Creative Brief

Carbon

Carbon's goal is to provide a fleet of high end super cars to clients that would like more variety in their super car experience.

Our clients are current and prospective super car owners.

- Carbon's business model is based on acquiring super cars at auctions and discount purchase situations and then offering them for fractional usage to our members.
 Member's pay the mean average finance value per month of the cars in stock. In return they can use the cars at their availability within the community.
 - s. Carbon gains in acquiring equity in the cars and eventually accrued outright ownership. With varied inventory Carbon has a distinct advantage over rental operations and dealerships. No need for financing approvals. Excess inventory will be rented.
 - w. Members will not have ownership of vehicles and will not gain equity. Vehicles will be used by other members.
 - o. The creation of a new category in the super car industry. Access to new client base with no finance/ banking approvals needed.
 - t. Super Car Rental companies attempting to copy or promote their own membership programs
- 2. The project will be creating a website to be the face of Carbon and a user-friendly access point for their clients. Our 3 main objectives for the site are to provide aesthetic pleasantries, user friendly accessibility, and to provide their clients with the necessary information.
- 3. "Our Clients for the site are the prospective members and short-term rental clients. The site should persuade them into the mindset that we trustworthy, professional, and most of all the place to give their business.
- 4. The site must have 5 pages. A "Contact" page with email, phone and address info listed(along with a map showing our location). An "About us" page containing our story, mission, and photos of our team. A "fleet" page showing photos of our inventory. A "Partners" page showing business that provide special perks to our members. Lastly, a home page with a slideshow of cars in our inventory with our tag line listed below, "Why settle, have it all".
- 5. Carbon has asked for this project to be delivered before 3 pm December the 10th.

Inspirations- https://www.mvpmiami.com/, https://www.mvpmiami.com/, https://www.mvpmiami.com/, https://www.oceandriveexoticcars.com/, https://www.mvpmiami.com/, <a href="https://www.mvpmi

SEO/marketing campaign/google analytics

Using Google ad keywords related to luxury car rentals in the Miami area.

Targeting people who are also searching for hotels in the Miami area.

The budget will be set at a low 5-dollar number for testing purposes. Once analytics show the data for the keywords converting leads the best the budget will be adjusted appropriately.

The duration of the add will begin at one week for testing. Based on results it will resume in definitely.







