

ASHWINDER SINGH

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As State Head working for CONNEQT Business Solutions LTD (HDFC Bank Ltd) collection of interest and maximized performance by monitoring daily activities and mentoring team members for collections of Bank.

Experience

27 Oct 2022 to till now working at Sri Ganganagar

State Head at CONNEQT Business Solutions Ltd (HDFC Bank Ltd)

Handling three Districts Sri Ganganagar, Anupgarh and Hanumangarh with 6 Team Leaders with managing DPD 210 accounts of HDFC Bank LTD, with team of 56 members

Achieved goals of collections for Bank and performance metrics for customer service.

Monitoring daily activities and mentoring team members of the branches.

Manage approx. 900 Cr. Of portfolio as State Head.

2 June, 2021 to 3 February 2022 worked at Padampur, Sri Ganganagar

DEPUTY MANAGER II (BRM) AT ICICI BANK LTD.

Worked in Retail Agri departments to build and maintained relationships with new and existing clients while providing high level of expertise,

Collections and Sales of Gold Loan, KCC, Auto loan and collection of all buckets.

Achieved goals for sale of bank products and services and exceeded performance metrics for customer service.

Maximized performance by monitoring daily activities and mentoring team members of five other branches.

Manage 65 Cr. Of portfolio as Branch Relationship Manager.

1 July, 2017 to 27 May 2021 worked at Sangria, Hanumangarh

ASSISTANT MANAGER (RM) AT HDFC BANK LTD.

Worked in Retail Agri departments to build and maintained relationships with new and existing clients while providing high level of expertise,

Collections and Sales of Gold Loan, KCC, Auto loan and collection of all buckets.

Achieved goals for sale of bank products and services and exceeded performance metrics for customer service.

Maximized performance by monitoring daily activities and mentoring team members.

Manage 31 Cr. Of portfolio as Relationship Manager.

24 June, 2015 to 30 June, 2017 worked at Padampur,

Rural Portfolio officer (Agri department) at HDFC Bank Ltd.

Worked towards increasing the bank business viz. sourcing of Current and Saving Accounts, KGC, Gold Loan Auto loan and Collection of existing accounts. Maintained healthy relations with mapped customers.

Education

Graduate from MGSU Bikaner 2013
Sr. Secondary from Board of Secondary Education Rajasthan, Ajmer
Secondary from CBSE Delhi

SKILLS

Excellent communication skills.
Problem-solving attitude.
Teamwork and leadership skills
Building positive relationships with customers Approach
potential customers to establish relationships
Understand customer needs and develop plans to address them
Resolve customer complaints quickly and effectively
Forward upselling and cross-selling opportunities to the sales team

Date :

Ashwinder Singh

Place :

