# Job Title: Consultant | Treasury | Delhi | Finance Transformation

Requisition ID 86624 - Posted 07/22/2025 - Technology & Transformation - Enterprise Technology & Performance - Finance Transformation

## What impact will you make?

Every day, your work will make an impact that matters, while you thrive in a dynamic culture of inclusion, collaboration and high performance. As the undisputed leader in professional services, Deloitte is where you'll find unrivaled opportunities to succeed and realize your full potential.

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#### The Team

Deloitte India has 4 business verticals - Technology & Transformation (T&T), Audit & Assurance (A&A), Tax, Strategy, Risk & Transactions (SR&T). Under T&T, we provide services around Enterprise Technology and Performance (ET&P), Engineering AI and Data, Cyber, Customer and Human Capital.

Finance Transformation (FT) is a leading practice under ET&P. Under FT, we solve complex challenges for CFOs across various domains – Finance Processes, Operating Model, Business Finance, Treasury, Controllership, GBS/GIC/SSC/CoE and Enterprise Performance Management.

Our treasury offering is aimed at supporting CFO and Business Leaders in managing market risks and supporting commercial decisions. It provides guidance to CFO's office and finance teams to design strategies, implement and deliver solutions for treasury finance processes, operation and supporting technology to navigate through the complexities of treasury function. The team focuses on providing strategic financial expertise, optimizing cash flow, managing risks, and enhancing treasury operations for sustainable growth.

## Our Treasury offering portfolio-

- Treasury Process Transformation Modernizing and optimizing treasury operations through technology and best practices to enhance efficiency, risk management, and financial decision-making.
- o Our team provides offerings such as working capital optimization through process and policy, process benchmarking and maturity assessment, cash management through liquidity and cashflow forecasting, etc.
- Treasury Operating Model Providing expert guidance to design and implement an effective organizational structure and processes that align with strategic goals and enhance overall efficiency and performance.
- o Our team provides consultancy to Re-design existing treasury organization structure with focus on key design principles
- o Design TOM with focus on process splits and interaction model
- Treasury Technology Implementation End-to-end support in the treasury system implementation journey of our clients including drafting RFP, selection and evaluation of appropriate treasury solution, functional blueprinting, technical implementation, training and post go live support
- Supply Chain Finance Offering strategic solutions to optimize cash flow, reduce costs, and improve supplier relationships by leveraging financial instruments and technology across the supply chain
- o Our team evaluates current processes of supplier and customer management and recommend improvement opportunities
- o Assess need for standardizing supply terms across organization, and evaluating terms like credit period, delivery lead time, etc.
- o Support in managing various supply chain finance instruments like factoring/reverse factoring, PO financing, etc.
- Treasury PMI As part of the Post-Merger Integration (PMI) journey of our clients, we help them with the integration of treasury functions also, through a comprehensive approach that begins with assessing current state, ensuring Day 1 readiness and supporting in way forward. Deloitte helps set up an Integration Management Office (IMO)
- to oversee the integration process, including establishing governance structures, roles, and responsibilities for the treasury function
- Treasury Operate Deloitte is also a leading provider of managed services offerings in Finance & Accounting, including treasury operations. This empowers Treasury function to standardize and optimize treasury services by leveraging on specialized talent, latest digital technologies, transformation know-how and ongoing operations management to meet business' evolving treasury needs. Our team provides services such as cash management, financial risk management, financing and reporting services to clients to help them reduce costs, mitigate key person risk, increase efficiency and improve compliance

## **Job Overview**

The primary role of a **Consultant** will be to make immediate and direct contribution to enhance our clients' competitive position and performance in ways that are distinctive, innovative, and sustainable. Assist Finance organizations in solving complex treasury related challenges and adding greater value to the business.

To achieve this, you will be expected to perform the following activities:

- Lead Project Delivery –
- o Drive large scale treasury transformations, complex and cross functional engagements
- o Advise clients on the creation of strategies and capabilities to support enterprise-wide decision-making, improve treasury operations, and strengthen stakeholder management
- o Lead the solution design and implementation ensuring high quality, adhering to the timelines and defined budget
- Engage in Executive- Level Interactions –
- o Engage with C-level executives and senior leadership within client organizations to understand their strategic objectives and challenges
- o Participate in high-level discussions and presentations, translating complex concepts into clear, actionable strategies
- Drive Business Development –
- o Lead RFPs/ proposal preparation by collaborating across competencies/ alliances/ service lines
- o Cultivate and nurture client relationships beyond project delivery, exploring avenues for repeat business
- o Contribute to continuous service portfolio innovation through asset development, trainings and knowledge sharing.
- Stakeholder Management Build and maintain relationships CXOs across target clients within your sector/ service line
- Manage Project Financials Managing project financials, WIP, Debtors, Billing as per defined standards
- Mentorship and Team Culture-
- o Lead and inspire a team of consultants, providing guidance, mentorship, and support on Treasury functionality
- o Foster a collaborative and positive team culture, promoting professional development and knowledge sharing

