



CHOCOLATE SALES ANALYSIS



Sales



Shipments



Profit



Boxes



Costs



CHOCOLATE SALES ANALYSIS | Sales



Year

All

Month

All



Sales

\$34M

▼ Vs PM

Boxes

2077844

▼ Vs PM

Shipments

6113

▼ Vs PM

Costs

\$13,518K

▼ Vs PM

Filters

Region

All

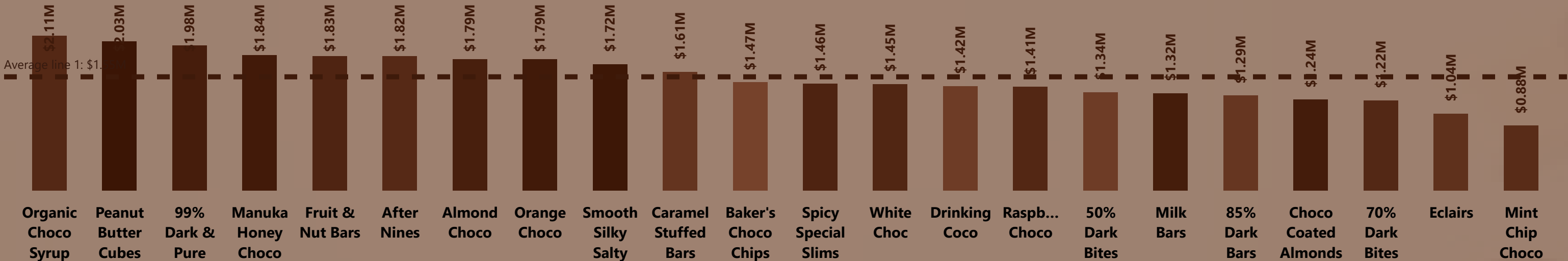
Sales Persons

All

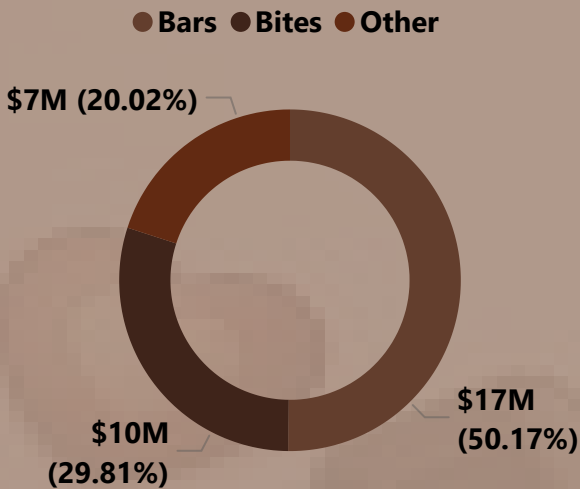
