



Shubhanshu Sharma

Research Analyst

Dynamic Research Analyst with over 2.5 years of dedicated experience in the healthcare and insurance sectors. Skilled in translating complex business requirements into actionable solutions and fostering collaboration with diverse teams. Strong track record in driving efficiencies, providing in-depth domain insights, and delivering top-tier solutions that support business growth.

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WORK EXPERIENCE

Research Analyst

Zifo R&D Chennai

06/2023 - Present

Chennai

Achievements/Tasks

- Part of a leading scientific and process informatics service provider in the healthcare and clinical research sectors. Involved in creating the PM plans and the SOW for various projects.
- Applied Python for effective data manipulation, enhancing workflow automation and ensuring accurate processing of healthcare and insurance datasets. Designed and implemented dynamic dashboards using PowerBi and Spotfire, simplifying data interpretation for stakeholders.
- Collaborated with teams to analyze business requirements and devise tailored project solutions for stakeholders using the Agile methodology. Streamlined customer interactions and processes through Salesforce, improving customer satisfaction and operational efficiency.
- Proactively identified areas of improvement in analytical processes, increasing organizational productivity with the help of Gliffy Diagrams.
- Performs project management activities such as proposing timelines and estimates to the customers. Handling customer calls to understand the customer requirements. Performs validation planning and RFP estimation.
- Performs CAPA meetings to analyze and improve the quality of the deliverables and sending CAPA report to the customers.

Associate Analyst

Zifo R&D Chennai

06/2022 - 06/2023

Chennai

Achievements/Tasks

- Conducted project Kick-off and protocol debriefing meetings.
- Worked alongside sales teams to effectively market Insurance and Healthcare solutions, utilizing industry knowledge.
- Responded to customer inquiries with detailed clarifications, demonstrating significant domain expertise.
- Created compelling Proof of Concepts (POCs) to showcase solution benefits to clients.
- Guaranteed adherence to standard processes including proposals, RFPs, RFIs, and estimations for efficiency.
- Ensured all deliverables were in compliance with GCP principles and work is carried out in accordance with SOPs.
- Provided UAT support and post-production updates in multiple projects.
- Involved in creating the support Run book for the tools used in the projects such as PowerBI, Salesforce, Benchling etc.

EDUCATION

Btech Bioengineering

Vellore Institute of Technology

2018 - 2022

8.5 CGPA

DATA ANALYSIS SKILLS

Power BI

Spotfire

Python

Benchling ELN

GxP compliance

BPMN and Lucid Charts

CRM - Salesforce

SDLC-Agile

Jira

Confluence

Clickup

GDPR

Advanced excel

SIT

PROJECTS

Enhancing Patient Data Management System using OCR methodology.

Developed an advanced patient data management system focused on enhancing data accuracy, using OCR method that helped improved handling efficiency, and delivering better overall patient care within the healthcare sector.

Optimizing Claims Processing System

Streamlined the insurance claims processing system by adding an online claim approval system to enhance efficiency, reduce processing times, and improve accuracy.

Predictive Analytics Model for Patient Outcomes

Created a predictive analytics model that forecasts patient outcomes using historical data, aiding healthcare providers in making informed treatment decisions. Used Python and PowerBi to publish an overall report of patient data.

CERTIFICATIONS

Benchling Consultant

Benchling is a cloud-based Electronic Lab notebook that enhances life science research and development through comprehensive data management tools.

Introduction to Career skills in Data Analytics

Comprehensive course covering data analytics fundamentals, including data collection, analysis, visualization, and interpretation.

Statistical Data Analysis for Business Research

Focused on the methodologies and techniques in statistical data analysis relevant to business research.

CERTIFICATIONS

English

Full Professional Proficiency

Hindi

Full Professional Proficiency