



\$24.9M

REVENUE

\$10.5M

PROFIT

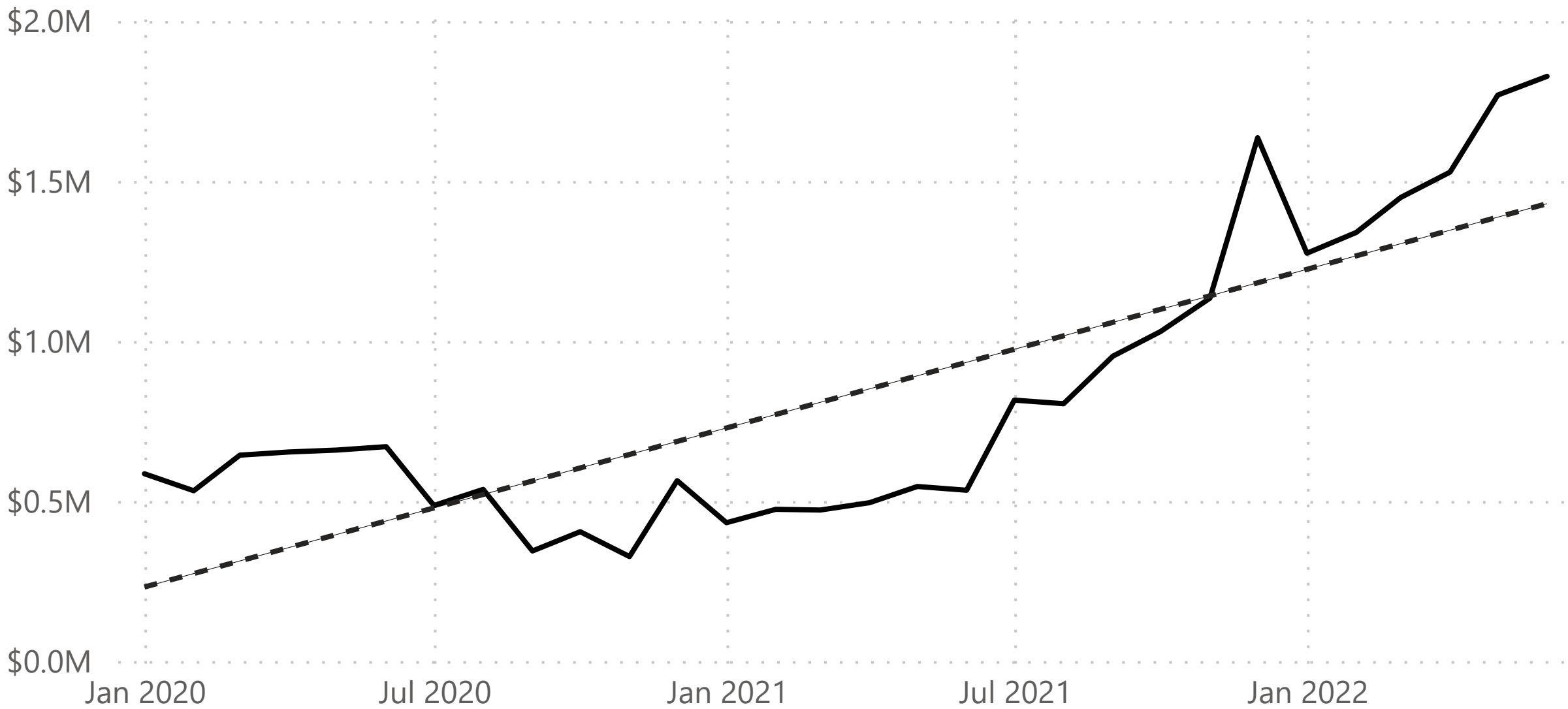
25.2K

ORDERS

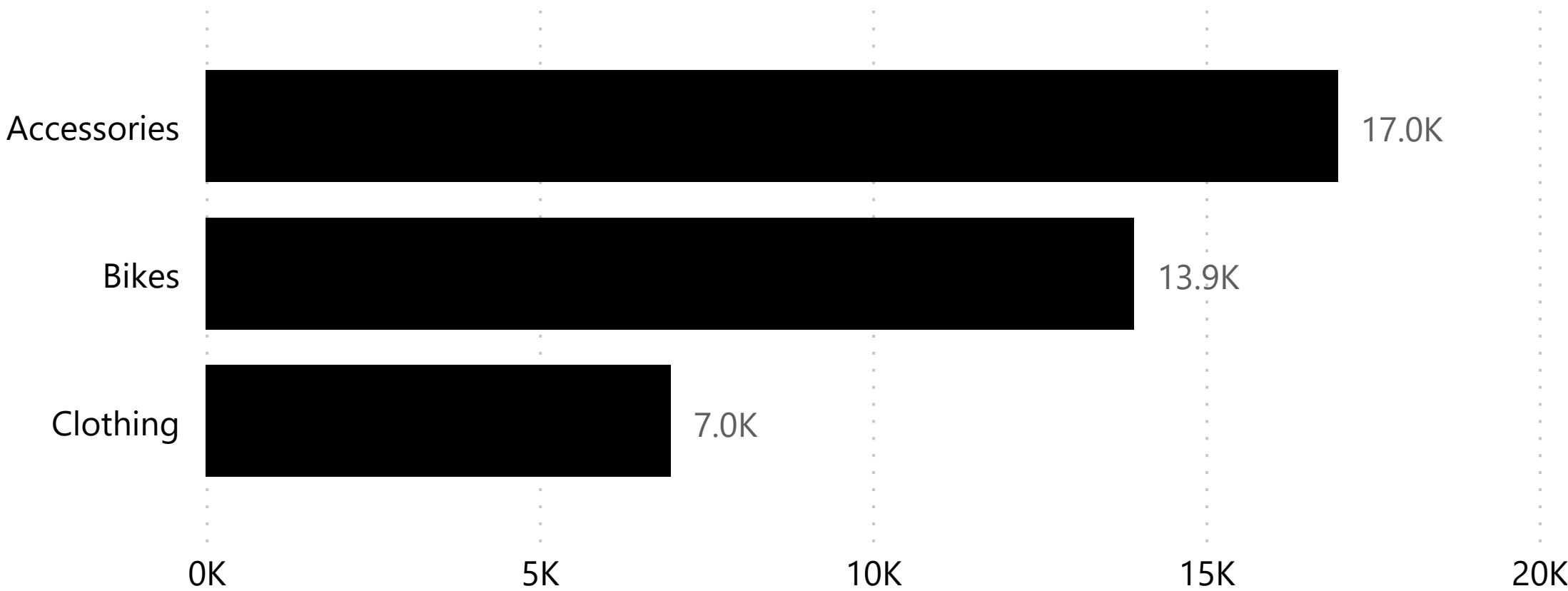
2.17%

RETURN RATE

Revenue Trending



Orders by Category



Monthly Revenue

\$1.83M✓

Prev. Month: \$1.77M
(+3.31%)

Monthly Orders

2,146!

Prev. Month: 2,165
(-0.88%)

Monthly Returns

166✓

Prev. Month: 169 (+1.78%)

