

Kundan Singh

CAREER OBJECTIVE

To seek job opportunity in a well-reputed Company, I wish to apply and display my professional knowledge, technical competence and enthusiasm in the growth of esteemed organization and intend to be an asset with my commitment, devotion and dedication towards achievement of the company's goals.

CORPORATE EXPOSURE-

- Organization: IDFC First Bank- Territory Manager (Currently Working)
- Product: Home Loans and LAP Loans
- Duration: 3rd June 2019- Till date.
- Location- Ludhiana, Jalandhar & Amritsar.
- Job Responsibilities.
 - Managing Collection for the Mortgages loan business (Home Loan/ Lap loan) for early Pre NPA and NPA bucket.
 - Managing portfolio size of 60cr-70cr.
 - Earlier handling both flow and recovery accounts from zero to write-off bucket.
 - Developing and implementing collections strategy for NPA management.
 - Working closely with business and policy teams to achieve target profitability.
 - Support enforcement agency empanelment (for SARFAESI execution) & performance monitoring.
 - Possession of mortgaged properties and selling auctioned property through Public Auction. More than 15 properties were taken under possession and out of which 9 were successfully sold through public auction.
 - Controlling the portfolio in terms of reducing the inventory and NPA accounts.
 - Managing the channel partner for collection & recovery and providing time to time training to them.
 - Following recover management through monitoring collection and recovery process thereby maximizing revenue generation and minimizing collection cost.

EDUCATIONAL QUALIFICATIONS & TRAINING

| Year of Passing | Degree | School/ Institute | Board/University | Percentage/CGPA |
|-----------------|--------|-----------------------|-----------------------|-----------------|
| 2017-2019 | MBA | CHANDIGARH UNIVERSITY | CHANDIGARH UNIVERSITY | 8.31 |
| 2014-2017 | B.COM | PANJAB UNIVERSITY | DAV COLLEGE | 64% |
| 2014 | 12TH | CBSE BOARD | KV, CHANDIGARH | 82% |
| 2012 | 10TH | CBSE BOARD | KV, CHANDIGARH | 8.0 |

| COMPANY NAME | TRAINING PERIOD, | PROJECT TITLE | |
|----------------------------|------------------|------------------------------------|--|
| NECTAR LIFESCIENCE PVT LTD | SIX WEEKS | EXPLORING API IN AFRICAN COUNTRIES | |
| SINGH MANINDER AND COMPANY | 10 WEEKS | GST APPLICATION | |

Technical skills

- Excellent multiple in customer Relationship Management (CRM), with ability to establish. adequate personal and professional relationships.
- Excellent communication skills both written/spoken in English, high ability to influence.
- Highly analytical and problem-solving ability. Wiling to do multiple tasks.
- Ability to work under pressure, independently and in a team.
- Proactive, initiative, creative and highly result oriented.
- Leadership skills and believes in teamwork.

EXTRA-CURRICULAR ACTIVITIES

- Actively participated in School Drama Competitions.
- Second position in inter university cricket tournament.
- Silver medalist in national level volleyball tournament.
- Work for an NGO (navsankalp).
- Enthusiastically took part in various marathon held at Chandigarh.
- Part of blood donation society (PIGMER), global donar.

HOBBIES/INTERESTS

- Sports-Cricket, Football, Squash, Volleyball, Bicycling.
- Trekking
- Traveling
- Cooking
- Volunteer working
- Reading articles

PERSONAL INFORMATION

Date of Birth : 18 June 1996
Sex / Marital Status : Male / Single
Language Proficiency : English, Hindi, Punjabi
Reference. Abhishek Kashyap- 7508427700- IDFC First Bank
Ankit Silhi- 9888400111- Indostar Finance

DECLARATION

I do hereby declare that the above information is true to the best of my knowledge.

(Signature)

