

## CAREER OBJECTIVE

I am an experienced professional who has exhibited exceptional initiative and proactive dedication to the success of Finance Operations by surpassing the usual scope of responsibilities. My aim is to develop insights, collaborate with the organization in decision-making processes, and construct a compelling narrative highlighting the company's growth and resilience.

## ACEDMIC CREDENTIALS

Year of Completion	Levels	Institution/Board	Percentage
May-2014	CA-FINAL	The Institute of Chartered Accountants of India	51.38
May-2011	CA – IPCC	The Institute of Chartered Accountants of India	59.71
2012	B. COM	University of Delhi	51.85
2009	SENIOR SECONDARY	C.B.S.E	82.17
2007	SECONDARY	H.B.S.E	78.33

## WORK EXPERIENCE

- Currently working with **JLL** as Director (Group Operations Lead). Joined in November 2020 onwards.
- Worked with **EXL Services** as a Deputy Manager from April 2018 to October 2020 in ASC 606 & ASC 326 implementation, liaising with auditors.
- Worked with **Ernst & Young** as Senior Audit Executive- from October 2014 to March 2018 in Statutory Auditing & Assurance Advisory (FAAS) profile.

### Experience in JLL –

- Experience overseeing 40+ professionals spanning entry-level to senior managers.
- Responsible for evaluating and endorsing global deals exceeding \$2 million, ensuring compliance with accounting standards and financial regulations.
- Leading the Revenue Recognition COE on a global scale, responsible for reviewing and approving 98% of Revenue for 3 worldwide business lines (approx. \$6 billion in Fee Revenue).
- Working closely with the Global Head of Technical Accounting to support impairment testing and develop/implement accounting policies and procedures to ensure consistency and adherence to relevant accounting standards.
- Collaborating with cross-functional teams to analyze proposed transactional financial impacts, offering insights on improving unbilled account receivable balance/days, and providing recommendations to Business/Operations/Finance Business Partners. Keeping abreast of accounting regulation changes and advising internal stakeholders on their implications.
- Mentoring and educating team members on technical accounting matters to nurture professional growth and enhance overall team capabilities.
- Spearheading employee engagement initiatives for my location.
- Pioneered and executed process enhancements, resulting in saving 1,500 men-hours annually.

- Managing team responsibilities, such as reviewing and drafting revenue contracts, ensuring revenue accuracy, conducting gross vs. net assessments, coordinating deal submissions with cross-functional teams, maintaining US GAAP standards compliance, conducting balance sheet reconciliations, and providing deal-level commentary for reporting and audits.
- Recognizing process gaps and effectively implementing changes in the O2C module of ERP/CRM tools.
- Serving as the key contact point for revenue-related audits and inquiries from internal and external auditors (One of the Big4s).
- Exemplified exceptional diligence, accelerating revenue for JLL by \$10 million.
- Overseeing end-to-end transitions/migrations of business processes from onshore to offshore locations through the seamless execution of migration methodology utilizing a project management approach.

#### **Experience in EXL Services –**

- Contract Management, including the understanding of commercial Terms, impact analysis, and adherence to IFRS 15 & ASC 606.
- Collaborating closely with business and FP&A to address various non-standard clauses, ad hoc queries for upcoming deals, and preparing accounting memos in line with regulatory accounting principles.
- Monitoring unique contract terms such as Service credits, ARC/RRC, Benchmarking, payments to customers and evaluating their subsequent effects.
- Preparing white papers on issues related to revenue contracts, such as non-cash consideration, principal vs agent, SAAS revenue.
- Preparing and disclosing Revenue, AR & CECL information for SEC filings (e.g., 10Q/K) while benchmarking against industry standards and ensuring compliance with SEC, FASB & other accounting bodies' guidelines.
- Reviewing monthly revenue reports including Deferred Revenue, unbilled Revenue, Provisional vs Actual Revenue, significant contract revenues.
- Managing revenue recognition through strategies like unbilled revenue, straight line revenue, revenue deferrals, accrual engine creation, percentage of completion method, unbilled revenue recognition, and deferred revenue reconciliation.
- Experience in handling various global reconciliations like Deal Bonus, Sales Commission.
- Engaging with internal & external auditors through meetings, preparing audit schedules, submitting data promptly, following up, and ensuring timely audit closure.
- Implementing ASC 326 - Current Expected Credit Losses, a new standard for provisioning doubtful debts based on historical data, current conditions, and future expectations.
- Global Reconciliation Project - Recently enhancing Global reconciliation in terms of Presentation, Completeness & Accuracy.
- Managing SOX audits conducted periodically by internal & external auditors.
- Owning RCM and PN with timely updates and ensuring activities comply with the control matrix.
- Updating Company level documents promptly such as Revenue Recognition Policy & ASC 606 Memo.
- Initiating process improvements through activities like Internal Training, System reviews.

#### **Experience from Ernst & Young –** Have conducted statutory audit & Assurance Advisory on following clients based on applicable IFRS and other Accounting & Auditing frameworks:

- Luminous Power Technologies Private Limited – a leading company with a portfolio of solutions for packaged power, electrical control & safety, and energy optimization, for the period April 2015 to March 2016.
- HT Media Limited and Hindustan Media Ventures Limited, a renounce newspaper of India (Hindustan Times), listed co., for the period ended 31st March 2015, independently covered Mumbai Location also managed various areas at HO Gurgaon along with whole audit team.

- Cushman & Wakefield – Provider of Property Management Services, for the period ended 31st March 2015.
- Fluor Daniel India Private Limited, provide a full range of engineering design, procurement, and construction management services to Indian and overseas clients.
- Pizza Express, a restaurant group with over 400 restaurants across the United Kingdom and forty overseas in Europe, Hong Kong, India, and the Middle East.
- IMI Norgren Herion Private Limited, a German based leading manufacturing and trading of solenoid & pneumatic valves and pneumatic for the period ended 31st March 2015, independently covering all areas of financials.

### IT system experience

- Working experience of working on Oracle, PA module.
- Dealio
- Peoplesoft
- EY CANVAS global software for auditing and documentation.

### Personal Info:

- DOB : August 27, 1992
- Residence: Saket, New Delhi - 110068
- Hobbies: Interacting People, Car enthusiast.