



# ARYAN MATINA

📍 Lakhimpur, India 262701

📞 8400070050

✉️ aryanmatina@gmail.com

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## SUMMARY

Confident Personal Banker professionally handling complaints and problems to build customer loyalty. Skilled in handling transfers, processing checks and presenting financial products to customers. Solid knowledge of personal banking practices and regulations.

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## SKILLS

- Product and Service Knowledge
- Identifying Opportunities
- Portfolio Management
- Relationship Building and Management
- Banking
- Banking Products and Services

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## EXPERIENCE

### PERSONAL BANKER, 10/2022 - 11/2023

**HDFC BANK**, Lakhimpur, India

- Assisted in the development of operational strategies to ensure efficient and productive operations.
- Provided guidance and support to junior staff members on daily tasks, projects, and objectives.
- Conducted regular performance reviews for employees to identify areas of improvement.

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### BRANCH SALES OFFICER, 02/2021 - 09/2022

**HDFC BANK**, Sitapur, India

- Conducted sales meetings with customers to identify their needs and recommend suitable products.
- Developed an in-depth understanding of the company's product portfolio and services.
- Gathered customer feedback and relayed it to the marketing team for improvement purposes.

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### SALES MANAGER, 09/2019 - 12/2020

**US BAJAJ**, Lakhimpur

- Developed and implemented sales strategies to increase market share.
- Identified and developed new markets for products or services.
- Established relationships with key clients, while maintaining existing customer base.

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### DIGITAL MARKETING EXECUTIVE, 08/2018 - 07/2019

**MAHINDRA MOSARAM**, Lakhimpur

- Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service.
- Worked successfully with diverse group of coworkers to accomplish goals and address issues related to our products and services.
- Demonstrated leadership by making improvements to work processes and helping to train others.

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**FINANCE EXECUTIVE**, 10/2017 - 07/2018**HDFC BANK** , Lakhimpur

- Developed and implemented financial forecasting models to assess future business performance.
- Analyzed financial data to identify trends, recommend solutions, and develop strategies for long-term growth.
- Conducted due diligence on potential investments and acquisitions of companies.

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**SALES EXECUTIVE**, 10/2015 - 09/2017**Royal Enfield**, Lakhimpur , India

- Developed and implemented sales strategies to meet customer needs and increase revenue.

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**EDUCATION AND TRAINING**

**Sam Higginbotham Institute of Agriculture T&S**, Allahabad Uttar Pradesh, 08/2017  
**Bachelor of Commerce**

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**Azad Inter College**, Mirjapur Uttar Pradesh, 06/2013  
**Intermediate Examination**

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**S P R D H S School** , Lakhimpur Uttar Pradesh, 06/2010  
**High School Examination**

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**HOBBIES**

Traveling - Music  
Riding - Photography  
Cricket

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**LANGUAGES**

	<b>Hindi:</b>	A1	<b>English:</b>	A1
	Beginner		Beginner	

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**PERSONAL DETAILS**

- Father name - Mr. Ayyub ali
- Mother name - Jesmine Nisha
- Date of birth - 01-09-1994
- Marital status - Single
- Nationality - Indian
- Religion - Muslim

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**CARRIER OBJECTIVE**

- To find career which offers a good opportunity in a company for work satisfaction

appreciation of good work and building a long term relation in that organization.

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**DECLARATION**

- I here by that the above particulars furnished by me are true and correctly to the best of my knowledge and belief.
- Date -
- Place -
- Aryan Matina