Chen & Yangxi & Shuyan

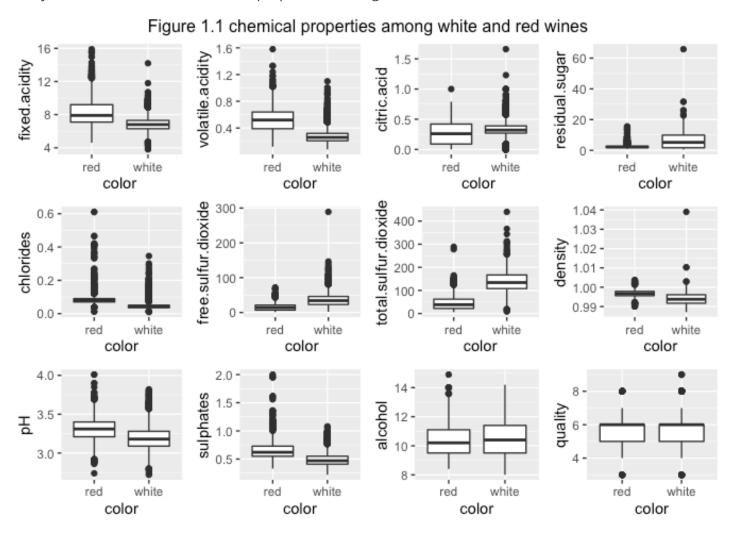
# **Clustering and PCA**

#### **Overview**

The goal of this problem is to figure out whether unsupervised learning methods such as clustering and PCA can different the red wine and the white wine, also distinguish the higher from the lower quality wine.

### **Red Vs White Wine**

Firstly, we want to see which chemical properties have significant distinction between white and red wine.



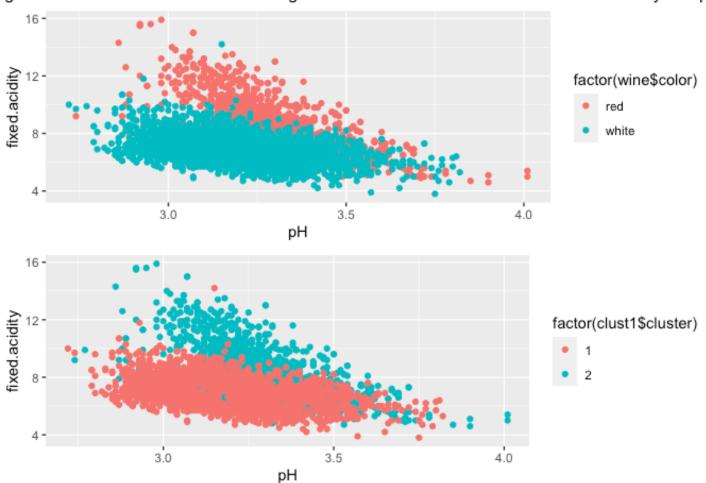
From the boxplots we can see that the red and white wine differs mostly from fixed.acidity, total sulfur dioxide, volatile acidity, and pH.

### k-means Clustering

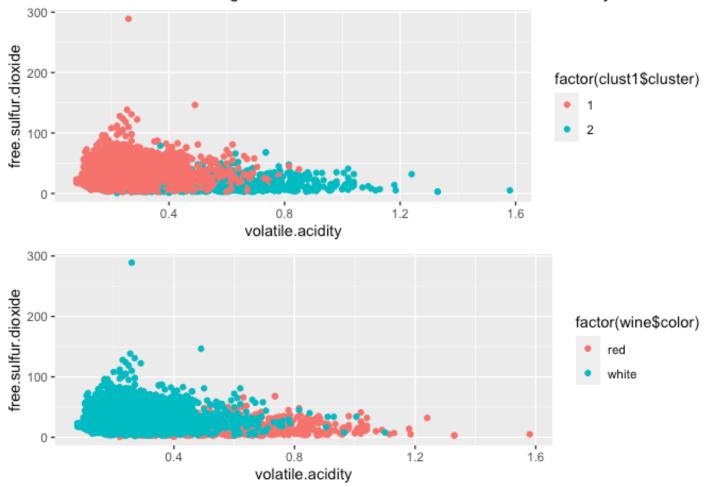
Now we use the k-means clustering to different the red and white wine by color, so we set the cluster of 2, and run the

k-means clustering on 11 chemical properties.

igure 1.2 Results of K-means clustering for wine colors in the dimensions of fixed acidity and pl



### 3 Results of K-means clustering for wine colors in the dimension of volatile.acidity and free.sulfu



From the graphs above, we can see that the k-means clustering successfully depart the two color of wine according to their chemical properties. Because in the figure 1.1, the two kinds of wine differs remarkably in four chemical properties, so we only show the clustering results of these four dimensions.

