

customer

Relief

region

All

segment

All

product

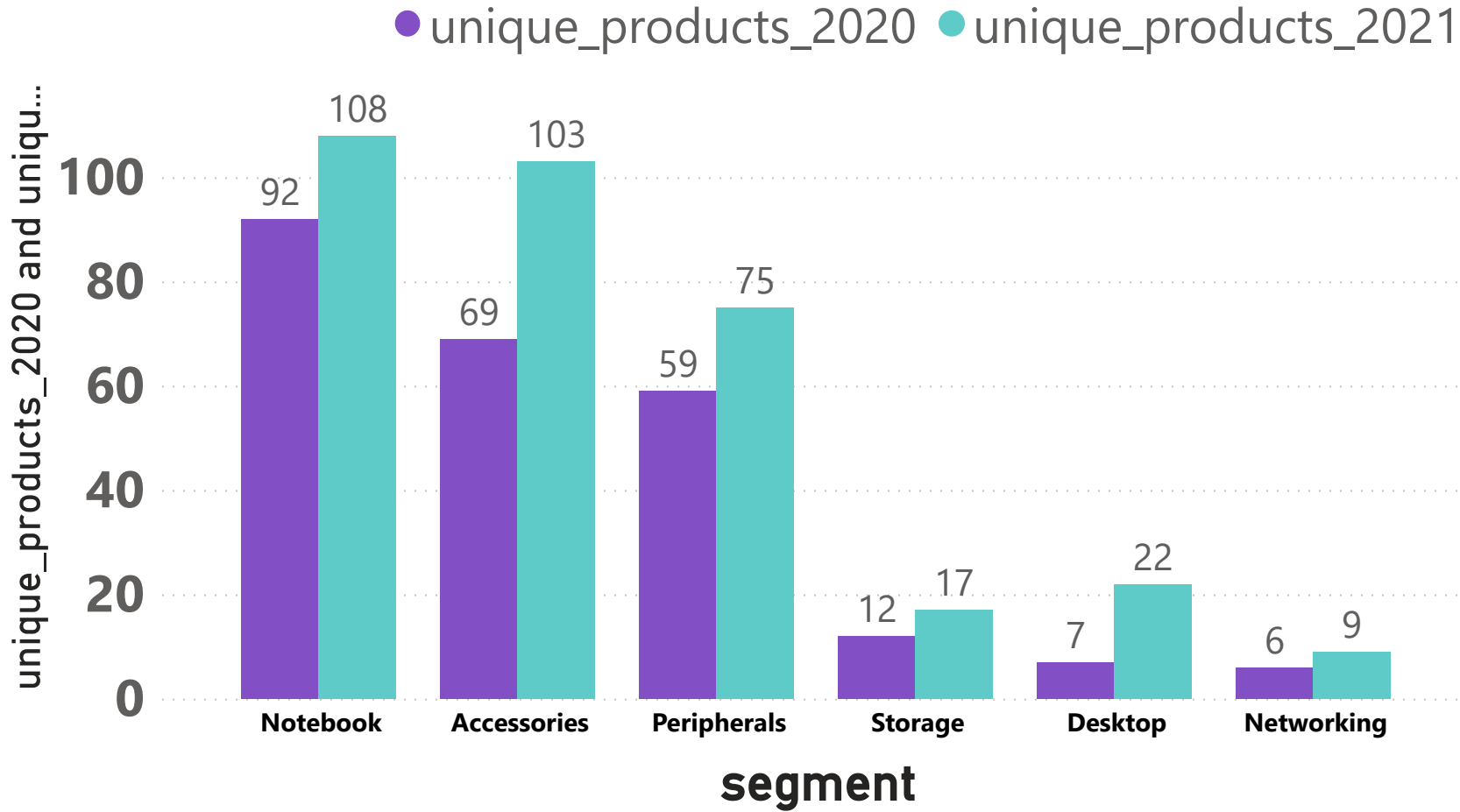
All

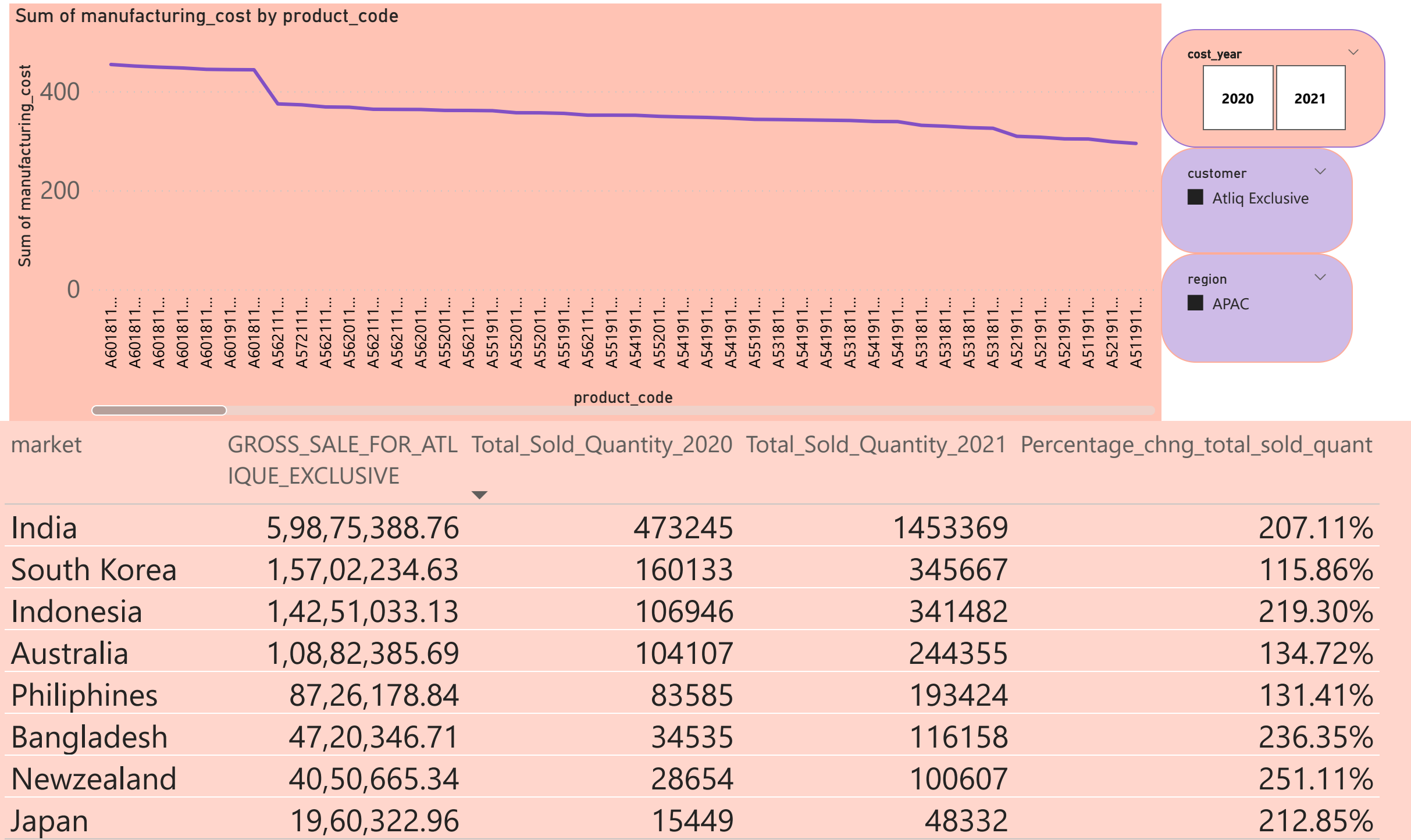
market

All

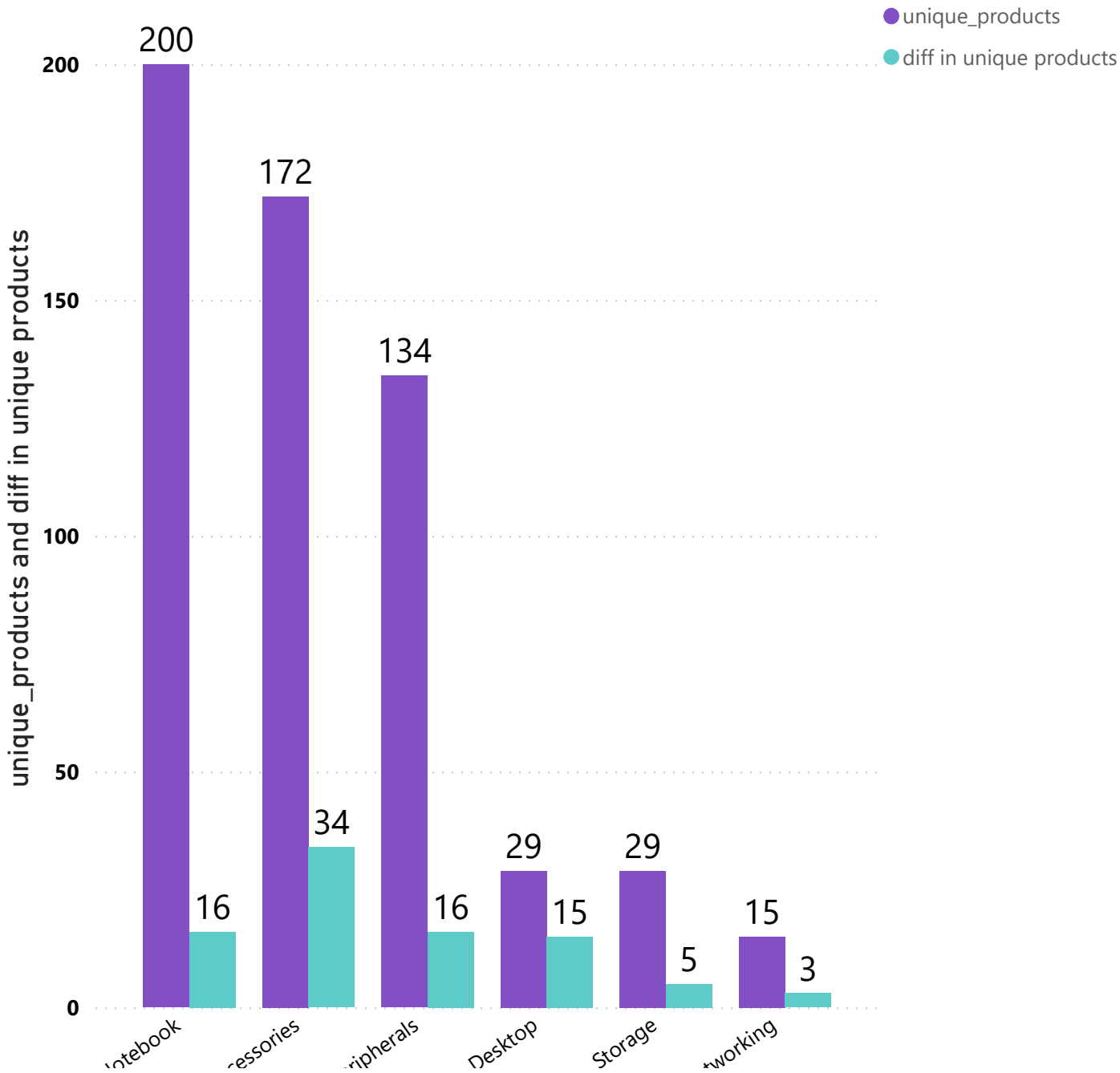
| | | | |
|----------------------|--------------------|--------------------|--------------------------|
| 334 | 245 | 35.65K | 1.12 |
| unique_products_2021 | unique_products... | Manufacturing Cost | Pre_invoice_discount_pct |

