relationship with channel partners for leads.

• Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

• Closing deal by suggesting appropriate Residential property to clients as per their budget.