



Filter

region	All
division	All
customer	All
market	All
FY	2019

P & L

By Fiscal Month

All values are in USD

Metrics	Fiscal Years													Grand Total *
	Q1			Q2			Q3			Q4				
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug		
Sum of net_sales_amount	6.5M	8.0M	10.7M	6.5M	6.1M	11.4M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
COGS	3.8M	4.7M	6.3M	3.9M	3.5M	6.7M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
Gross Margin	2.6M	3.4M	4.5M	2.7M	2.6M	4.7M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
GS %	40.87%	41.97%	41.49%	40.87%	41.94%	41.39%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%	

region	All
division	All
customer	All
market	All
FY	2020

P & L

By Fiscal Month

All values are in USD

Metrics	Fiscal Years												Grand Total *
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	17.1M	20.6M	28.7M	17.1M	15.9M	29.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M	18.1M	10.7M	9.9M	18.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross Margin	6.5M	7.8M	10.6M	6.5M	6.0M	11.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GS %	37.77%	37.78%	37.04%	37.75%	37.74%	36.81%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

region	All
division	All
customer	All
market	All
FY	2021

P & L

By Fiscal Month

All values are in USD

Fiscal Years																	
	Q1			Q2			Q3			Q4			Grand Total *				
Metrics	Sep	Oct	Nov	Jan	Feb	Dec	Mar	Apr	May	Jun	Jul	Aug					
Sum of net_sales_amount		44.8M	54.6M	74.3M	44.8M	41.8M	78.1M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M				598.9M
COGS		28.4M	34.7M	47.4M	28.4M	26.5M	49.8M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M				380.7M



Gross Margin	16.4M	19.9M	27.0M	16.4M	15.3M	28.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GS %	36.65%	36.52%	36.29%	36.68%	36.53%	36.26%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

Net Sales Comparison

21 VS 20	162.06%	164.68%	159.10%	161.40%	162.49%	161.05%	1981.59%	461.21%	347.02%	178.64%	173.93%	160.31%
20 VS 19	164.63%	156.58%	167.27%	162.75%	162.02%	161.45%	-67.07%	22.73%	53.05%	140.65%	148.00%	162.03%