

**CURRICULUM VITAE**  
**BALJINDER SINGH**  
# 24531 ST. NO. 1/ D  
HAZI RATAN  
BATHINDA  
M-98550-81712  
EMAIL- LUCKY4U1985@YAHOO.COM

**OBJECTIVE**

Seeking innovative and challenging career in the professionally managed and dynamic control organization, which provides opportunities for development and greater responsibilities to contribute towards organization.

**ORGANIZATIONAL EXPERIENCE**

Aug'23 To Till Date      IDFC First Bank Ltd.      Area Collection Manager

- Area Collection Manager in Ludhiana Hub.
- Deals in TW & CV NPA Collection.

Nov,22 To July, 23      Bajaj Finance Ltd.      Area Collection Manager

- Area Collection Manager in Ludhiana Hub.
- Deals in TW & CV NPA Collection.

Sep,19 To Oct, 22      Indiabulls Finance Ltd.      Area Collection Manager

- Area Collection Manager in Bathinda, Ludhiana & Ferozpur Location.
- Deals in Home Loans, Business Loans & Unsecured Loan (Personal & Business Loan) Collection.

Sep,17 To Sep, 19      L&T Finance Ltd..      Area Collection Manager

- Area Collection Manager Ludhiana Hub.
- Deals in Farm Collection.

Sep,14 To Aug, 17      HindujaLeyland Finance Ltd.      Product Executive T/w

- Product Executive in Bathinda,Faridkot,Dabwali, Mansa, barnala & kotkapura Location.
- Deals in Two wheeler loans & Collection.
- To build up good relations with two wheeler dealers of Bajaj auto, Hero, Honda & Tvs.
- Communicate them new finance schemes launched by Hinduja Leyland Finance Ltd.
- Deals in credit , sales & Collection of two wheeler loans in these locations & there sub dealerships with the help of DMA's & Collection Agent.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

<u>Oct'13- -Sep'14</u>	<u>Bajaj Auto Finance Ltd.</u>	<u>Manager- Credit Sales</u>
<i>Significant Contributions &amp; Job Responsibilities</i>		

- Credit Sales Manager in Moga & Jagraon Location.
- Deals in Two wheeler loans.
- To build up good relations with two wheeler dealers of Bajaj auto.
- Communicate them new finance schemes launched by Bajaj Auto Finance Ltd.
- Deals in credit & sales of two wheeler loans in these locations & there sub dealerships with the help of DMA's.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

<u>Apr'12- Sep'13</u>	<u>Kotak Mahindra Bank Ltd.</u>	<u>Sr. Sales Executive</u>
<i>Significant Contributions &amp; Job Responsibilities</i>		

- Deals in Tractor & Scv loan & Collection.
- My under in Location Bathinda, Malout, Rampura, Dabwali, Mansa, Mukatsar.
- Also build up the good relation with Dealers.

<u>Aug'09- Apr'12</u>	<u>Indusind Bank Ltd</u>	<u>Marketing Officer</u>
<i>Significant Contributions &amp; Job Responsibilities</i>		

- Team leader in Gidderbaha Location.
- Deals in Two wheeler loans & Collection.
- To build up good relations with two wheeler dealers of Bajaj auto, Hero Honda & Tvs.
- Communicate them new finance schemes launched by Indusind Bank Ltd.
- Deals in credit & sales of two wheeler loans in these locations & there sub dealerships with the help of DMA's.
- Arrange the sales activity like two wheeler Fairs in dealership & sub dealership location & also promote the finance scheme.
- Doing all operational works after sales like dispatching the agreements & repayment modes to HO with in TAT.
- Also build up the good relation with Dealers.

#### **ACADEMIC CREDENTIALS**

- Successfully completed Bachelor in Arts from Punjabi University, PATIALA. (2006)
- Successfully completed Sr, Secondary from P.S.E.B. (2003)
- Successfully completed Secondary from P.S.E.B. (2001)

#### **IT SKILLS**

- Basic, Internet & Hardware From SP Computer Center
- Computer teacher training course From University of Bhopal

#### **LEISURE INTERESTS & HOBBIES**

Reading Newspapers, Various businesses, Magazines, Listening Music, Mind related Games.

## LINGUIST PROFICIENCY

Spoken: Hindi, English, Punjabi  
Written: Hindi, English, Punjabi

## REFERENCES

Mr. Neeraj Rana  
Area Sales Manager  
L & T Finance Ltd.  
Ludhiana.  
Mb.98145-25192

Mr. Bharat Bhushan  
Area Sales Manager  
L & T Finance Ltd  
Ludhiana  
Mb: 98729-05916

## PERSONAL ATTRIBUTES

Father's Name : Sh. Atma Singh  
Date of Birth : 23 Aug 1985  
Marital Status : Married

Looking forward to having a fruitful relationship with your organization.

Date:

Place:

*(Baljinder Singh)*