Project : Case Study (Part - II)

Question-1

for i in df.index:

df.drop(i, inplace=True)

Your Friend has developed the Product and he wants to establish the product startup and he is searching for a pe rfect location where getting the investment has a high chance. But due to its financial restriction, he can choo se only between three locations - Bangalore, Mumbai, and NCR.

As a friend, you want to help your friend deciding the location. NCR include Gurgaon, Noida and New Delhi.

Find the location where the most number of funding is done. That means, find the location where startups has received funding maximum number of times.

Plot the bar graph between location and number of funding.

Take city name "Delhi" as "New Delhi". Check the case-sensitiveness of cities also. That means, at some place in stead of "Bangalore", "bangalore" is given. Take city name as "Bangalore". For few startups multiple locations a re given, one Indian and one Foreign. Consider the startup if any one of the city lies in given locations.

```
In [1]: |# Importing required Libraries
         import numpy as np
         import pandas as pd
         import matplotlib.pyplot as plt
In [2]: # Loading dataset & Creating a copy
         data = pd.read_csv('./startup_funding.csv')
         df = data.copy()
         df
Out[2]:
                                                                SubVertical CityLocation
                SNo
                          Date
                                   StartupName IndustryVertical
                                                                                        InvestorsName InvestmentType AmountInUSD Remarks
                                                                 Predictive
                                                                                            Kae Capital
                  0 01/08/2017
                                       TouchKin
                                                    Technology
                                                                                                         Private Equity
                                                                                                                                       NaN
             0
                                                                     Care
                                                                              Bangalore
                                                                                                                         1.300.000
                                                                   Platform
                                                                    Digital
                                                                                                Triton
                                                                               Mumbai
                   1 02/08/2017
                                        Ethinos
                                                    Technology
                                                                                                         Private Equity
                                                                                                                              NaN
                                                                                                                                       NaN
                                                                  Marketing
                                                                                            Investment
                                                                                              Advisors
                                                                   Agency
                                                                    Online
                                                                                              Kashyap
                                                                platform for
                                                     Consumer
                                                                                         Deorah, Anand
             2
                  2 02/08/2017
                                   Leverage Edu
                                                                              New Delhi
                                                                                                         Seed Funding
                                                                                                                              NaN
                                                                                                                                       NaN
                                                                    Higher
                                                       Internet
                                                                                           Sankeshwar,
                                                                 Education
                                                                                         Deepak Jain,...
                                                                   Services
                                                                                           Kunal Shah,
                                                                      DIY
                                                     Consumer
                                                                                           LetsVenture,
                  3 02/08/2017
                                          Zepo
                                                                Ecommerce
                                                                               Mumbai
                                                                                                         Seed Funding
                                                                                                                           500,000
                                                                                                                                       NaN
                                                       Internet
                                                                                         Anupam Mittal.
                                                                   platform
                                                                                               Hetal ...
                                                                 healthcare
                                                     Consumer
                                                                                        Narottam Thudi,
                  4 02/08/2017
                                     Click2Clinic
                                                                             Hyderabad
                                                                                                         Seed Funding
                                                                                                                           850,000
                                                                                                                                       NaN
                                                                    service
In [3]: # Checking if there are Null values in CityLocation or not
         df["CityLocation"].isnull().sum()
Out[3]: 179
In [4]: # Dropping rows with Null values in CityLocation
         df["CityLocation"].dropna(inplace=True)
In [5]: # Checking if there are Null values in CityLocation or not
         df["CityLocation"].isnull().sum()
Out[5]: 0
In [6]: |# Getting Indian cities from multiple cities
         def separateCity(city):
             return city.split('/')[0].strip()
         df['CityLocation']=df['CityLocation'].apply(separateCity)
         # Rectifying mistyped "New Delhi" and "Bangalore" names as instructed in question
         df['CityLocation'].replace("Delhi","New Delhi",inplace=True)
         df['CityLocation'].replace("bangalore", "Bangalore", inplace=True)
In [7]: # Replacing Gurgaon, Noida and New Delhi with NCR
         df['CityLocation'].replace(["Gurgaon", "Noida", "New Delhi"],"NCR",inplace=True)
In [8]: |# Dropping all rows except with required cities
```

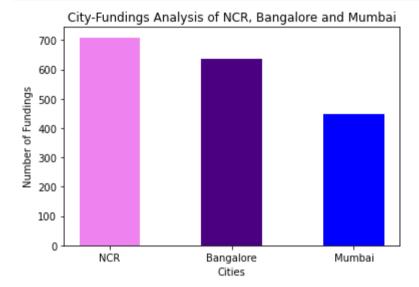
if (df['CityLocation'][i]!="Bangalore" and df['CityLocation'][i]!="Mumbai" and df['CityLocation'][i]!="NCR"):

```
In [9]: # Counting number of fundings in each city
    city_counts = df['CityLocation'].value_counts()
    city_counts
Out[9]: NCR 709
```

