

# Shunsuke Matsuno

PhD Candidate · Columbia Business School

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## Education

<b>Columbia Business School</b>	<i>2021 - 2026 (Expected)</i>
Ph.D. in Accounting	<i>New York, U.S.</i>
<b>The University of Tokyo</b>	<i>2019 - 2021</i>
M.A. in Management (Accounting Group)	<i>Tokyo, Japan</i>
<b>The University of Tokyo</b>	<i>2015 - 2019</i>
B.A. in Economics	<i>Tokyo, Japan</i>

## Research

### Interests

Financial reporting and disclosure; information in financial markets; organizational economics with applications to managerial accounting; auditing

### Job Market Paper

#### The Gatekeeping Expert's Dilemma

Shunsuke Matsuno

*Abstract.* Gatekeepers do not directly control agents but instead hold only veto power. They also have expertise and influence agents through communication. Their expertise helps agents' decisions, while veto power disciplines those decisions. However, gatekeepers face a dilemma: transparent communication may enable agents to game standards. How can gatekeeping experts effectively influence agents without being gamed? The paper studies this question in the context of financial auditing, where an expert auditor decides whether to accept a manager's financial report. I show that strategic vagueness is the key: by revealing just enough to prevent the manager from inflating the report, the auditor guides the manager while preserving her gatekeeping power. This theoretical lens provides a novel rationale for why auditors predominantly accept clients' financial reports. Comparative statics reveals that greater gatekeeper independence or expertise sometimes dampens communication. This paper contributes to our understanding of how gatekeepers function by showing how communication combined with veto power can be effective.

### Working Papers

(†Presented by coauthor)

#### Mandatory vs. Voluntary Disclosure in the Dynamic Market for Lemons (2024) [link]

Cyrus Aghamolla and Shunsuke Matsuno

[R&R at Review of Financial Studies](#)

- Presented at: Hawaii Accounting Research Conference<sup>†</sup>, Columbia University, AES Winter Retreat<sup>†</sup>, AES Annual Conference, Burton Accounting Conference<sup>†</sup>
- Media mention: Duke FinReg Blog [link]

#### Disclosure, Signaling, and First-Mover (Dis)advantage (2024) [link]

Shunsuke Matsuno

- Presented at: Hawaii Accounting Research Conference, Columbia University, Duke University Accounting Theory Summer School, Junior Accounting Theory Conference

#### Conformity and Leadership in Organizations (2025) [link]

Shunsuke Matsuno

- Presented at: Columbia Theory Conference, Hawaii Accounting Research Conference, Kobe University Kanematsu Seminar, Zurich Accounting Research Workshop, AES Annual Conference

### **Strategic Patenting Under Financial Reporting Mandates (2025)**

Li Azinovic-Yang, Yue Chen, Shunsuke Matsuno, Sunho Yoo

- Presented at: Zurich Accounting Research Workshop<sup>†</sup>, CUHK<sup>†</sup>, EAA<sup>†</sup>, Columbia University<sup>†</sup>

## **Teaching**

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Earnings Quality & Fundamental Analysis (Instructor: Jonathan Glover)	<i>Spring 2025</i>
Teaching Assistant	
Financial Planning & Analysis (Instructor: Tim Baldenius)	<i>Springs, 2023-2025</i>
Teaching Assistant	
Accounting for Consultants (Instructor: Tim Baldenius)	<i>Springs, 2023-2025</i>
Teaching Assistant	
Financial Planning & Analysis (Instructor: Igor Vaysman)	<i>Summer 2024</i>
Teaching Assistant	

## **Presentations**

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Hawaii Accounting Research Conference (scheduled)	<i>2026</i>
Hawaii Accounting Research Conference; Kobe University; Zurich Accounting Research Workshop; AES Annual Conference; Columbia University	<i>2025</i>
Hawaii Accounting Research Conference (Discussant and Presenter); AES Annual Conference; Junior Accounting Theory Conference; Duke University Accounting Theory Summer School; Columbia University	<i>2024</i>

## **Academic Service**

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### Ad-Hoc Referee

Management Science (Accounting, Sustainability), Hawaii Accounting Research Conference

## **Research Positions**

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Research Assistant for Prof. Laura Doval	<i>Summer 2023</i>
Research Assistant for Prof. Giorgia Piacentino	<i>Spring 2022</i>

## **Honors & Awards**

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Kanematsu Prize, RIEB, Kobe University	<i>2025</i>
The Bernstein Center for Leadership and Ethics Doctoral Research Grants	<i>2024</i>
The Nakajima Foundation Scholarship	<i>2021-2026</i>
Columbia Business School Doctoral Fellowship	<i>2021-2026</i>

JSPS Research Fellowship for Young Scientists, DC1	2021
World-Leading Innovative Graduate Study of Advanced Economics Fellow	2020-2021
Distinguished Undergraduate Thesis Award	2019

## **Others**

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Passed Japanese CPA exam	2018
Part-time Auditor at Ernst & Young Japan	2018-2021
Language: Japanese (native)	

## **References**

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### **Jonathan Glover (Chair)**

Columbia University  
George O. May Professor  
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### **Tim Baldenius**

Columbia University  
Paul M. Montrone Professor  
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### **Ilan Guttman**

New York University  
Professor and the Peter  
Drucker Faculty Fellow  
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