Top 10 Products

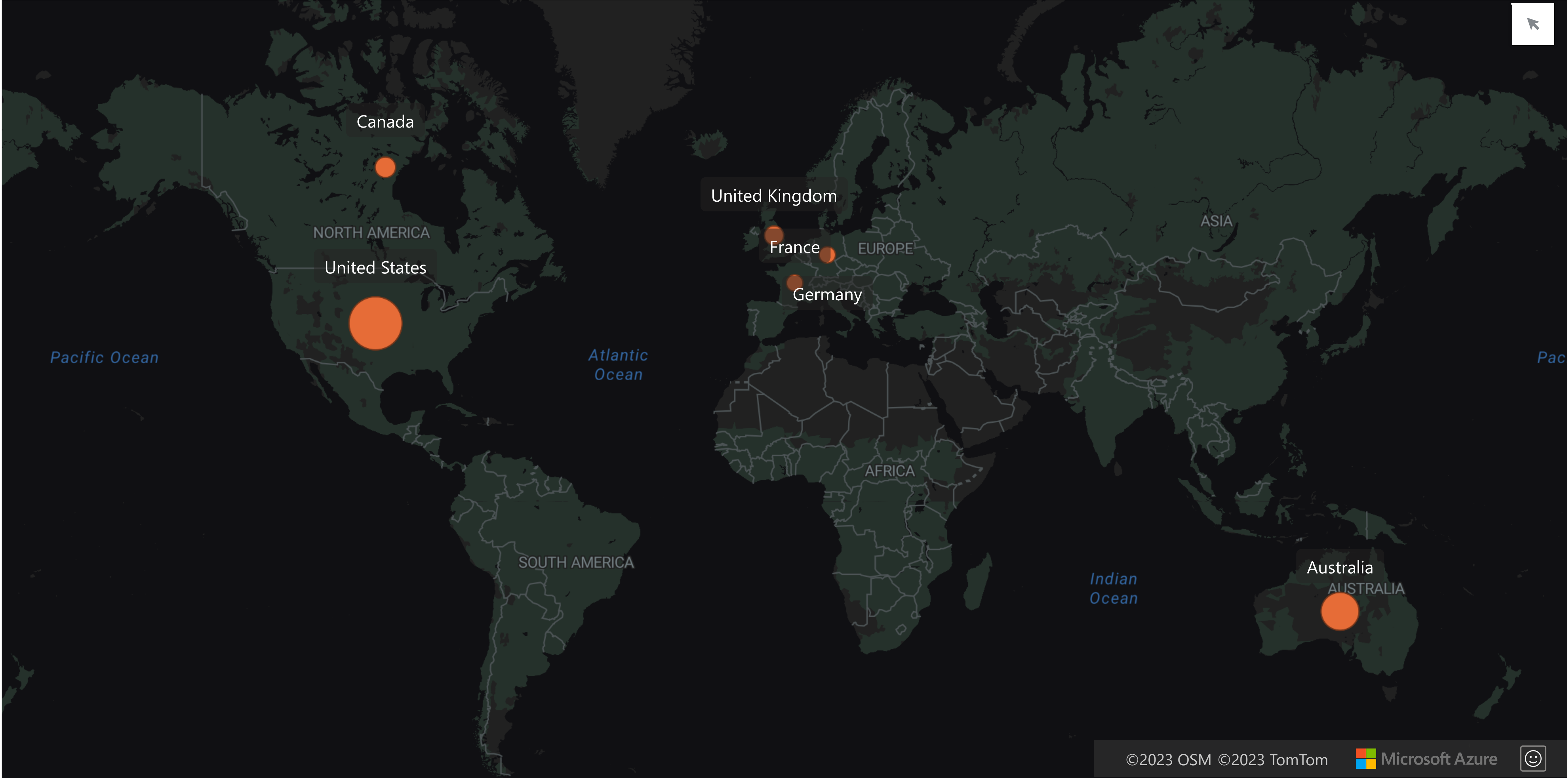
	Orders	Revenue	Return Rate
Water Bottle - 30 oz.	3,983	\$39,755	1.95%
Patch Kit/8 Patches	2,952	\$13,506	1.61%
Mountain Tire Tube	2,846	\$28,333	1.64%
Road Tire Tube	2,173	\$17,265	1.55%
Sport-100 Helmet, Red	2,099	\$73,444	3.33%
AWC Logo Cap	2,062	\$35,882	1.11%
Sport-100 Helmet, Blue	1,995	\$67,120	3.31%
Fender Set - Mountain	1,975	\$87,041	1.36%
Sport-100 Helmet, Black	1,940	\$65,270	2.68%
Mountain Bottle Cage	1,896	\$38,062	2.02%

Most Ordered Product Type:

Tires and Tubes

Most Returned Product Type:

Shorts



Selected Product:

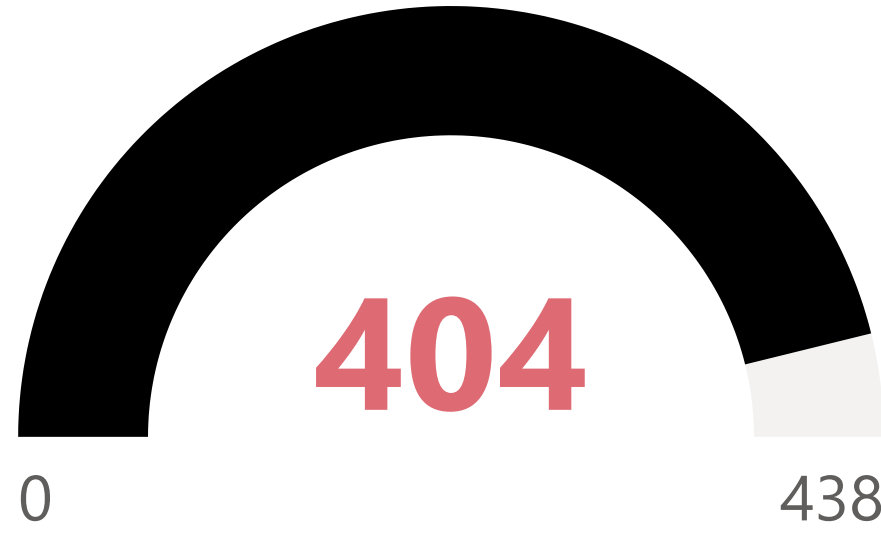
Water Bottle - 30 oz.

Price Adjustment (%)

