**Alma**Better

# **Google Analytics**

1 Jan 2022 - 31 De

Users **679.1K** 

Sessions 989.2K

Bounce Rate 45.5%

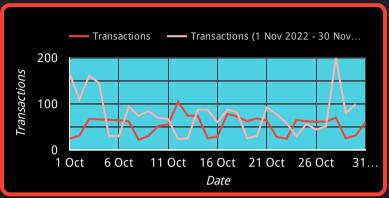
Avg. Session Duration 03:20

Goal Completions 225.2K

Revenue \$2.66M

Transactions 23.6K

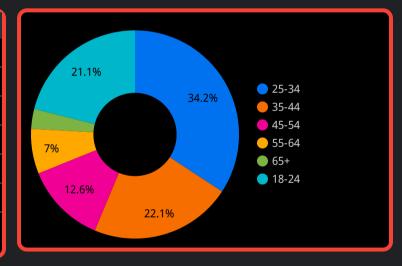
Ecommerce Conversion Rate 2.4%



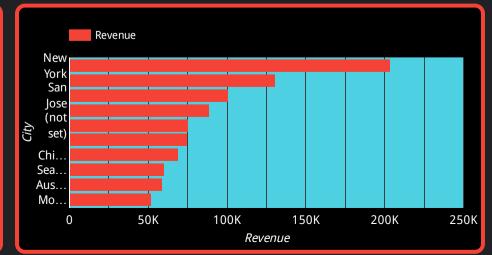




	Default Channel Grouping	Transactions 🕶	Ecommerce Conversion Rate	Revenue
1.	Direct	21,687	2.55%	\$2,455,642.63
2.	Paid Search	1,928	1.94%	\$201,523.96
3.	Affiliates	11	0.42%	\$6,716.8
4.	Display	2	0.01%	\$161
5.	(Other)	0	0%	\$0
6.	Organic Search	0	0%	\$0
7	Dafarral	n	N0A	1-7/7 < >



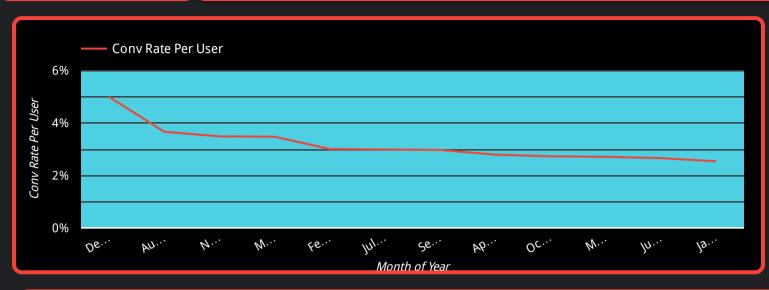
	Landing Page	Transactions 🕶	<b>Ecommerce Conversion Rate</b>	Revenue	
1.	/basket.html	4,234	4,234 14.81%		
2.	/home	3,681	0.82% \$408,494		
3.	/signin.html	2,771	7.46% \$332,669		
4.	/google+redesign/	2,336	5%	\$224,674.66	
5.	/store.html	1,151	4.37%	\$155,979.03	
6.	/google+redesign/	824	5.3%	\$73,998.8	
7	/googlotrodosign/	761	2 660%	475 055 08 1 - 100 / 935 <b>&gt;</b>	

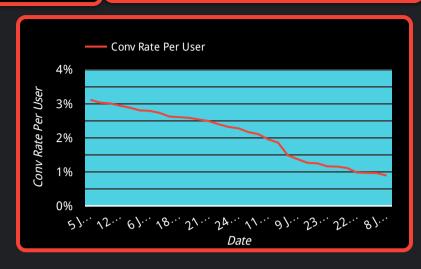


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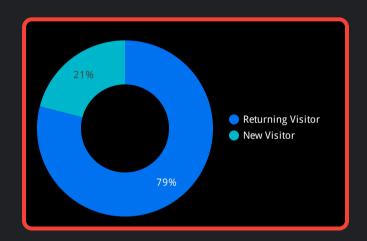
# **Cohort Analytics**

### 1 Jan 2022 - 31 De 🔻





	User Type	Date	Ecommerce Conversion Rate 🔻		
1.	Returning Visitor	1 Apr 2022	7.78%		
2.	Returning Visitor	15 Apr 2022	6.37%		
3.	Returning Visitor	27 Apr 2022	5.5%		
4.	Returning Visitor	25 Apr 2022	5.49%		
5.	Returning Visitor	29 Apr 2022	5.45%		
			1 - 60 / 60 < >		



	Country	Users	New Users	Bounce Rate 🔻	Conv Rate Per User	Time on Screen	Avg. Price	Total Value
1.	North Korea	1	1	100%	0%	00:00:00	\$0	\$0
2.	Micronesia	1	1	100%	0%	00:00:00	\$0	\$0
3.	Timor-Leste	1	1	100%	0%	00:00:00	\$0	\$0
4.	Montserrat	1	1	100%	0%	00:00:00	\$0	\$0
5.	St. Martin	1	1	100%	0%	00:00:00	\$0	\$0
6.	Vatican City	1	1	100%	0%	00:00:00	\$0	\$0
7.	Mayotte	1	1	100%	0%	00:00:00	\$0	\$0
Я	Åland Islands	1	1	100%	Λ%	บบ.บบ.บบ	\$N	\$∩ 1 - 100 / 226 <b>〈 〉</b>

## **Funnel Analytics**

1 Jan 2022 - 31 D€ ▼

#### **ACQUISITION**

	Default Channel Gr	Sessions 🕶	Bounce Rate
1.	Direct	852,103	42.19%
2.	Paid Search	99,446	58.88%
3.	Display	34,876	87.13%
4.	Affiliates	2.613	66.32% 1 - 7 / 7 〈 〉

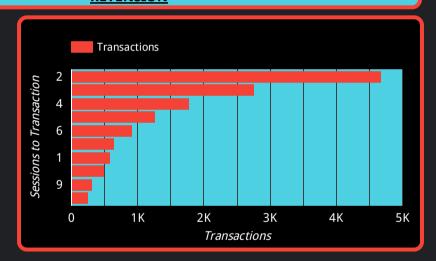
Users 73.2K \$\frac{1}{2} 5.8\%

Sessions 94.6K

#### **RETENSION**

Users 131,889

Bounce Rate 36.96%



#### **REFERRAL**

	Full Referrer	Sessions		
1.	(direct)	862,151		
2.	google	121,246		
3.	Partners	2,623		
4.	bing	2,082		
5.	dfa	879		
		1-8/8 < >		

Sessions 6

Bounce Rate 0.00%

#### **ACTIVATION**

Bounce Rate **45.51%** 

Sessions 989.2K

Avg. Session Duration 03:20

Registrations (Goal 3 Starts) 36.4K

Registrations (Goal 3 Conversion Rate) 3.7%

Engaged Users (Goal 2 Starts) 112,742

Engaged Users (Goal 2 Conversion Rate) 11.40%

#### **REVENUE**



\$2,664,044.39

Transactions 23,628

Revenue Per User \$3.92

Ecommerce Conversion Rate 2.39%

Product Revenue per Purchase \$35.96

#### **FUNNEL VISUALIZATION**

**100%** (112,742) Engaged Users (Goal 2 Completions)

45% (50,727) Entered Checkout (Goal 4 Completions)

**32%** (36,397) Registrations (Goal 3 Completions)

**22%** (25,297) Purchase Completed (Goal 1 Completions)