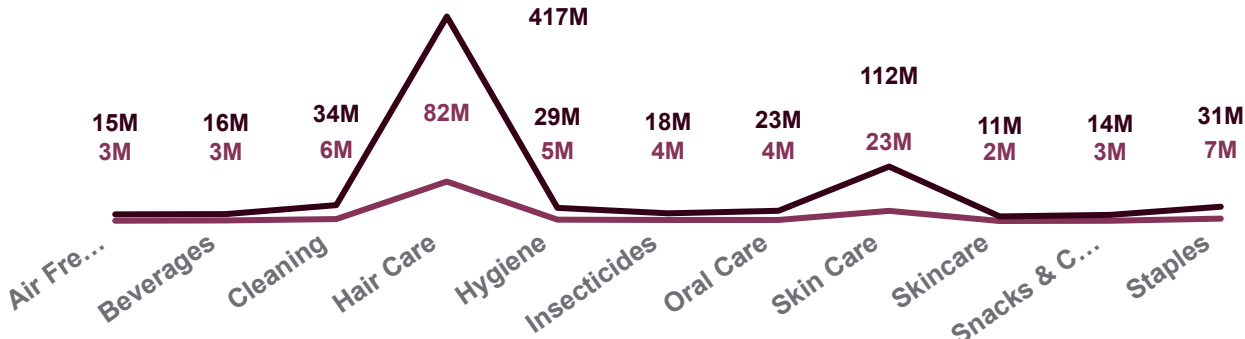


# Sales Report

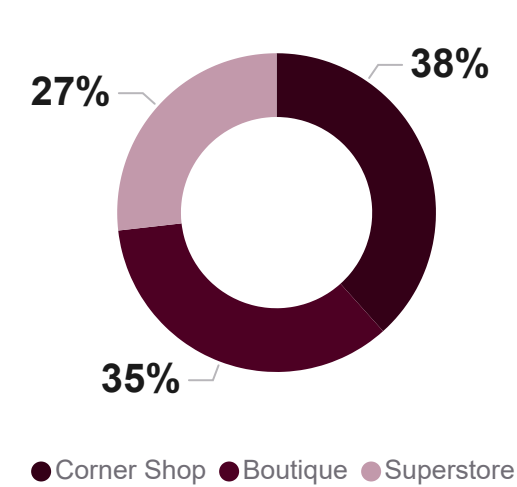
861M	212M	649M	207%	19.5%	156M
Total Sales	saleswithoutDiscount	saleswithDiscount	DiscountEffectiveness	YoYGrowth	TotalProfit

Product Sales Trend

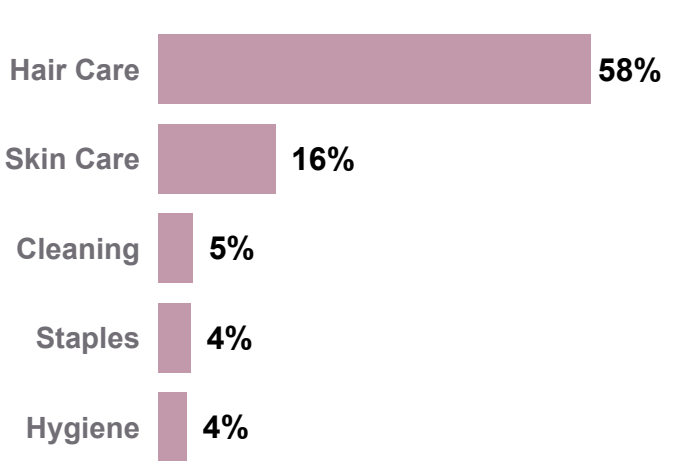
● CurrentYSales ● TotalSalesLY



Revenue % by Store Type



Category Share Market



Product Average Sales

201K	La Roche-Posay Ef...
189K	BBLUNT Salon Sec...
185K	L'Oréal Paris Excel...
181K	Schwarzkopf Palett...
179K	Lotus Herbals Safe...