Team

All

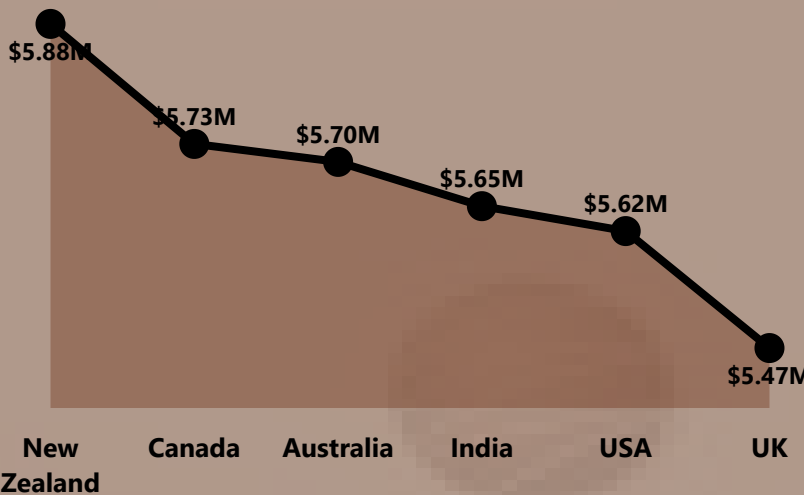
Sales by Product



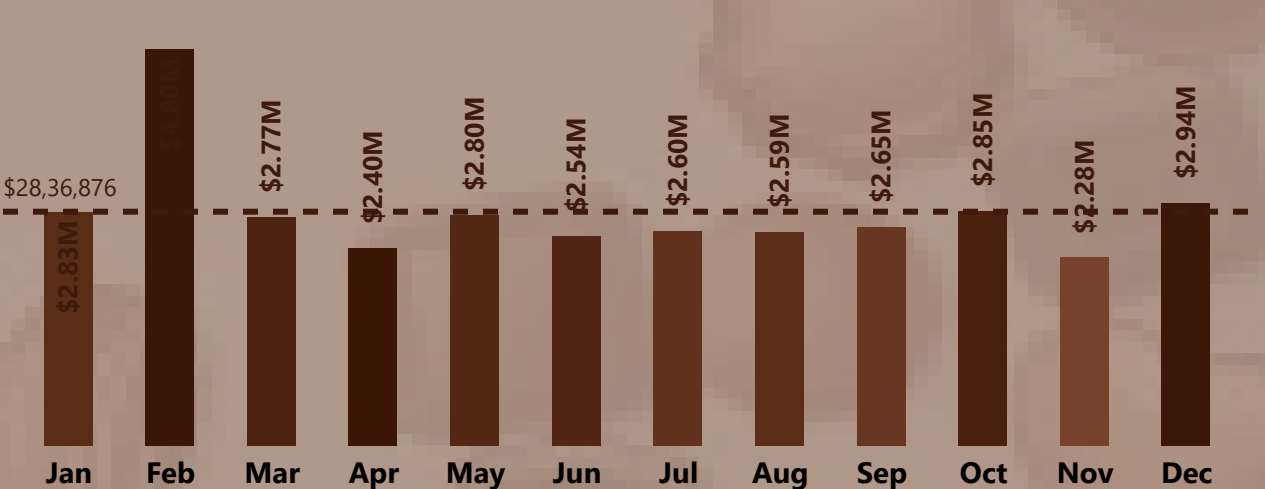
Sales by Category



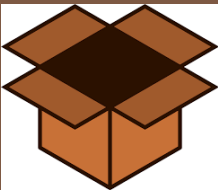
Sales by Location



Sales by Month



CHOCOLATE SALES ANALYSIS | Boxes



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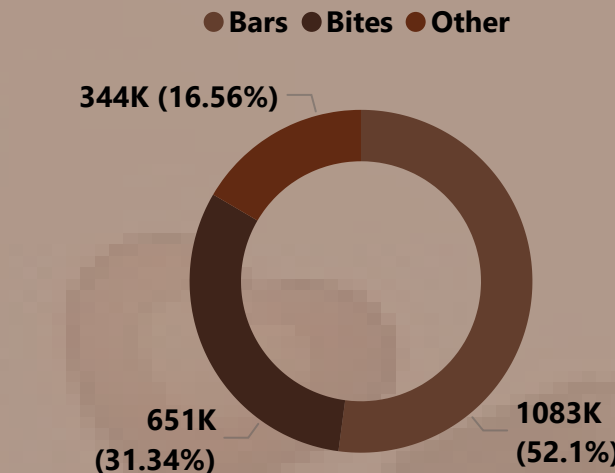
Team