Out[9]: NCR 709 Bangalore 635 Mumbai 449

Name: CityLocation, dtype: int64

```
In [10]: # Plotting Graph
plt.bar(height = city_counts, x = city_counts.index, color=["violet","indigo","blue"], width=0.5)
plt.xlabel('Cities')
plt.ylabel('Number of Fundings')
plt.title('City-Fundings Analysis of NCR, Bangalore and Mumbai')
plt.show()
```



Answer-1

The most number of funding is done in NCR, which is 709 Fundings

Question-2

Even after trying for so many times, your friend's startup could not find the investment. So you decided to take this matter in your hand and try to find the list of investors who probably can invest in your friend's startup. Your list will increase the chance of your friend startup getting some initial investment by contacting these in vestors.

Find the top 5 investors who have invested maximum number of times (consider repeat investments in one company a lso). In a startup, multiple investors might have invested. So consider each investor for that startup. Ignore u ndisclosed investors.

```
In [11]: # Copying original data in df
df = data.copy()
df
```

Out[11]:

	SNo	Date	StartupName	IndustryVertical	SubVertical	CityLocation	InvestorsName	InvestmentType	AmountInUSD	Remarks
0	0	01/08/2017	TouchKin	Technology	Predictive Care Platform	Bangalore	Kae Capital	Private Equity	1,300,000	NaN
1	1	02/08/2017	Ethinos	Technology	Digital Marketing Agency	Mumbai	Triton Investment Advisors	Private Equity	NaN	NaN
2	2	02/08/2017	Leverage Edu	Consumer Internet	Online platform for Higher Education Services	New Delhi	Kashyap Deorah, Anand Sankeshwar, Deepak Jain,	Seed Funding	NaN	NaN
3	3	02/08/2017	Zepo	Consumer Internet	DIY Ecommerce platform	Mumbai	Kunal Shah, LetsVenture, Anupam Mittal, Hetal	Seed Funding	500,000	NaN
4	4	02/08/2017	Click2Clinic	Consumer Internet	healthcare service aggregator	Hyderabad	Narottam Thudi, Shireesh Palle	Seed Funding	850,000	NaN
			•••							
2367	2367	29/01/2015	Printvenue	NaN	NaN	NaN	Asia Pacific Internet Group	Private Equity	4,500,000	NaN
2368	2368	29/01/2015	Graphene	NaN	NaN	NaN	KARSEMVEN Fund	Private Equity	825,000	Govt backed VC Fund
2369	2369	30/01/2015	Mad Street Den	NaN	NaN	NaN	Exfinity Fund, GrowX Ventures.	Private Equity	1,500,000	NaN
2370	2370	30/01/2015	Simplotel	NaN	NaN	NaN	MakeMyTrip	Private Equity	NaN	Strategic Funding, Minority stake
2371	2371	31/01/2015	couponmachine.in	NaN	NaN	NaN	UK based Group of Angel Investors	Seed Funding	140,000	NaN

2372 rows × 10 columns

```
In [12]: # Checking if there are Null values in InvestorsName or not
df["InvestorsName"].isnull().sum()
```

Out[12]: 8

In [13]: # Dropping rows with Null values in InvestorsName
df["InvestorsName"].dropna(inplace=True)

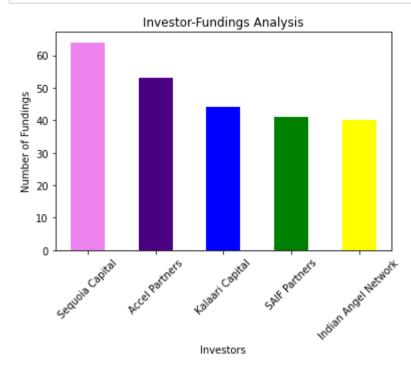
In [14]: # Checking if there are Null values in InvestorsName or not
df["InvestorsName"].isnull().sum()

Out[14]: 0

```
def createDictionary(array):
              dictionary={}
              for i in array:
                  if ',' not in i:
                      if i in dictionary:
                          dictionary[i]=dictionary.get(i)+1
                          dictionary[i]=1
                  else:
                      string=i.strip().split(',')
                      for j in string:
                          if j.strip() in dictionary:
                               dictionary[j.strip()]=dictionary.get(j.strip())+1
                               dictionary[j.strip()]=1
              return dictionary
         dictionary=createDictionary(df['InvestorsName'])
         dictionary
Out[15]: {'Kae Capital': 22,
           'Triton Investment Advisors': 1,
           'Kashyap Deorah': 3,
           'Anand Sankeshwar': 2,
           'Deepak Jain': 1,
           'Sadashiva NT': 1,
           'Arjun Mehta': 1,
           'Satish Kaul': 1,
           'Anindya Ghose': 1,
           'Kunal Shah': 17,
           'LetsVenture': 17,
           'Anupam Mittal': 18,
           'Hetal Sonpal': 1,
           'Narottam Thudi': 1,
           'Shireesh Palle': 1,
           'Reliance Corporate Advisory Services Ltd': 1,
           'Infuse Ventures': 8,
           'JLL': 2,
           'Asset Management (Asia) Ltd': 1,
In [16]: # Getting top investors in a dataframe
         dataf=pd.DataFrame(list(dictionary.values()), list(dictionary.keys()))
         dataf=dataf.sort_values(by=[0],ascending=False)
         dataf=dataf[:6]
         dataf
Out[16]:
                              0
               Sequoia Capital 64
                Accel Partners 53
                Kalaari Capital 44
                SAIF Partners 41
          Indian Angel Network 40
               Blume Ventures 39
In [17]: # As there is no Tie, so we can drop the 6th investor
         dataf.drop("Blume Ventures", inplace=True)
         dataf
Out[17]:
               Sequoia Capital 64
                Accel Partners 53
                Kalaari Capital 44
                SAIF Partners 41
          Indian Angel Network 40
```

