

CURRICULUM VITAE

BALJINDER SINGH

24531 ST. NO. 1/ D

HAZI RATAN

BATHINDA

M-98550-81712

EMAIL- LUCKY4U1985@YAHOO.COM

OBJECTIVE

Seeking innovative and challenging career in the professionally managed and dynamic control organization, which provides opportunities for development and greater responsibilities to contribute towards organization.

ORGANIZATIONAL EXPERIENCE

Aug'23 To Till Date IDFC First Bank Ltd. Area Collection Manager

- Area Collection Manager in Ludhiana Hub.
- Deals in TW & CV NPA Collection.

Nov,22 To July, 23 Bajaj Finance Ltd. Area Collection Manager

- Area Collection Manager in Ludhiana Hub.
- Deals in TW & CV NPA Collection.

Sep,19 To Oct, 22 Indiabulls Finance Ltd. Area Collection Manager

- Area Collection Manager in Bathinda, Ludhiana & Ferozpur Location.
- Deals in Home Loans, Business Loans & Unsecured Loan (Personal & Business Loan) Collection.

Sep,17 To Sep, 19 L&T Finance Ltd.. Area Collection Manager

- Area Collection Manager Ludhiana Hub.
- Deals in Farm Collection.

Sep,14 To Aug, 17 HindujaLeyland Finance Ltd. Product Executive T/w

- Product Executive in Bathinda, Faridkot, Dabwali, Mansa, Barnala & Kotkapura Location.
- Deals in Two wheeler loans & Collection.
- To build up good relations with two wheeler dealers of Bajaj auto, Hero, Honda & Tvs.
- Communicate them new finance schemes launched by Hinduja Leyland Finance Ltd.
- Deals in credit, sales & Collection of two wheeler loans in these locations & there sub dealerships with the help of DMA's & Collection Agent.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

Oct'13- -Sep,14

Bajaj Auto Finance Ltd.

Manager- Credit Sales

Significant Contributions & Job Responsibilities

- Credit Sales Maager in Moga & Jagraon Location.
- Deals in Two wheeler loans.
- To build up good relations with two wheeler dealers of Bajaj auto.
- Communicate them new finance schemes launched by Bajaj Auto Finance Ltd.
- Deals in credit & sales of two wheeler loans in these locations & there sub dealerships with the help of DMA's.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

Apr'12- Sep'13

Kotak Mahindra Bank Ltd.

Sr. Sales Executive

Significant Contributions & Job Responsibilities

- Deals in Tractor & Scv loan & Collection.
- My under in Location Bathinda, Malout, Rampura, Dabwali, Mansa, Mukatsar.
- Also build up the good relation with Dealers.

Aug'09- Apr'12

Indusind Bank Ltd

Marketing Officer

Significant Contributions & Job Responsibilities

- Team leader in Gidderbaha Location.
- Deals in Two wheeler loans & Collection.
- To build up good relations with two wheeler dealers of Bajaj auto, Hero Honda & Tvs.
- Communicate them new finance schemes launched by Indusind Bank Ltd.
- Deals in credit & sales of two wheeler loans in these locations & there sub dealerships with the help of DMA's.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

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| ACADEMIC CREDENTIALS |
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- Successfully completed Bachelor in Arts from Punjabi University, PATIALA. (2006)
- Successfully completed Sr, Secondary from P.S.E.B. (2003)
- Successfully completed Secondary from P.S.E.B. (2001)

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| IT SKILLS |
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- Basic, Internet & Hardware From SP Computer Center
- Computer teacher training course From University of Bhopal

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| LEISURE INTERESTS & HOBBIES |
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Reading Newspapers, Various businesses, Magazines, Listening Music, Mind related Games.

LINGUIST PROFICIENCY

Spoken: Hindi, English, Punjabi
Written: Hindi, English, Punjabi

REFERENCES

Mr. Neeraj Rana
Area Sales Manager
L & T Finance Ltd.
Ludhiana.
Mb.98145-25192

Mr. Bharat Bhushan
Area Sales Manager
L & T Finance Ltd
Ludhiana
Mb: 98729-05916

PERSONAL ATTRIBUTES

Father's Name : Sh. Atma Singh
Date of Birth : 23 Aug 1985
Marital Status : Married

Looking forward to having a fruitful relationship with your organization.

Date:

Place:

(Baljinder Singh)