

SUNIL R PAWADE

PTP Product Owner - PRINCE2® PRACTITIONER

Expertise in **Process Management- PTP, ERP Implementation, Process Transitions, Finance Digital Transformation, Account Payable, Quality Control, Manpower Management and Business Process Improvement**; targeting senior level assignments in with a growth-oriented organization

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 Visa: US Visa B1/B2



Profile Summary

- ❖ **Performance-driven professional** offering an experience of 14 years in **SAP/Oracle Implementation, Quality Assurance, SOX Support, Finance Process Designing, IT Implementation, Six Sigma Green/Lean Belt, and Business Advisory, Robotics Process Automation (RPA)**
- ❖ Won "Best Global Functional CI Award" in 2014 for project CAPS; successfully implemented 158 OU's for PTP module; accomplished with **EDGE Award** in 2012 for Automation of Financial Reconciliation Process and **Best Performer Award** for establishing process Governance and managing PTP process with high-impact transformation savings; bagged with **Best Beginner Award** for efficient completion of e-Invoicing Projects in multiple countries
- ❖ **Led SAP S4 PTP implementation, E-Invoicing, Tax Improvements, and Legal Entity Consolidation PTP Projects**, from 2022 for Maersk Service Center.
- ❖ **A principal executive's point of contact for the company with the responsibility of providing overall leadership and direction for all operations to achieve continuously improved results in safety, quality, service, and cost performance**
- ❖ Decisive, strategic, and performance-driven professional with **experience of executing large projects on time**, implementing **cost-saving techniques**
- ❖ Hands-on experience in Practice/Advisory in the F&A domain with outing edge Transformational Solutioning exposure in Manufacturing; steering efforts in managing Manufacturing Operations in North America, Europe, and Asia Market
- ❖ Orchestrated reduction in the redundant processing time to streamline process and ensure quicker delivery of output yielding savings of more than 1.0 Million USD annually



Core Competencies

Product Management-PTP



Program/Change Management



Team Management



RPA/AI/ERP Implementation



Transition & Project Management



Cross-functional Coordination



Solution Design



SOX Support



Resource Management



Education

Pursuing

Certified Management Accountant (CMA) from Symbiosis, Pune

2009

MBA Finance from Indira Institute of Management Wakad, Pune

2003

B.Com. from Modern College Shivajinagar, Pune



Certifications

- ❖ Certified Project Manager in **ITIL4 Foundation and PRINCE2 Agile Registered Practitioner**
- ❖ Received certificate for **RPA Starter** from **UiPath**, **SAP PTP basic** from **Udemy**, and **Six Sigma Green/Lean Belt** from **LinkedIn**
- ❖ Completed certification in **BPI (Business Process Improvement)** Facilitator for Eaton Technologies Pvt. Ltd.



Work Experience

April'22-Present:

Maersk Global Service Centre, Pune

Product Owner - PTP

Eaton Technologies Pvt. Ltd., Pune

Growth Path:

Dec'18-Apr'22 Senior Analyst- Business Excellence

Sep'17-Dec'18 Senior FP & A Analyst

Jan'13-Sep'17 Oracle Integration Analyst

Nov'09-Jan'13 SME Operation (AP- Finance)

Key Result Areas:

- ❖ Focusing on continuous improvement, Solution Validation, Due Diligence, Transformation Solutions, Program and Change Management, SAP implementation across the process landscape
- ❖ Enhancing relationships with designated external and internal stakeholders to ensure exceptional client experiences within the Maersk organization
- ❖ Consistently analyzing the external and internal landscape to identify industry benchmarks, embrace best practices, and generate transformative initiatives
- ❖ Taking ownership of the process landscape, ensuring its maintenance, and monitoring, prioritization, and optimization of existing processes
- ❖ Applying agile and lean principles and practices in the design and implementation of processes, safeguarding continual alignment of process performance with overall business objectives

Key Result Areas:

- ❖ Strengthened the relationships with assigned external and internal stakeholders to enhance the overall experience for Eaton clients
- ❖ Established a trusted advisor-level relationship with clients and employees, leading the transformation agenda and engaging in collaborative innovation within the organization
- ❖ Emphasized due diligence and solution-driven approaches to facilitate transformation efforts, shifting focus from cost to value across end-to-end processes such as procure-to-pay, order-to-cash, and record-to-report
- ❖ Collaborated closely with the E&Y team to monitor that the delivery of a comprehensive SOX audit report should be without any gaps
- ❖ Developed a strategic roadmap for transformation, worked alongside process owners and employees to identify improvement opportunities, and assessed their business and financial impact
- ❖ Provided support for profit planning and annual budgeting processes through the utilization of RADAR and ENCORE systems
- ❖ Maintained hierarchy changes within the Electrical, Industrial, and TAX teams for the year
- ❖ Acted as a consultant for Oracle implementation projects, primarily focused on procure-to-pay modules, including module implementation, month-end support, post-go-live assistance, functional documentation, and troubleshooting implementation issues
- ❖ Regulated India Localization initiatives, coordinated with internal teams and Deloitte partners to address complex India configurations and customizations, and created setup document templates
- ❖ Offered functional support for procure-to-pay processes, assisted the functional team in creating key documents such as CV40 and MD50, conducted data validation, configuring payables, and testing various functionalities
- ❖ Managed and led finance and accounting projects of varying scales for site process teams, including those involving new technologies and spanning international and global operations
- ❖ Engaged in business partnering activities by collaborating with cross-functional teams, external partners, vendors, customers, and stakeholders to implement improvement projects
- ❖ Safeguarded the smooth functioning of processes and allocated daily work in accordance with client requirements and deliverables
- ❖ Executed extensive work on goods received not invoiced (GRNI), including write-offs, clearing, and reconciliation processes, analyzed ERP and general ledger entries, and proposed write-off entries to plants
- ❖ Prepared monthly Goods in Transit (GIT) reports for WHQ reporting, coordinated with different plants, calculated GRNI gains and losses, and posted GIT journals based on detailed working
- ❖ Performed detailed reconciliations of balance sheet accounts such as AP Accrual, GIT, intercompany accounts, and third-party vendor reconciliations
- ❖ Ensured compliance with client systems and procedures, governed daily and weekly audits of processed invoices and manual coding



