# BCU 6<sup>th</sup> Semester Investment Management Module No.5: Portfolio Management

**Syllabus :** Portfolio Management: Meaning -Need –Objectives –process of Portfolio management –Selection of securities and Portfolio analysis. Construction of optimal portfolio using Sharpe's Single Index Model. Portfolio Performance evaluation (Problems on Portfolio Performance).

Portfolio management is a critical process that involves selecting, prioritizing, and controlling investments to achieve long-term financial objectives and risk tolerance. It requires a deep understanding of the various elements involved, including asset allocation, security selection, risk management, performance monitoring, and rebalancing. Effective portfolio management helps investors achieve their financial goals while minimizing risk and ensuring tax efficiency.

Portfolio means a collection of investments all owned by the same individual or organization. Portfolio may be defined as a bundle of securities. These investments often include stocks, which are investments in individual businesses; bonds, which are investments in debt that are designed to earn interest; and mutual funds, which are essentially pools of money from many investors that are invested by professionals or according to indices.

**MEANING** Portfolio management is the art of selecting right investment tools in right proportion to generate optimum returns from the investment made.

# **OBJECTIVES**

- Capital Growth
- Security of Principal Amount Invested
- Liquidity
- Marketability of Securities Invested in
- Diversification of Risk
- Consistent Returns
- Tax Planning

# **PROCESS**

- Griping client's investment goals
   funds availability
- Matching investment to goals
- Recommending investment policy
- Balancing risk & studying portfolio performance
- Discussing & Decision making
- Changing asset allocation at based on portfolio performance

### TYPES OF PORTFOLIO MANAGEMENT

**Basis of Activity** 

Basis of Discretion

Active

Passive

Discretionary

Non Discretionary

## **IMPORTANCE**

- Best Investment
   Strategy
- Risk Minimization
- Customization

#### Definition

Portfolio Management involves the selection, allocation, and management of an investor's portfolio (collection of assets) to achieve their financial objectives. It's based on the principle that a diversified portfolio of investments tends to pose lower risk and potentially higher returns than individual investments.

### **Meaning**

Portfolio management is the process of investing in a collection of assets, such as stocks, bonds, or other securities, to diversify risk and achieve greater returns. It involves the strategic selection and oversight of a group of investments designed to meet the long-term financial objectives and risk tolerance of an individual, corporation, or institution

#### Need

The need for portfolio management arises from the importance of creating and managing a diversified investment portfolio that aligns with an individual's financial goals, risk tolerance, and time horizon. Portfolio management involves selecting and managing a mix of assets such as stocks, bonds, mutual funds, fixed deposits, and recurring deposits to achieve the highest possible return while minimizing risk

## 1. Risk Management

- **Diversification**: Portfolio management helps in spreading investments across various asset classes and securities to mitigate risk. Diversification reduces the impact of poor performance of any single investment.
- **Risk Assessment**: Regular monitoring and rebalancing help in understanding and adjusting the risk profile of the portfolio according to changing market conditions and investor's risk tolerance.

# 2. Return Optimization

- Strategic Asset Allocation: By strategically allocating assets, portfolio management aims to maximize returns for a given level of risk.
- **Performance Monitoring**: Continuous assessment of the portfolio's performance allows for timely adjustments to optimize returns.

## 3. Meeting Financial Goals

- Personalized Investment Strategy: Portfolio management tailors investment strategies to meet the specific financial goals of investors, such as retirement planning, education funding, or wealth accumulation.
- Goal Tracking: It involves setting measurable objectives and tracking progress towards achieving these financial goals.

### 4. Efficiency

- **Time and Effort**: Professional portfolio management saves investors time and effort in researching and managing individual investments.
- Expertise and Resources: Portfolio managers have access to research, tools, and market insights that individual investors may not, allowing for more informed investment decisions.

### 5. Adaptability

- Changing Market Conditions: Portfolio management involves adjusting the investment strategy in response to changes in the market, economic conditions, and the investor's financial situation.
- **Rebalancing**: Regular rebalancing ensures that the portfolio remains aligned with the investor's objectives and risk tolerance.