#### **PCA**

Next we use PCA to distinguish the reds from the whites. From the results below we can conclude that the first 5 PC explain nearly 80% of the variation.

```
##
  Importance of components:
##
                             PC1
                                    PC2
                                            PC3
                                                    PC4
                                                            PC5
                                                                    PC6
                                                                            PC7
## Standard deviation
                          1.7407 1.5792 1.2475 0.98517 0.84845 0.77930 0.72330
  Proportion of Variance 0.2754 0.2267 0.1415 0.08823 0.06544 0.05521 0.04756
                          0.2754 0.5021 0.6436 0.73187 0.79732 0.85253 0.90009
  Cumulative Proportion
##
                              PC8
                                      PC9
                                             PC10
                                                     PC11
## Standard deviation
                          0.70817 0.58054 0.4772 0.18119
## Proportion of Variance 0.04559 0.03064 0.0207 0.00298
## Cumulative Proportion 0.94568 0.97632 0.9970 1.00000
```

Next we examine the linear relationships between the first 5 PC and the original chemical properties.

\*\*Table 1.1. The first five principal components\*\*

	PC1	PC2	PC3	PC4	PC5
fixed.acidity	-0.24	0.34	-0.43	0.16	-0.15
volatile.acidity	-0.38	0.12	0.31	0.21	0.15
citric.acid	0.15	0.18	-0.59	-0.26	-0.16
residual.sugar	0.35	0.33	0.16	0.17	-0.35
chlorides	-0.29	0.32	0.02	-0.24	0.61
free.sulfur.dioxide	0.43	0.07	0.13	-0.36	0.22
total.sulfur.dioxide	0.49	0.09	0.11	-0.21	0.16
density	-0.04	0.58	0.18	0.07	-0.31
рН	-0.22	-0.16	0.46	-0.41	-0.45
sulphates	-0.29	0.19	-0.07	-0.64	-0.14
alcohol	-0.11	-0.47	-0.26	-0.11	-0.19

In the following graph we can see the PCA can cluster two types of wine by the first two principal components, where the white wine tends to be in the positive dimension of first principle component.

wine\$color red white

Figure 1.4 Results of PCA for wine colors in the dimensions of first two principal of

In conclusion, both k-means clustering and PCA can successfully distinguish the red and white wine by only using unsupervised information.

## **Wine Quality**

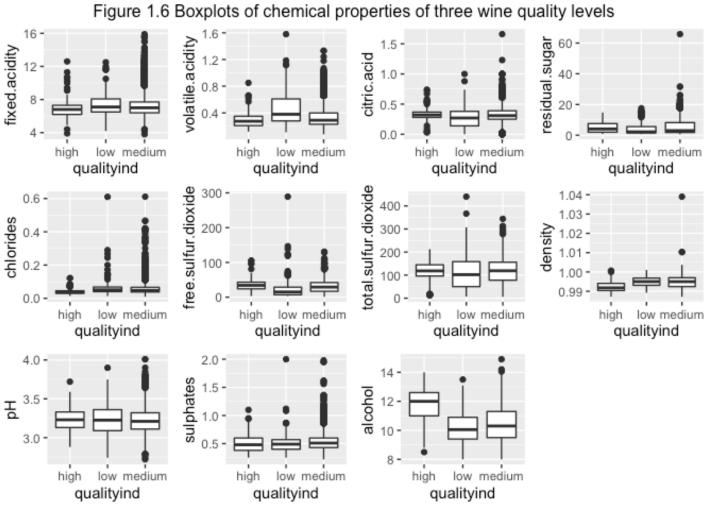
The bar plot shows the the distribution of of the wine quality, which has 7 degrees from 3 to 9, and We manually divided them into 3 levels low, medium, and high. According to the boxplot, we can see that wines with different quality may differ in volatile acidity, alcohol, and free sulfur dioxide.