unique_products_2020 and unique_products_2021 by segment





unique_products and diff in unique products by segment



market

All

channel

Direct

Distributor

Retailer

platform

Brick & Mortar

E-Commerce

sub_zone

ANZ

India

LATAM

NA

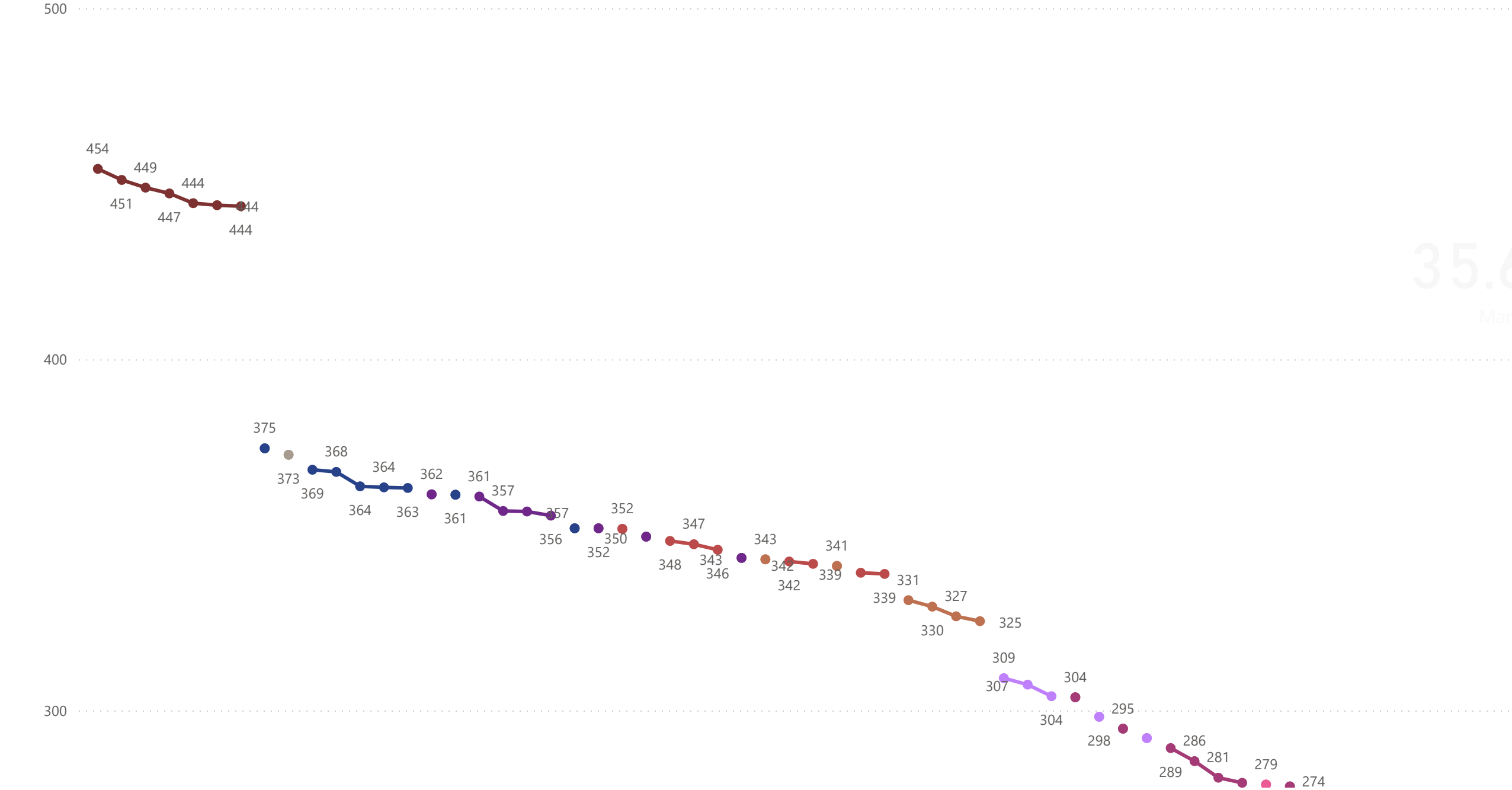