All

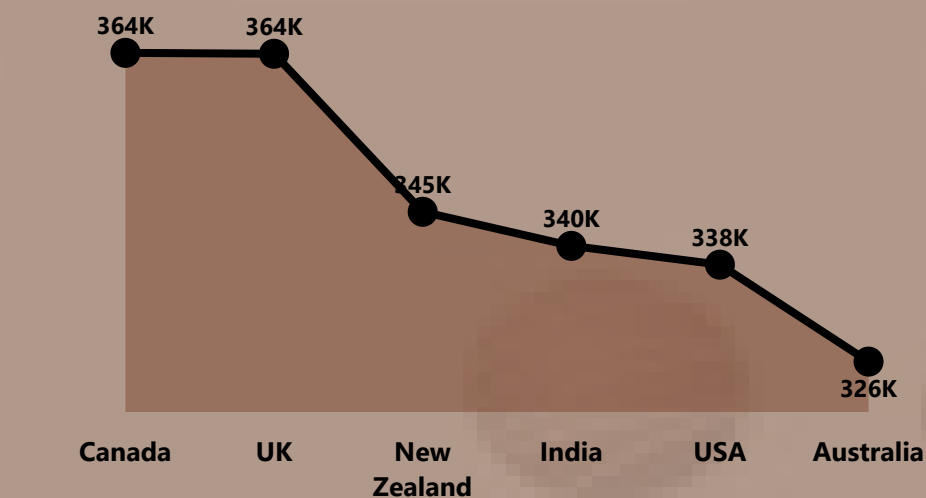
Boxes by Product



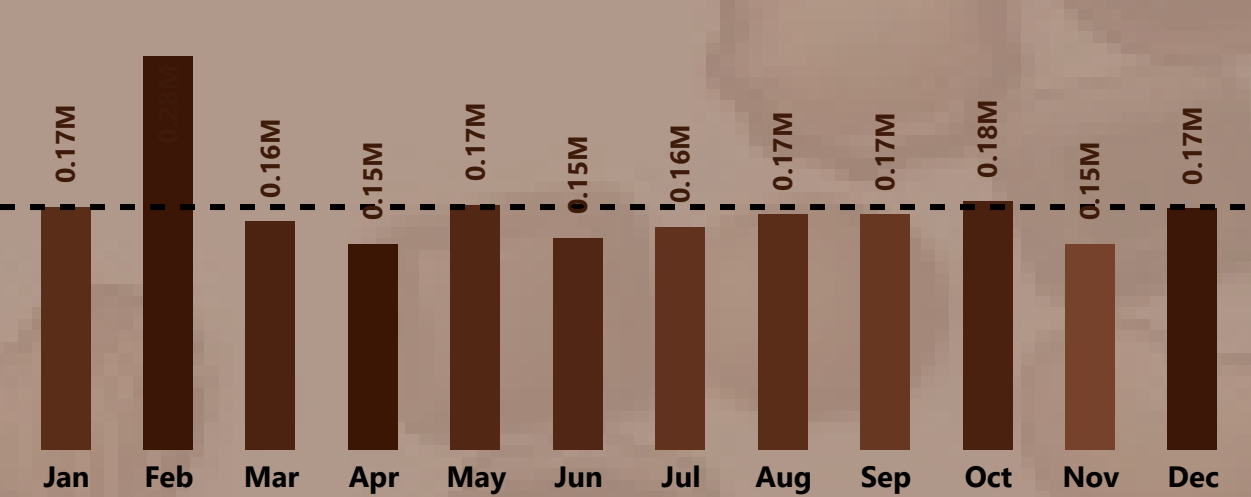
Boxes by Category



Boxes by Location



Boxes by Month



CHOCOLATE SALES ANALYSIS | Shipments



Year

2023

Month

All



Sales

\$29M

▼ Vs PM

Boxes

1762001

▼ Vs PM

Shipments

5162

▼ Vs PM

Costs

\$11,443K

▼ Vs PM

Filters

Region

All

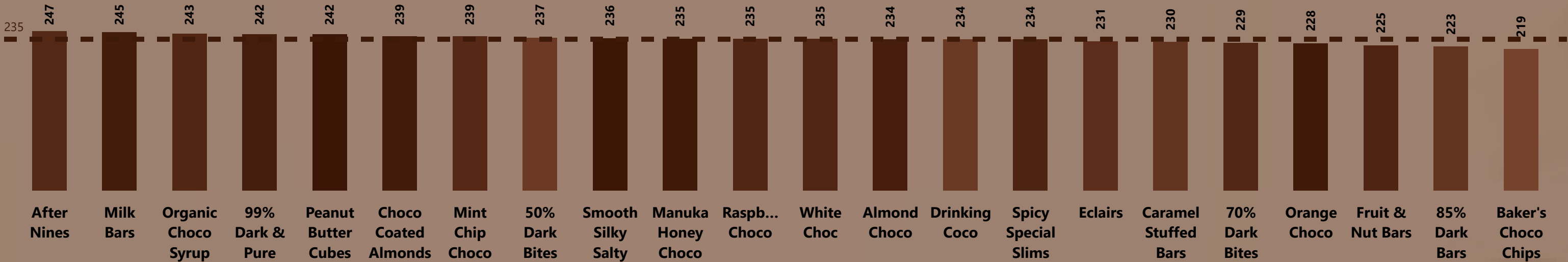
Sales Persons

All

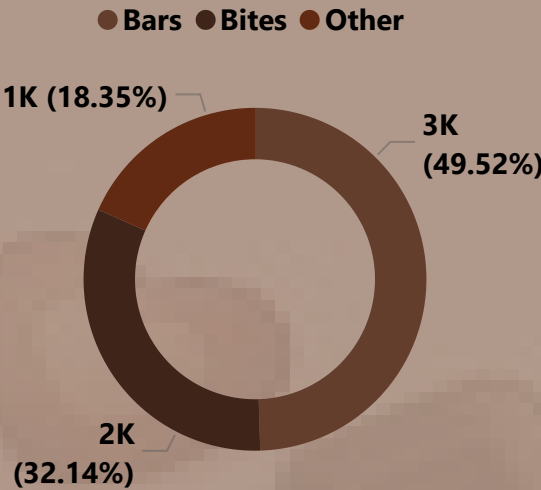
Team

All

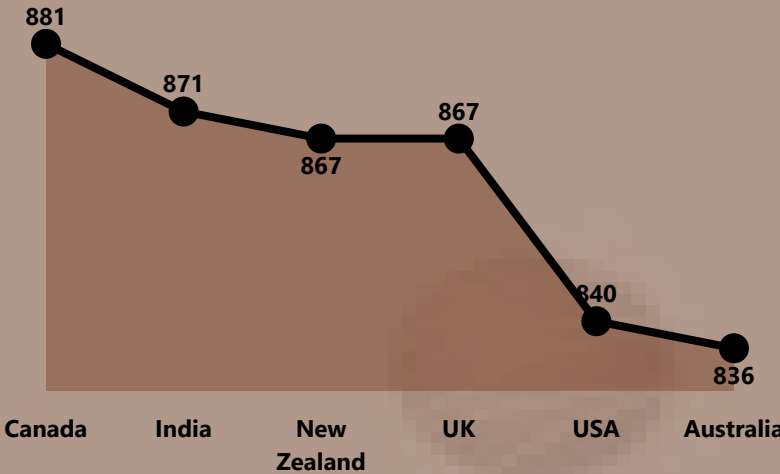