0.00



Monthly Orders Vs Target



Monthly Profit Vs Target

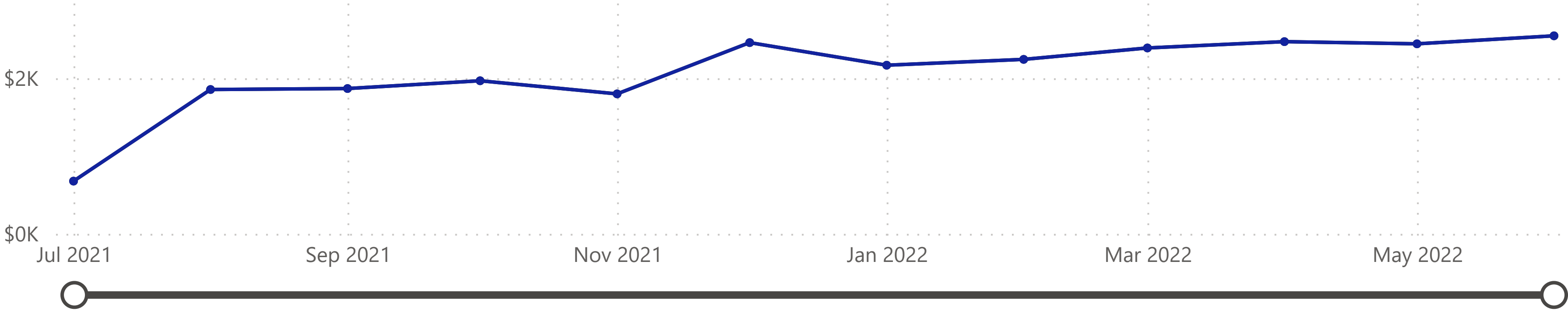


Monthly Revenue Vs Target

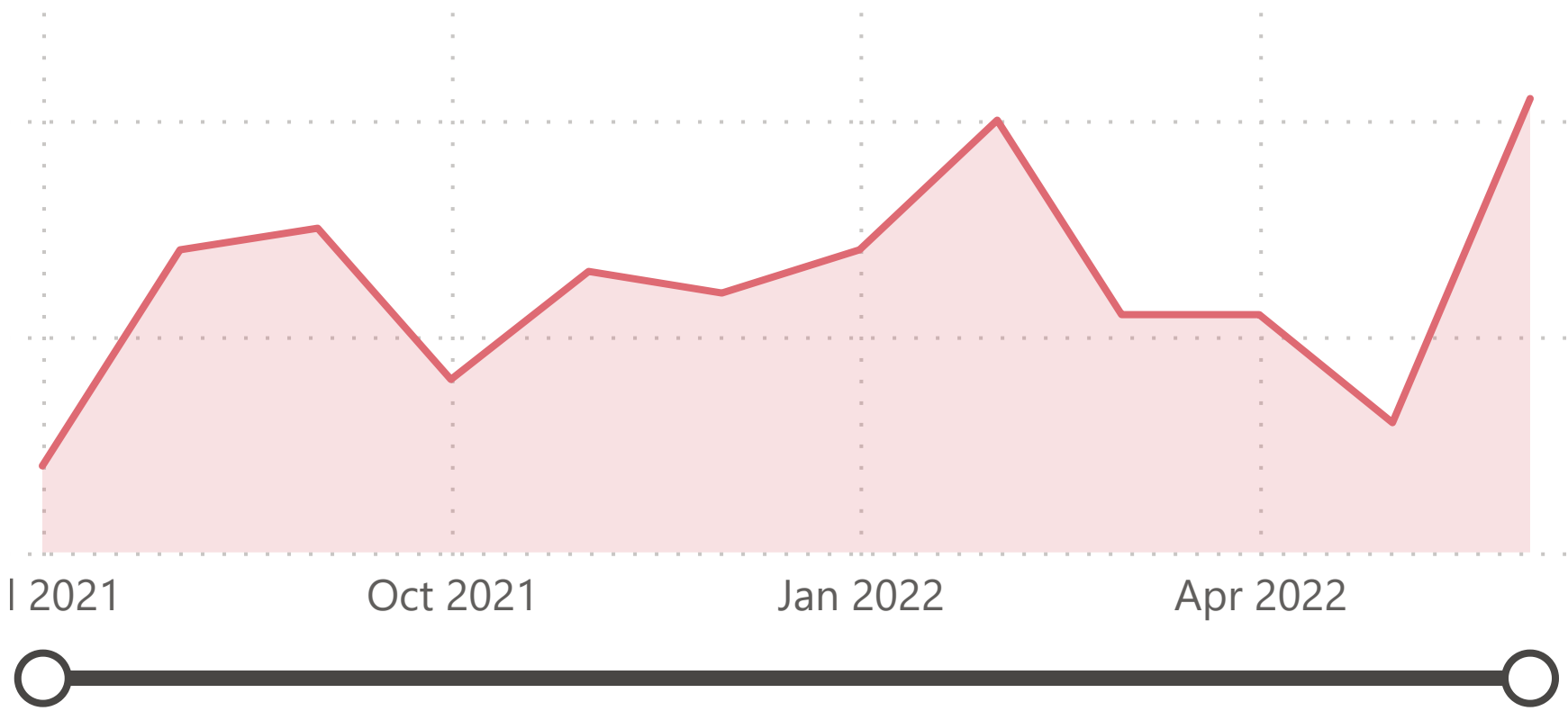


Profit Trending

● Total Profit ● Adjusted Profit



Product Metrics



Report Summary

Total Orders for Water Bottle - 30 oz. were 404. All metrics trended up between Thursday, July 1, 2021 and Wednesday, June 1, 2022, each increasing by 275.58%.