Achievements

- ❖ Awarded with Extra Mile in 2014 for excellence in Operation, Teamwork, and learning for Program UNIFY
- ❖ Achieved Best Innovation Project Award in 2012 across Global Finance centers for Vendor Payment process transformation
- ❖ Led migration of ~AUD \$2 Bln PTP End-to-End portfolio to Eaton India Shared Service
- ❖ Received multiple awards as the Best Performer of the Quarter for Oracle implementation



Personal Details

Date of Birth: 22nd October 1981

Languages Known: English, Hindi and Marathi

Address: Mahindra Antheia, B1-701, Pimpri, Pune-411018, Maharashtra

Annexure

PROJECTS

Procure to Pay (PTP)

- ❖ **Robotic Process Automation (RPA) in the Accounts Payable (AP) process:** Aims to streamline and expedite operations, resulting in annual savings of over \$1.0 million
- ❖ **The Host-to-Host Project:** Initiated to automate the payment and reconciliation process between Eaton and Citibank, enabling seamless connectivity. Successful implementation and coordination among stakeholders from various industries (IT, banking, treasury, Eaton Corp) led to a 15% reduction in lead time and cost savings of \$55,000, with an additional cost avoidance benefit of \$90,000
- ❖ **The AP Controllership Center of Excellence (COE) Project:** Focuses on a collaborative approach to study, consolidate, and standardize AP tasks such as GRNI, GIT, Holds, and Payment at the APAC level. This ensures regional identity is maintained while creating an efficient AP Controllers Center of Excellence team, resulting in annual efficiency gains of US\$189,000
- ❖ A project was undertaken to **improve the end-to-end cycle time** of invoice posting and on-time payments to vendors, thereby enhancing working capital management. This improvement yields an annual benefit of US\$85,000
- ❖ **Standardizing and harmonizing the AP Hold/Dispute process across Asia offices:** Goal is to establish a uniform procedure for AP holds, benefiting APAC offices from invoice processing to payment, resulting in an annual benefit of AUD\$100,000
- ❖ **Project UNIFY:** Involves migrating 158 Eaton entities from Oracle Financials version 11i to Release 12. This comprehensive implementation project includes module implementation, month-end support, post-go-live support, writing functional documents, and addressing implementation issues in collaboration with the IT team. The project entails extensive experience in Oracle Applications 11i and R12 12.2 versions, specifically in financial modules such as AP, AR, GL, and Payments. Functional responsibilities encompass application design, test script generation, development of training guides, end-user training, and production support
- ❖ **Project NFTP:** Supporting S4 migration from SAP ECC in a phased manner. The project consists of Capturing/Providing Requirements, Writing, and refining user stories, defining process maps and identifying process enhancements, Support on Data migration, issue resolution, UAT Scripts, Module implementation data, SOP creation, and post-go-live support.

Order to Cash (OTC)

- ❖ **CAPS Project:** Aims to standardize compliance, audit, and payment term processes by implementing control laws with built-in workflow. This ensures adherence to restricted party screening and due diligence requirements, while also providing visibility into customer payment terms. The project has a positive impact on Days Sales Outstanding (DSO) by 5%
- ❖ **OTC Process Re-engineering:** The Objective of the project was to enhance resource utilization and establish a Center of Excellence (CoE) model. This re-engineering effort results in an annual benefit of US\$150,000
- ❖ **OTC Standardization:** The purpose was to establish a standardized End-to-End Order-to-Cash (OTC) process across multiple regions by implementing a global process. This standardization initiative yields an annual benefit of US\$135,000

Record to Report (RTR)

- ❖ **Direct Journal Upload Project:** Focused on eliminating the manual process of journal upload and replacing it with an automated solution for recurring journals. This implementation results in an annual benefit of US\$50,000
- ❖ The project focused on the implementation and clearing of intercompany (IC) out-of-balance (OOB) balances for recurring accounts. By implementing a standardized intercompany process for the utilization and clearing of OOB balances, the project eliminates 300 manual tasks and achieves a soft dollar saving of US\$55 million