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 3.000 5.000 6.000 5.818 6.000 9.000
```

2000 - Color red white

Figure 1.5 Histogram of wine qualities

# Clustering



The following figure shows the results of k-means clustering to differentiate the quality of wines according to

the chemical properties. However, it's difficult to see how wines with different qualities differs with each other.

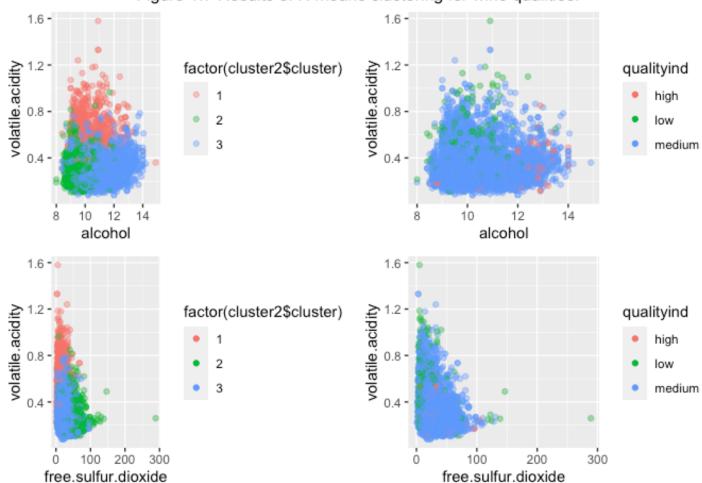


Figure 1.7 Results of K-means clustering for wine qualities.

### **PCA**

Now we try PCA to distinguish the wine quality. From previous results we conclude that the first 5 PC explain closely 80% of the variation.

wine\$qualityind
high
low
medium

Figure 1.8 Results of PCA for wine qualities in the dimensions of first two princips

The graph above also shows that PCA couldn't perform the clustering of wine quality.

# **Market Segmentation**

### Introduction

"NutrientH20", a large consumer drinks brand(hypothetically), wants to better understand the market based on the users tweet's content in Twitter post. Each tweet was categorized based on its content using a pre-specified scheme of 36 different categories. The goal for this analysis is to achieve market segmentation or user portrait on the basis of the a great bunch of tweets'contents.

#### **EDA**

Initially, we take an overview of dataset by summing up the amount of average amount of categories per user.

##	Х	chatter	current_	_events	travel	photo_sharing	uncategorized	tv_film
## 1	hmjoe4g3k	2		0	2	2	2	1
## 2	clk1m5w8s	3		3	2	1	1	1
## 3	jcsovtak3	6		3	4	3	1	5
## 4	3oeb4hiln	1		5	2	2	0	1