Profit Share by Product

2.4%	L'Oréal Paris Feria ...
2.1%	Garnier Olia Bold A...
2.0%	L'Oréal Paris Supe...
1.9%	Schwarzkopf Palett...
1.9%	L'Oréal Paris Supe...

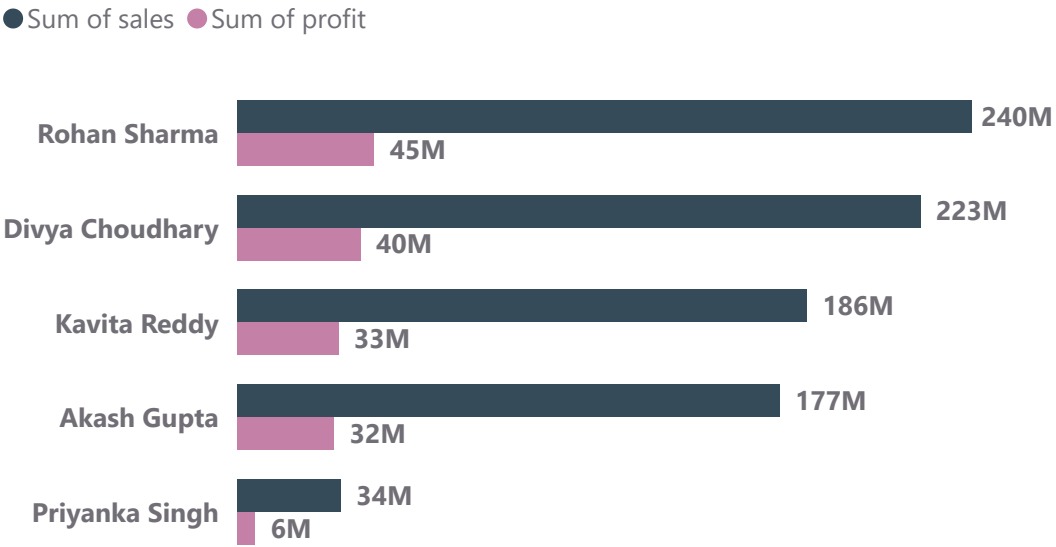
Customer Reach Index

0.7519%	Fiama Di Wills Gel ...
0.7516%	Kaya Acne Free Pu...
0.7380%	Neutrogena Ultra S...
0.7277%	Dove Intense Repai...
0.7276%	Pantene Pro-V Hair...

