

# PAWAN KUMAR

Collection Manager

## DETAILS

**ADDRESS**  
House no 150/7 Adarsh Nagar  
Gohana, 131301  
India

**PHONE**  
90500 05102

**EMAIL**  
pawan5253@gmail.com

**DATE / PLACE OF BIRTH**  
14/11/1988  
Gangoli

**DRIVING LICENSE**  
5794/DL

**NATIONALITY**  
Indian

## LINKS

[LinkedIn](#)

## SKILLS

- Ability to Work in a Team
- Management
- Microsoft Word
- Leadership

## PROFILE

Contribute my management skills and strong commitment to become a specialist in my profession. Willingness to take a higher position in an organization and I will become the assets of the organization.

## EMPLOYMENT HISTORY

Collection Manager, HDFC BANK LTD  
Oct 2022 — Present

Handling all bucket of Kissan credit card and personal loan based on bussiness itr and salary. Working to resolved regular account. Kgc card holder customer recovery Gnpa. Working for resolution of risk 30 to 90 000 cases. Utilization of kcc account. Resolve the query of exiting customer. Working on churning in kcc account.

Sales Manager, Axis Bank Ltd  
Gohana  
Jul 2021 — Oct 2022

Working to generate new business. KCC card holder customer recovery. Upgrade of all business portfolio. Utilization of kcc account. Resolve the query of exiting customer. Time to time churning in kcc account.

RSE, HDFC BANK LTD  
Gohana  
Jul 2018 — Jul 2021

- Working to generate new business.
- KGC card holder customer recovery.
- Documentation of new file sourcing.
- Sourcing for new CASA.
- Resolve the query of exiting customer.

Microsoft power point designer, RTA Office  
Sonapat  
Nov 2017 — Jun 2018

Sales Manager, Samag Cattle Healthcare  
Sirsa  
Jul 2013 — Oct 2017

Microsoft Excel



Sales



Sourcing



Microsoft PowerPoint



Planning



## LANGUAGES



English



Hindi



- 4 years working in Samag Cattle Healthcare Sirsa since July 2013 to Sep. 2017 as Sales Manager. Job profile: At that time associated with Samag Cattle Healthcare. Expert in handle the market structure. Handle the client with strategic thinker & build a good relationship. Work in market with goal formulation & implementation. Identify and profile distinct group of buyer who different their needs. Work with planning to achieve one by one goal. Always use attitude to motivate worker. Handling all day and monthly activities. Co-ordination with retailer and stockiest.

Area Sales Manager, Duke Biotech pvt Ltd.  
PANIPAT

Sirsa

Nov 2011 — Jul 2013

Job Profile :-

- Work at as a Medical Area Sales Manager.
- Deals with stockiest Dr. and medical store.
- Maintaining the stock and market structure.
- Work with Medical Representative.
- Maintaining all market financial and other activities.
- Co-operate the all over worker.
- Time to time motivated our team.

site Commercial, Siemens Ltd Hindustan Zinc  
& SKF Ltd.

Haridwar

Nov 2010 — Nov 2011

- Job Profile :- Preparation of cash inflow/Outflow Maintaining of Statutory Records as per the Contract Act. Maintaining of Inventory. Preparation of Running Bills.

## EDUCATION

Master in Business Administration ,  
Vaish College Rohtak Maharishi Dayanand  
University

Rohtak

Jul 2008 — Jun 2010

Master degree in finance stream at Vaish college Rohtak

Bachelor of Arts, PG COLLEGE GOHANA

Gohana

May 2005 — May 2008

Senior Secondary , Arya S.S.School Gohana

Gohana

Apr 2004 — Mar 2005

Matriculation , Govt School Gohana

Gohana

Apr 2002 — Mar 2003