

System Request – PC installation to memorabilia managing system

Project Sponsor: Ken Nordeen

Business Need: This project has been initialized to create the better memorabilia managing system that leads to make more profits on memorabilia trades and faster and build high-quality memorabilia database. Currently Ken is:

- Purchasing item at the price that is based on his memory
- Keeping the track of records by making hard copied cards for each item
- Finding the price of his item by looking up the cards that is stored in the inventory that has hundreds of other cards
- Making trade record and monthly record manually
- No to able to give IOU that promises the trade at the next swap meet

Business Requirements: By install PC to the memorabilia managing, it will provide the high-quality management to the basic task that Ken is doing. For example, PC:

- Provides faster and better quality of data of memorabilia at the trade that makes sure the trade is fair (Faster look up of the price of items)
- Provides more accurate and better-quality monthly record
- Gives faster creation of selling receipt
- Provides the IOU memory
- Helps to manage more frequent and multiple silent auctions
- Prevents from selling sentimental item

Business Values: We except this installation will increases the quality of the memorabilia management, and it will save a lot of time. Even thought, not much number information is given, we assumed some components and made expected business values. Such as:

- 83% decrease on value looking up time (assume Ken takes 60 seconds to look up the price of the item from the book. The time reduced to 10 seconds using PC)
- Achieve 0 loss on trades (Theoretically. Assuming Ken will make rational decisions basing on the price that is recorded on his PC each time)
- Double the silent auction items (Assuming Ken is willing to and eligible to manage 6-8 auctions on the PC at the same time)

Special Issues or Constraints: This installation may require some training for the Ken Nordeen. Depending on how familiar he is with PC, the installation period and cost will fluctuate.