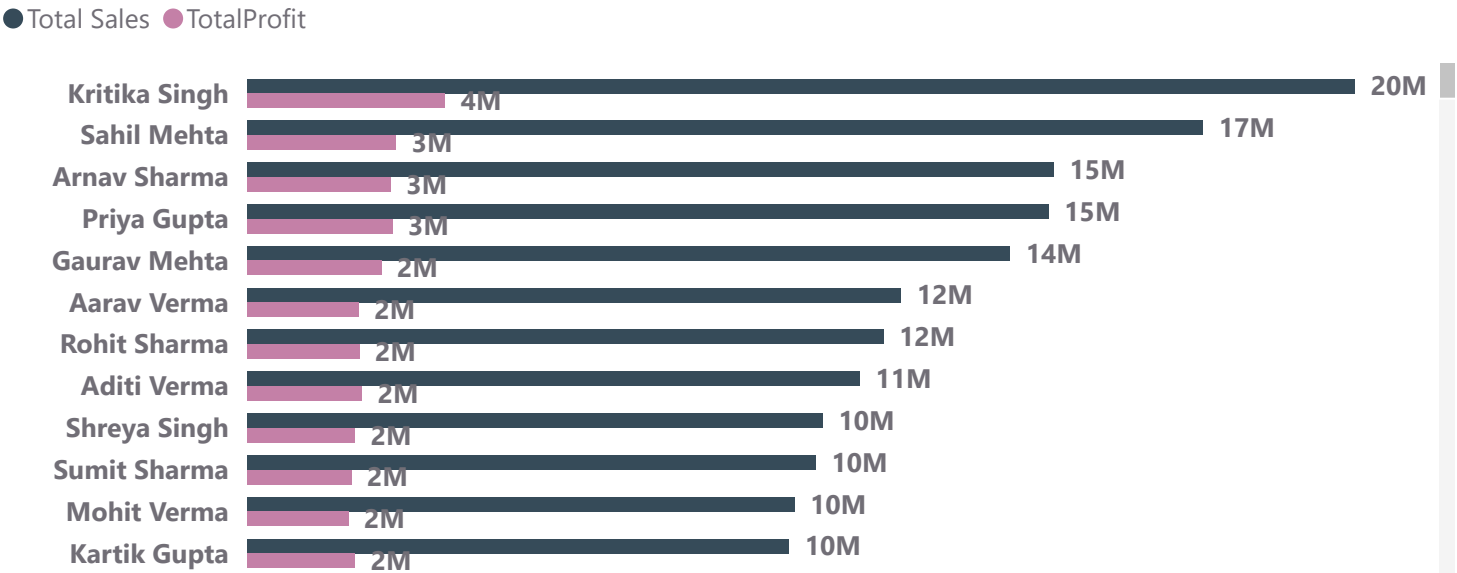
# Sales Report

100	5	20	300	188	10K
CityManager	RegionSalesManager	StateSalesManager	Stores	SalesRepresentative	TotalOrders

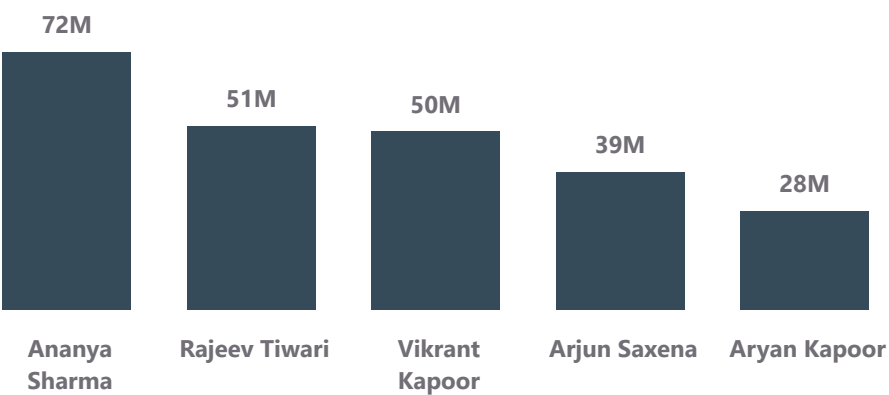
sales & profit by Regional Sales Manager



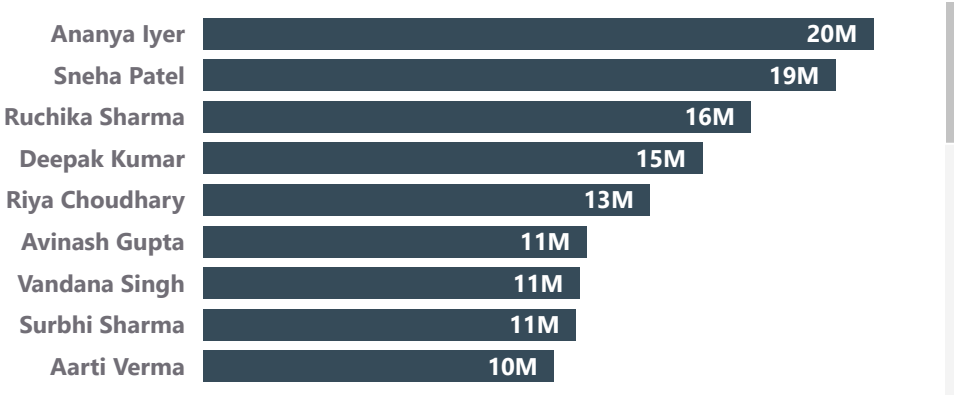
Total Sales and Total Profit by sales representative



Performance of State Sales Manager Under Rohan Sharma



Performance of City Sales Manager Under Rohan Sharma



Sales Under Rohan Sharma by Store type

