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ABOUT ME

Highly skilled in team management, I excel in overseeing each month-end close process, providing mentorship, and training to drive team efficiency. With a focus on strengthening customer relationships, I take ownership of customer accounts and team performance, ensuring high levels of satisfaction and retention. My expertise extends to managing commitments in Record to Report, expenditures, and reviewing P&L errors, enhancing financial accuracy and compliance. I am proficient in daily accounting operations, conducting thorough month-end reviews, and finalizing P&L and Balance Sheet numbers. Through strategic financial planning, budgeting, and forecasting, I optimize resource allocation and monitor performance against targets. My experience spans global transitions, handling diverse entities for GL & Record to Report for clients like Schneider Electric and GE Healthcare. Leveraging continuous process improvements and transformations, I facilitate lean ideas and automation, ensuring streamlined operations and accurate financial reporting. With meticulous attention to detail and a focus on driving results, I am adept at handling complex accounting tasks and leading teams to meet deadlines effectively. Seasoned finance professional with expertise in team management, RTR, AP, AR, IC and finalizing numbers for BS, P&L with accuracy. Seeking to contribute to your

Abhinesh Sharma

FINANCE TEAM LEAD

WORK EXPERIENCE

Finance Team Leader

Optimas OE Solutions Pvt Ltd / Pune / Jun 2023 - Present

- Managed financial planning, budgeting, and forecasting for strategic resource use
- Analyzed sales and profit for insights, aiding leadership in informed decision-making
- Led cost efficiency by tracking COGS and implementing solutions to optimize expenses
- Directed team training and customer relations, boosting performance and satisfaction
- RTR, AP & AR Accounting operations, True up, Accrual, Deferral & Analysis
- Review, prepare and tracking ME checklist for RTR, AP & AR
- Reviewing entries, classifications and various account reconciliations
- Communicate close timeline, open items and discussions with Controller for various adhoc reports
- Conduct Financial analysis an finalizing P&L and Balance Sheet numbers
- Management of SLA & KPIs process control
- Team Management for Each ME Close
- Review, update and approve the SOPs
- Process improvements and Transformations
- Team Mentoring & Training
- Strengthening Customer Relationships
- Ownership of customer accounts, team performance, and customer retention.

Assistant Team Lead

Zeni AI Pvt Ltd / Jul 2022 - Jun 2023

- Managed financial planning, budgeting, and forecasting for strategic resource use
- Analyzed sales and profit for insights, aiding leadership in informed decision-making
- Led cost efficiency by tracking COGS and implementing solutions to optimize expenses
- Directed team training and customer relations, boosting performance and satisfaction
- RTR, AP & AR Accounting operations, True up, Accrual, Deferral & Analysis
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Assistant Manager

Genpact India Pvt Ltd / Jan 2018 - Jul 2022

Promoted

Jan 2018 – April 2020 Assistant Manager April 2020 – July 2022 Duties & Responsibilities

team's success through strategic financial oversight and process optimization.

SKILLS

ME Close, RTR, Treasury

General Ledge Accounting & Reporting, Tax Compliance

Accruals, Inventory Accounting, Revenue recognition & CAPEX

SAP, Oracle, Netsuite, HFM, Blackline, TM6 etc

Account Reconciliations

Balance Sheet & P&L Finalizing

Financial Planning & Analysis

Fixed Asset & Depreciation

AP, AR, IC & Statuary reports

COGS Analysis & True up

Financial Accounting & Analysis

Prepaid, Amortization, Deferred Revenue

Monthly Reporting, Dashboards

Budgeting, Forecasting

Financial Modeling

Process Automation & Transformation

- 6 Entities of Singapore, Philipines & Malaysia 9 Entities of Europe & 2 Entities for US
- Monthly/Quarterly schedules
- Handling for Client - Schneider Electric
- Handling for Client - GE Healthcare
- Account Clean up project
- Global transition experience
- Cash/Bank Reconciliations
- Review of Deferrals and Accruals
- KT - Process, documentation & SOP
- Multiple party payment though Netting
- Team handling and assist them to meet deadline
- Month End Closing Activities - Accruals,
- Month End Closing Activities - Accruals,
- Review of Expenses Allocations Cost allocation, Amortization Cost allocation, Amortization
- Direct Debits and cost allocate to correct CC
- BS Reconciliations - Inventory, WIP,
- PO closing - manual GRN reversal
- Various comparative reports to maintain accuracy GRNI & GSNI
- GRNI Policy - Suggestions
- Review & Corrections to update the SOPs
- POC, WIP, GRN, GIT checks/corrections
- Review, Follow ups & Clearing Aged Items
- Movement/Variance Analysis
- BS commentary & Variance analysis
- PO - Aged GRNI
- Review of BS Reconciliations
- Fixed Asset Accounting
- Prepaid Expense and Amortizations - Inventory, WIP, GRNI & GSNI, Unbilled Receivables
- GR/IR & Depreciation Run
- Identify Root Cause and implement Unearned Billing, Deferred Revenue
- Lean ideas and Automation approved
- Review of BS Reconciliations and variance & Other Accruals
- Closing Inventory/reclasses - AP, GRNI & Other Asset & Liability accounts

Senior Officer (Accounts)

Binani Cement Ltd / Pune / Jun 2015 - Jan 2018

Duration : Dec 2014 – May 2015 (0.5 Years)

Senior Officer (Accounts) Associate Officer Duties & Responsibilities

- Analysis on financial information to ensure its accuracy
- Bank reconciliations, accounts payable & receivable
- Prepare IG-OG Bank Recons and other BS Recons
- Documentation, Factory Agreements and Maintain records of
- Variance Analysis in Expenditures all the accounting operations
- Prepares and posts journal entries and general ledger reconciliations
- Prepare Sales Orders and maintain the Sales Register
- Analyze revenue and expenditure trends
- Planning and allocation of Raw material and Packing materials
- Supply Chain - Freight, MIGO & MIRO
- Liaisoning with Logistics for Distribution and Risk & Compliance
- Provisions and Advances
- General Ledger Postings and reversals
- Interacts with internal and external auditors as necessary
- Prepare CMU & Logistics Bill Prepare as per Work Order Agreement to complete audits
- Physical Verification of Raw material, Packing material, Assets & Scrap
- Approve Marketing, BDO & Logistic employees claims
- Various Comparative reports and Daily Production report send to H.O.
- Service tax, TDS and VAT calculation
- Customer Ledger Management & Payment Follow ups
- Special Task of Physical Verification of Fixed Assets.
- Stock Valuation and ensure minimum stock and best output from Manufacturing unit as per instructed

Associate Officer

Smart Advisors (for ITC Ltd- Ashirvad) / Dec 2014 - May 2015

Sales Flash, Tracking Sales /
GP

People Management

Variance Analysis

Process Automation /
Improvements

Transformation, Lean Six
Sigma

Process Transition & SOP

Microsoft Excel Advanced

LANGUAGES

Hindi

Marathi

English

Gujarati

EDUCATION

PGDBM

Symbiosis Centre for Distance Learning / 2016

M.COM

University of Rajasthan / Sikar / 2014

B.COM

University Of Rajasthan / Sikar / 2012

LINKS

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