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## KADI SARVA VISHWAVIDYALA

B.E. Semester- IV(New Course) Examination October-2023

Subject Name: Principles of Management Subject Code: CC401-N Date: 27/10/2023 Time: 12:00 PM to 3:00 PM **Total Marks:70** Instructions: 1) Answer each section in separate Answer Sheets. 2) All questions are Compulsory. 3) Indicate clearly, the options you attempted along with its respective question number. **SECTION 1** Q.1 (A) Define Management. Discuss Functions of Management. (5) (B) Define Organization. Describe the Characteristics of an Organization. (5) (C) Describe Management roles in detail. (5) (C) Explain Span of Control in Management. (5) Q.2 (A) Discuss the importance of Employees in any Organization. (5) (B) Write a note on Virtual Organization. (5) (A) Explain the uses and limitations of Behavioural Approach to (5)Management. (B) Explain the Features of System Approach to Management. (5) Q.3 (A) Explain Scientific Management. (5) (B) Explain Centralization and its importance. (5) (A) Explain the Principles of Total Quality Management. (5)(B) Explain the Characteristics of boundary less Organization. (5) **SECTION -2** Q.4 (A) If you are the Manager, how would you deal with difficult employees of (5) your team? Kindly describe by an example. (B) Distinguish between Centralization and Decentralization. (5) (C) Discuss the concept of Work Specialization. (5) (C) Explain the concept of Contingency Approach in Management. (5) Q.5 (A) Explain the terms: 1) Authority and 2) Formalities. (5) **(B)** Describe Chain of Command with appropriate example. (5) (A) Discuss the three basic elements of Culture. (5) (B) Explain the sources of Finance. (5) Q.6 (A) Define Financial Management. Explain its importance. (5)(B) Discuss the Principles of Management by Henry Fayol. (5) (A) Discuss various challenges faced by Managers in 21<sup>st</sup> Century. (5) (B) Do you think technology has changed the style of working of Corporate (5)World? How?

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## KADI SARVA VISHWAVIDYALAYA

BE Semester – IV (New Course) Examinations May, 2023
Subject Name: Principles of Management Subject Code: CC 401(N)

Date:10/05/2023 Time:10:00-1:00 **Total Marks: 70** Instructions: 1) Answer each section in separate Answer Sheet 2) All questions are compulsory. 3) Indicate clearly, the options you attempted along with its respective question number. Section-1 What is management? Define and discuss its importance. [5] 0.1 (A) [5] What is span of control? Explain its different types. (B) Discuss the characteristics of an organization. [5] (C) Explain the characteristics of boundary less organization. [5] (C) What are three management roles? Explain. [5] 0.2 (A) Explain following terms- 1) Departmentalization 2) Chain of Command [5] **(B)** [5] (A) What is system theory? Explain. Discuss various functions of management. [5] **(B)** Differentiate between efficiency and effectiveness. [5] Q.3 (A) What is total quality management? How this concept helps in management? Discuss. [5] (B) Discuss how does employees learn culture? [5] (A) [5] Discuss various long term sources of finance. **(B)** Section-2 [5] Discuss the importance of employees for the organization. 0.4 (A) Discuss principles of management given by Henri Fayol. [5] **(B)** Explain the terms authority and formalization. [5] (C) [5] (C) Discuss concept of work specialization. [5] What are the advantages and disadvantages of traditional organizational design? Discuss. Q.5 (A) Discuss three basic elements of culture. [5] (B) Discuss various challenges faced by managers in 21st century. [5] (A) Differentiate between strong and weak culture. [5] (B) Differentiate between mechanistic and organic organization structure. [5] 0.6 (A) Discuss the organizational design challenges that managers face today. [5] **(B)** [5] What are various short term sources of finance? Explain. (A) Differentiate between centralization and decentralization. [5] (B) -----All the Best-----