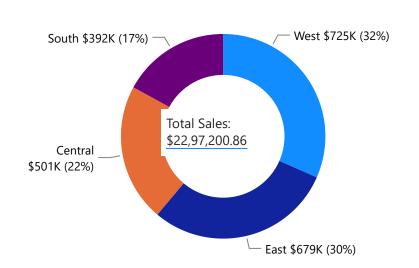
\$2.30M

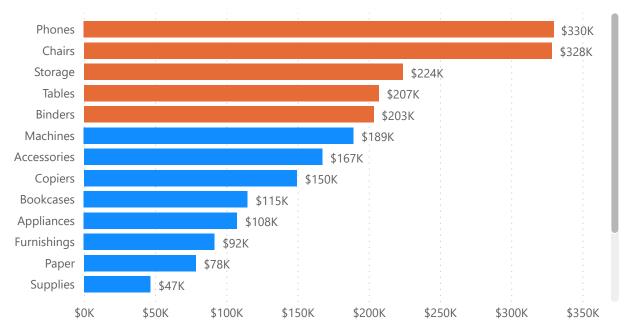
286.40K

Segment Consumer First Class Corporate Same Day Home Office All Order Date 03-01-2018

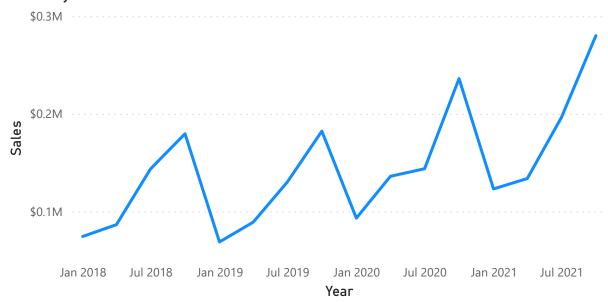
Sales by Region

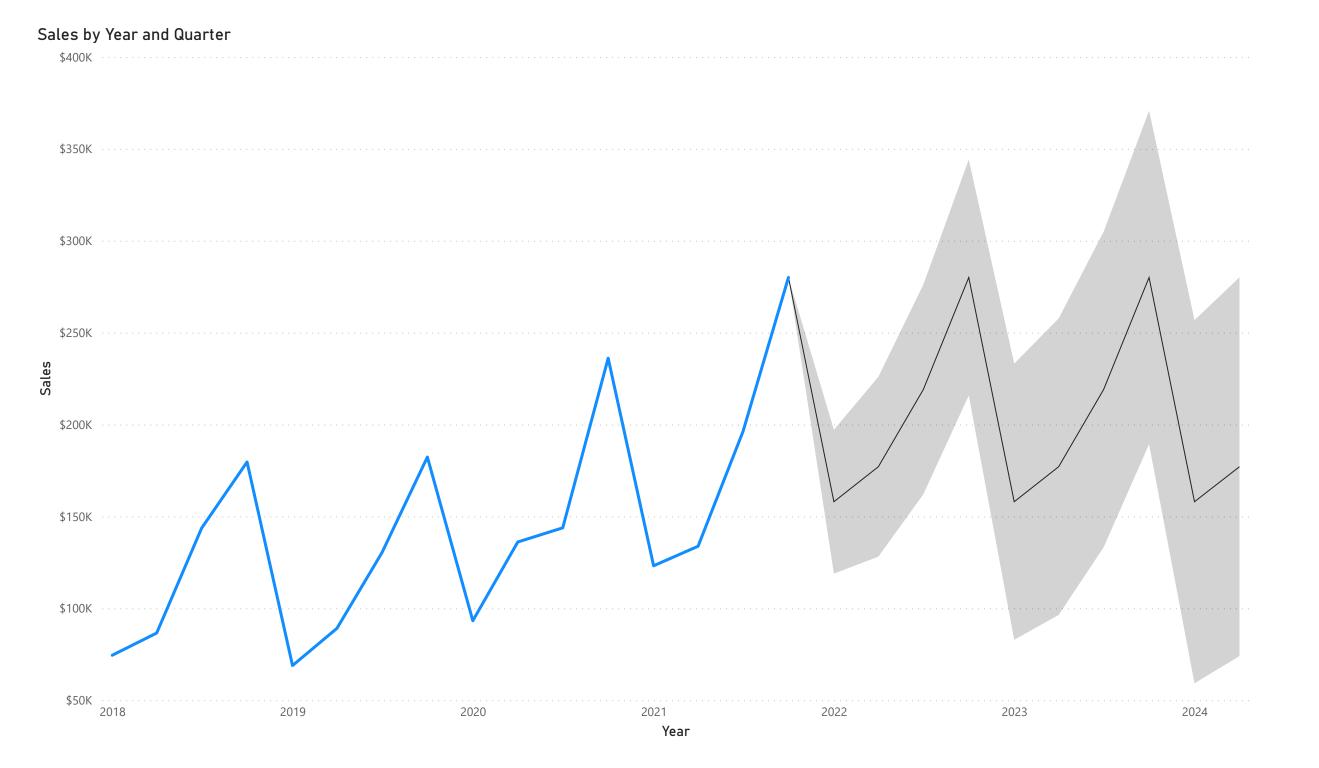


Sales by Sub-Category

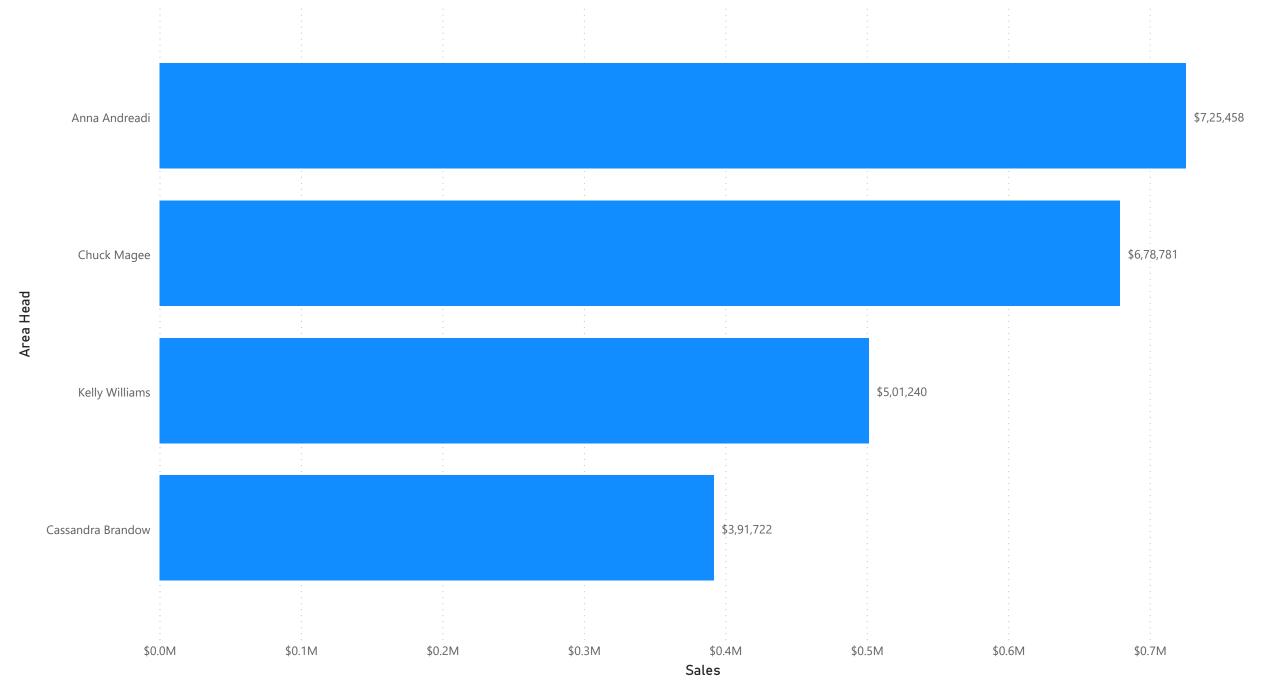


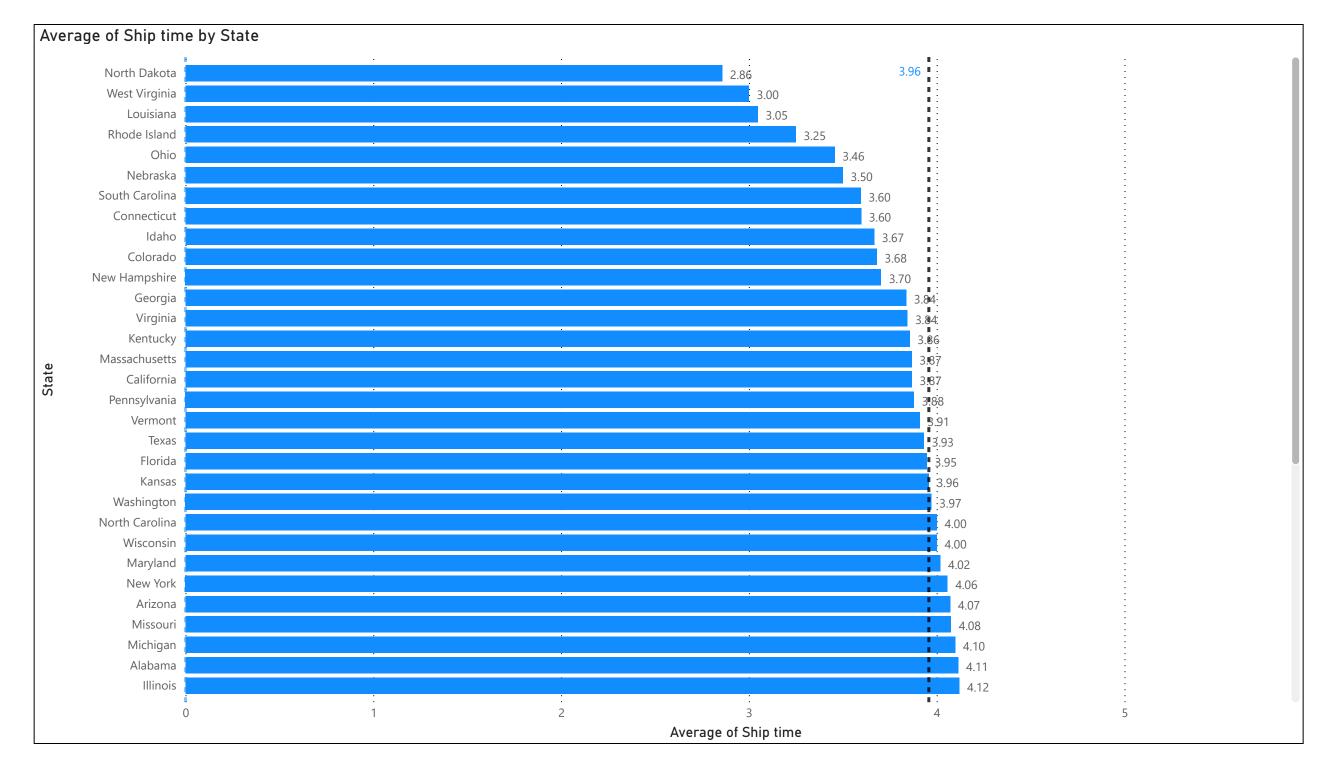
Sales by Year and Quarter











Year	Quarter	Month	Total Sales	Target Sales	Sales variance
2018	Qtr 1	February	\$19,603.21	\$81,118.54	-61,515.33
2019	Qtr 1	February	\$52,934.74	\$1,42,227.64	-89,292.90
2018	Qtr 1	January	\$73,744.13		73,744.13
2021	Qtr 1	February	\$87,762.98	\$2,24,215.88	-1,36,452.90
2019	Qtr 2	June	\$96,522.29	\$1,84,202.50	-87,680.21