NE

ROA

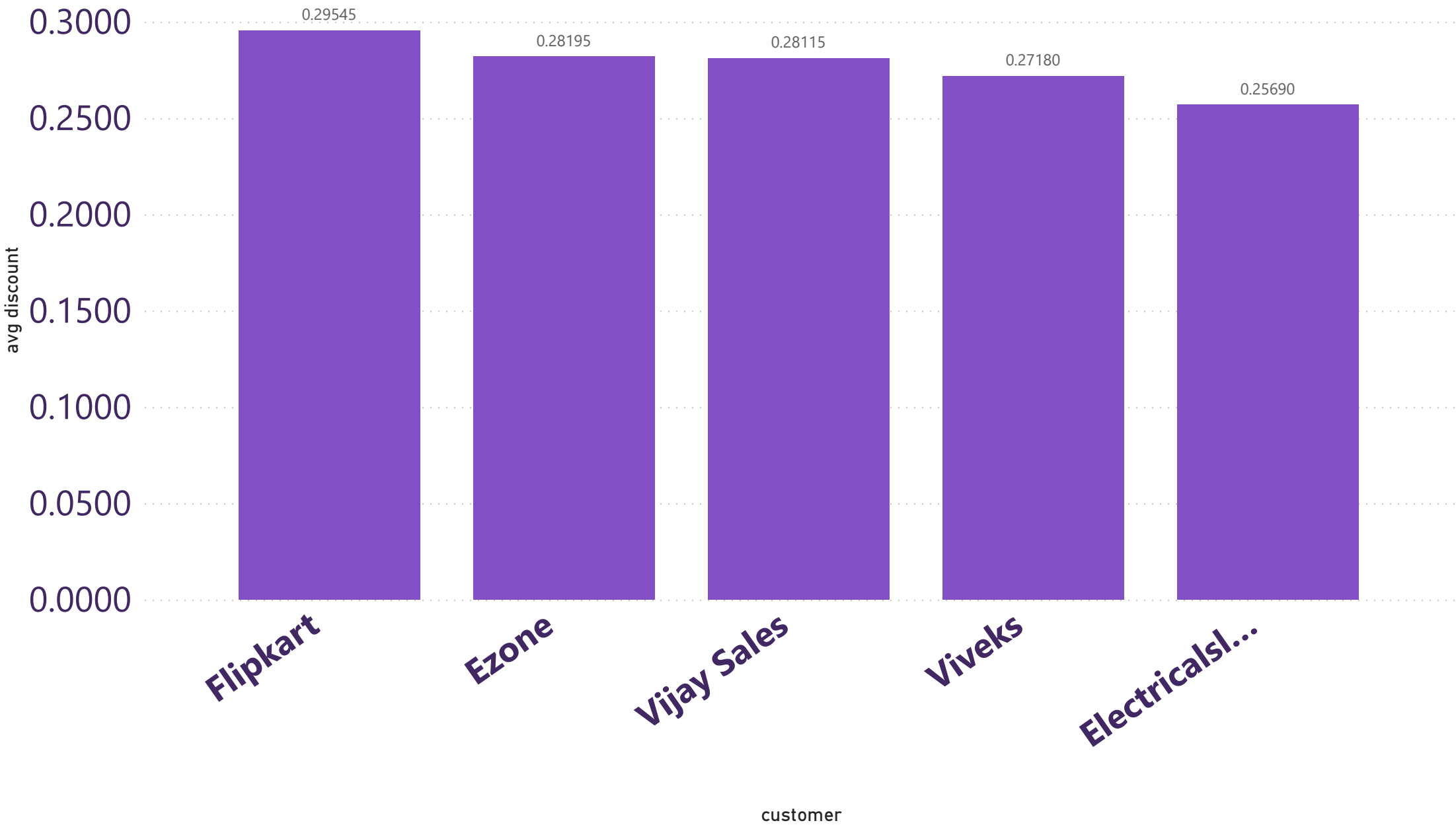
SE

Manufc by product_code and product

product AQ 500... AQ 500... AQ 500... AQ Aspi... AQ BZ 1... AQ BZ A... AQ BZ C... AQ BZ ... AQ BZ ... AQ Clx1 AQ Clx2 AQ Clx3 AQ Digit AQ Digi... AQ Drac... AQ Elect... AQ Elect



