

**PROFESSIONAL EXPERIENCE**

Chartered Accountant with 10 years of experience in SaaS startups, I.T. Services sector and M&A Advisory services  
Experience in designing accounting infrastructure for new products, formulating accounting policies, assessment of financial statements, financial planning & reporting, in-depth analysis of data, end-to-end ownership of reconciliations, AR & AP processes

Implementation of new software products company-wide; internal Beta testing, implementation of in-house products (BillPay as we moved out of Bill.com for AP and Spend Management as we moved out of Expensify)

Experience of implementation/ working on various ERP tools like Net Suite, SaaSOptics, Zuora, Salesforce and SAP

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| <b>Product Controller, Accounting Lead (Global Products)</b> | <b>People Center Inc. (Rippling), San Francisco</b> | <b>(Jul'22 – Feb'24)</b> |
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I moved to the San Francisco office with a change of role, and have partnered with various teams in Rippling on the launch of our Global Payroll product worldwide - this is to help companies run payroll in different countries all at once. We launched in 12 countries and prepped for another 3 during my journey. The major theme of this new journey can be looked at as the below:

- In particular, the business partnerships have been with Product, Engineering, Operations, Billing and Legal teams outside of the Finance group.
- I also set up and maintained relationships with external local consultants in all of these countries including Canada, India, UK, Australia, France, Germany, Netherlands, Poland and Brazil to make sure we are locally compliant. Alongside individual consulting arrangements with local teams, we also set up a centralized arrangement for our consolidated Accounting needs of the US headquarters with respect to all things international accounting.
- Set up money movement rules within countries in partnership with Treasury and Legal teams to operationalize launch and Working Capital requirements in line with specific rules applicable in each of these countries once they were launched.

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| <b>Corporate Accounting Manager</b> | <b>People Center Inc. (Rippling)</b> | <b>(July'20 – Jul'22)</b> |
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**Presented with the Up to Speed award by the organization for my early contributions to the Business and the team in 6 months of joining**

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| India Finance Lead   | <ul style="list-style-type: none"> <li>▪ Responsible for the complete finance function for India entity – including ensuring compliance with India GAAP, Finance business partnerships, funds management, payroll ownership, spear-heading external accounting teams for tax payments, compliances</li> <li>▪ Collaborating with product teams to develop and dog-food internally developed financial products</li> <li>▪ Hired and trained a team in India for developing the Corporate Accounting function from end to end</li> </ul>  |
| Corporate Accounting | <ul style="list-style-type: none"> <li>▪ Ownership of reporting financials for all legal entities as per US GAAP – inclusive of Revenue reporting, Expense reporting, ESOP process formulation and regulation for Indian employees and setting up new entities</li> <li>▪ Formulation of global policies with respect to Capitalization of internally developed software, capitalization of Commission expenses, Fixed Asset accounting and Lease accounting as per applicable standards and rules</li> <li>▪ Single point of contact for all thing Corporate Accounting during the first time Audit of the company</li> </ul> |
| MIS                  | <ul style="list-style-type: none"> <li>▪ Heading MIS preparation for the global group, sharing and presenting the same to the CFO/ Executive team monthly – Identifying key changes and focus areas</li> <li>▪ Collaborating with the FP&amp;A team for various finance projects/ improvements</li> </ul>  |

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| <b>Manager - Finance</b> | <b>Quicko Technosoft Labs (Whatfix)</b> | <b>( July'19 – Apr'20)</b> |
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**Implementation of the tool SaaSOptics – including its sync on both the sides with Salesforce (CRM) and QuickBooks (Accounting tool) – this ensures correct data for all stakeholders**

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| SaaS Metrics       | <ul style="list-style-type: none"> <li>▪ End to end implementation of the tool (SaaSOptics) which encompasses Revenue reporting, Invoicing and all other SaaS metrics – transformation of the data recording and reporting process</li> <li>▪ Developed reports and processes on the tool to ensure complete accuracy and zero leakage. Reconciliation of the different revenues on the system with past excel records</li> </ul> |
| A/R, A/P & Payroll | <ul style="list-style-type: none"> <li>▪ Ownership of the entire Receivables and Payables process – launched an automated collection process through SaaSOptics</li> <li>▪ Responsible for payroll for the India entity, finance induction of new joiners</li> </ul>  |
| MIS                | <ul style="list-style-type: none"> <li>▪ Heading MIS preparation for the organization and all its subsidiaries</li> </ul>   |

