



Mani Kandan

Operations Manager

Profile

Organized and dependable candidate, successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

Employment History

OPERATIONS MANAGER at AMAZON, CHENNAI

Aug, 2020 - Apr, 2022

- Responsible for working with 3P Vendors, Operations, Finance, Supply chain execution, transportation and other Amazon teams for smoother operations of 3PL Service providers.
- Manage the daily, tactical relationship with third party logistics vendors, including managing their performance, quality initiatives, Process change/ Improvement initiatives & drive improvements to enable operations.
- Successfully Launched / Transition new sites in the 3P network across the country by proper coordination with relevant stakeholders.
- Formulated a detailed plan on Actual Vs Planned Savings by plotting down action plan to meet goals and regular monitoring of savings trend.
- Served as a key corporate representative for optimization of 3PL vendors monthly payout by effective negotiation on identified areas of improvement.
- Successfully delivered various Festival Volumes of 3P Sites through detailed planning and by ensuring adequate resources availability.
- Developed effective business plan to increase the vendor base diversification and ensured timely services and quality compliance.
- Completely owned Monthly billing and invoicing part and their approvals from Operations Perspective for 3P Vendors.

TEAM LEADER- OPERATIONS at AMAZON, CHENNAI

Jul, 2016 - Aug, 2020

- Ensured team follow Standard job instructions for all the functions in sort center without process deviations.
- Provide adequate training for 3P team in all our AMZ interfaces and tools.
- Serve as a focal point between my team members and reporting manager.
- Create reports on team activities against the plan or schedule and distribute reports to appropriate personnel.
- Facilitate problem solving and aid the group in resolving issues.
- Conduct performance review on a daily basis and assist team to achieve benchmark metrics among 3P sites and responsible for motivation & inspire team members.
- Meticulous Planning with 3P team ahead of all peaks to handle exponential volumes results better outputs during Peak times.
- During my tenure Successfully handled three transitions at Cochin (from 8.5K site to 55K site) & Volume growth of 6X times during Business as usual scenario.
- Coordination with the internal and external stakeholders for the smooth operation at site level.

Details

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7904576494

Tamil Nadu

Skills

Leadership Skills

Decision Making

Interpersonal Skills

Languages

English

Hobbies

- Perfect planning and execution during Critical / Contingency Situations (Flood, Harthal) to save customer promises.

AREA SALES MANAGER at SUPREME COMPUTERS INDIA PVT LTD

Jun, 2011 - Feb, 2013

- Establish improved relationship with the existing dealers / Clients and increase the flow of HP products.
- Developed and maintain client communication tracking system.
- Troubleshoot and resolve client concerns and need on a daily basis.
- Responsible for increasing the credit authorizations.
- Prepared and executed sales plan for the entire region.

Education

MBA at SASTRA UNIVERSITY, Thanjavur

May, 2011 - May, 2013

B.E (Electronics & Communication) at ANNA UNIVERSITY, Thanjavur

Jun, 2005 - Jun, 2009

References

Anshej Habin from Amazon

7045597989

Manu from Amazon

8939741585