



Naveen kumar G

PERSONAL DETAILS

Current Location Bengaluru
Date of Birth November 10, 1999
Male

EDUCATION

Post-Graduation

Course MBA/PGDM (Finance, Business Analytics)
College Bangalore city university
Score 7.32%

Graduation

Course B.Com (Commerce)
College Bangalore University, Bengaluru
Score 7.80%

Schooling	Class XII	Class X
Board Name	Karnataka	Karnataka
Medium	English	English
Year of Passing	2017	2015
Score	55%	58%

PROJECTS

A study on Financial Analysis and Valuation Techniques | April 2022 - May 2022

- I have taken a close look at RNS Motors Pvt Ltds finances This involved reviewing their earnings spending and debt, Conducted detailed financial analysis of RNS Motors Pvt Ltd, predicting future income and identifying potential financial challenges.

WORK EXPERIENCE

Balmer Lawrie | November 2023 - Present

- Junior Officer (International process) :? Exceptional client engagement
? Expertise in travel logistics
? Precision in documentation management
? Proactive issue resolution
? Efficient ticketing operations
? Payment collection and coordination with accounts team
? Commitment to continuous improvement

Byjus Think and Learn PVt Ltd , Bangalore | May 2022 - May 2023

- Business Development Associate: Senior Associate - Pre sales:Analyzed market segments within the Indian edTech industry, identifying lucrative opportunities for business growth and expansion.
Developed and executed strategic sales plans to penetrate and acquire potential accounts, resulting in a substantial increase in revenue.
Demonstrated strong leadership skills by successfully managing a high-performing team of 6+ associates, fostering collaboration and achieving exceptional results.

AWARDS AND HONOR

- Awarded First Class Distinction Student in college
Awarded by NSS for service to society

ACHIEVEMENTS

- Top 10 in class in B.Com
- Top 10 in class in MBA/PGDM