

Siddhi Rajwadkar

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Education

Dartmouth College, Master of Engineering Management MEM

Sept 2024 – Dec 2025

Experience

Tesla- USA, |Program Manager Intern

June 2025 – Sept 2025

- Shipped an automated, event-driven comms flow using Power Automate to streamline Insta workers approvals, partnered with Ops team and cut approval turnaround from 6 hours to 1 hour
- Applied AI-driven sentiment analysis with Hugging Face to 5,000+ CSAT responses across 33 stores, identifying top 5 pain points and defining roadmap with 3–5 percent projected uplift
- Validated insights by triangulating surveys, system logs, and site visits to pinpoint root causes of low CSAT, guiding the feature roadmap
- Mapped manual communication pain points across 33 Northeast stores and performed sentiment analysis of customer responses using Power Query, uncovering advisors spent 3 mins/ message and establishing feature improvement requirement for Tesla App.
- Built PRDs for customer queries and TSS scheduling, piloted in NJ, Pittsburgh, and Ohio, and presented rollout plan to senior leaders, securing buy-in to scale across 33 stores

Yokohama Off Highway Tires, |Program Manager

Jul 2022 – Jul 2024

- Led cross-functional teams as a Scrum Master, optimizing product deliverables and customer satisfaction, saving USD 40,000 per air shipment through cost and delivery optimization
- Increased market share by 5 percent through strategic market penetration, pricing strategy and targeting customer needs in key segments with stakeholder management
- Implemented container tracking systems with Tiger Logistics, decreasing missed gate-ins by 20 percent and cutting CFS storage costs by 30 percent
- Built cost models for ocean freight scenarios, analyzing per-container and per-MT costs to identify savings opportunities; optimized carrier selection to reduce logistics spend by USD 20,000 per month and support annual budgeting
- Trained B2B customers on digital order management and tracking platform, conducting product walk-throughs to improve adoption and reduce support escalations
- Partnered with a 3PL cloud management team to transition Yokohama's supply chain processes into a cloud-based ERP SAP system, gathered requirements and contributed to the initial pilot run

Company Sponsored Projects

Endeavor AI (A mental Health Startup) - USA | Student Product Manager

Mar 2025 – Jun 2025

- Led product development, an AI-powered expressive tool, including a character creation system to enable interactive journaling aligned to user needs
- Partnered with engineers and designers to launch a chatbot prototype using LLMs; built prompt frameworks for persona-consistent replies, designed the end-to-end interface, and prioritized the product roadmap

Nautilus (A 3PL carwash Startup)- USA | Student Product Manager

Mar 2025 – Jun 2025

- Redesigned CRM system via customer journey mapping and UX research, leading to 30 percent faster operator decision making through intuitive UX
- Ran multi-channel growth experiments and tracked subscriber-style retention metrics (CLTV, NPS, churn) in CRM, uncovering drivers for a 15 percent lift in conversions and repeat usage

Mavis Tires- USA | Student Product and Strategy Consultant

Sep 2024 – Dec 2024

- Conducted market and user research to identify low adoption 1 percent of Mavis My Way Valet Service, and prioritized features using the MoSCoW framework to address trust and visibility concerns
- Developed a business case recommending an AI-enabled mobile tracking app with real-time GPS, driver analytics, and automated alerts; selected Eagle Wireless for its cost efficiency and cloud integration to improve transparency, trust, and adaptability

Skills and Professional Certifications

- Certified Scrum Master by Scrum Alliance
- MS Excel, Product Lifecycle Management (PLM): Teamcenter, MATLAB, SolidWorks, Ansys, Jira, ERP-SAP, SQL, R, Power Bi, Tableau, Warehouse Management System, Project Management Tools, Figma, Miro, Google Analytics