Shipments by Product



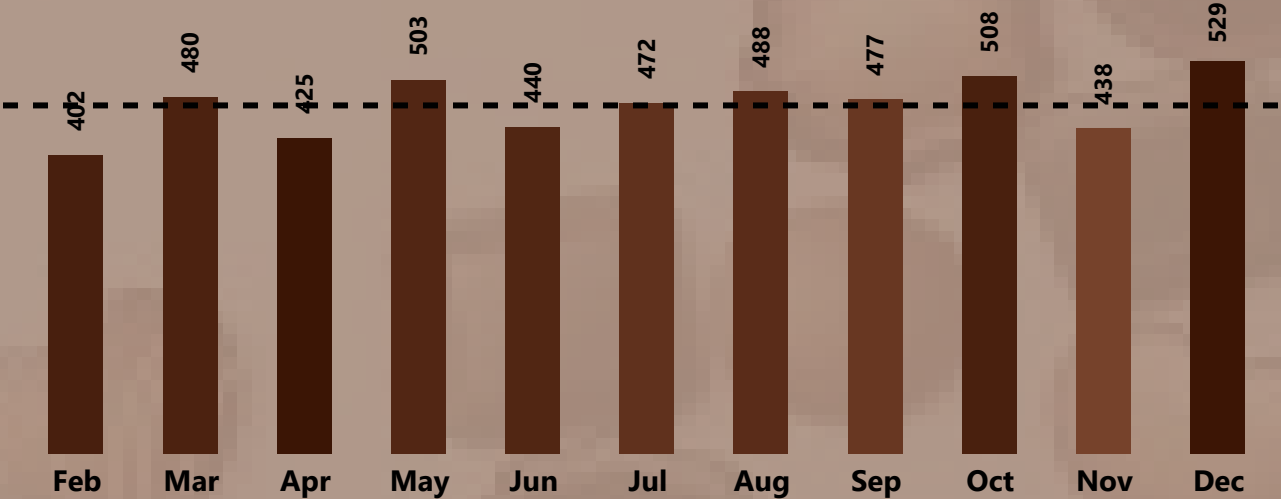
Shipments by Category



Shipments by Location



Shipments by Month



CHOCOLATE SALES ANALYSIS | Costs



Year

All

Month

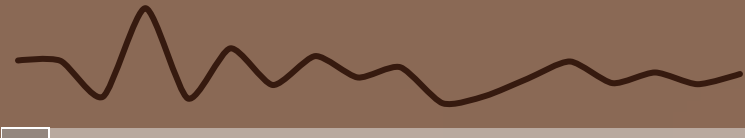
All



Sales

\$34M

▼ Vs PM



Boxes

2077844

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Shipments

6113

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\$13,518K

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Filters

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All