avg discount by customer



channel

- Direct
- Distributor
- Retailer

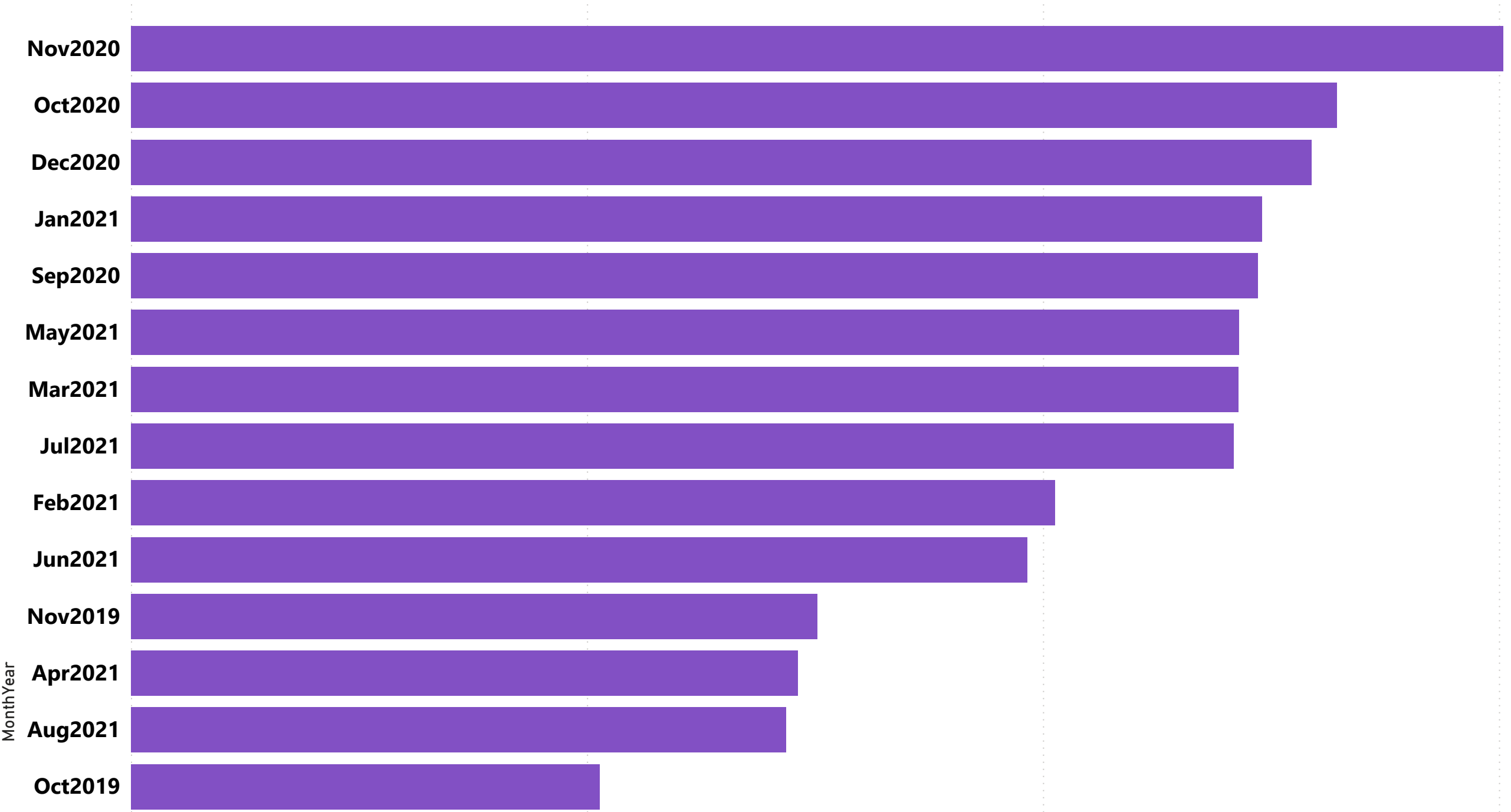
