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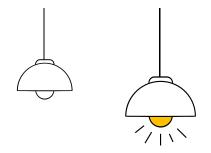
MARKETING PLAN

04

OPERATING PLAN



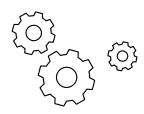




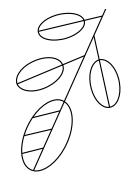


MISSION STATEMENT

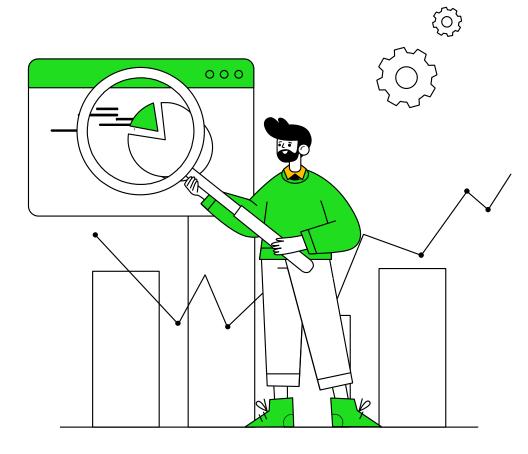
To create an immutable, interactive, easily verifiable, and practically bulletproof! certificate that contains all the information like any other traditional paper certificate.













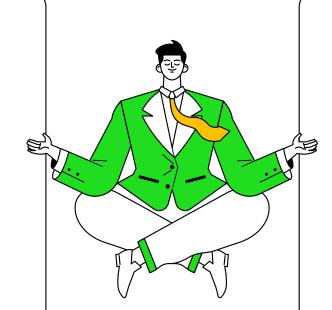
PROBLEM VS. SOLUTION





PROBLEM

- Easy to forge
- difficult to verify
- mailing time (4-6 weeks)
- Expensive (up to \$15 per copy)
- Requires Manual verification (4-30 days)



SOLUTION

- Immutable, stored on hyperledger aries blockchain
- Easily verifyable
- Mailing time (24 hrs from the time of request)
- Comparitively cheap (\$10 per student)
- Verification can be done on website within a minute

BLOCKCHAIN BASED EDUCATIONAL CERTIFICATE HISTORY











2017 2018 2018 2019 2019









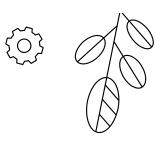
2020 2020 2021

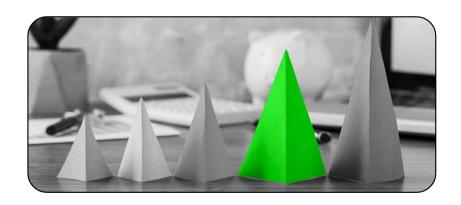
2022 (My Vision)











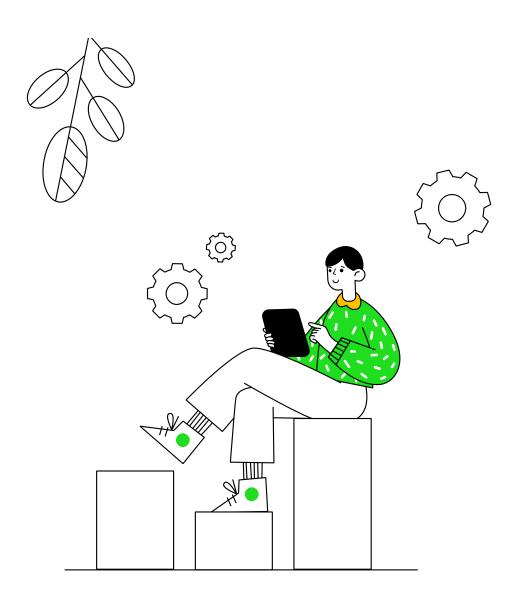
THEM

All of them provide same boring certificates like the paper one, just making the difference by putting it on blockchain.



We will provide an animated video of 3-4 sec to post on LinkedIn, a thumbnail for the same post. And also the 2D certificate which will be similar to the current one.



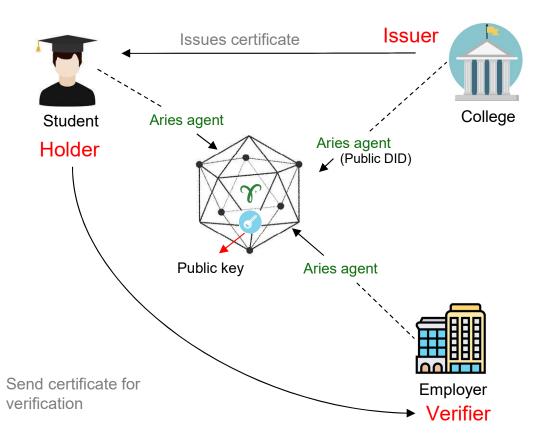


02 WHY & HOW?...

It's not gibberish



HOW... IT WORKS!?



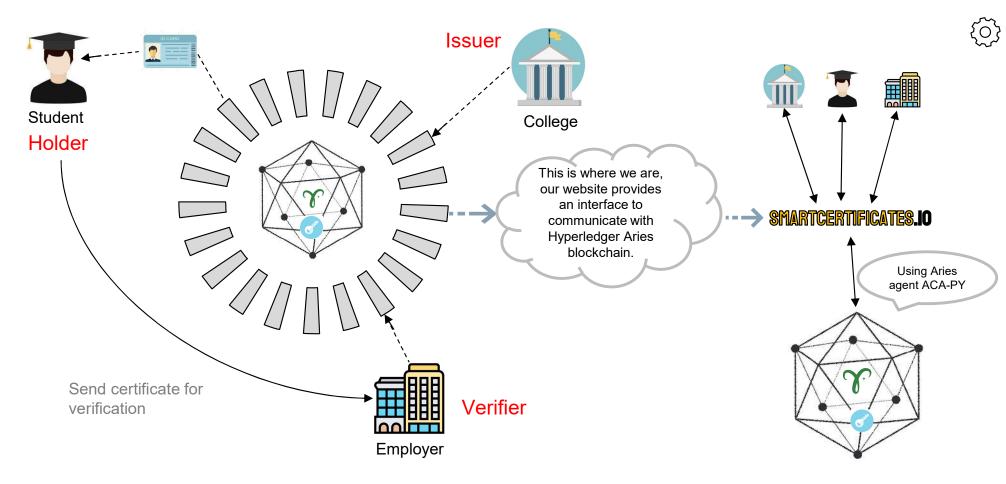


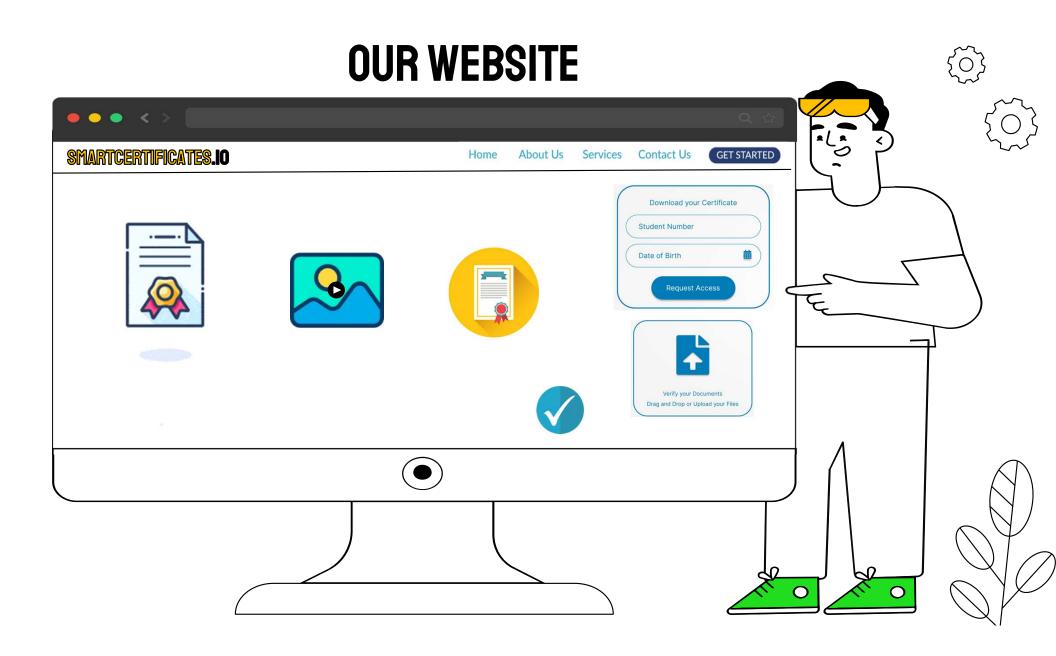




WHY... WE CAME INTO THE PICTURE!?

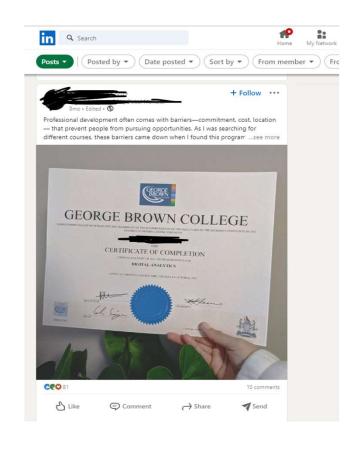




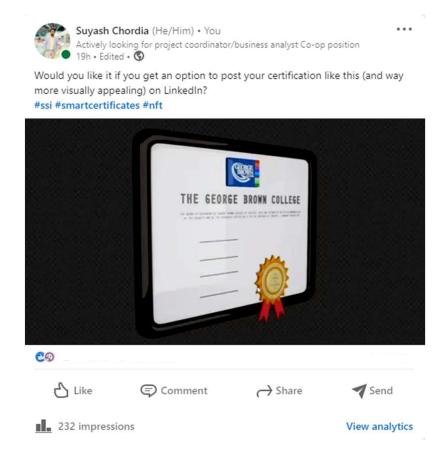


HOW... IT LOOKS!?



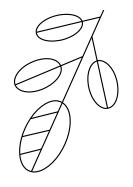


How current certificate posts looks like on LinkedIn



How I want it to look like in future



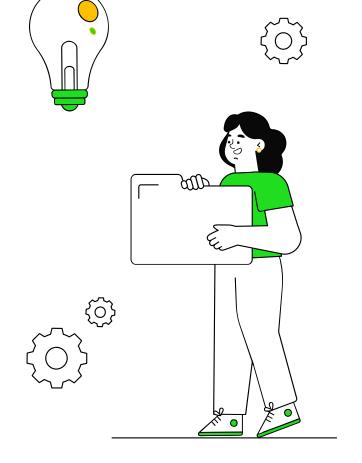






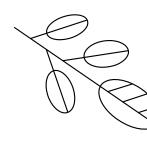
(03) MARKETING PLAN

Because we need to make money...











SMART CERTIFICATE ANIMATED VIDEO



THUMBNAIL FOR VIDEO



A 2D CERTIFICATE



OUR PLANS

\$10 (PERCERTIFICATE)

When we sell it directly to colleges, in bulk.

B₂B

\$15 (PER CERTIFICATE)

When sell it to a student directly.

If verified by college registrar, and we are already working for that college

B₂C







SALES AND DISTRIBUTION

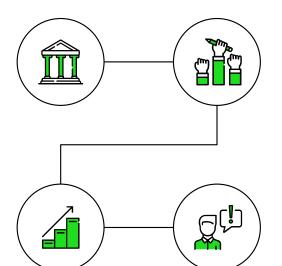


CHANNEL I

Taking bulk certificates contract from college

CHANNEL 3

Taking requests from other students to contact their college

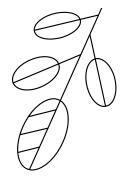


CHANNEL 2

Taking requests from individual students of previous batches

CHANNEL 4

Advertising on our website







OPERATING

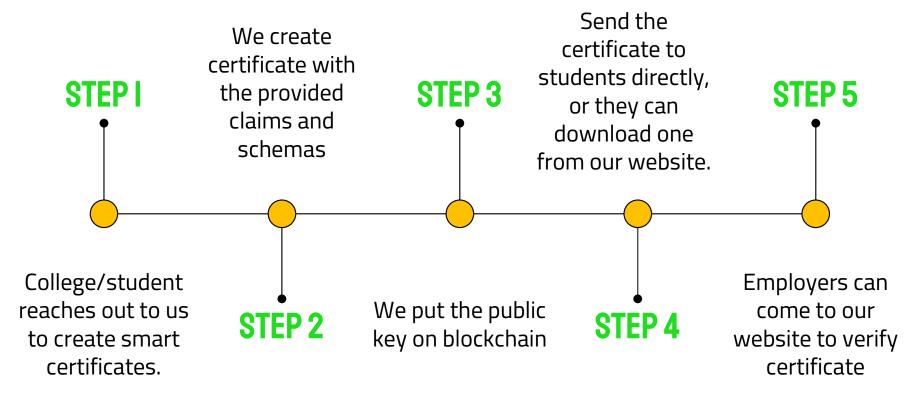
PLAN

That's it...





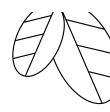
OUR PROCESS















COLLEGE

- No pressure to get new tech
- Free brand visibility
- Cheaper certificates

STUDENTS

- Improved visibility to employers.
- Worry free certificate

EMPLOYER

- Fast verification
- Cheaper than other third party background checks.















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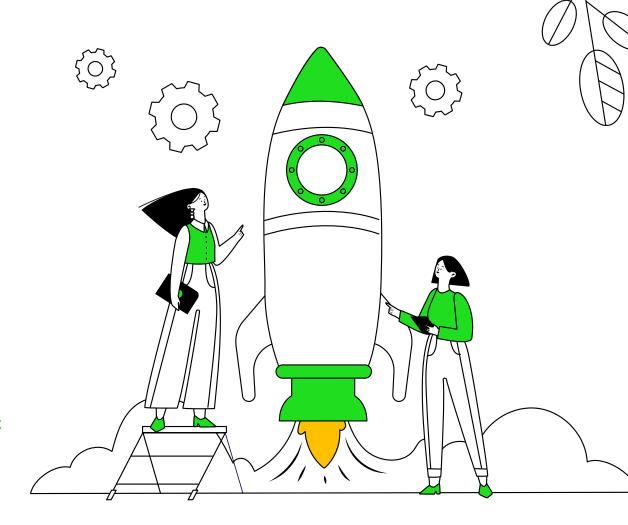
SIMBA

Mascot



THANKS!

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RESOURCES



- https://www.georgebrown.ca/impact-report-2020-2021
- file:///C:/Users/16475/Downloads/12th_ICCCNT_2021_paper_192.
- https://www.youtube.com/watch
- https://www.youtube.com/watch