```
## 5 fd75x1vgk 5
                                                           7
## 6 h6nvj91yp
                6
                                     4
                                             2
                                                                                  1
## sports_fandom politics food family home_and_garden music news online_gaming
                           0
                                4
                                       1
                                                        2
                                                              0
## 2
                 4
                           1
                                2
                                       2
                                                        1
                                                              0
                                                                    0
                                                                                  0
## 3
                 0
                           2
                                1
                                       1
                                                        1
                                                                                  0
                                                              1
                                                                    1
## 4
                 0
                           1
                                0
                                       1
                                                        0
                                                              0
                                                                    0
                                                                                  0
## 5
                 0
                           2
                                       1
                                                        0
                           0
                                2
                                       1
## 6
                 1
                                                        1
                                                              1
                                                                    0
## shopping health_nutrition college_uni sports_playing cooking eco computers
                             17
                                           0
                                                          2
## 1
## 2
                              0
                                           0
                                                          1
                                                                       0
            0
                                                                   0
                                                                                  0
## 3
            2
                              0
                                           0
                                                          0
                                                                   2
                                                                       1
## 4
            0
                              0
                                           1
                                                          0
                                                                   0
                                                                       0
                                                                                  0
## 5
            2
                                                                   1
                                                                                 1
                                                                   0
## 6
            5
                              0
                                           0
                                                          0
                                                                       0
## business outdoors crafts automotive art religion beauty parenting dating
                     2
                             1
                                                             0
## 1
                                        0
                                             0
                                                      1
## 2
            1
                     0
                                             0
                                                      0
                                                             0
                                                                        0
                                                                               1
## 3
            0
                      0
                             2
                                             8
                                                      0
                                                             1
                                                                        0
                                                                               1
                                         0
## 4
            1
                      0
                             3
                                         0
                                             2
                                                      0
                                                             1
                                                                        0
                                                                               0
## 5
            0
                     1
                             0
                                         0
                                             0
                                                      0
                                                             0
                                                                               0
            1
                     0
                             0
                                                             0
## 6
                                         1
                                             0
                                                      0
                                                                               0
## school personal fitness fashion small business spam adult
## 1
          0
                                    0
                                                    0
                                                         0
                           11
## 2
                            0
          4
                                    0
                                                    0
                                                         0
                                                                0
## 3
                            0
          0
                                    1