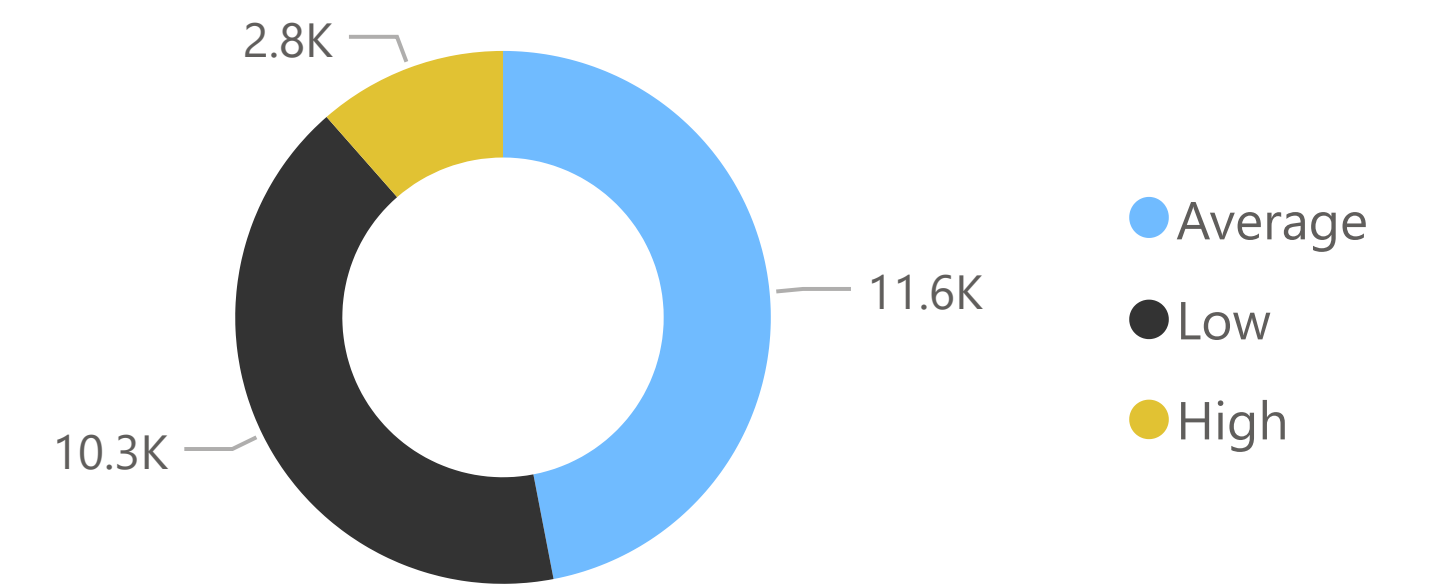
17.4K

UNIQUE CUSTOMERS