## **Skills Required**

- Qualifications:
- o Candidates CA Qualified/ MBA from a premium institute
- o Treasury certifications will be a plus

o Excellent academic credentials for both undergraduate and graduate coursework

#### Experience

- o 3-5 years of relevant experience in treasury across consulting and/or industry roles, post qualification would be preferred
- o Relevant work experience in treasury function under management consulting (big 4 or comparable) is appreciated
- o Experience in establishing and managing comprehensive treasury function in industry is relevant and appreciated
- o Exposure to consulting assets, methodologies, points-of-view, research or white papers, marketing collaterals etc. in the treasury technologies
- o Prior experience or working knowledge of leading treasury solutions Kyriba/FIS/SAP TRM etc. is a plus

#### Skills and Competencies

- o Candidate should have delivered and managed multiple treasury transformation projects, across industries, geographies and on multiple TMS solutions
- o Domain expertise in the following areas (representative list, not exhaustive)
- § Cash and Liquidity Management (cash management and forecasting, in-house banking, cash accounting, GL reconciliation, liquidity planning etc.)
- § Bank Relationship Management (bank account management, bank fee analysis etc.)
- § Payment Management (payment, payment factory, multilateral netting etc.)
- § Financial Transaction (debt/forex/interest rate/investment position keeping, leases etc.)
- § Risk Management (valuation of debt, forex, investment, interest rate derivative, commodity derivative etc.)
- § Connectivity (bank reporting, bank payments etc.)
- § Options
- § Fraud Management
- § FX Advanced Balance Sheet and Cash Flow
- o Ability to challenge the status quo, deliver compelling and well-structured arguments for change and transformation
- o Prior experience in managing teams and projects
- o Outstanding interpersonal and communication skills, both written and verbal
- o Willingness and ability to take initiative and learn independently
- o Proficient in Microsoft Office suite of products such as PowerPoint, Visio, Excel, Word etc.
- o Excellent communication, interpersonal and presentation skills
- o Willingness to travel This role requires travel as per project requirements

## Your role as a leader

At Deloitte India, we believe in the importance of leadership at all levels. We expect our people to embrace and live our purpose by challenging themselves to identify issues that are most important for our clients, our people, and for society and make an impact that matters. In addition to living our purpose, Managers across our organization:

- o Develop high-performing people and teams through challenging and meaningful opportunities
- o Deliver exceptional client service; maximize results and drive high performance from people while fostering collaboration across businesses and borders
- o Influence clients, teams, and individuals positively, leading by example and establishing confident relationships with increasingly senior people
- o Understand key objectives for clients and Deloitte; align people to objectives and set priorities and direction
- o Acts as a role model, embracing and living our purpose and values, and recognizing others for the impact they make

## How you'll grow

At Deloitte, our professional development plan focuses on helping people at every level of their career to identify and use their strengths to do their best work every day. From entry-

level employees to senior leaders, we believe there's always room to learn. We offer opportunities to help build world-class skills in addition to hands-on experience in the global, fast-changing business world. From on-the-job learning experiences to formal development

Programs at Deloitte University, our professionals have a variety of opportunities to continue to grow throughout their career. <u>Explore Deloitte University</u>, <u>The Leadership Centre</u>.

## Benefits

At Deloitte, we know that great people make a great organization. We value our people and offer employees a broad range of benefits. <u>Learn more about what working at Deloitte can mean for you.</u>

## Our

## purpose

Deloitte is led by a purpose: To make an impact that matters.

Every day, Deloitte people are making a real impact in the places they live and work. We pride ourselves on doing not only what is good for clients, but also what is good for our people and the communities in which we live and work—always striving to be an organization that is held up as a role model of quality, integrity, and positive change. Learn more about Deloitte's impact on the world

## **Recruiter tips**

We want job seekers exploring opportunities at Deloitte to feel prepared and confident. To help you with your interview, we suggest that you do your research: know some background about the organization and the business area you're applying to. <a href="Check out recruiting tips from Deloitte">Check out recruiting tips from Deloitte</a> professionals.