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# Ashish Kumar Prajapati

## Skills

- Management Skills
- Team management
- Sales analysis
- Leadership
- Training and development
- Inventory management
- Visual merchandising
- Microsoft Excel
- Earn karo affiliate marketing

## Education And Training

2017  
Automobile Vocational Training  
**Govt Boys Senior Secondary School**  
Badli  
• 2 year automobile vocational training

**Bachelor Of Business Administration:**  
Retail Management  
**Delhi Skill And Entrepreneurship University**

**10+2:**  
**Govt Boys Senior Secondary School, Badli**

**10th:**  
**Govt Boys Senior Secondary School, Badli**

## Languages

### Hindi:



Proficient

### English:



Intermediate

## Summary

I'm Ashish kumar prajapati,a passionate college student pursuing BBA retail management from Delhi skill and entrepreneurship University.I am dedicated to maximizing my college experience committed to constant expanding my skill set and expertise

## Experience

### Team Leader

11/2023 - 05/2024

- Skilled in leading and motivating teams, managing projects, and achieving organizational goals
- Strong leadership, communication, and problem-solving abilities.

### Cashier

03/2023 - 11/2023

- Experience in handling financial transactions, providing excellent customer service, and maintaining accurate records
- Adept at operating POS systems, managing cash drawers, and resolving customer inquiries efficiently.

### TATA CROMA Infinity Retail Limited - Customer Service Specialist

Rohini sec-3  
02/2022 - 03/2023

- Proven track record of achieving sales targets, building strong client relationships, driving business growth
- Exceptional communication, negotiation, and strategic planning skills.

## PROJECTS AND ACHIEVEMENTS

### Visual merchandising -

We created visual displays of the products given to us and set up store fronts showcasing them during the semester 4th

### Impact of Digital marketing in Retail sector -

I read out the impact of digital marketing on the retail sector in a detailed report that I submitted to my college professors.

**CROMA STAR BADGE** issued by TATA CROMA.