

Siavash Ebrahimi Darsinouei

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Personal Profile

A forward-thinking professional offering a unique combination of strong business acumen, game development and communication skills. Interested in designing immersive and interactive VR experiences and video games. Strong leadership and problem-solving skills. Fluent in English and Farsi.

Education

Yazd Azad University
B.S. Environmental Studies

Yazd, Iran
May 2004

Certificates

SAE Institute
Game Development

Dubai
Nov 2021

FORTINET NSE Institute
NSE 1 Network Security Associate
NSE 2 Network Security Associate

Online, Dubai
August 22, 2020
September 10, 2020

University of Michigan
Introduction to Data Science in Python
2020
Applied Plotting, Charting & Data Representation in Python

Online, Dubai
Jun 08,
July 12, 2020

Business Idea Center (BIC) of Tehran
Business Development and Communication.
2014

Tehran, Iran
Jun

Canadian University of Dubai
English for Business Communication

Dubai, UAE
July 2009

Work Experience

Freelance Unity Developer

Dubai, UAE
October 2021 – Present

- Designed and developed 3D games and VR environments using multiple tools including Unity, C#, Maya, Adobe Photoshop & Premiere.

Blue Marine Shipping
Business Development Manager

Dubai, UAE
July 2018 – Present

- Developed and maintained the long-term relationships with the clients, business partners and prospects in the EMEA region.
- Studied the target markets and provided market insights to the sales and marketing teams, supporting their decision-making process.

Account Manager

July 2013 – July 2018

- Maintained the relationship with the clients, identified and managed sales lead and upsell opportunities according to the annual sales KPIs.

Sabz Energy Tejarat Arvand LLC
Commercial Advisor

Tehran, Iran & Remote
March 2016 – July 2018

- Provided market analytical insights to support the management team amend and approve the business strategy plans.

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**Fn Touch
UAE**

Dubai,

Co-Founder & Commercial Manager

June 2008 – May 2013

- Developed the pricing strategy and managed the financial transactions related to the distribution of a wide range of IoT products.

Aryavand Tehran Co.

Tehran, Iran

Sales and Service Director (Printers Division)

June 2004 – May 2008

- Supervised the distribution of large format printers to advertisement firms throughout the country.
- Conducted national training courses regarding the operation and maintenance of large-format printers.

Languages and Interests

- Languages: English (Fluent), Farsi (Native)
- Interests: Travelling, Music, Movies, Reading