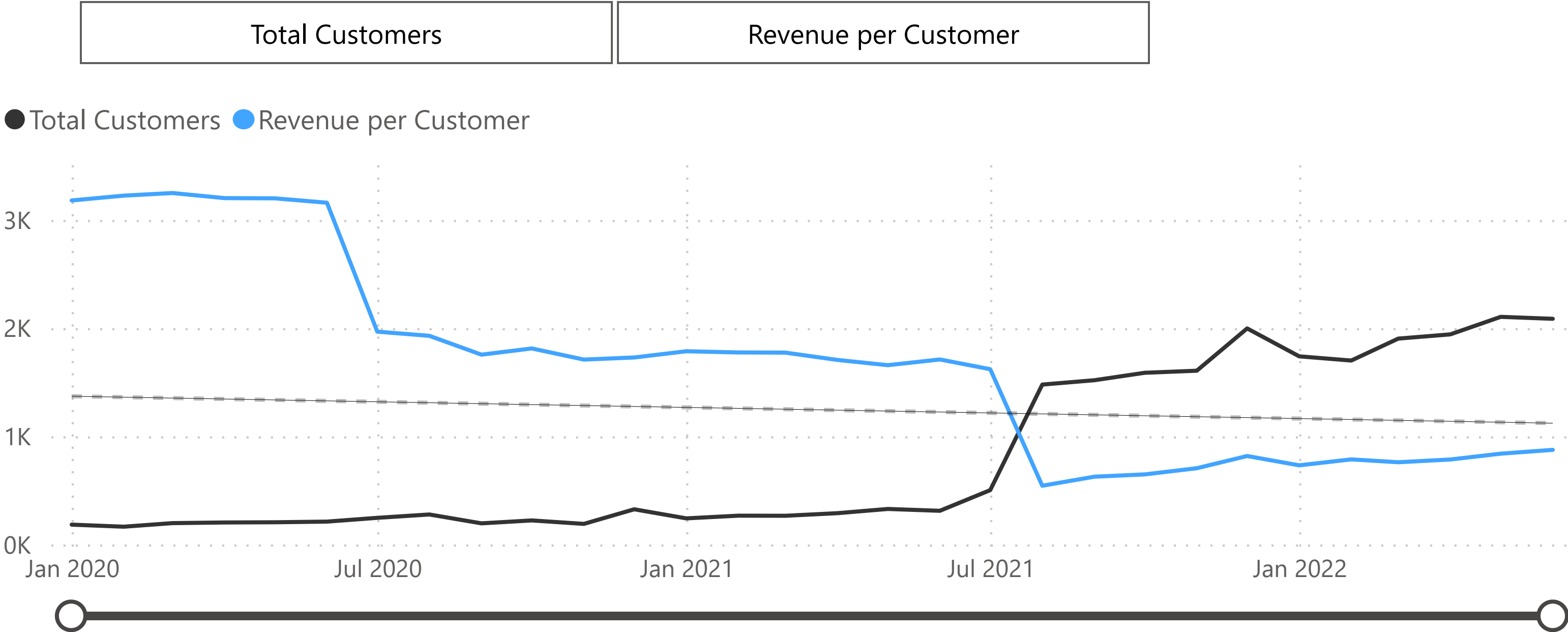
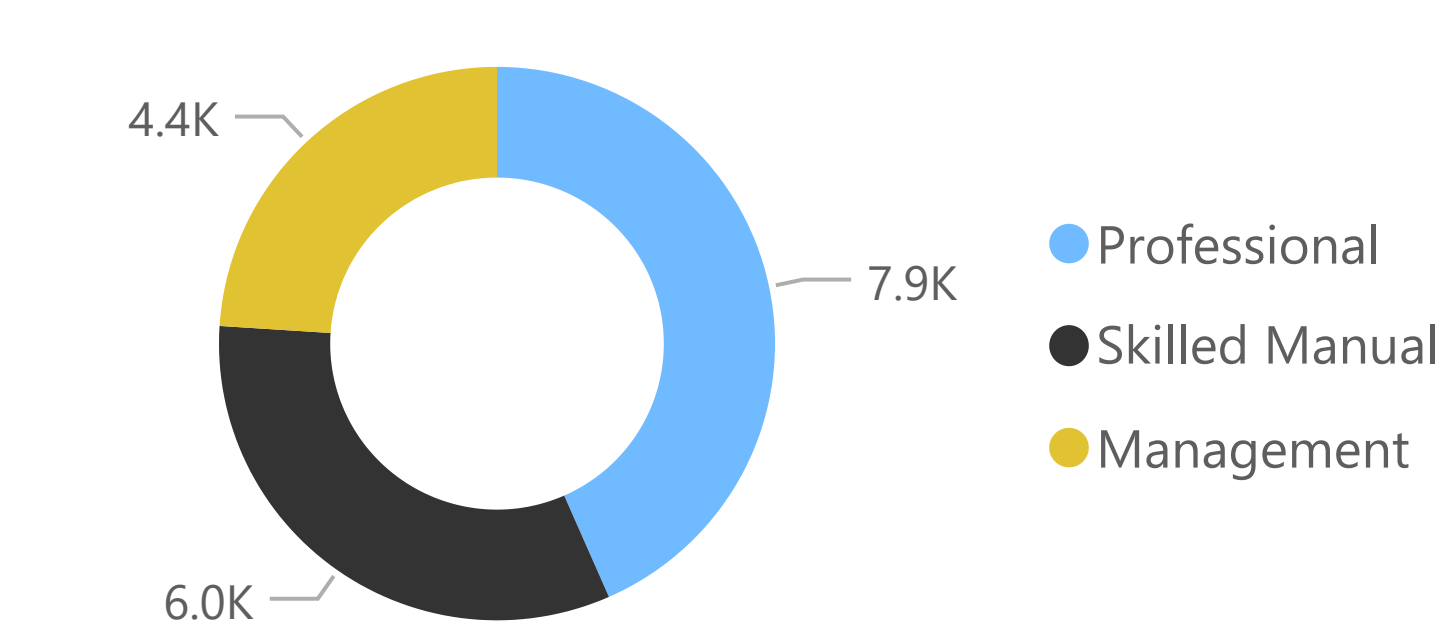
\$1,431