                                                    0
                                                         0
## 4
          0
                            0
                                    0
                                                    0
                                                         0
                                                                0
## 5
          0
                            0
                                    0
                                                    1
                                                         0
                                                                0
## 6
          0
                            0
                                                         0
```

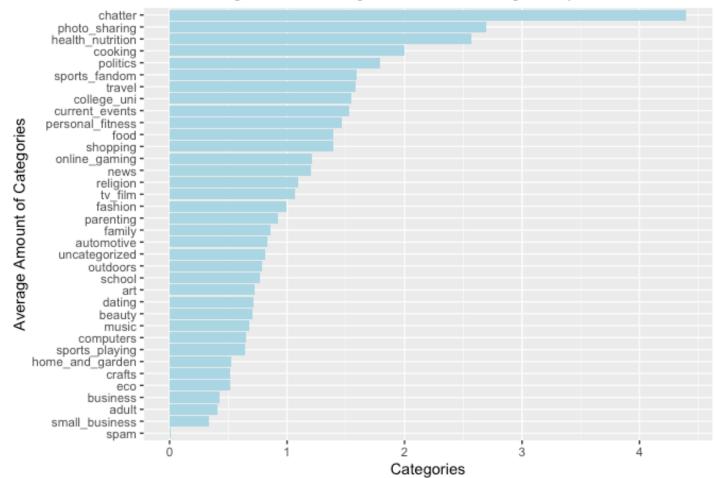


Figure 2.1 Average Amount of Categories per User

As shown in the Figure 2.1, the bar chart shows the average frequency of the topic. Chatter(No category) appears the most. "Photo\_sharing", "health\_nutrition", "cooking", "politics" and "sports\_fandom" are top 5 meaningful topics in the users interests.

We will remove "chatter", "spam", "adult", "uncategorized", which are meaningless for this topic. Plot the **heatmap** to show the relationship between different categories.

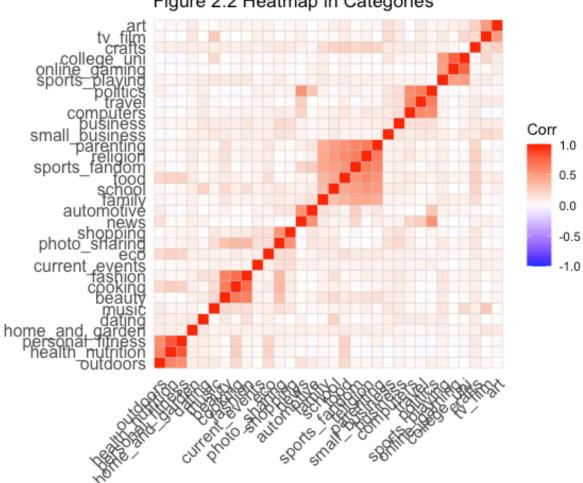


Figure 2.2 Heatmap in Categories

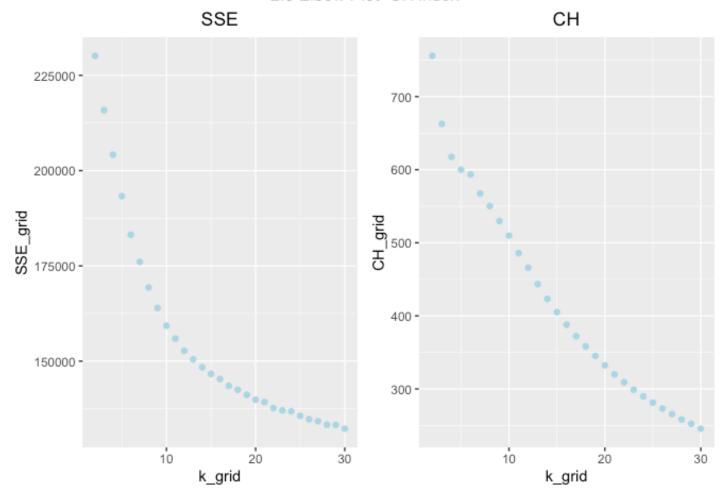
In Figure 2.2 **heatmap**, the interesting thing is all the variables are mutually positive correlative because it starts from 0.

# Methodology

To achieve market segmentation, the methodology is unsupervised learning, including **Kmeans** and **PCA**.

### (1) Kmeans

# 2.3 Elbow Plot+CH index



By eyeballing observation, we find 9 is the optimal number for group numbers of clustering.

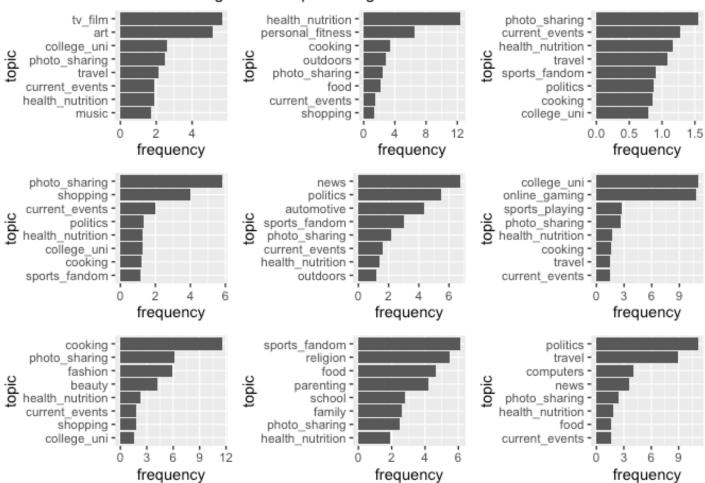
\*\*Table 2.1 : The Number of Cluster Group \*\*

Label	Numbers
1	405
2	804
3	3378
4	960
5	437
6	363
7	491
8	685
9	359

Table 2.2: Top 5 Categories in Cluster

	life_moment	health-life	lifestyle	college_life	man-topic	lady-topic	art_style	News	Complex
no.1	tv_film	health_nutrition	photo_sharing	photo_sharing	news	college_uni	cooking	sports_fandom	politics
no.2	art	personal_fitness	current_events	shopping	politics	online_gaming	photo_sharing	religion	travel
no.3	college_uni	cooking	health_nutrition	current_events	automotive	sports_playing	fashion	food	computers
no.4	photo_sharing	outdoors	travel	politics	sports_fandom	photo_sharing	beauty	parenting	news
no.5	travel	photo_sharing	sports_fandom	health_nutrition	photo_sharing	health_nutrition	health_nutrition	school	photo_sharing

Figure 2.4 Top 8 Categories in 9 Cluster



Using **Kmeans**, we create 9 clusters. The number of cluster group are illustrated in the table 2.1. We add the label into original data and Top 8 categories are shown in the Figure 4.4. Based on these high-frequency categories, we empirically build up these topics for different labels. The Clusters are (Table 2.2) as follows:

For Cluster1, "Photosharing", "shopping" and "current events" are most topics. (life-moment)

For Cluster2, "health\_nutrition", "personal\_fitness" and "cooking" are most topics. (health-life)

For Cluster3, "sports\_fandom", "religion" and "food" are most topics. (lifestyle)

For Cluster4, "college\_uni", "online\_gaming" and "sports\_playing" are most topics. (college\_life)

For Cluster5, "news", "politics" and "automotive" are most topics. (man-topic)

For Cluster6, "cooking", "photo-sharing", "fashion", "beauty" are most topics. (lady-topic)

For Cluster7, "TV\_film", "arts" are most topics. (art\_style)

For Cluster8, "Politics", "travel", "computer", "news" are most topics.(News)

For Cluster9, "Photosharing", "current events" and "health\_nutrition" are most topics. (Complex) (hard to explain)

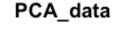
### (2) PCA

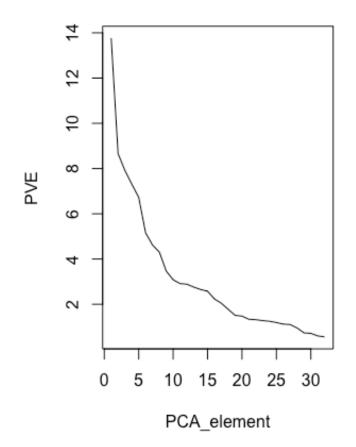
PCA, focus on reducing the feature space, allowing most of the information or variability in the data set to be explained using fewer features.

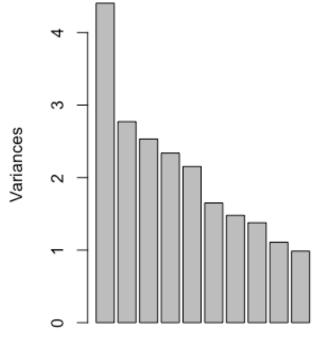
Table 2.3: Summary of PCA Variance

	PC1	PC2	PC3	PC4	PC5	PC6
Standard deviation	2.098691	1.664833	1.591187	1.529121	1.467282	1.284772
Proportion of Variance	0.137640	0.086610	0.079120	0.073070	0.067280	0.051580
Cumulative Proportion	0.137640	0.224260	0.303380	0.376450	0.443720	0.495310

Figure 2.4 Variance in PCA





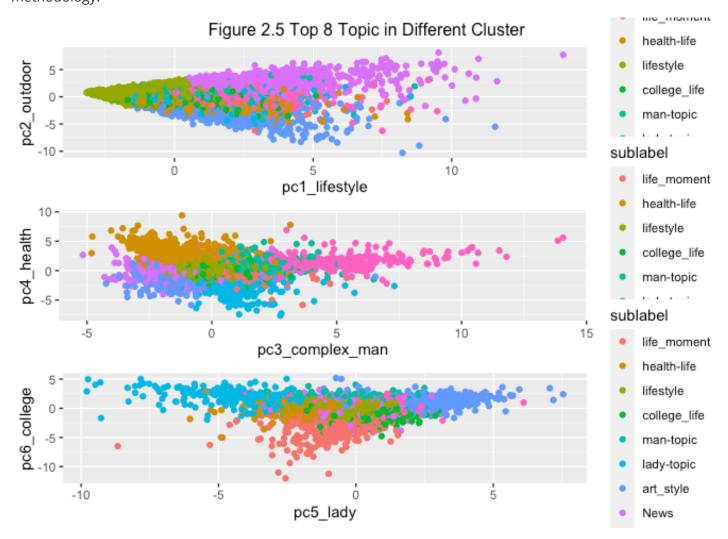


Based on We use 6 components because these components could explain 50% variance and decreasing rate of variance becomes much slower after that. Hence, we choose 6 components to analysis.

Table 2.4: Top 5 Categories in PCA

categories	pc1_lifestype	pc2_outdoor	pc3_complex_man	pc4_health	pc5_lady	pc6_college
no.1	religion	sports_fandom	politics	health_nutrition	beauty	online_gaming
no.2	food	religion	travel	personal_fitness	fashion	sports_playing
no.3	parenting	parenting	computers	outdoors	cooking	college_uni
no.4	sports_fandom	food	news	politics	photo_sharing	cooking
no.5	school	school	automotive	news	shopping	automotive

As illustrated in the **Table 2.4**, we empirically make labels for different principle component. To some extent, these components are similar to clusters labels. In the next, we will contrast these two unsupervised methodology.



From the Figure 2.5, we find some strong link between PCA and Cluster, which proves that our cluster are meaningful.

For the first graph,

Cluster lifestyle has high point in pca1\_lifestyle and pca2\_outdoor

For the second graph,

Cluster health life has high point in pca4\_health

Cluster college life has low point in pca4\_health.

Cluster News has high point in pc3\_complex\_man

Cluster lay\_topic has low point in pc3\_complex

For the third graph,

Cluster lady topic has high point in pc5\_lady

Cluster college life has low point in pc5\_lady

Cluster college life has high point in pc6\_college

Cluster art\_style has low point in pc6\_college

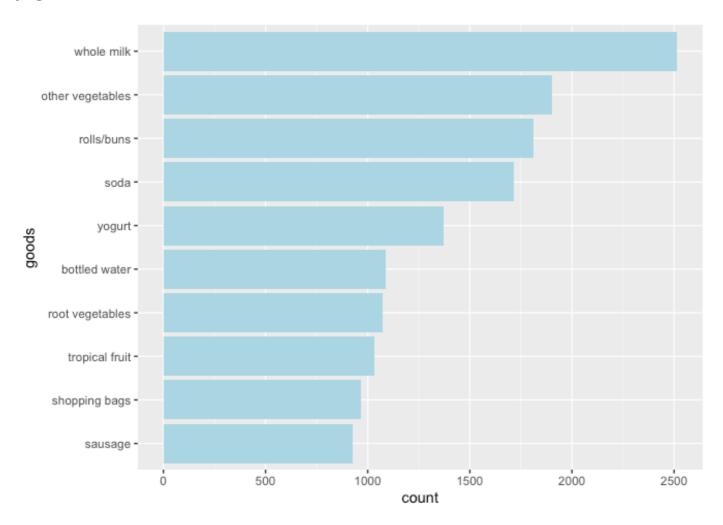
#### Conclusion

We use k-means and PCA to make interesting market segmentation for NutrientH20. The interesting group we found is health, outdoor group focusing on outdoor life and health nutrition. Besides, lady-topic group focusing on beauty and fashion need more customized lady-like product. In addition, college-life group also clearly identified by PCA and Kmeans. NutrientH20 could design some activity or sub-brand target for college student.

# **Association rules for grocery purchases**

# **Top Ten Popular Goods**

We show the most 10 popular goods among the cousumers. From the plot, we can see that the most popular goods are whole milk, other vegetables, rolls and buns, soda and yogurt.



## **Total Association Rules**

We use the rules with *support* >= 0.01, *confidence* >= 0.1, *length* (*maxlen*) <= 2. We find 45 rules in total, and the following table show the summary of all the association rules.

