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ABOUT ME

Highly skilled in team management, I excel in overseeing each month-end close process, providing mentorship, and training to drive team efficiency. With a focus on strengthening customer relationships, I take ownership of customer accounts and team performance, ensuring high levels of satisfaction and retention. My expertise extends to managing commitments in Record to Report, expenditures, and reviewing P&L errors, enhancing financial accuracy and compliance. I am proficient in daily accounting operations, conducting thorough month-end reviews, and finalizing P&L and Balance Sheet numbers. Through strategic financial planning, budgeting, and forecasting, I optimize resource allocation and monitor performance against targets. My experience spans global transitions, handling diverse entities for GL & Record to Report for clients like Schneider Electric and GE Healthcare. Leveraging continuous process improvements and transformations, I facilitate lean ideas and automation, ensuring streamlined operations and accurate financial reporting. With meticulous attention to detail and a focus on driving results, I am adept at handling complex accounting tasks and leading teams to meet deadlines effectively. Seasoned finance professional with expertise in team management, RTR, AP, AR, IC and finalizing numbers for BS, P&L with accuracy. Seeking to contribute to your

Abhinesh Sharma

FINANCE TEAM LEAD

WORK EXPERIENCE

Finance Team Leader

Optimas OE Solutions Pvt Ltd / Pune / Jun 2023 - Present

- Managed financial planning, budgeting, and forecasting for strategic resource use
- Analyzed sales and profit for insights, aiding leadership in informed decision-making
- Led cost efficiency by tracking COGS and implementing solutions to optimize expenses
- Directed team training and customer relations, boosting performance and satisfaction
- RTR, AP & AR Accounting operations, True up, Accrual, Deferral & Analysis
- Review, prepare and tracking ME checklist for RTR, AP & AR
- Reviewing entries, classifications and various account reconciliations
- Communicate close timeline, open items and discussions with Controller for various adhoc reports
- Conduct Financial analysis and finalizing P&L and Balance Sheet numbers
- Management of SLA & KPIs process control
- Team Management for Each ME Close
- Review, update and approve the SOPs
- Process improvements and Transformations
- Team Mentoring & Training
- Strengthening Customer Relationships
- Ownership of customer accounts, team performance, and customer retention.

Assistant Team Lead

Zeni AI Pvt Ltd / Jul 2022 - Jun 2023

- Managed financial planning, budgeting, and forecasting for strategic resource use
- Analyzed sales and profit for insights, aiding leadership in informed decision-making
- Led cost efficiency by tracking COGS and implementing solutions to optimize expenses
- Directed team training and customer relations, boosting performance and satisfaction
- RTR, AP & AR Accounting operations, True up, Accrual, Deferral & Analysis
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Assistant Manager

Genpact India Pvt Ltd / Jan 2018 - Jul 2022

Promoted

Jan 2018 – April 2020 Assistant Manager April 2020 – July 2022 Duties & Responsibilities

team's success through strategic financial oversight and process optimization.

SKILLS

- ME Close, RTR, Treasury
- General Ledge Accounting & Reporting, Tax Compliance
- Accruals, Inventory Accounting, Revenue recongnition & CAPEX
- SAP, Oracle, Netsuite, HFM, Blackline, TM6 etc
- Account Reconciliations
- Balance Sheet & P&L Finalizing
- Financial Planning & Analysis
- Fixed Asset & Depreciation
- AP, AR, IC & Statuary reports
- COGS Analysis & True up
- Financial Accounting & Analysis
- Prepaid, Amortization, Deferred Revenue
- Monthly Reporting, Dashboards
- Budgeting, Forecasting
- Financial Modeling
- Process Automation & Transformation

- 6 Entities of Singapore, Philipines & Malaysia 9 Entities of Europe & 2 Entities for US
- Monthly/Quarterly schedules
- Handling for Client - Schneider Electric
- Handling for Client - GE Healthcare
- Account Clean up project
- Global transition experience
- Cash/Bank Reconciliations
- Review of Deferrals and Accruals
- KT - Process, documentation & SOP
- Multiple party payment though Netting
- Team handling and assist them to meet deadline
- Month End Closing Activities - Accruals,
- Month End Closing Activities - Accruals,
- Review of Expenses Allocations Cost allocation, Amortization Cost allocation, Amortization
- Direct Debits and cost allocate to correct CC
- BS Reconcilations - Inventory, WIP,
- PO closing - manual GRN reversal
- Various comparative reports to maintain accuracy GRNI & GSNI
- GRNI Policy - Suggestions
- Review & Corrections to update the SOPs
- POC, WIP, GRN, GIT checks/corrections
- Review, Follow ups & Clearing Aged Items
- Movement/Variance Analysis
- BS commentary & Variance analysis
- PO - Aged GRNI
- Review of BS Reconcilations
- Fixed Asset Accounting
- Prepaid Expense and Amortizations - Inventory, WIP, GRNI & GSNI, Unbilled Receivables
- GR/IR & Depreciation Run
- Identify Root Cause and impliment Unearned Billing, Deferred Revenue
- Lean ideas and Automation approved
- Review of BS Reconcilations and variance & Other Accruals
- Closing Inventory/reclasses - AP, GRNI & Other Asset & Liability accounts

Senior Officer (Accounts)

Binani Cement Ltd / Pune / Jun 2015 - Jan 2018

- Duration : Dec 2014 – May 2015 (0.5 Years)
- Senior Officer (Accounts) Associate Officer Duties & Responsibilities
- Analysis on financial information to ensure its accuracy
 - Bank reconciliations, accounts payable & receivable
 - Prepare IG-OG Bank Recons and other BS Recons
 - Documentation, Factory Agreements and Maintain records of
 - Variance Analysis in Expenditures all the accounting opertaions
 - Prepares and posts journal entries and general ledger reconciliations
 - Prepare Sales Orders and maintain the Sales Register
 - Analyze revenue and expenditure trends
 - Planning and allocation of Raw material and Packing materials
 - Supply Chain - Freight, MIGO & MIRO
 - liaisoning with Logistics for Distribution and Risk & Compliance
 - Provisions and Advances
 - General Ledger Postings and reversals
 - Interacts with internal and external auditors as necessary
 - Prepare CMU & Logistics Bill Prepare as per Work Order Agreement to complete audits
 - Physical Verification of Raw material, Packing material, Assets & Scrape
 - Approve Marketing, BDO & Logistic employees claims
 - Various Comparative reports and Daily Production report send to H.O.
 - Service tax, TDS and VAT calculation
 - Customer Ledger Management & Payment Follow ups
 - Special Task of Physical Verification of Fixed Assets.
 - Stock Valuation and ensure minimum stock and best output from Manufacturing unit as per instructed

Associate Officer

Smart Advisors (for ITC Ltd- Ashirvad) / Dec 2014 - May 2015

Sales Flash, Tracking Sales / GP

People Management

Variance Analysis

Process Automation / Improvements

Transformation, Lean Six Sigma

Process Transition & SOP

Microsoft Excel Advanced

LANGUAGES

Hindi

Marathi

English

Gujarati

EDUCATION

PGDBM
Symbiosis Centre for Distance Learning / 2016

M.COM
University of Rajasthan / Sikar / 2014

B.COM
University Of Rajasthan / Sikar / 2012

LINKS

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