**Name: Designation:**

**Mobile: Email:**

1. **Organization Name:**
2. **Main sectors/items for SME finance of your organization:**
3. Cottage Industries
4. Micro Entrepreneurs
5. Small Entrepreneurs
6. Others (Please Specify):
7. **List of requirements for your organization to accept a loan application (tick which may apply):**
8. Updated license.
9. Current bank account in the name of the business organization.
10. National identity card / passport photocopy.
11. Personal guarantee
12. Business plan
13. Appraisal of asset to be financed
14. Purchase agreement
15. Cash flow projection
16. Personal financial statement
17. Formal application for financing
18. Business financial statement
19. TIN certificate
20. Export license
21. Others (Please Specify):
22. **Are you interested in financing SMEs for business share/leasing? If yes, what is the percentage?**
23. **Could you please describe the main challenges to ensure access to SME finance, using 5- strongly disagree, 4- disagree, 3-neither agree/nor disagree, 2- agree & 1-strongly agree?**

* **High Interest Rate**
* **Collateral Requirement**
* **Cumbersome procedure for applying a loan request**
* **Lack of Adequate Infrastructure Facilities**
* **Lack of Accessible and Affordable Training Facilities**
* **Lack of Awareness Building Program**
* **Absence of Modern Technology**
* **Resource Scarcity**

1. **What are the basic problems of a SME starter according to your opinion?**

* **High Interest Rate**
* **Resource Scarcity**
* **Inability to Market SME Product**
* **Inability to Maintain Product Quality**
* **Poor Management Skills of Entrepreneurs**
* **Access to Market**
* **Lack of Market Research & Training Facilities**

1. **What is your advice to promote SME & to ensure access to SME finance?**
2. **What are the SME items that your organization is interested to provide support for?**

**Signature: Date:**

**Thank You for Your Time and Support**