platform

- Brick & Mortar
- E-Commerce

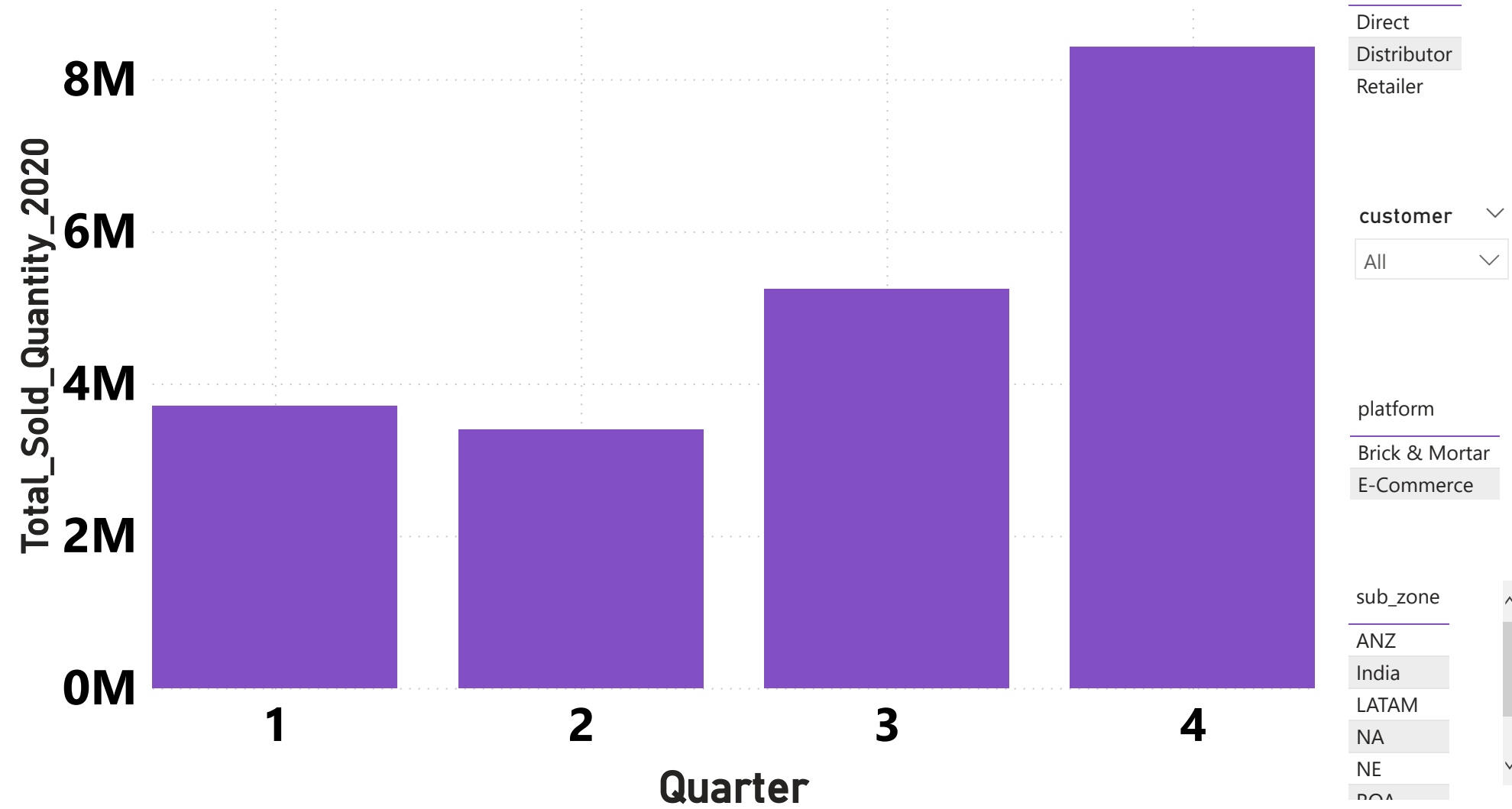
sub_zone

- ANZ
- India
- LATAM