#### 6. Tax Efficiency

- **Tax Planning**: Effective portfolio management includes strategies to minimize tax liabilities, such as tax-loss harvesting and choosing tax-efficient investments.
- Maximizing After-Tax Returns: By considering the tax implications of investment decisions, portfolio management helps in maximizing after-tax returns.

#### 7. Professional Guidance

- Expert Advice: Portfolio managers provide professional guidance based on their expertise and experience, helping investors make informed decisions.
- **Behavioural Management**: They help in managing investor behavior, such as avoiding emotional decision-making during market volatility.

## 8. Compliance and Regulation

- Adherence to Regulations: Portfolio managers ensure that the investments comply with relevant laws and regulations.
- Ethical Standards: They follow ethical standards and fiduciary duties, acting in the best interests of their clients.

#### 9. Innovation and Research

- Access to New Investment Opportunities: Portfolio managers have access to new and innovative investment opportunities that may not be readily available to individual investors.
- Research and Analysis: Continuous research and analysis help in identifying emerging trends and opportunities in the market.

# 10. Holistic Financial Planning

- Integration with Overall Financial Plan: Portfolio management considers the investor's entire financial situation, integrating the portfolio with other aspects of financial planning, such as insurance, estate planning, and retirement planning.
- Comprehensive Approach: It provides a comprehensive approach to managing wealth, ensuring that all financial aspects are aligned and working towards the investor's goals.

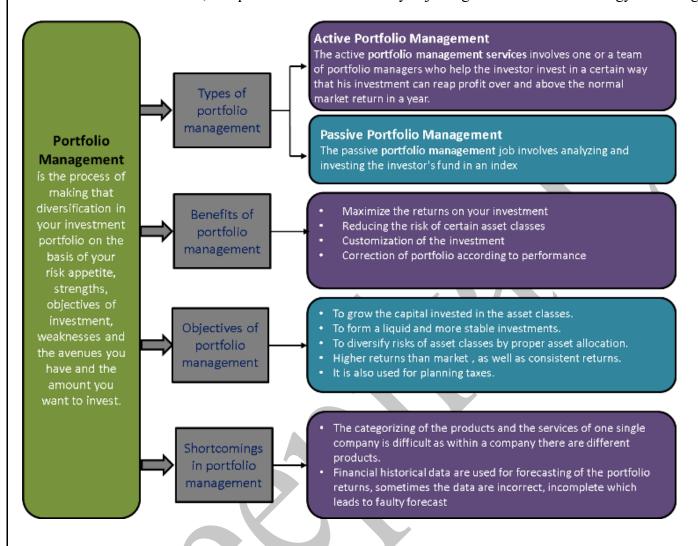
## **Key Components of Portfolio Management:**

- 1. **Asset Allocation**: This involves determining the appropriate mix of asset classes such as stocks, bonds, real estate, and cash equivalents based on the investor's risk tolerance and investment goals.
- 2. **Diversification**: Diversifying the portfolio across different asset classes, industries, and geographic regions helps reduce risk by spreading investments across various opportunities.
- 3. **Risk Management**: Assessing and managing risk is essential in portfolio management. Strategies such as hedging, using derivatives, or setting stop-loss orders are employed to mitigate potential losses.
- 4. **Investment Selection**: Choosing specific securities or investments within each asset class based on factors such as financial analysis, market trends, and economic conditions.
- 5. **Monitoring and Rebalancing**: Regularly reviewing the portfolio's performance and making adjustments to maintain the desired asset allocation and risk profile. Rebalancing involves buying or selling assets to bring the portfolio back in line with its target allocation.
- 6. **Performance Evaluation**: Assessing the portfolio's performance against benchmarks and objectives to determine its effectiveness in achieving the investor's goals.

### **Importance of Portfolio Management:**

- **Risk Management**: Proper portfolio management helps investors manage risk by diversifying their investments and adjusting the portfolio's composition to changing market conditions.
- **Goal Achievement**: By aligning the portfolio with the investor's financial goals and risk tolerance, portfolio management aims to maximize returns while meeting the investor's objectives.

- **Optimizing Returns**: Through strategic asset allocation and investment selection, portfolio management seeks to optimize returns given the investor's risk preferences and market conditions.
- Adaptability: Portfolio management allows investors to adapt to changing market dynamics, economic conditions, and personal circumstances by adjusting their investment strategy accordingly.