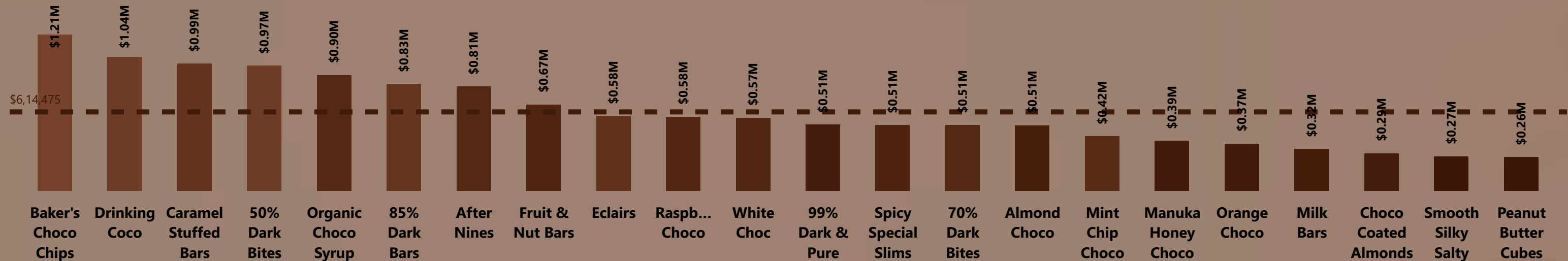
Sales Persons

All

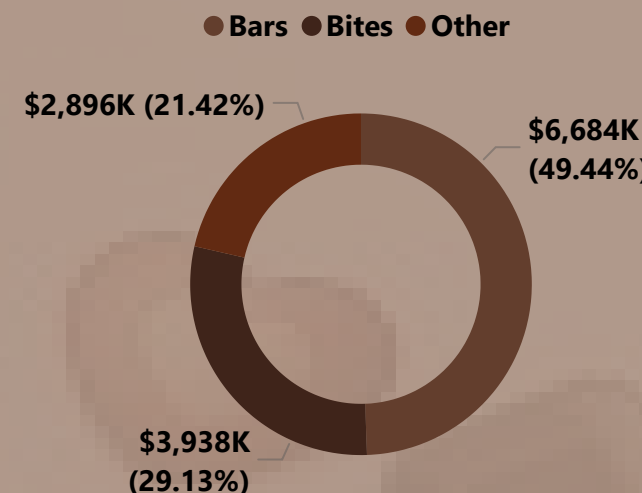
Team

All

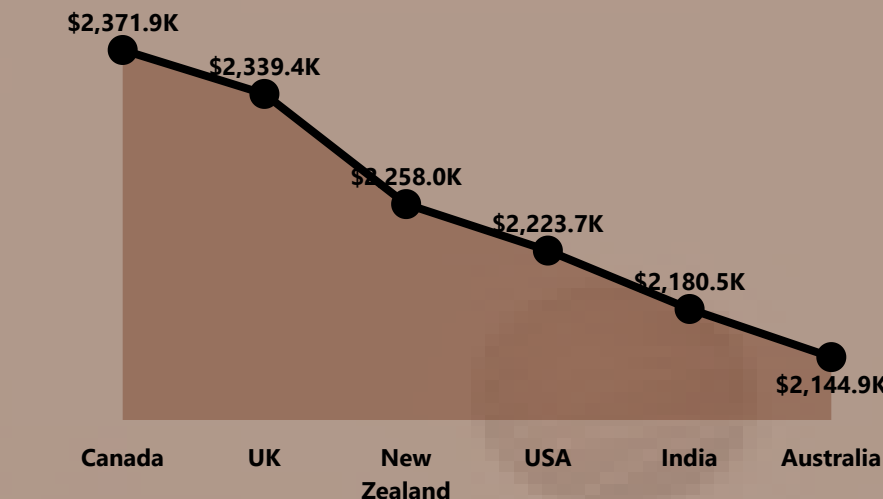
Costs by Product



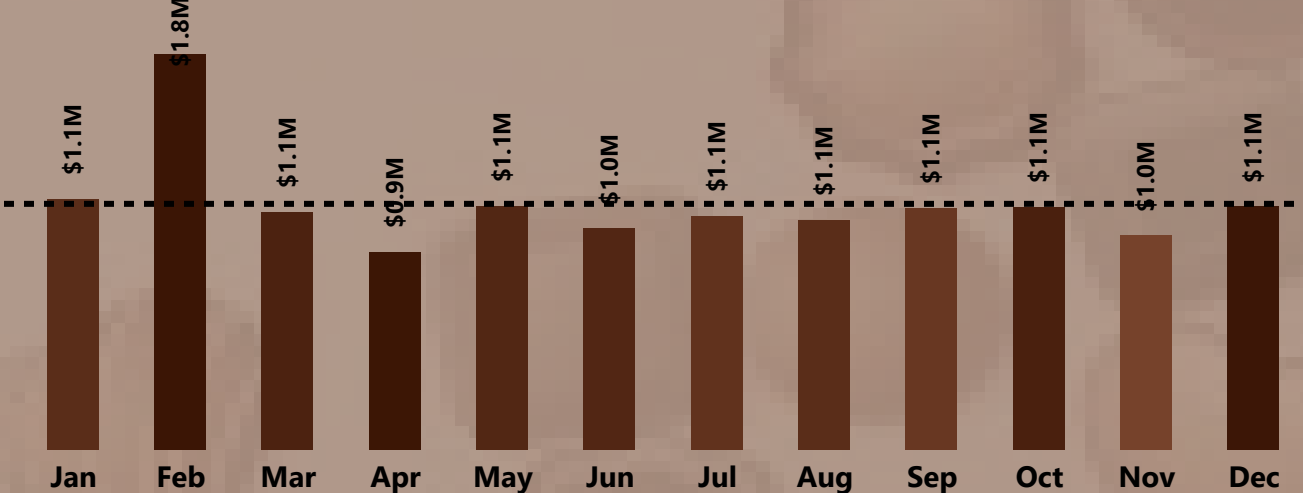
Costs by Category



Costs by Location



Costs by Month



CHOCOLATE SALES ANALYSIS | Profit



Year
2023

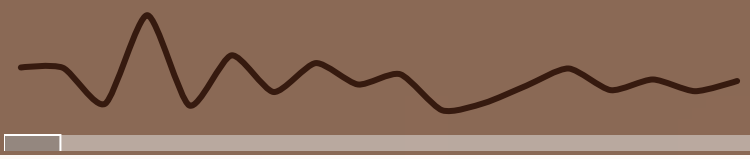
Month
All



Sales

\$29M

▼ Vs PM



Boxes

1762001

▼ Vs PM



Shipments

5162

▼ Vs PM



Costs

\$11,443K

▼ Vs PM



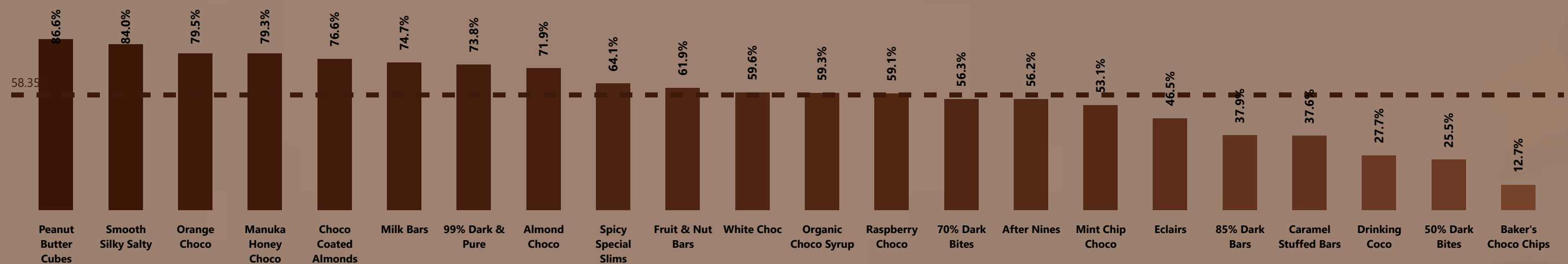
Filters

Region
All

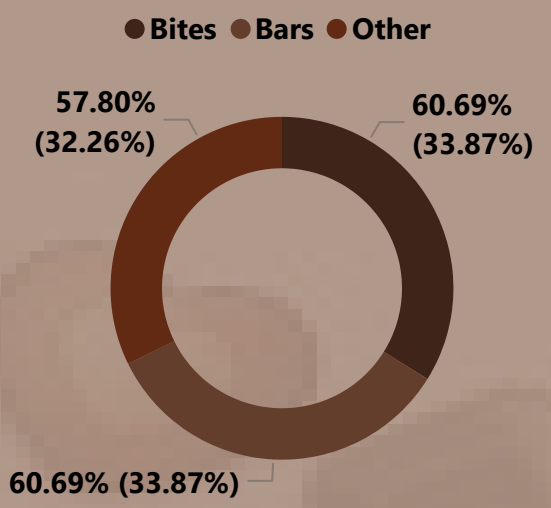
Sales Persons
All

Team
All

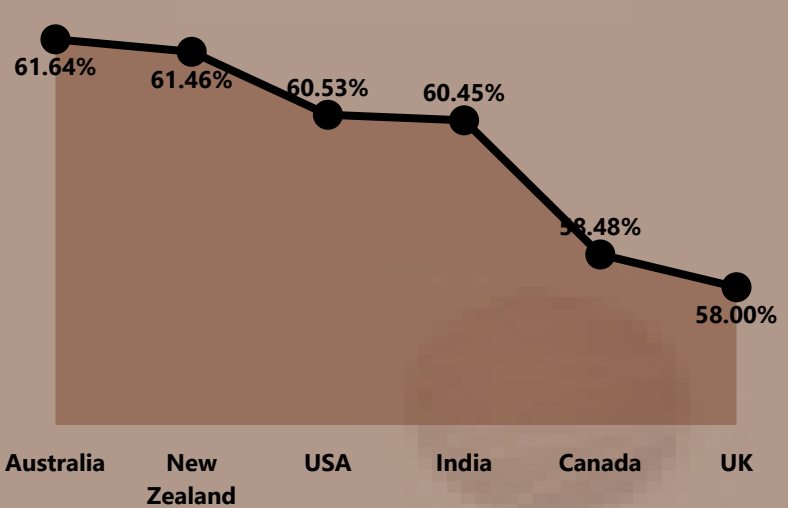
Profit by Product



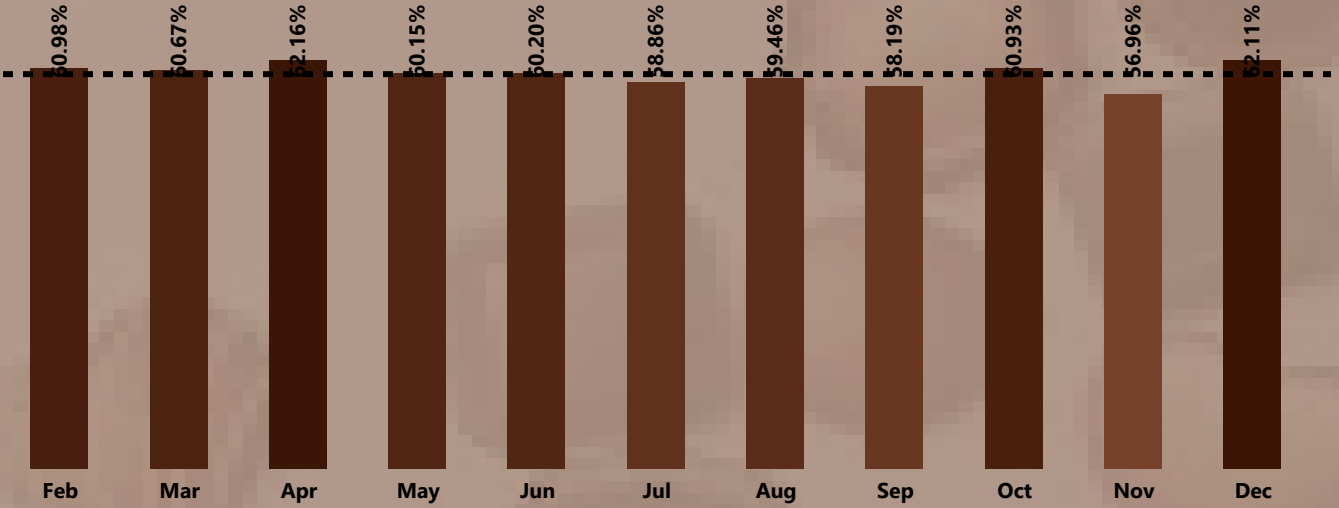
Profit% by Category



Profit by Location



Profit by Month



Sales by Sales Person

- ☐ Andria Kimpton
- ☐ Barr Faughny
- ☐ Beverie Moffet
- ☐ Brien Boise
- ☐ Camilla Castle

Region	Total Sales
Americas	\$1,13,43,357
APAC	\$1,72,27,220
Europe	\$54,71,935
Total	\$3,40,42,511

Total Sales by Team

Jucies  \$9.8M