- NA
- NE
- ROA
- SE

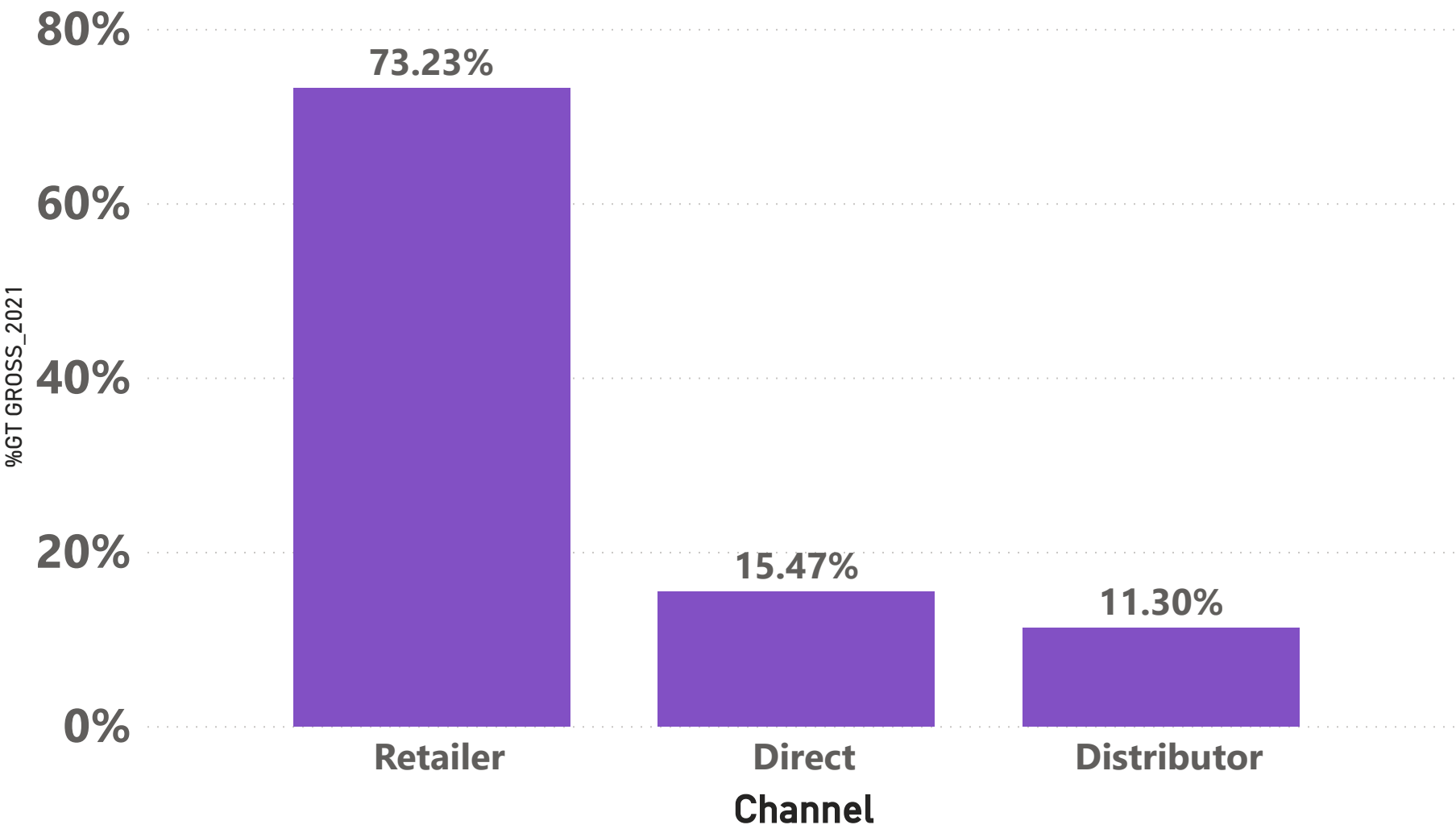
GROSS_SALE_FOR_ATLIQUE_EXCLUSIVE by MonthYear