In [15]: # Creating dictionary of Investor names and Number of times invested

```
In [18]: # Plotting Graph
    plt.bar(height = dataf[0],x = dataf.index, color=["violet","indigo","blue","green","yellow"], width=0.5)
    plt.xticks(rotation = 45)
    plt.xlabel("Investors")
    plt.ylabel('Number of Fundings')
    plt.title('Investor-Fundings Analysis')
    plt.show()
```



Answer-2

The top 5 investors who have invested maximum number of times are:

- 1. Sequoia Capital (64 investments)
- 2. Accel Partners (53 investments)
- 3. Kalaari Capital (44 investments)
- 4. SAIF Partners (41 investments)
- 5. Indian Angel Network (40 investments)

Question-3

After re-analysing the dataset you found out that some investors have invested in the same startup at different number of funding rounds. So before finalising the previous list, you want to improvise it by finding the top 5 investors who have invested in different number of startups. This list will be more helpful than your previous list in finding the investment for your friend startup.

Find the top 5 investors who have invested maximum number of times in different companies. That means, if one in vestor has invested multiple times in one startup, count one for that company. There are many errors in startup names. Ignore correcting all, just handle the important ones - Ola, Flipkart, Oyo and Paytm.

```
In [19]: # df already dropped all Null values from InvestorsName, so we can continue with same
In [20]: # # Checking if there are Null values in StartupName or not
df["StartupName"].isnull().sum()

Out[20]: 0

In [21]: # Handling errors in important Startup Names
df['StartupName'].replace('Olacabs','Ola',inplace=True)
df['StartupName'].replace('Ola Cabs','Ola',inplace=True)
df['StartupName'].replace('Flipkart.com','Flipkart',inplace=True)
df['StartupName'].replace('Oyo Rooms','Oyo',inplace=True)
df['StartupName'].replace('Oyo Rooms','Oyo',inplace=True)
df['StartupName'].replace('OyoRooms','Oyo',inplace=True)
df['StartupName'].replace('OyoRooms','Oyo',inplace=True)
df['StartupName'].replace('OyoRooms','Oyo',inplace=True)
df['StartupName'].replace('OyoRooms','Oyo',inplace=True)
```

```
dictionary = {}
         df.reset_index(drop=True, inplace=True)
         for i in df.index:
             if ',' not in str(df['InvestorsName'][i]):
                  if str(df['InvestorsName'][i]).strip() in dictionary:
                      dictionary[str(df['InvestorsName'][i]).strip()].add(str(df['StartupName'][i]).strip())
                  else:
                      dictionary[str(df['InvestorsName'][i]).strip()] = {str(df['StartupName'][i]).strip()}
              else:
                  string = str(df['InvestorsName'][i]).strip().split(',')
                  for j in string:
                          if j.strip() in dictionary:
                              dictionary[j.strip()].add(str(df['StartupName'][i]).strip())
                              dictionary[j.strip()]= {str(df['StartupName'][i]).strip()}
         dictionary
Out[22]: {'Kae Capital': {'Azuro',
            'Daily Rounds',
            'Frsh',
            'Frsh.co.in',
            'Fynd',
            'HandyHome',
            'HealthKart',
            'Hypernova Interactive',
            'LearnTron',
            'ListUp',
            'Loantap',
            'Nudgespot',
            'Parentune',
            'Shopsense'
            'The Porter',
            'TouchKin',
            'Truebil',
            'TrulyMadly.com',
           'Trupay',
In [23]: # Replacing values of dictionary with corresponding length of set, to get count of different startups in which investor
         for i in dictionary.keys():
              dictionary[i] = len(dictionary[i])
         dictionary
Out[23]: {'Kae Capital': 20,
           'Triton Investment Advisors': 1,
           'Kashyap Deorah': 3,
           'Anand Sankeshwar': 2,
           'Deepak Jain': 1,
           'Sadashiva NT': 1,
           'Arjun Mehta': 1,
           'Satish Kaul': 1,
           'Anindya Ghose': 1,
           'Kunal Shah': 17,
           'LetsVenture': 17,
           'Anupam Mittal': 18,
           'Hetal Sonpal': 1,
           'Narottam Thudi': 1,
           'Shireesh Palle': 1,
           'Reliance Corporate Advisory Services Ltd': 1,
           'Infuse Ventures': 8,
           'JLL': 2,
           'Asset Management (Asia) Ltd': 1,
In [24]: # Getting top investors in a dataframe
         dataf=pd.DataFrame(list(dictionary.values()), list(dictionary.keys()))
         dataf=dataf.sort_values(by=[0],ascending=False)
         dataf=dataf[:6]
         dataf
Out[24]:
                             0
               Sequoia Capital 48
                Accel Partners 47
                Kalaari Capital 41
          Indian Angel Network 40
                            38
               Blume Ventures 36
```