```
## Apriori
##
## Parameter specification:
## confidence minval smax arem aval originalSupport maxtime support
minlen
```

```
0.1 0.1 1 none FALSE
##
                                                        5
                                                              0.01
                                               TRUE
1
##
   maxlen target ext
        2 rules TRUE
##
##
## Algorithmic control:
   filter tree heap memopt load sort verbose
##
      0.1 TRUE TRUE FALSE TRUE
                                  2
                                       TRUE
##
## Absolute minimum support count: 152
##
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[169 item(s), 15296 transaction(s)] done [0.00s].
## sorting and recoding items ... [71 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 done [0.00s].
## writing ... [45 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
## set of 45 rules
##
## rule length distribution (lhs + rhs):sizes
##
##
   4 41
##
##
    Min. 1st Qu. Median
                           Mean 3rd Qu.
                                           Max.
                    2.000 1.911
##
    1.000 2.000
                                   2.000
                                           2.000
##
## summary of quality measures:
##
                     confidence
                                                           lift
      support
                                       coverage
##
   Min. :0.01020 Min. :0.1006
                                   Min. :0.03426
                                                      Min. :0.9421
   1st Ou.:0.01255    1st Ou.:0.1277    1st Ou.:0.06041
                                                      1st Ou.:1.4236
##
##
   Median :0.01438 Median :0.1786 Median :0.08970
                                                      Median :1.6789
##
   Mean :0.02654 Mean :0.1959 Mean :0.17099
                                                      Mean :1.8383
   3rd Qu.:0.02262 3rd Qu.:0.2408
##
                                    3rd Qu.:0.12441
                                                      3rd Qu.:1.9991
   Max.
         :0.16429 Max. :0.4037 Max. :1.00000
##
                                                      Max. :3.8648
##
       count
##
   Min. : 156
   1st Qu.: 192
##
##
   Median: 220
##
   Mean : 406
##
   3rd Qu.: 346
```