REVENUE PER CUSTOMER

Orders by Income Level



Orders by Occupation



Top 100 Customers

Customer Key	Full Name	Orders	Revenue
11433	Mr. Maurice Shan	6	\$12,408
11439	Mrs. Janet Munoz	6	\$12,015
11241	Mrs. Lisa Cai	7	\$11,330
11417	Mrs. Lacey Zheng	7	\$11,086
11420	Mr. Jordan Turner	7	\$11,022
11242	Mr. Larry Munoz	7	\$10,852
13263	Mrs. Kate Anand	4	\$10,437
12655	Mr. Larry Vazquez	4	\$10,395
11425	Mrs. Ariana Gray	6	\$10,391
12631	Mr. Clarence Gao	4	\$10,332
12650	Mr. Aaron Wright	4	\$10,329
13405	Mr. Ethan Bryant	4	\$10,309
11429	Mr. Marco Lopez	6	\$10,290
12632	Mrs. Bonnie Nath	4	\$10,283
11245	Mr. Ricky Vazquez	4	\$10,166
Total		1,272	\$615,329

Select all202020212022

Top Customer (by Revenue):

Mr. Maurice Shan

Orders:6Revenue:12.4K

Among all customers in July 2021, Mrs. Janet Munoz generated the highest revenue of \$ 4,638.