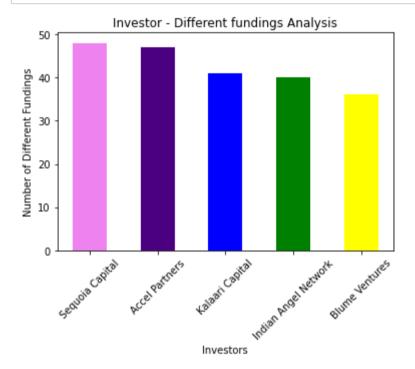
In [22]: # Creating a dictionary with Keys as Investor Name & Values as Set of Startups in which the investor invested (to not re

```
In [25]: # Dropping irrelevant entry from dataf
dataf.drop("", inplace=True)
dataf
```

Out[25]:

```
Sequoia Capital 48
Accel Partners 47
Kalaari Capital 41
Indian Angel Network 40
Blume Ventures 36
```

```
In [26]: # Plotting Graph
plt.bar(height = dataf[0],x = dataf.index, color=["violet","indigo","blue","green","yellow"], width=0.5)
plt.xticks(rotation = 45)
plt.xlabel("Investors")
plt.ylabel('Number of Different Fundings')
plt.title('Investor - Different fundings Analysis')
plt.show()
```



Answer-3

The top 5 investors who have invested maximum number of times in different companies are:

df['InvestmentType'].replace('Crowd funding','Crowd Funding',inplace=True)

- 1. Sequoia Capital (48 investments)
- 2. Accel Partners (47 investments)
- 3. Kalaari Capital (41 investments)
- 4. Indian Angel Network (40 investments)
- 5. Blume Ventures (36 investments)

Ques-4

Even after putting so much effort in finding the probable investors, it didn't turn out to be helpful for your f riend. So you went to your investor friend to understand the situation better and your investor friend explained to you about the different Investment Types and their features. This new information will be helpful in finding the right investor. Since your friend startup is at an early stage startup, the best-suited investment type would be - Seed Funding and Crowdfunding.

Find the top 5 investors who have invested in a different number of startups and their investment type is Crowdf unding or Seed Funding.

Correct spelling of investment types are - "Private Equity", "Seed Funding", "Debt Funding", and "Crowd Funding". Keep an eye for any spelling mistake. You can find this by printing unique values from this column. There are many errors in startup names. Ignore correcting all, just handle the important ones - Ola, Flipkart, Oyo and Paytm.