```
##
   Max.
         :2513
##
## mining info:
##
         data ntransactions support confidence
##
   goodstrans
                      15296
                                0.01
                                            0.1
##
               call
## apriori(data = goodstrans, parameter = list(support = 0.01, confidence
= 0.1, maxlen = 2))
```

### **Subset**

We check the subset to see less rules.

First, we check the rule with lift >= 3, which indicating strong connections. We can see four rules in the following table. From the table, we can see that, for example, the first rules shows if a consumer buy pip fruit, the probability that he also but tropical fruit is 3.9 times higher than if the consumer doesn't buy pip fruit. Given this information, grocery can put pip fruit by the tropical fruit.

```
##
      lhs
                                           support
                          rhs
                                                     confidence coverage
## [1] {pip fruit}
                       => {tropical fruit} 0.01268305 0.2607527
0.04864017
## [2] {tropical fruit} => {pip fruit} 0.01268305 0.1879845
0.06746862
## [3] {citrus fruit} => {tropical fruit} 0.01248692 0.2346437
0.05321653
## [4] {tropical fruit} => {citrus fruit} 0.01248692 0.1850775
0.06746862
##
      lift
              count
## [1] 3.86480 194
## [2] 3.86480 194
## [3] 3.47782 191
## [4] 3.47782 191
```

Secondly, there are 5 rules satisfying *confidence* > 0.3. For example, we can see that, the first rule shows that if a consumer buy curd, then we are 37% positive that he will also buy whole milk. This type of consumer may want to make desserts by using milk and curd. Given this information, grocery can put curd by the whole milk.

```
##
       lhs
                             rhs
                                                          confidence
                                               support
coverage
## [1] {curd}
                         => {whole milk}
                                               0.01261768 0.3683206
0.03425732
## [2] {butter}
                         => {whole milk}
                                               0.01438285 0.4036697
0.03563023
## [3] {root vegetables} => {other vegetables} 0.02536611 0.3619403
0.07008368
## [4] {root vegetables} => {whole milk}
                                               0.02262029 0.3227612
0.07008368
## [5] {other vegetables} => {whole milk}
                                         0.04086036 0.3284288
0.12441161
##
      lift
              count
## [1] 2.241875 193
## [2] 2.457036 220
## [3] 2.909216 388
## [4] 1.964566 346
## [5] 1.999064 625
```

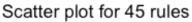
Thirdly, as the thresholds we set above are too strict that once we combine them, there would be too little association rules satisfied, we purposely relaxed the constraints. Considering visualization and associations, we set lift > 2 & confidence > 0.2, and there are 20 rules satisfied. For example, if a consumer buy butter, then we are 40% positive that he will also buy whole milk, and this is 2.25% times higher than if he don't buy butter. Also, if a consumer buy whipped / sour cream, then we are 25% positive that he will also buy whole milk, and this is 1.5% times higher than if he don't buy whipped / sour cream. So given these information, it make sense to put the foods that need to make dessert together in grocery store.

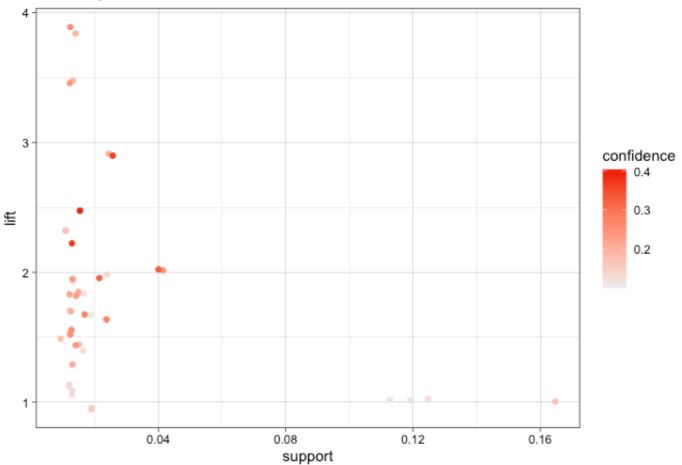
```
##
       lhs
                               rhs
                                                  support
                                                             confidence
## [1] {curd}
                            => {whole milk}
                                                  0.01261768 0.3683206
## [2] {butter}
                            => {whole milk}
                                                  0.01438285 0.4036697
## [3]
       {whipped/sour cream} => {whole milk}
                                                  0.01144090 0.2482270
## [4] {pip fruit}
                            => {tropical fruit}
                                                  0.01268305 0.2607527
```

