

## AtliQ Hardwares

## Filters

|    |      |
|----|------|
| FY | 2019 |
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## P &amp; L

## For Markets

All values are in USD

| GS %<br>Market | Quarters |        |        |        | Grand Total * |
|----------------|----------|--------|--------|--------|---------------|
|                | Q1       | Q2     | Q3     | Q4     |               |
| ANZ            | 42.98%   | 42.20% | 42.59% | 42.46% | 42.57%        |
| India          | 42.54%   | 42.25% | 42.04% | 42.54% | 42.35%        |
| NA             | 35.15%   | 35.42% | 35.36% | 35.72% | 35.39%        |
| NE             | 36.59%   | 37.01% | 36.54% | 36.56% | 36.69%        |
| ROA            | 44.51%   | 44.35% | 44.05% | 44.48% | 44.35%        |
| SE             | 44.52%   | 44.05% | 44.01% | 44.16% | 44.21%        |

|    |      |
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| FY | 2020 |
|----|------|

All values are in USD

| GS %<br>Market | Quarters |        |        |        | Grand Total * |
|----------------|----------|--------|--------|--------|---------------|
|                | Q1       | Q2     | Q3     | Q4     |               |
| ANZ            | 43.34%   | 43.04% | 42.77% | 41.79% | 42.82%        |
| India          | 32.35%   | 32.13% | 32.44% | 32.03% | 32.21%        |
| NA             | 39.87%   | 40.06% | 39.11% | 39.67% | 39.78%        |
| NE             | 37.65%   | 37.84% | 38.51% | 37.74% | 37.81%        |
| ROA            | 38.41%   | 38.29% | 38.78% | 37.69% | 38.23%        |
| SE             | 38.46%   | 37.28% | 38.16% | 37.78% | 37.90%        |

|    |      |
|----|------|
| FY | 2021 |
|----|------|

All values are in USD

| GS %<br>Market | Quarters |        |        |        | Grand Total * |
|----------------|----------|--------|--------|--------|---------------|
|                | Q1       | Q2     | Q3     | Q4     |               |
| ANZ            | 38.99%   | 37.85% | 38.27% | 38.00% | 38.31%        |
| India          | 32.27%   | 31.81% | 31.92% | 31.97% | 32.00%        |
| NA             | 37.10%   | 37.45% | 37.47% | 37.39% | 37.34%        |
| NE             | 37.88%   | 38.72% | 38.25% | 38.31% | 38.29%        |
| ROA            | 38.48%   | 38.44% | 38.12% | 38.12% | 38.31%        |
| SE             | 38.64%   | 38.29% | 38.60% | 38.48% | 38.50%        |