

Siavash Ebrahimi Darsinouei

Dubai - UAE | +971 55 236 4938 | ebrahimi.siavash@gmail.com

Personal Profile

I am a software engineer with strong web and game development skills. I am interested in designing immersive and interactive Web apps, Native apps, VR experiences and video games. I have advanced problem-solving and leadership skills, and am fluent in English and Farsi. Please visit my [website](#) and my [GitHub](#) account to view my portfolio.

Education

CareerFoundry <i>Full-Stack Web Development Program</i>	Dubai, UAE <i>Expected: July 2023</i>
Yazd Azad University <i>B.S. Environmental Studies</i>	Yazd, Iran <i>May 2004</i>

Certificates

SAE Institute <i>Game Development</i>	Dubai <i>Nov 2021</i>
FORTINET NSE Institute <i>NSE 1 Network Security Associate</i> <i>NSE 2 Network Security Associate</i>	Online, Dubai <i>August 22, 2020</i> <i>September 10, 2020</i>
University of Michigan <i>Introduction to Data Science in Python</i> <i>Applied Plotting, Charting & Data Representation in Python</i>	Online, Dubai <i>Jun 08, 2020</i> <i>July 12, 2020</i>
Business Idea Center (BIC) of Tehran <i>Business Development and Communication.</i>	Tehran, Iran <i>Jun 2014</i>
Canadian University of Dubai <i>English for Business Communication</i>	Dubai, UAE <i>July 2009</i>

Work Experience

Freelance Web and Unity Developer	Dubai, UAE <i>October 2021 – Present</i>
<ul style="list-style-type: none">Designed and developed Web apps (PWA), Native apps (Mobile) , 3D games, and VR environments using multiple technologies and tools including HTML, CSS, JavaScript, Ajax, jQuery, Bootstrap, MongoDB, Express, React, Node.js, React-Native, Angular, Unity, C#, Maya, Adobe Photoshop & Premiere.	
Blue Marine Shipping <i>Business Development Manager</i>	Dubai, UAE <i>July 2018 – Present</i>
<ul style="list-style-type: none">Developed and maintained the long-term relationships with the clients, business partners and prospects in the EMEA region.Studied the target markets and provided market insights to the sales and marketing teams, supporting their decision-making process.	
Account Manager	<i>July 2013 – July 2018</i>
<ul style="list-style-type: none">Maintained the relationship with the clients, identified and managed sales lead and upsell opportunities according to the annual sales KPIs.	

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Sabz Energy Tejarat Arvand LLC
Commercial Advisor

Tehran, Iran & Remote
March 2016 – July 2018

- Provided market analytical insights to support the management team amend and approve the business strategy plans.

Fn Touch
Co-Founder & Commercial Manager

Dubai, UAE
June 2008 – May 2013

- Developed the pricing strategy and managed the financial transactions related to the distribution of a wide range of IoT products.

Aryavand Tehran Co.
Sales and Service Director (Printers Division)

Tehran, Iran
June 2004 – May 2008

- Supervised the distribution of large format printers to advertisement firms throughout the country.
- Conducted national training courses regarding the operation and maintenance of large-format printers.

Languages and Interests

- Languages: English (Fluent), Farsi (Native)
- Interests: Travelling, Music, Movies, Reading, Space.