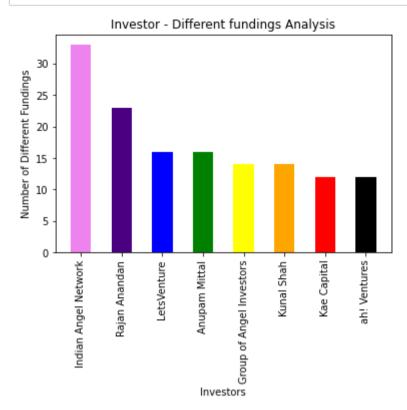
```
In [27]: # df already dropped all Null values from InvestorsName & corrected Startup names, so we can continue with same
In [28]: # Correcting the InvestmentType
    df['InvestmentType'].replace('SeedFunding','Seed Funding',inplace=True)
    df['InvestmentType'].replace('PrivateEquity','Private Equity',inplace=True)
```

```
In [29]: # Dropping rows in which InvestmentType is neither Crowd Funding nor Seed Funding
           for i in df.index:
                if df['InvestmentType'][i] != "Crowd Funding" and df['InvestmentType'][i] != "Seed Funding":
                     df.drop(i, inplace=True)
           df
Out[29]:
                   SNo
                                                                          SubVertical CityLocation
                                                                                                       InvestorsName InvestmentType AmountInUSD Remarks
                               Date
                                         StartupName IndustryVertical
                                                                        Online platform
                                                                                                      Kashyap Deorah,
                                                             Consumer
                                                                             for Higher
                2
                         02/08/2017
                                         Leverage Edu
                                                                                          New Delhi
                                                                                                                          Seed Funding
                                                                                                                                                 NaN
                                                                                                                                                           NaN
                                                                                                          Sankeshwar,
                                                               Internet
                                                                            Education
                                                                              Services
                                                                                                        Deepak Jain,...
                                                                                                          Kunal Shah,
                                                                                  DIY
                                                             Consumer
                                                                                                          LetsVenture,
                         02/08/2017
                                                                                                                                              500,000
                                                                                                                          Seed Funding
                                                                                                                                                           NaN
                                                Zepo
                                                                          Ecommerce
                                                                                            Mumbai
                                                                                                        Anupam Mittal.
                                                               Internet
                                                                              platform
                                                                                                              Hetal ...
                                                                            healthcare
                                                                                                       Narottam Thudi,
                                                             Consumer
                                           Click2Clinic
                         02/08/2017
                                                                                         Hyderabad
                                                                                                                          Seed Funding
                                                                                                                                              850,000
                                                                                                                                                           NaN
                                                               Internet
                                                                                                        Shireesh Palle
                                                                            aggregator
                                                                                                             Reliance
                                                                          Peer to Peer
                                                                                                            Corporate
                                                             Consumer
                         01/07/2017
                                          Billion Loans
                                                                                                                                            1,000,000
                                                                              Lending
                                                                                          Bangalore
                                                                                                                          Seed Funding
                                                                                                                                                           NaN
                                                               Internet
                                                                                                      Advisory Services
                                                                              platform
                                                                                Cloud
                                                                                                       Blume Ventures,
                                                            Technology
               11
                     11 06/07/2017
                                                Minjar
                                                                             Solutions
                                                                                          Bangalore
                                                                                                     Contrarian Capital
                                                                                                                          Seed Funding
                                                                                                                                                 NaN
                                                                                                                                                           NaN
                                                                              provider
                                                                                                          India Partn...
                                                                                                                                                         To fund
                                                                                                      Michael & Susan
                                                Villgro
            2356 2356
                        21/05/2015
                                                                  NaN
                                                                                 NaN
                                                                                               NaN
                                                                                                                          Seed Funding
                                                                                                                                            3,250,000
                                                                                                                                                            edu
                                                                                                        Dell Foundation
                                                                                                                                                        startups
                                                                                                        Group of Angel
            2357 2357 22/01//2015
                                                                                                                                              200,000
                                         Corporate360
                                                                  NaN
                                                                                 NaN
                                                                                               NaN
                                                                                                                          Seed Funding
                                                                                                                                                           NaN
                                                                                                        August Capital
                         22/01/2015
                                                                                                      Partners, Michael
            2358 2358
                                            Freshmonk
                                                                  NaN
                                                                                 NaN
                                                                                               NaN
                                                                                                                          Seed Funding
                                                                                                                                                 NaN
                                                                                                                                                           NaN
                                                                                                               Blakey
                                                                                                       Inventus Capital
                         24/01/2015
                                                                                                         Partners, IDG
                                                                                                                                            1,500,000
            2362 2362
                                           Aasaanjobs
                                                                  NaN
                                                                                 NaN
                                                                                               NaN
                                                                                                                          Seed Funding
                                                                                                                                                           NaN
                                                                                                             Ventures
                                                                                                      UK based Group
            2371 2371
                         31/01/2015 couponmachine.in
                                                                  NaN
                                                                                 NaN
                                                                                                                          Seed Funding
                                                                                                                                              140,000
                                                                                                                                                           NaN
                                                                                                      of Angel Investors
```

```
1303 rows × 10 columns
In [30]: # Creating a dictionary with Keys as Investor Name & Values as Set of Startups in which the investor invested (to not re
         dictionary = {}
         df.reset_index(drop=True, inplace=True)
         for i in df.index:
              if ',' not in str(df['InvestorsName'][i]):
                  if str(df['InvestorsName'][i]).strip() in dictionary:
                      dictionary[str(df['InvestorsName'][i]).strip()].add(str(df['StartupName'][i]).strip())
                      dictionary[str(df['InvestorsName'][i]).strip()] = {str(df['StartupName'][i]).strip()}
             else:
                  string = str(df['InvestorsName'][i]).strip().split(',')
                  for j in string:
                          if j.strip() in dictionary:
                              dictionary[j.strip()].add(str(df['StartupName'][i]).strip())
                          else:
                              dictionary[j.strip()]= {str(df['StartupName'][i]).strip()}
         dictionary
Out[30]: {'Kashyap Deorah': {'Leverage Edu', 'Meesho', 'Springboard'},
           'Anand Sankeshwar': {'Leverage Edu', 'ShopsUp'},
           'Deepak Jain': {'Leverage Edu'},
           'Sadashiva NT': {'Leverage Edu'},
           'Arjun Mehta': {'Leverage Edu'},
           'Satish Kaul': {'Leverage Edu'},
           'Anindya Ghose': {'Leverage Edu'},
           'Kunal Shah': { 'Bharat Bazaar',
            'Cookifi',
            'Daily Ninja',
            'Flyrobe',
            'Innov8',
            'Lets Reap',
            'LifCare',
            'ListUp',
            'Pianta',
            'ShaadiSaga',
            'TableHero',
            'Twigly',
```

```
In [31]: # Replacing values of dictionary with corresponding length of set, to get count of different startups in which investor
          for i in dictionary.keys():
              dictionary[i] = len(dictionary[i])
          dictionary
Out[31]: {'Kashyap Deorah': 3,
           'Anand Sankeshwar': 2,
           'Deepak Jain': 1,
           'Sadashiva NT': 1,
           'Arjun Mehta': 1,
           'Satish Kaul': 1,
           'Anindya Ghose': 1,
           'Kunal Shah': 14,
           'LetsVenture': 16,
           'Anupam Mittal': 16,
           'Hetal Sonpal': 1,
           'Narottam Thudi': 1,
           'Shireesh Palle': 1,
           'Reliance Corporate Advisory Services Ltd': 1,
           'Blume Ventures': 10,
           'Contrarian Capital India Partners': 1,
           'Emergent Ventures India': 1,
           'Pallav Nadhani': 3,
           'Ashish Gupta': 5,
In [32]: # Getting top investors in a dataframe
          dataf=pd.DataFrame(list(dictionary.values()), list(dictionary.keys()))
          dataf=dataf.sort_values(by=[0],ascending=False)
          dataf=dataf[:12]
          dataf
Out[32]:
                                  0
              Indian Angel Network 33
             Undisclosed Investors 27
             Undisclosed investors 24
                   Rajan Anandan 23
                                 22
                     LetsVenture 16
                   Anupam Mittal 16
           Group of Angel Investors 14
                      Kunal Shah 14
                      Kae Capital 12
                     ah! Ventures 12
           Singapore Angel Network 11
In [33]: # Dropping irrelevant entry from dataf
          dataf.drop("Undisclosed Investors", inplace=True)
          dataf.drop("Undisclosed investors", inplace=True)
         dataf.drop("", inplace=True)
dataf.drop("Singapore Angel Network", inplace=True)
          dataf
Out[33]:
                                 0
              Indian Angel Network 33
                     LetsVenture 16
                   Anupam Mittal 16
           Group of Angel Investors 14
                      Kunal Shah 14
                      Kae Capital 12
                     ah! Ventures 12
```

```
In [34]: # Plotting Graph
plt.bar(height = dataf[0],x = dataf.index, color=["violet","indigo","blue","green","yellow","orange","red","black"], wide plt.xticks(rotation = 90)
plt.xlabel("Investors")
plt.ylabel('Number of Different Fundings')
plt.title('Investor - Different fundings Analysis')
plt.show()
```



