

# APOORVA SRIVASTAVA



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## ⚡ SKILLS

Tally ERP

CCC

MS OFFICE

## 👤 PERSONAL DETAILS

Date of Birth : 11/07/1993

Nationality : Indian

## ❤️ INTERESTS

Sales

Marketing

Insurance

Instrumentation

Electronics

## 🌐 LANGUAGES

Hindi

English

## ❖ OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

## 💼 EXPERIENCE

### DEPUTY MANAGER SALES

2/01/2023 -

GODREJ & BOYCE MGF. CO. LTD

Territory sales managers oversee the daily sales operations of sales representatives that are assigned to a particular geographical area. They train sales employees, develop effective sales strategies, and ensure that sales quotas for an assigned territory are met.

### SHOWROOM MANAGER

01/11/2021 - 31/12/2022

JP SALES CORPORATION JPS BAJAJ

Developing store strategies to raise customers' pool, expand store traffic and optimize profitability.

Meeting sales goals by training, motivating, mentoring and providing feedback to store staff

Ensuring high levels of customers satisfaction through excellent service

### SUB STATION SUPERVISOR

01/08/2015 - 30/04/2019

M/S AMIT PRAKASH AND CONTRACTOR COMPANY 132

KV SUB STATION MPPTCL MPSEB

OPERATIONS AND MAINTENANCE OF TRANSFORMER  
132 KV SUB STATION..

## 🎓 EDUCATION

### MBA - Marketing & IT

2021

LBSIMDS, AKTU UNIVERSITY

67%

### B.Tech - Electronics & Instrumentation Engineering

2015

SHIATS DEEMED UNIVERSITY, ALLAHABAD

67%

### 12th

2010

SD INTER COLLEGE/UTTAR PRADESH BOARD

69%

### 10th

2006

SVBP HSS HIGH SCHOOL/ UTTAR PRADESH BOARD

60.1%

## 🚀 PROJECTS

**Summer Intership MBA**

Summer Training in HR at Vee Gee Kaushiko Engg Pvt Ltd( Maruti Suz

Faridabad,

Haryana, DURATION - 23- JULY -2020 TO 23- SEP-2020

**Summer Training B.tech**

Summer Training in Airport Authority Of India, Bamrauli, Allahabad (U.

DURATION – 16-JUNE-2014 TO 11-JULY-2014