### **Objectives:**

The objectives of portfolio management revolve around optimizing the balance between risk and return to achieve the investor's financial goals. Here are the primary objectives:

### 1. Maximizing Returns

• Achieving Optimal Returns: Portfolio management aims to maximize returns on investments within the acceptable risk levels for the investor. This involves selecting a mix of assets that offers the best potential for growth.

#### 2. Minimizing Risk

- Risk Diversification: By spreading investments across various asset classes, sectors, and geographies, portfolio management reduces the risk associated with individual securities or market sectors.
- Risk Assessment and Management: Continuously monitoring and managing the risk profile of the portfolio to align with the investor's risk tolerance.

### 3. Meeting Financial Goals

- Goal-Oriented Investment Strategy: Developing a tailored investment strategy to meet specific
  financial goals, such as retirement planning, funding education, purchasing a home, or wealth
  accumulation.
- Goal Tracking and Adjustment: Regularly tracking progress towards these goals and making necessary adjustments to the portfolio.

### 4. Liquidity Management

• Ensuring Adequate Liquidity: Maintaining a balance between liquid (easily sellable) and illiquid assets to meet short-term financial needs without compromising long-term goals.

### 5. Tax Efficiency

- Minimizing Tax Liabilities: Implementing strategies such as tax-loss harvesting, choosing taxefficient investments, and optimizing the timing of capital gains to reduce the investor's tax burden.
- Maximizing After-Tax Returns: Focusing on the overall return after accounting for taxes to ensure the highest possible net gain.

## 6. Capital Preservation

- Protecting Principal: Especially for risk-averse investors, ensuring that the invested capital is preserved and not exposed to excessive risk.
- Inflation Protection: Investing in assets that can potentially outpace inflation to maintain the purchasing power of the invested capital.

#### 7. Regular Income Generation

• Income Focused Investments: For investors needing regular income, such as retirees, focusing on investments that provide consistent dividends or interest payments.

## 8. Adapting to Market Changes

- Market Responsiveness: Adjusting the portfolio in response to market trends, economic conditions, and changing financial circumstances of the investor.
- Rebalancing: Periodically rebalancing the portfolio to maintain the desired asset allocation and risk level.

## 9. Ethical and Socially Responsible Investing

• ESG Considerations: Incorporating environmental, social, and governance (ESG) criteria into the investment process to align the portfolio with the investor's values and ethical considerations.

#### 10. Professional Management

• Leveraging Expertise: Utilizing the knowledge, experience, and resources of professional portfolio managers to make informed investment decisions and optimize portfolio performance.

## **Process of Portfolio management:**

The portfolio management process is a structured approach aimed at achieving an investor's financial goals while managing risk. It involves a series of steps starting from understanding the client's needs, developing an investment strategy, selecting and managing assets, to continuously monitoring and adjusting the portfolio. The portfolio management process involves a series of steps to create and maintain an optimal investment portfolio that aligns with the investor's financial goals and risk tolerance. The key steps in the portfolio management process are:

#### 1. Establishing Investment Objectives

• Identify the investor's financial goals, such as capital appreciation, current income, or preservation of capital.

- Determine the investment time horizon and risk tolerance.
- Develop an investment policy statement (IPS) that serves as a roadmap for the investment process.

#### 2. Asset Allocation

- Determine the appropriate mix of asset classes, such as equities, fixed income, cash, and alternatives, based on the investment objectives and risk tolerance.
- Diversify investments across different asset classes, sectors, and regions to reduce risk.

## 3. Security Selection

- Select specific securities within each asset class based on factors such as market capitalization, sector, industry, and financial metrics.
- Conduct security analysis using fundamental and technical analysis techniques.

### 4. Portfolio Construction

- Determine the optimal weightings of each security in the portfolio to meet the investor's objectives and risk tolerance.
- Ensure that the portfolio is well-balanced and properly planned.

### 5. Portfolio Execution

- Buy and sell securities in fixed sums at predefined intervals to implement the portfolio strategy.
- Active portfolio management involves actively trading securities to outperform the market, while passive management aims to replicate the performance of a specific index or benchmark.