Answer-4

The top 5 investors who have invested maximum number of times in different companies are:

- 1. Indian Angel Network (33 investments)
- 2. Rajan Anandan (23 investments)
- 3. LetsVenture (16 investments)
- 4. Anupam Mittal (16 investments)
- 5. Group of Angel Investors (14 investments)
- 6. Kunal Shah (14 investments)
- 7. Kae Capital (12 investments)
- 8. ah! Ventures (12 investments)

Question-5

Due to your immense help, your friend startup successfully got seed funding and it is on the operational mode. Now your friend wants to expand his startup and he is looking for new investors for his startup. Now you again come as a saviour to help your friend and want to create a list of probable new new investors. Before moving forward you remember your investor friend advice that finding the investors by analysing the investment type. Since your friend startup is not in early phase it is in growth stage so the best-suited investment type is Private Equity.

Find the top 5 investors who have invested in a different number of startups and their investment type is Privat e Equity.

Correct spelling of investment types are - "Private Equity", "Seed Funding", "Debt Funding", and "Crowd Funding". Keep an eye for any spelling mistake. You can find this by printing unique values from this column. There are many errors in startup names. Ignore correcting all, just handle the important ones - Ola, Flipkart, Oyo and Pay tm.

```
In [35]: # Copying original data in df
df = data.copy()
df
```

Out[35]:

	SNo	Date	StartupName	IndustryVertical	SubVertical	CityLocation	InvestorsName	InvestmentType	AmountInUSD	Remarks
0	0	01/08/2017	TouchKin	Technology	Predictive Care Platform	Bangalore	Kae Capital	Private Equity	1,300,000	NaN
1	1	02/08/2017	Ethinos	Technology	Digital Marketing Agency	Mumbai	Triton Investment Advisors	Private Equity	NaN	NaN
2	2	02/08/2017	Leverage Edu	Consumer Internet	Online platform for Higher Education Services	New Delhi	Kashyap Deorah, Anand Sankeshwar, Deepak Jain,	Seed Funding	NaN	NaN
3	3	02/08/2017	Zepo	Consumer Internet	DIY Ecommerce platform	Mumbai	Kunal Shah, LetsVenture, Anupam Mittal, Hetal	Seed Funding	500,000	NaN
4	4	02/08/2017	Click2Clinic	Consumer Internet	healthcare service aggregator	Hyderabad	Narottam Thudi, Shireesh Palle	Seed Funding	850,000	NaN
2367	2367	29/01/2015	Printvenue	NaN	NaN	NaN	Asia Pacific Internet Group	Private Equity	4,500,000	NaN
2368	2368	29/01/2015	Graphene	NaN	NaN	NaN	KARSEMVEN Fund	Private Equity	825,000	Govt backed VC Fund
2369	2369	30/01/2015	Mad Street Den	NaN	NaN	NaN	Exfinity Fund, GrowX Ventures.	Private Equity	1,500,000	NaN
2370	2370	30/01/2015	Simplotel	NaN	NaN	NaN	MakeMyTrip	Private Equity	NaN	Strategic Funding, Minority stake
2371	2371	31/01/2015	couponmachine.in	NaN	NaN	NaN	UK based Group of Angel Investors	Seed Funding	140,000	NaN

2372 rows × 10 columns

```
In [36]: # Rectifying mistyped required Investment Type
          df['InvestmentType'].replace('PrivateEquity','Private Equity',inplace=True)
          # Dropping rows in which InvestmentType is not Private Equity
          for i in df.index:
               if df['InvestmentType'][i] != "Private Equity":
                   df.drop(i, inplace=True)
          df
Out[36]:
                 SNo
                            Date
                                    StartupName IndustryVertical
                                                                   SubVertical CityLocation
                                                                                              InvestorsName InvestmentType AmountInUSD Remarks
                                                                 Predictive Care
                    0 01/08/2017
              0
                                                      Technology
                                                                                                                                1,300,000
                                        TouchKin
                                                                                  Bangalore
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                    1 02/08/2017
                                         Ethinos
                                                                                   Mumbai
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                                                      Technology
                                                                                                               Private Equity
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                                                                      Marketing
                                                                                                    Advisors
                                                                       Agency
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                    6 03/07/2017 Ecolibriumenergy
                                                                                                                                2,600,000
                                                      Technology
                                                                                Ahmedabad
                                                                                                               Private Equity
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                    7 04/07/2017
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                                                                                             (Asia) Ltd, Digital
                                                                                                               Private Equity
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                                                     eCommerce
                                                                                   Gurgaon
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                                                                   automobiles
                                                                        online
                                                                                               Kalaari Capital,
                                                                 marketplace for
              8
                    8 05/07/2017
                                        Jumbotail
                                                     eCommerce
                                                                                                 Nexus India
                                                                                                               Private Equity
                                                                                                                                8,500,000
                                                                                                                                             NaN
                                                                                  Bangalore
                                                                      food and
                                                                                              Capital Advisors
                                                                       grocery
                                                                                               Kalaari Capital,
           2366 2366
                      28/01/2015
                                                           NaN
                                                                         NaN
                                                                                      NaN
                                                                                                                                2,500,000
                                                                                                                                          Series A
                                   Grabhouse.com
                                                                                                               Private Equity
                                                                                              Sequoia Capital
                                                                                                  Asia Pacific
           2367
                2367
                      29/01/2015
                                       Printvenue
                                                           NaN
                                                                         NaN
                                                                                      NaN
                                                                                                               Private Equity
                                                                                                                                4,500,000
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                                                                                               Internet Group
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                                                                                                KARSEMVEN
           2368 2368 29/01/2015
                                        Graphene
                                                           NaN
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                                                                                      NaN
                                                                                                               Private Equity
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                                                                                                                                           backed
                                                                                                       Fund
                                                                                                                                          VC Fund
                                                                                                Exfinity Fund,
                                                                                                                                1,500,000
           2369
                2369
                      30/01/2015
                                   Mad Street Den
                                                           NaN
                                                                         NaN
                                                                                      NaN
                                                                                                               Private Equity
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                                                                                             GrowX Ventures.
                                                                                                                                          Strategic
                                                                                                                                          Funding,
           2370 2370 30/01/2015
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                                        Simplotel
                                                           NaN
                                                                                      NaN
                                                                                                               Private Equity
                                                                                                                                    NaN
                                                                                                                                           Minority
                                                                                                                                             stake
           1067 rows × 10 columns
In [37]: # Checking if there are Null values in StartupName or not
          df["StartupName"].isnull().sum()
Out[37]: 0
In [38]: # Checking if there are Null values in InvestorsName or not
          df["InvestorsName"].isnull().sum()
Out[38]: 1
In [39]: # Dropping rows with Null values in InvestorsName
          df["InvestorsName"].dropna(inplace=True)
         # Checking if there are Null values in InvestorsName or not
          df["InvestorsName"].isnull().sum()
Out[40]: 0
In [41]: # Handling errors in important Startup Names
          df['StartupName'].replace('Olacabs','Ola',inplace=True)
          df['StartupName'].replace('Ola Cabs','Ola',inplace=True)
          df['StartupName'].replace('Flipkart.com','Flipkart',inplace=True)
          df['StartupName'].replace('Paytm Marketplace','Paytm',inplace=True)
          df['StartupName'].replace('Oyo Rooms','Oyo',inplace=True)
          df['StartupName'].replace('Oyorooms','Oyo',inplace=True)
          df['StartupName'].replace('OyoRooms','Oyo',inplace=True)
          df['StartupName'].replace('OYO Rooms','Oyo',inplace=True)
```

```
dictionary = {}
         df.reset_index(drop=True, inplace=True)
         for i in df.index:
             if ',' not in str(df['InvestorsName'][i]):
                  if str(df['InvestorsName'][i]).strip() in dictionary:
                      dictionary[str(df['InvestorsName'][i]).strip()].add(str(df['StartupName'][i]).strip())
                  else:
                      dictionary[str(df['InvestorsName'][i]).strip()] = {str(df['StartupName'][i]).strip()}
             else:
                  string = str(df['InvestorsName'][i]).strip().split(',')
                  for j in string:
                          if j.strip() in dictionary:
                              dictionary[j.strip()].add(str(df['StartupName'][i]).strip())
                              dictionary[j.strip()]= {str(df['StartupName'][i]).strip()}
         dictionary
Out[42]: {'Kae Capital': {'Azuro',
            'Frsh',
            'Fynd',
            'HealthKart',
            'Loantap',
            'Parentune'
            'The Porter'
            'TouchKin',
            'Truebil',
            'TrulyMadly.com'},
           'Triton Investment Advisors': {'Ethinos'},
           'Infuse Ventures': {'Ecolibriumenergy',
            'Fourth Partner Energy',
            'GIBSS',
            'Karma Recycling',
            'Proviera',
            'Silvan Innovation Labs'},
           'JLL': {'Ecolibriumenergy'},
           'Asset Management (Asia) Ltd': {'Droom'},
In [43]: # Replacing values of dictionary with corresponding length of set, to get count of different startups in which investor
         for i in dictionary.keys():
             dictionary[i] = len(dictionary[i])
         dictionary
Out[43]: {'Kae Capital': 10,
           'Triton Investment Advisors': 1,
           'Infuse Ventures': 6,
           'JLL': 1,
           'Asset Management (Asia) Ltd': 1,
           'Digital Garage Inc': 1,
           'Kalaari Capital': 35,
           'Nexus India Capital Advisors': 1,
           'International Finance Corporation': 2,
           'Rocketship': 2,
           'Accel Partners': 43,
           'Jungle Ventures': 8,
           'Shailesh Rao': 1,
           'Venture Highway': 2,
           'BCCL': 1,
           'Mitsui & Co.': 2,
           'Dunamis Ventures Pte Ltd': 1,
           'SBI-FMO Fund': 1,
           'Bessemer Venture Partners': 11,
In [44]: # Creating a dataframe of top investors
         dataf=pd.DataFrame(list(dictionary.values()), list(dictionary.keys()))
         dataf=dataf.sort_values(by=[0],ascending=False)
         dataf=dataf[:6]
         dataf
Out[44]:
                         0
           Sequoia Capital 45
           Accel Partners 43
           Kalaari Capital 35
           Blume Ventures 27
            SAIF Partners 24
             Tiger Global 22
```