```
=> {other vegetables} 0.01091789 0.2244624
## [5] {pip fruit}
                          => {whole milk} 0.01255230 0.2580645
## [6] {pip fruit}
## [7] {citrus fruit}
                           => {tropical fruit} 0.01248692 0.2346437
## [8] {citrus fruit}
                           => {other vegetables} 0.01281381 0.2407862
                          => {whole milk}
## [9] {citrus fruit}
                                               0.01281381 0.2407862
                           => {other vegetables} 0.01261768 0.2088745
## [10] {sausage}
                                                0.01255230 0.2077922
## [11] {sausage}
                           => {whole milk}
## [12] {bottled water}
                                                 0.01464435 0.2060718
                           => {soda}
## [13] {tropical fruit}
                          => {other vegetables} 0.01549425 0.2296512
## [14] {tropical fruit}
                          => {whole milk}
                                            0.01830544 0.2713178
## [15] {root vegetables} => {other vegetables} 0.02536611 0.3619403
## [16] {other vegetables} => {root vegetables} 0.02536611 0.2038886
## [17] {root vegetables} => {whole milk}
                                               0.02262029 0.3227612
                                                0.02425471 0.2704082
## [18] {yogurt}
                          => {whole milk}
## [19] {other vegetables} => {whole milk}
                                               0.04086036 0.3284288
## [20] {whole milk}
                          => {other vegetables} 0.04086036 0.2487067
##
                         count
       coverage lift
## [1] 0.03425732 2.241875 193
## [2] 0.03563023 2.457036 220
## [3] 0.04609048 1.510895 175
## [4] 0.04864017 3.864800 194
## [5] 0.04864017 1.804191 167
## [6] 0.04864017 1.570774 192
## [7] 0.05321653 3.477820 191
## [8] 0.05321653 1.935400 196
## [9] 0.05321653 1.465605 196
## [10] 0.06040795 1.678898 193
## [11] 0.06040795 1.264779 192
## [12] 0.07106433 1.837944 224
## [13] 0.06746862 1.845898 237
## [14] 0.06746862 1.651444 280
## [15] 0.07008368 2.909216 388
## [16] 0.12441161 2.909216 388
## [17] 0.07008368 1.964566 346
## [18] 0.08969665 1.645907 371
## [19] 0.12441161 1.999064 625
## [20] 0.16429132 1.999064 625
```

### **Visualization**

The following is the scatter plot of all 45 rules.





We use network graph to visualize connections. We use the rules with *support* > 0.005, *confidence* > 0.2, there are 20 rules satisfied.

```
## set of 20 rules
##
## rule length distribution (lhs + rhs):sizes
##
## 20
##
##
     Min. 1st Qu. Median
                             Mean 3rd Qu.
                                             Max.
##
        2
                2
                        2
                                2
                                        2
                                                2
##
   summary of quality measures:
##
##
       support
                       confidence
                                                             lift
                                         coverage
   Min.
          :0.01092 Min.
                            :0.2039 Min.
##
                                             :0.03426
                                                       Min.
                                                              :1.265
   1st Qu.:0.01260 1st Qu.:0.2284 1st Qu.:0.04864
##
                                                        1st Qu.:1.650
   Median :0.01360 Median :0.2485 Median :0.06041
                                                        Median :1.891
```

```
##
   Mean :0.01828
                    Mean :0.2670 Mean :0.06957
                                                    Mean :2.102
##
   3rd Qu.:0.02303 3rd Qu.:0.2842 3rd Qu.:0.07033
                                                     3rd Qu.:2.296
   Max.
         :0.04086 Max. :0.4037 Max.
##
                                         :0.16429
                                                    Max.
                                                           :3.865
##
   count
   Min. :167.0
##
##
   1st Qu.:192.8
   Median :208.0
##
##
  Mean :279.6
   3rd Qu.:352.2
##
##
         :625.0
   Max.
##
## mining info:
##
         data ntransactions support confidence
##
                    15296
                             0.01
                                        0.1
   goodstrans
##
             call
## apriori(data = goodstrans, parameter = list(support = 0.01, confidence
= 0.1, maxlen = 2))
```

