

Parshan Pakiman

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OVERVIEW

I am a Ph.D. candidate seeking a research internship position. My research advances machine learning, business and data analytics, reinforcement learning, planning, and data-driven optimization with applications in marketing, e-commerce, pricing, online retailing, inventory control, and supply chain. I employ state-of-the-art platforms such as Gurobi, TensorFlow, CPLEX, Pyomo, and OpenAI Gym for large-scale computation.

EDUCATION

University of Illinois at Chicago (UIC), Chicago, IL

Ph.D. in: Information and Decision Sciences

Areas of research: Machine Learning and Operations Management

Co-advisors: Professors Selva Nadarajah and Negar Soheili

Spring 2017 -
(Expected) Fall 2021

University of Illinois at Chicago (UIC), Chicago, IL

M.Sc. in: Business Analytics

Spring 2017 -
(Expected) Fall 2021

University of Tehran (UT), Tehran, Iran

B.Sc. in: Applied Mathematics

Fall 2012 - Fall 2016

EXPERIENCES

- Collaborated with Foresight ROI, Inc on a marketing lift forecasting and campaign optimization project (link to the resulting research paper: <https://dl.acm.org/doi/10.1145/3292500.3330788>). Fall 2017 - Present
- Working with a major technology provider in fast-fashion sector to adaptively learn changing customer demand and modify pricing strategies to maximize revenue (a related research paper is available upon request). Spring 2019
- Teaching and implementation experience in graduate classes with data mining and machine learning methods for business analytics. Fall 2014 - Present
- Collaborator on a multi-university and industry initiative to develop an open-source approximate dynamic programming and reinforcement learning platform to solve business problems. Fall 2019

RESEARCH INTERESTS

- Deriving business insights and prescribing optimized decisions by developing new machine learning and reinforcement learning methods.
- Developing data-driven algorithms that leverage forecasts to compute robust decisions in application domains such as pricing, retailing, e-commerce, and warehousing.
- Solving large-scale sequential decision making problems by combining techniques from approximate dynamic programming, randomized and high-dimensional sampling, and optimization.

PUBLISHED OR SUBMITTED PAPERS

- Self-guided Approximate Linear Programs. Coauthors: Selvaprabu Nadarajah, Negar Soheili, and Qihang Lin. *Major revision at Management Science*. <https://arxiv.org/abs/2001.02798>. Spring 2020
- SMOILE: A Shopper Marketing Optimization and Inverse Learning Engine. Coauthors: Abhilash Reddy Chenreddy, Selvaprabu Nadarajah, Ranganathan Chandrasekaran, and Rick Abens. *In Proceedings of the 25th ACM SIGKDD International Conference on Knowledge Discovery & Data Mining (KDD '19)*. <https://dl.acm.org/doi/10.1145/3292500.3330788>. Acceptance rate for oral presentation is 6.4%. Summer 2019

WORKING RESEARCH PAPERS

- Self-adapting Robustness in Demand Learning. Coauthors: Boxiao (Beryl) Chen, Selvaprabu Nadarajah and Stefanus Jasin. *Draft is available upon request*. Present
- Managing Packing Efficiency and Sustainability in E-commerce: A Semi-supervised Learning Approach. Coauthors: Selvaprabu Nadarajah and Yun Fong Lim. *Work in progress*. Present
- Convex Optimization using Random Features. Coauthors: Selvaprabu Nadarajah and Negar Soheili. *Work in progress*. Present

TECHNICAL SKILLS

Programming language: Python, C++, C, R, Java, HTML, JavaScript
Python package: NumPy, SciPy, Pandas, Matplotlib, SciKitLearn, PyTorch, GurobiPy, Nevergrad, Pyomo
Software: Matlab, Tableau, Microsoft/Libre Office, RapidMiner
Operating systems: Linux, MacOS, Windows

AWARDS AND HONORS

Doctoral scholarship and fellowship:	Department of Information and Decision Sciences, University of Illinois at Chicago	Spring 2017 - Present
Top student award:	Department of Mathematics, Statistics and Computer Science, University of Tehran	Fall 2016
Technical qualification:	RoboCup Iran open, soccer 2D simulation league	Fall 2016
Technical qualification:	Khwarizmi international award, soccer 2D simulation league	Fall 2010

INVITED TALKS

Self-adapting Robustness in Demand Learning	
INFORMS Annual Meeting, Virtual	Fall 2020
Self-guided Approximate Linear Programs	
POMS 30th Annual Conference, Washington D.C.	Spring 2019
INFORMS Annual Meeting, Phoenix, AZ	Fall 2018
POMS 29th Annual Conference, Houston, TX	Spring 2018
SMOILE: A Shopper Marketing Optimization and Inverse Learning Engine	
The 25th ACM SIGKDD Conference on Knowledge Discovery and Data Mining, Anchorage, AK	Summer 2019
Managing Packing Efficiency and Sustainability in E-commerce: A Semi-supervised Learning Approach	
Symposium on Energy, Environment & Sustainability (SEES), Virtual	Spring 2020

TEACHING EXPERIENCES

Lecture for statistical models and methods for business analytics	Spring 2019 - Fall 2019
Topic: Applications of regression, classification and likelihood maximization	
Slides: https://chicagodatascience.github.io/s19/575/	
Teaching Assistant, University of Illinois at Chicago / University of Tehran	Spring 2014 - Present
Business data mining (IDS 472)	
Business forecasting (IDS 476)	
Statistical models and methods for business analytics (IDS 575)	
Data science for online customer analytics (IDS 594)	
Introduction to operations management (IDS 532)	
Numerical linear algebra	
Introduction to numerical analysis and scientific computing	

SERVICE

Reviewer	
Computers & Operations Research	Spring 2019
Information Systems and Operational Research	Fall 2018
Electronic Commerce Research	Spring 2018 - Present