#### 6. Portfolio Monitoring and Rebalancing

- Continuously monitor the portfolio's performance and make adjustments as needed to ensure alignment with the investment objectives.
- Periodically rebalance the portfolio to maintain the desired level of risk and return.

## 7. Performance Evaluation

- Assess the portfolio's performance over the stipulated period using quantitative measurements of return.
- Compare the portfolio's returns to its benchmark and assess its risk-adjusted performance.
- Determine whether the investing goals have been accomplished

### 8. Reporting

- Client Communication: Provide regular reports and updates to the client, detailing the portfolio's performance, transactions, and any changes in strategy.
- **Review Meetings**: Schedule periodic meetings with the client to review the portfolio's progress and make necessary adjustments.

### 9. Adjusting the Plan

- **Responding to Changes**: Make adjustments to the investment plan based on changes in the client's financial situation, goals, or market conditions.
- **Continuous Improvement**: Regularly revisit the investment policy statement and strategy to ensure it remains aligned with the client's objectives.

### Selection of securities and Portfolio analysis.

## • Security selection

Involves choosing which financial securities to include in a portfolio. This process can help investors generate profits during market upswings and minimize losses during market downturns. Some common approaches to security selection include active and passive. In active security selection, analysts and portfolio managers research individual stocks and bonds to decide what to buy and sell.

Security selection is a critical component of portfolio management, involving the process of choosing individual securities (such as stocks, bonds, or other financial instruments) to include in a portfolio. The goal is to construct a portfolio that aligns with the investor's objectives, risk tolerance, and time horizon while maximizing returns and minimizing risk.

## **Steps in Security Selection**

# 1. Defining Investment Objectives and Constraints:

- o **Objectives**: Determine the primary goal, such as capital appreciation, income generation, or a balanced approach.
- o **Risk Tolerance**: Assess the level of risk the investor is willing and able to take.
- o **Time Horizon**: Identify the investment period, whether short-term, medium-term, or long-term.
- o **Constraints**: Consider any limitations, such as liquidity needs, legal restrictions, or ethical considerations.

#### 2. Market Analysis:

- Economic Analysis: Evaluate macroeconomic indicators such as GDP growth, inflation rates, interest rates, and unemployment rates.
- o **Industry Analysis**: Examine the performance, trends, and competitive dynamics of various industries.

### 3. Security Analysis:

- o **Fundamental Analysis**: Assess a company's financial health and intrinsic value by analyzing financial statements, profitability ratios, and growth prospects.
- **Qualitative Factors**: Consider the quality of management, business model, competitive advantage, and market position.
  - **Quantitative Factors**: Analyze metrics such as P/E ratio, P/B ratio, dividend yield, earnings growth, and debt levels.
  - o **Technical Analysis**: Study historical price and volume data to identify patterns and forecast future price movements.
  - Charts and Trends: Utilize charts to spot trends, support and resistance levels, and other technical indicators.
  - **Technical Indicators**: Apply tools like moving averages, Relative Strength Index (RSI), and MACD (Moving Average Convergence Divergence).

#### 4. Valuation Methods:

- o **Discounted Cash Flow (DCF) Analysis**: Estimate the present value of future cash flows generated by the security.
- o Comparable Company Analysis: Compare the target security to similar companies in the same industry.
- Precedent Transactions: Look at historical transactions of similar companies to gauge valuation multiples.

#### 5. Portfolio Construction:

- o **Diversification**: Spread investments across different asset classes, sectors, and geographies to reduce risk.
- Asset Allocation: Decide the proportion of the portfolio to allocate to each asset class based on risk-return profiles.
- o Security Weighting: Determine the weight of each selected security in the portfolio.

## 6. Risk Management:

- o **Portfolio Risk Assessment**: Evaluate the overall risk of the portfolio using metrics such as standard deviation, beta, and Value at Risk (VaR).
- o Hedging Strategies: Use derivatives or other instruments to mitigate specific risks.

o **Regular Monitoring and Rebalancing**: Continuously monitor the performance of the securities and rebalance the portfolio to maintain the desired asset allocation.