2020	Qtr 1	January	\$98,322.40	\$4,48,011.52	-3,49,689.11
2020	Qtr 1	February	\$1,04,344.62	\$1,08,154.64	-3,810.02
2018	Qtr 2	May	\$1,17,540.56	\$1,61,065.30	-43,524.74
2019	Qtr 1	January	\$1,29,297.85	\$4,31,255.06	-3,01,957.21
2018	Qtr 3	August	\$1,37,450.20	\$1,74,231.81	-36,781.61
2019	Qtr 4	October	\$1,40,458.93	\$3,68,490.52	-2,28,031.58
2019	Qtr 2	April	\$1,43,593.75	\$2,19,548.61	-75,954.86
2021	Qtr 2	April	\$1,46,195.93	\$2,76,677.16	-1,30,481.23
2018	Qtr 2	April	\$1,46,423.00	\$3,21,540.51	-1,75,117.51
2019	Qtr 3	July	\$1,49,333.73	\$1,06,174.52	43,159.21
2018	Qtr 3	July	\$1,58,392.56	\$1,88,059.81	-29,667.25
2018	Qtr 4	October	\$1,59,024.73	\$4,58,853.69	-2,99,828.96
2020	Qtr 3	August	\$1,60,060.51	\$1,98,756.47	-38,695.97
2019	Qtr 2	May	\$1,67,456.82	\$1,57,953.12	9,503.70
2018	Qtr 2	June	\$1,70,963.46	\$1,29,294.61	41,668.85
2020	Qtr 3	July	\$1,80,687.70	\$2,03,939.24	-23,251.54
2020	Qtr 2	June	\$1,85,399.31	\$3,26,058.68	-1,40,659.36
2019	Qtr 3	August	\$1,86,724.54	\$1,64,267.10	22,457.44
2020	Qtr 2	April	\$1,91,368.70	\$2,61,162.10	-69,793.40
2019	Qtr 1	March	\$1,99,589.64	\$58,228.21	1,41,361.43
2021	Qtr 1	January	\$2,03,832.62	\$6,15,362.19	-4,11,529.56
2021	Qtr 3	July	\$2,13,810.04	\$2,94,784.79	-80,974.75
2021	Qtr 2	May	\$2,16,459.76	\$1,60,815.52	55,644.24
2020	Qtr 1	March	\$2,37,420.09	\$1,14,779.08	1,22,641.00
2021	Qtr 1	March	\$2,51,524.69	\$96,539.28	1,54,985.40
Total			\$1,14,88,062.07		1,14,88,062.07