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| <b>Finance Team Lead</b> | <b>Bluejeans Networks</b> | <b>(Mar'17 – July'19)</b> |
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**Received the Star Award by senior management for successfully automating the Q2C process for reseller business**

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| Financial Reporting       | <ul style="list-style-type: none"> <li>▪ Preparation of key financial reports used by the senior management for Financial Planning and Analysis</li> <li>▪ Developed a study on overages and its waiver to understand customer responses &amp; expectations</li> <li>▪ Owned the monthly and quarterly workflows for all geographical regions for Revenue &amp; Bookings</li> </ul> |
| Revenue and payment Recon | <ul style="list-style-type: none"> <li>▪ Handled Revenue Reconciliation (reconciling the revenue that flows to the books of accounts against billing tool) on monthly and quarterly basis</li> <li>▪ Worked on reconciliation of bank statements and payments received through PayPal</li> </ul>  |

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| A/R & Billing | <ul style="list-style-type: none"> <li>Owned A/R and billings for the partner business (including re-seller, commission and referral channels)</li> <li>Preparation of Commissions accrual and pay-out including month-end deferral and amortization schedules</li> <li>Hands-on experience of the complete O2C process including Order Management, Bookings reporting, Billing &amp; Collection</li> </ul> |
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| <b>Senior Associate</b> | <b>PWC SDC (M&amp;A)</b> | (Feb'15-Oct'16) |
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| <b>Received the Accelerator Award for outstanding contribution and superior client satisfaction</b> |  |  |
| Financial Analysis  | <ul style="list-style-type: none"> <li>Prepared financial statements for target companies &amp; built operating plans including monthly &amp; yearly goals</li> </ul>  |  |
|   | <ul style="list-style-type: none"> <li>Analysis of financial data &amp; trends to identify key issues involved in the acquisition/merger</li> </ul>  |  |
| Review & Compliance   | <ul style="list-style-type: none"> <li>Provided qualitative review services (data validation &amp; review services) under the M&amp;A framework reports that include due diligence, valuation, M&amp;A tax</li> <li>Tracked &amp; corrected all the stringent compliance issues involved with working on highly confidential data</li> </ul> |  |

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| <b>Senior-Executive</b> | <b>Wipro Technologies</b> | (Apr'14 - Oct14) |
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| Financial Analysis  | <ul style="list-style-type: none"> <li>Assisted to plan, manage and report budgets for top-line and bottom-line metrics</li> <li>Assisting management in analysis of key parameters of revenue for IT industry</li> <li>Analysis of estimated revenue v/s actual revenue for all the Strategic Business units</li> </ul> |  |
| Revenue Recognition | <ul style="list-style-type: none"> <li>Assisted in automation of Revenue recognition methods</li> <li>Assisted in preparing the realization rates for services rendered by our company</li> </ul>  |  |

| PROFESSIONAL QUALIFICATION |   |                |                 |
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| Qualification              | Institute Name                                  | Marks Obtained | Year of Passing |
| CA Final (First Attempt)   | The Institute of Chartered Accountants of India | 51.5%          | 2013            |
| IPCC (First Attempt)       |   | 59.0%          | 2010            |
| CPT (First Attempt)        |   | 54.5%          | 2009            |

| EDUCATIONAL QUALIFICATION |  |                |                 |
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| Qualification             | Institute Name                                 | Marks Obtained | Year of Passing |
| B.Com (Hons)              | St Xavier's College, Kolkata                   | 64.2%          | 2010            |
| AISSEC                    | Lakshmipat Singhanian Academy (C.B.S.E. Board) | 91.6%          | 2007            |
| Matriculation             |  | 81.0%          | 2005            |

| EXTRA-CURRICULARS  |  |
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| <ul style="list-style-type: none"> <li><b>Head Girl</b> of my school Lakshmipat Singhanian Academy for the academic term 2006-07</li> <li>Core Team Member of the winning team of the Inter School Dance Competition in 2006</li> <li>Involved in the CSR initiative (Prayaas) at college through active participation in upliftment of underprivileged</li> </ul> |  |

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