## **Example of Security Selection Process**

Consider an investor with the following profile:

• **Objective**: Long-term capital appreciation

Risk Tolerance: ModerateTime Horizon: 10 years

• **Constraints**: Preference for environmentally sustainable investments

## Step 1: Market and Industry Analysis

• The investor starts by analyzing macroeconomic indicators and identifying promising industries such as renewable energy and technology.

## **Step 2: Fundamental Analysis**

• Company A (Renewable Energy): Strong growth prospects, solid balance sheet, low debt, and positive environmental impact.

o P/E Ratio: 25

o Dividend Yield: 2%

o Earnings Growth: 15% per year

• Company B (Technology): Innovative product line, high market share, strong revenue growth, but higher debt levels.

o P/E Ratio: 30

o Dividend Yield: 1%

o Earnings Growth: 20% per year

## **Step 3: Technical Analysis**

- Review price charts and volume data to identify buying opportunities.
  - o Company A: Recently broke out of a resistance level, indicating potential for further price increase.
  - o Company B: Showing strong upward momentum with increasing volume.

## **Step 4: Valuation**

 Perform DCF analysis and comparable company analysis to determine if the current stock prices are justified.

### **Step 5: Portfolio Construction**

- Allocate 40% of the portfolio to renewable energy and 60% to technology, reflecting the investor's preference for growth sectors.
- Within the renewable energy allocation, assign 70% to Company A and 30% to another diversified renewable energy ETF.
- Within the technology allocation, assign 50% to Company B and 50% to other tech stocks or ETFs.

## Step 6: Risk Management

• Regularly monitor the portfolio's performance, review quarterly financial reports, and adjust allocations as needed based on changing market conditions or personal investment goals.

### Conclusion

Security selection in portfolio management is a nuanced process that requires a thorough understanding of market dynamics, individual security analysis, and strategic portfolio construction. By following a systematic approach, investors can build a well-diversified portfolio tailored to their specific objectives, risk tolerance, and time horizon. Regular monitoring and adjustments are essential to ensure the portfolio remains aligned with the investor's goals and adapts to market changes.

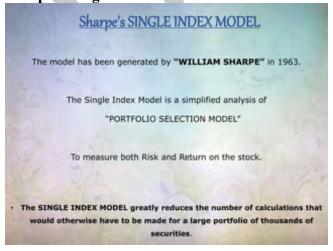
## • Portfolio analysis

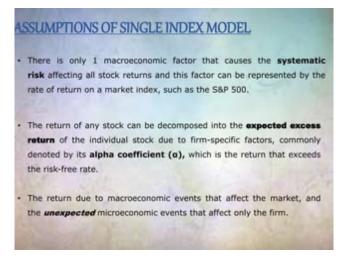
A quantitative method that helps investors select an optimal portfolio that balances risk and return. This process involves dividing investments among different assets, such as stocks, bonds, and cash. The goal is to maximize returns while minimizing risk in uncertain environments.

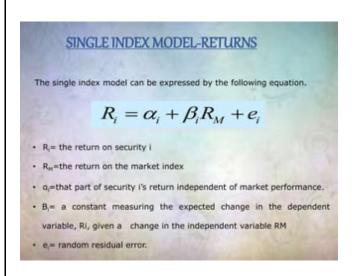
At some time in the future, the actual return will be one of many possible outcomes. The various outcomes have some probability of occurring. The expected return is just the average of these possible returns weighted (multiplied) by the respective probabilities of occurring. Standard deviation of annual returns is most useful for measuring risk over shorter time periods. For measuring risk over longer time periods, the dispersion of possible cumulative returns is a better measure of risk. This is because over many years, a relatively small difference in annualized rate of return can result in a large difference in cumulative returns. The cumulative return on your investments at a specified future time is referred to as terminal wealth. The dispersion of possible terminal wealth is referred to as terminal wealth dispersion.

- a) The collection of multiple investments is referred to as portfolio. Mostly large size organizations and also some individuals maintain a portfolio of their different investments and hence the risk and return is considered as the entire portfolio risk and return. Portfolio may be composed of two or more bonds, stocks, securities and investments or combination of all.
- i) This is because trading individual securities creates costs brokerage costs, bid-ask spreads and price impact
- ii) There is a critical mass value, below which it does not pay to actively manage a portfolio it is far better to invest in funds.
- iii) The larger a portfolio, the more choices become available in terms of assets this is largely because some components of trading costs the brokerage costs and the spread may get smaller for larger portfolios.
- iv) If a portfolio becomes too large, it might start creating a price impact which might cause trading costs to start increasing again.