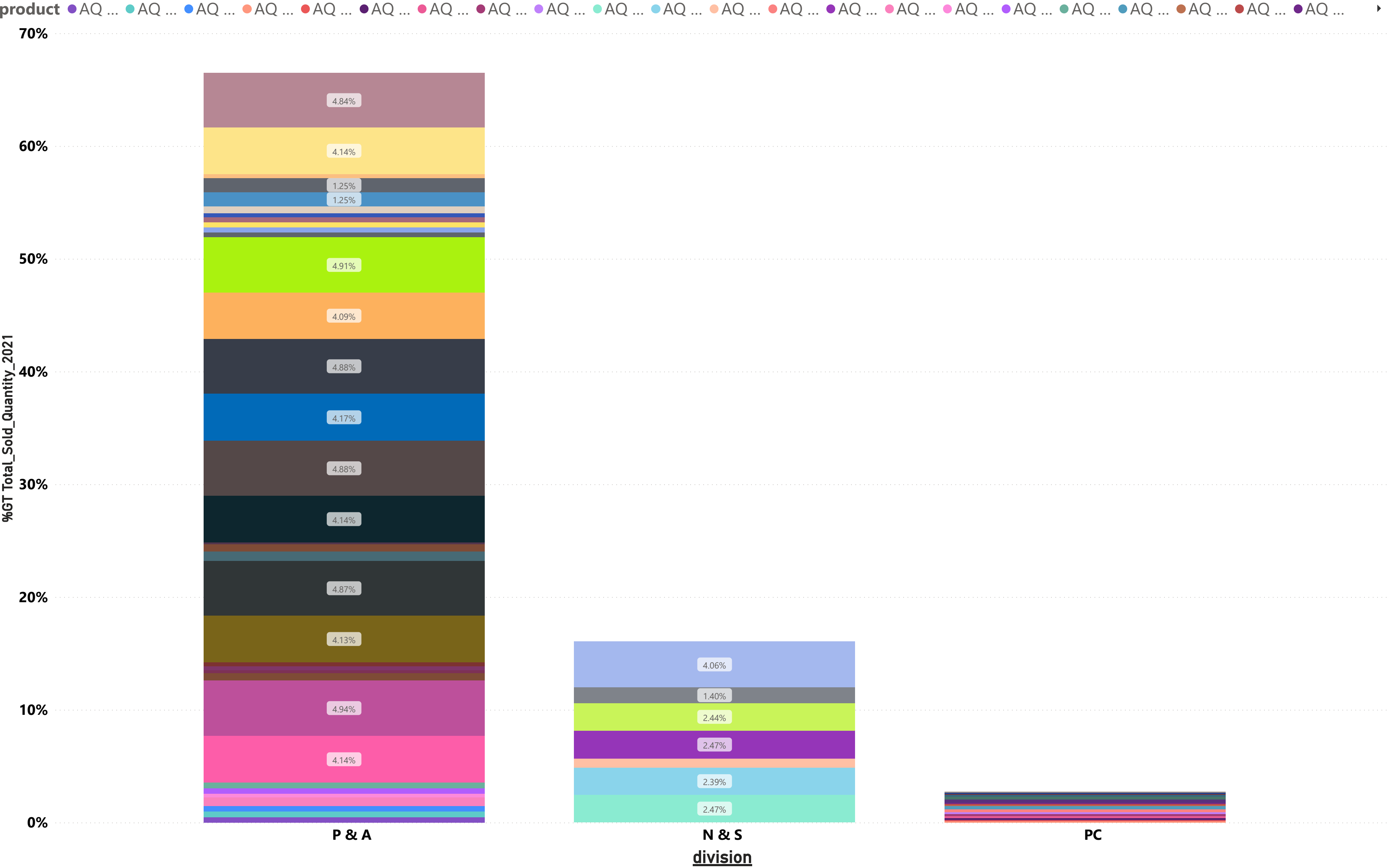
Total_Sold_Quantity_2020 by Quarter



%GT GROSS_2021 by Channel



%GT Total_Sold_Quantity_2021 by division and product



market

All

| | | |
|----------|-------|----|
| division | | |
| N & S | P & A | PC |

| | | |
|-------------|---------------|--------------------------|
| division | First product | Total_Sold_Quantity_2021 |
| ☐ PC | ▲ AQ Digit | 51989 |
| A4218110202 | AQ Digit | 17434 |
| A4218110208 | AQ Digit | 17275 |
| A4319110306 | AQ Velocity | 17280 |
| Total | AQ Digit | 51989 |