



# Kanhaiya Jha

Director Finance

15 Years 7 Months  
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 (+91) 9871942131



## Key Skills

Finance

Auditing

Financial Reporting

Internal Control

Cost Control

Global Revenue Assurance

Accounts Receivables

Sales and Revenue Ops

Budgeting Forecasting and Variance Analysis

Payroll Execution (India and USA)

Due Diligence for M&A

Integration Management

US-GAAP Audit

Big-4 Audits experience

Contract Management

US GAAP-ASC 606



## Certification



## Profile Summary

I have more than 15 years of experience in finance, focusing on finance controllership, business finance, and financial planning and analysis (FP&A). I have successfully led finance teams and have hands-on experience in managing various financial functions such as overseeing the orders to cash globally, Head of finance, tax compliance, payroll execution, US GAAP Accounting, Auding and handling due diligence and integration processes for mergers and acquisitions.



## Education

CMA (ICWAI)

**The Institute of Cost Accountants of India, New Delhi.**

B. Com, Commerce

**Lalit Narayan Mithila University, Darbhanga**

### IT Skills:

Tally ERP, SAP, Oracle, Advance Excel, Quick Book, Xero, MS Office, NetSuite



## Work Experience

July, 2022 - Present

Director Finance

**Emids Technologies**

### Key Role Summary:

- Guided global team on revenue operations based on the GAAP guidelines, ensuring compliance and accuracy.
- Acted as the global controller for revenue assurance and accounts receivable, overseeing financial integrity.
- Mitigated revenue risk and provided management reporting on revenue risk to facilitate decision-making processes.
- Managed client's MSA, SOW, and Purchase Orders to ensure adherence to revenue recognition principles as per active and valid contracts.

- **Preparing Data for Analysis with Microsoft Excel**



## Personal

**City** New Delhi

**Country** INDIA



## Languages

English, Hindi

### Key Projects:

- ✓ Successfully delivered Quovantis pre and post M&A due diligence audits
- ✓ Successfully Delivered post M&A merger activities and integration projects
- ✓ Integration of Emids ULC (Erstwhile Macadamian ULC) O2C with Emids
- ✓ Automation of Invoices and Revenue Dashboard
- ✓ Worked with oracle implementation team to

- Collaborated with internal CPs and BU heads for seamless renewal of client contracts.
- Oversaw a team of revenue assurance professionals accountable for revenue recognition, client invoicing, AR collection, DSO, unbilled/unearned revenue accounting, client contract management, and milestone project revenue recognition.
- Led the annual US GAAP and IGAAP audits related to the O2C (Revenue and Account Receivables) function, ensuring compliance and accuracy of records.
- Finalized monthly revenue recognition, revenue reporting and accounting by the 3rd workday, optimizing month-end activities efficiency.
- Reviewed and processed client discounts, service credit Etc. Review the revenue analysis with FP&A Team, Unbilled/Unearned revenue calculations/accounting.

Dec 2014 – June 2022

Director finance

**Quovantis Technologies Private Limited**

### Key Role Summary:

- Handled finance, accounting, payroll and tax compliance functions as the Head of Finance at Quovantis.
- Analyzed monthly financial reporting, budgets, forecasts, actuals, and variances to deliver actionable insights for decision- making.
- Oversaw end-to-end financial operations, including payroll processing, AP, AR, GL, banking, foreign exchange transactions, investments, audits, and tax compliance, RBI matters, and annual RBI returns.
- Collaborated with banking partners to develop strategies for daily treasury operations and effective hedging of foreign inward remittances.
- Independently managed the entire M&A due diligence, post M&A audits, integration, merger, and related financial activities.
- Engaged with investor bankers to furnish comprehensive financial and business metrics.
- Ensured precision in financial reporting and compliance with US and Indian GAAP through close collaboration with statutory auditors.

Nov 2008 – Nov 2013

Accountant

**Pankaj Sachar and Associates**

- Collaborated with the founder of the firm to gain foundational experience in finance.
- Acquired knowledge in finance, taxes, audits, and compliance through dedicated learning opportunities.
- Managed tax filings, accounting tasks, audits, and client discussions.