## **Sharpe's Single Index Model:**







# SHARPE'S SINGLE INDEX MODEL

- Assumptions:
- Stock prices move the market index
- When the Sensex increases, stock prices also tend to increase and vice versa.
- Some underlying factors affect the market index as well as the stock prices.
- Stock prices are related to the market index and this relationship could be used to estimate the return on stock.
- There is only one macro-economic facto that cause the systematic risk affecting all stock returns and this factor is represented by the rate of return on a market index.

## The construction of an optimal portfolio using Sharpe's Single Index Model involves several steps:

- 1. **Data Collection:** Gather historical data on the stock prices and market indices for the securities to be included in the portfolio. This data is used to calculate the expected returns, standard deviation, and beta values for each security.
- 2. **Expected Return Calculation:** Calculate the expected return for each security using historical data. This is typically done by calculating the average return over a specific period.
- 3. **Risk Calculation:** Calculate the risk for each security using historical data. This is typically done by calculating the standard deviation of returns over a specific period.
- 4. **Beta Calculation:** Calculate the beta value for each security using historical data. Beta measures the volatility of a security relative to the market.
- 5. **Cut-off Rate Calculation:** Calculate the cut-off rate for the portfolio. This is typically done by setting a threshold for the excess return-to-beta ratio. Securities with an excess return-to-beta ratio greater than the cut-off rate are included in the portfolio.
- 6. **Portfolio Construction:** Select the securities with excess return-to-beta ratios greater than the cut-off rate and calculate the proportion of investment in each security based on their respective beta values, unsystematic risk, and excess return-to-beta ratios.
- 7. **Portfolio Evaluation:** Evaluate the performance of the constructed portfolio using various metrics such as return, risk, and Sharpe ratio. This helps in determining the effectiveness of the portfolio in achieving the investor's objectives.
- 8. **Rebalancing:** Periodically rebalance the portfolio to maintain the desired level of risk and return. This involves adjusting the proportion of investment in each security based on changes in their beta values, unsystematic risk, and excess return-to-beta ratios.

By following these steps, the Sharpe Single Index Model helps in constructing an optimal portfolio that maximizes returns for a given level of risk or minimizes risk for a given level of return.

## Portfolio Performance evaluation (Problems on Portfolio Performance).

Portfolio performance evaluation is a critical process that involves determining how a managed portfolio has performed relative to a comparison benchmark. It helps investors and portfolio managers assess the quality of the investment process and make informed decisions about future investments.

#### **Key Components**

1. **Performance Measurement:** This involves calculating the return on investment (ROI) and risk of the portfolio. The ROI is typically measured using metrics such as the Sharpe ratio, Treynor ratio, and Jensen's alpha.

- 2. **Performance Attribution:** This involves analysing the factors that contributed to the portfolio's performance. It helps identify the sources of returns and risk, such as asset allocation, security selection, and market conditions.
- **3. Performance Appraisal:** This involves evaluating the performance of the portfolio manager based on the portfolio's returns and risk. It helps assess the manager's skill and ability to generate returns while managing risk.

### **Methods of Portfolio Evaluation**

- 1. **Conventional Method:** This method compares the portfolio's returns to those of a benchmark, such as a market index. It does not consider the risk taken by the portfolio manager.
- 2. **Risk-Adjusted Methods:** These methods consider the risk taken by the portfolio manager and adjust the returns accordingly. The Sharpe ratio, Treynor ratio, and Jensen's alpha are common risk-adjusted metrics used in portfolio evaluation.

## **Importance of Portfolio Evaluation**

- 1. **Investor Confidence:** Portfolio evaluation helps investors assess the performance of their investments and make informed decisions about future investments.
- **2. Portfolio Rebalancing:** Portfolio evaluation helps portfolio managers identify areas where the portfolio may need rebalancing to maintain its target asset allocation.
- 3. **Manager Evaluation:** Portfolio evaluation helps evaluate the performance of portfolio managers and assess their skill in generating returns while managing risk

