K-Shot Prompting

GPT-4

Shaming undermines James' competence. **Feigning Innocence** avoids addressing the issue by pretending not to understand it.

Conversation

I think Sylvia's trying to dominate. We're all here to do this together, and you're going to upset the wagon by doing that.

What's wrong with that?

I'm saying that she's trying to take charge too much.

I don't see the problem.

He's what? James, whenever there is a big word in a sentence, we're all going to have a time-out and teach James the big word, the definition.

I agree with Alex, James. Sylvia is trying to take charge too much.

That doesn't make sense.

Manipulation: Evasion, Persuasion

SELF-PERCEPT

Stage 1: Self-Percept

Sylvia's perceived dominance creates conflict, with mixed reactions from others on her assertiveness and group control.

Stage 2: Self-Inference

Participants infer attitudes on leadership, fairness, and control based on reactions, shaping their self-perception of group dynamics.

Manipulation detection

False

True

Manipulation classification

Evasion: One avoids addressing Sylvia's dominance.
Persuasion: Others push James to agree Sylvia is too controlling.