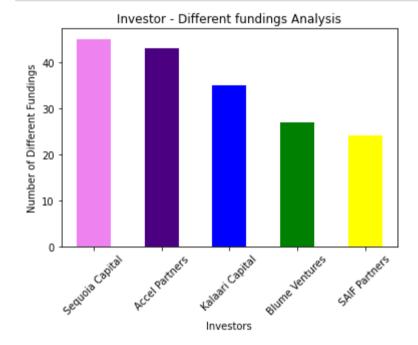
In [42]: # Creating a dictionary with Keys as Investor Name & Values as Set of Startups in which the investor invested (to not re

```
In [45]: # As there is no Tie, so we can drop the 6th investor
         dataf.drop("Tiger Global", inplace=True)
         dataf
```

Out[45]:

```
0
Sequoia Capital 45
Accel Partners 43
Kalaari Capital 35
Blume Ventures 27
 SAIF Partners 24
```

```
In [46]: # Plotting Graph
         plt.bar(height = dataf[0],x = dataf.index, color=["violet","indigo","blue","green","yellow"], width=0.5)
         plt.xticks(rotation = 45)
         plt.xlabel("Investors")
         plt.ylabel('Number of Different Fundings')
         plt.title('Investor - Different fundings Analysis')
         plt.show()
```



Answer-5

The top 5 investors who have invested in a different number of startups and their investment type is Private Equity are:

- 1. Sequoia Capital (45 investments)
- 2. Accel Partners (43 investments)
- 3. Kalaari Capital (35 investments)
- 4. Blume Ventures (27 investments)
- 5. SAIF Partners (24 investments)

In []: