



বাংলাদেশ ট্যানার্স এসোসিয়েশন (বিটিএ)

BANGLADESH TANNERS ASSOCIATION (BTA)

Ref: BTA/2020/ ৪০০

Date: 29.10.2020

**Agreement Between  
Bangladesh Tanners Association (BTA)  
and  
Sustainable Research and Consultancy Ltd. (SRCL)**

Bangladesh Tanners Association, BTA; the Apex Trade Body to represent the Leather Sector of Bangladesh stands out in the global panorama with distinct identity and stature. It adheres to innovation and creativity so that the sector-based policy-making process becomes realistically and strategically perfect and gives off the result that expedites its developmental phase. BTA has started its journey in 1964 by the all-out initiatives of few persons working on leather sector. It was formed as a trade association to facilitate and promote leather sector. To cater the demand generated from the changing global leather value chain, it has been matured into the level and height of a world class organization. Now a day, it has given highest priority in the specialization of resources. Today it is an organization of about 220 tanneries in Bangladesh that represent one of the largest exports earning sectors of the country. Presently, it is working to achieve the goal of transforming leather sector with technologies linked to the fourth industrial revolution (4IR) and international leather working group (LWG) by using the digital Bangladesh platform to turn all challenges into opportunities. BTA (Dhaka Office: House # 88, Road # 7/A, Flat # A-1 (1<sup>st</sup> floor), Dhanmondi, Dhaka-1209) will appear as the First Party of this agreement.

SRCL is an incorporated and registered consultancy and research-based company in Bangladesh. The SRCL is working on project proposal preparation, management, submission, fund management, local and international fund liaison, project implementation, conduction of training, one stop service center and final report processing. It is serving their clients with an unparalleled service. The SRCL board of directors are interested to engage collaboration with BTA on relevant fund management program for producing skilled and trained human resources in leather sector in the context of 4<sup>th</sup> Industrial Revolution (4IR) and International Standard. The SRCL (Head Office: Taz Mansion, 28, Kawran Bazar, 2<sup>nd</sup> Floor, Dhaka-1000, Bangladesh) will be appeared as the Second Party of this MoU.

For completion of this purpose, the Executive Committee of BTA and the Board of Directors of SRCL are agreed to conduct collaboration program in Bangladesh on skill development and fund management activities related to export-oriented sector and other fund management opportunities also.

Noted that, EC Committee of BTA and Board of Directors of SRCL will adhere to the operational and financial policies outlined below for the application and receipt of funds, maintenance of a collaboration account and how the funds will be utilized in each and every project.





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**PROGRAM COLLABORATION AGREEMENT:**

**A. Program Operational Policies:**

| Sl. No. | Policies             | Standard Operation Procedure (SOP)  |
|---------|----------------------|---|
| 01      | Name of The Parties  | <p>a) EC Committee of Bangladesh Tanners Association (BTA) as First Party</p> <p>b) Sustainable Research and Consultancy Ltd. (SRCL) as Second Party</p>  |
| 02      | Contractual Intent   | <p>In entering into this agreement, the collaboration program hereby declare and affirm that their primary contractual intent is to pool their resources and expertise to undertake contracts on any type of skill manpower preparation and leather export in Bangladesh and carry on any such activities as may be necessary to the business. These functions include:</p> <ul style="list-style-type: none"> <li>✓ Making fund for BTA operational process</li> <li>✓ Upgrading the skill of human resource in 4IR as well as other sectors for future preparation</li> <li>✓ Introduce the modern technologies for industrial sector</li> <li>✓ Industrial development according to international standards and LWG certification</li> <li>✓ Utilizing the resource fund from different govt. and donor sectors</li> <li>✓ Apply for collaboration with different international corporation</li> <li>✓ Apply for fund (Related to skilled manpower preparation and export)</li> <li>✓ Pursuing the fund</li> <li>✓ Receiving the fund from national and international organizations</li> <li>✓ Utilization of fund for project management</li> </ul> |
| 03      | BTA Responsibilities | <p>BTA shall initiate, look and join any project started related to general and skilled human resource development projects in the Bangladesh or outside the country if opportunity comes.</p> <ul style="list-style-type: none"> <li>✓ Perform as a lead partner of the project</li> <li>✓ Participate any local meeting related to project</li> <li>✓ Visit different country program and training event related project</li> <li>✓ Provide official and transport support to project management unit</li> <li>✓ Profit sharing with partners</li> <li>✓ Provide official facilities for project management unit</li> </ul>   |



# BANGLADESH TANNERS ASSOCIATION (BTA)



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|    |                              |   |
|----|------------------------------|---|
| 04 | <b>SRCL Responsibilities</b> | <ul style="list-style-type: none"> <li>a) Sourcing the Local (Govt.) and International (Donor) fund in context of:           <ul style="list-style-type: none"> <li>→ Medium Project</li> <li>→ Mega Projects</li> </ul> </li> <li>b) Project Proposal Preparation</li> <li>c) Project Submission</li> <li>d) Apply to collaborate with different international corporation</li> <li>e) Apply for receiving fund (Related to skilled manpower preparation, leather export and other relevant)</li> <li>f) Pursuing the fund and file processing</li> <li>g) Receipt of fund from national and international organizations</li> <li>h) Utilization of fund for project management</li> <li>i) Full project management</li> <li>j) Arrange and coordinate training program (Foreign and local)</li> <li>k) Participate in different national and international level meeting on behalf of BTA</li> <li>l) All kinds of liaison management from project office (Email, phone, Fax and other social format)</li> <li>m) Support project team formation and project management unit</li> <li>n) Arrangement of workshop, dialogue, campaign, announcement, social marketing like (Facebook, YouTube, what's app, Skype, and other)</li> <li>o) Training center development at all around Bangladesh and abroad</li> <li>p) Profit sharing</li> </ul> |
| 05 | <b>Benefits of BTA</b>       | <p>General benefits of BTA with this project:</p> <ul style="list-style-type: none"> <li>❖ Get funding for leather working group (LWG) certification</li> <li>❖ Step by step LWG certification</li> <li>❖ Get new funds for 4IR development</li> <li>❖ Environmental clearance certificate earns for export</li> <li>❖ More export for more new countries</li> <li>❖ Bank loan facilities for further expansion of tannery project</li> <li>❖ Increase the number of skilled manpower for these sector</li> <li>❖ Increase the production for every factory</li> <li>❖ Prevent the COVID-19 expansion and smoothening the business during any disasters</li> <li>❖ Increase the BTA fund</li> <li>❖ Training facilities increase of BTA members factories</li> <li>❖ Earn more values and revenue from this sector</li> </ul>   |





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**BANGLADESH TANNERS ASSOCIATION (BTA)**

|    |                        |   |
|----|------------------------|---|
| 06 | <b>Duration</b>        | The term of this agreement shall be for an extendable period for six (6) years commencing on the date of signing this agreement unless earlier terminated by the provisions hereof, by applicable laws of the Bangladesh, or by bankruptcy, retirement or withdrawal of both companies. |
| 07 | <b>Decision Makers</b> | EC Committee of BTA/Mentioned Member from EC and Managing Director from SRCL can make, change and redesigned any other decisions of the program with due informed with Chairman and Board of Directors committee.   |

#### **B. Financial Policies:**

| <b>Sl. No.</b> | <b>Policies</b>                 | <b>Financial Standard Operation Procedure (SOP)</b>   |
|----------------|---------------------------------|---|
| 01             | <b>Name of the Bank Account</b> | BTAProject Management Unit  |
| 02             | <b>Fund Name</b>                | BTA Project Management Unit Fund  |
| 03             | <b>Account Operation</b>        | <p>BTA Project Management Unit Fundwill be maintained in a schedule bank of Bangladesh</p> <p>Any operation in this accountmust be operated through the collaboration signature of the elected Chairman or mentioned personnel, any one available of EC committee of BTA and Managing Director of SRCL.</p>   |
| 04             | <b>Sources of Fund</b>          | <p>Fund will be received from different kinds of sources. Like as:</p> <ul style="list-style-type: none"> <li>• National and International Training Fund</li> <li>• Different project fund</li> <li>• Skill development fund</li> <li>• NSDA, SEIP, Be SKILL FULL, STEP, SEP, Asshwas, Bangladesh Bank, BIFFL, IIDFC and otherLocal &amp; Foreign Donors</li> <li>• Consultancy Fund</li> <li>• Professional Training</li> <li>• Implementation Fund</li> <li>• International Processing Fund</li> <li>• GO and NGO Fund</li> <li>• Different Construction Fund</li> <li>• Skill School Fund and</li> <li>• Others</li> </ul> |





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## BANGLADESH TANNERS ASSOCIATION (BTA)

# BANGLADESH TANNERS ASSOCIATION (BTA)

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|----|--|--|
| 05 | <b>Heads of Expenditures</b>                 | <ul style="list-style-type: none"> <li><b>A. Permanent Staff Payment</b> <ul style="list-style-type: none"> <li>→ Chief Coordinator (Program Head)</li> <li>→ Head supporting staff (PS, Project Staff, Driver, Peon)</li> <li>→ Chief Accountant</li> <li>→ 2 Project officers</li> </ul> </li> <li><b>B. Contractual Staff Payment</b> <ul style="list-style-type: none"> <li>→ Project Team leader</li> <li>→ Deputy team leader</li> <li>→ Specialists</li> <li>→ International specialist</li> <li>→ Consultant</li> <li>→ Project staffs</li> <li>→ Trainers</li> <li>→ Training support staff</li> <li>→ Accounts (2)</li> <li>→ Drivers</li> <li>→ 1 peon, 1 accountant</li> </ul> </li> <li><b>C. Project Gaining Negotiation mechanism (Official Cost)</b></li> <li><b>D. Transportation (Rent/Permanent)</b></li> <li><b>E. Different Items Purchase like Furniture, Electrical goods-laptop, printer, scanner, photocopier, office interiors, stationaries and others</b></li> <li><b>F. Marketing Cost (Seminar, Workshop, Program Participation)</b></li> <li><b>G. Duties (VAT+TAX etc.)</b></li> </ul> |
| 06 | <b>Miscellaneous</b>                         | Different Types  |
| 07 | <b>Audit</b>                                 | <ol style="list-style-type: none"> <li>1. This BTA-SRCL JV fund will be audited by a recognized Audit firm annually</li> <li>2. At the end of any project in the center an internal audit will be conducted through a financial committee.</li> </ol>  |
| 08 | <b>Profit Share of BTA</b>                   | BTA will receive profit fund after completion of total project.  |
| 09 | <b>Consultancy Fees</b>                      | For full project procurement and fund receiving the SRCL will receive 15% (in word fifteen percent) of total project volume as their consultancy fees within 3 days after receiving the fund. Project Implementation remuneration will be received according to project organogram.  |
| 10 | <b>Facilities of Project management Unit</b> | Program head (Presently Abu Jubayer) will be held up a Position as a Chief Coordinator by the way of Secretary of Project Management Unit (PMU) of BTA.  |
| 11 | <b>Principal Office</b>                      | <ul style="list-style-type: none"> <li>▪ To conduct all types of project management the project management unit can use the present BTA (House # 88, Road # 7/A, Flat # A-1 (1st floor), Dhanmondi, Dhaka-1209). As their regular office operation by due authority of EC committee of BTA.</li> <li>▪ Official facilities for training and other program conduction with issuing letters, training facilities, instruments, training and other facilities rooms and other legal documents for further activities.</li> </ul>  |





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## BANGLADESH TANNERS ASSOCIATION (BTA)

|    |                        |   |
|----|------------------------|---|
| 12 | <b>Decision Makers</b> | EC Committee of BTA/Mentioned Member from EC and Managing Director from SRCL can make, change and redesigned any other decisions of the program with due informed with Chairman and Board of Directors committee. |
|----|------------------------|---|

### Disclaimer:

All the clauses (1-10) of this deed form are well known to us. We undersigned personnel are concern, agree and will follow all above clauses accordingly. If any changes are required then with all others concern, we'll decide and finalize the changes.

### Permitted and Agreed By:

#### Party 01 – BTA:

Md. Shaheen Ahamed  
Chairman, BTA  
Session 2019-2020

Signature and Seal:

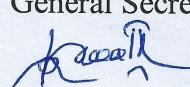
  
Md. Shaheen Ahamed  
Chairman  
Bangladesh Tanners Association (BTA)

#### Witness 01 from BTA:

Name: Md. Sakawat Ullah

Designation: General Secretary, BTA

Signature:



Md. Shakawat Ullah  
General Secy.  
Bangladesh Tanners Association

#### Party 02 – SRCL:

ABU JUBAYER  
Managing Director of SRCL

Signature and Seal:

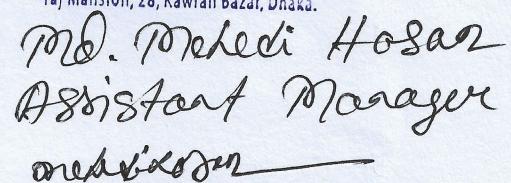


Abu Jubayer  
Managing Director

Sustainable Research and Consultancy (SRC) Ltd.  
Taj Mansion, 28, Kawran Bazar, Dhaka.

#### Witness 01 from SRCL:

Name:  
Designation:  
Signature:

  
Md. Mehedi Hossain  
Assistant Manager  
onehridar