Delish  \$9.3M

Yummies  \$8.1M

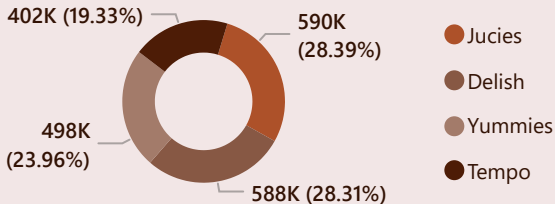
Tempo  \$6.8M

Boxes by Sales Person

- ☐ Andria Kimpton
- ☐ Barr Faughny
- ☐ Beverie Moffet
- ☐ Brien Boise
- ☐ Camilla Castle

Region	Total_Boxes
Americas	702487
APAC	1011052
Europe	364305
Total	2077844

Total Boxes by Team

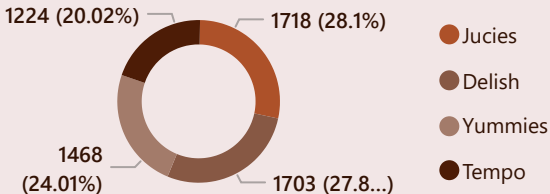


Shipments by Sales Person

- ☐ Andria Kimpton
- ☐ Barr Faughny
- ☐ Beverie Moffet
- ☐ Brien Boise
- ☐ Camilla Castle

Region	Total Shipments
Americas	2046
APAC	3044
Europe	1023
Total	6113

Total Shipments by Team

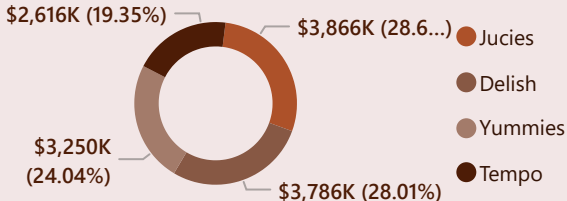


Costs by Sales Person

- ☐ Andria Kimpton
- ☐ Barr Faughny
- ☐ Beverie Moffet
- ☐ Brien Boise
- ☐ Camilla Castle

Region	Total Costs
Americas	\$45,95,583
APAC	\$65,83,415
Europe	\$23,39,443
Total	\$1,35,18,441

Total Costs by Team



Profit by Sales Person

- ☐ Andria Kimpton
- ☐ Barr Faughny
- ☐ Beverie Moffet
- ☐ Brien Boise
- ☐ Camilla Castle

Region	Profit%
Americas	59.49%
APAC	61.78%
Europe	57.25%
Total	60.29%

Total Profit by Team

