

PERFORMANCE DASHBOARD

Total Sales Actual

\$19M

YTD \$2M

Total Sales Target

\$19M

YTD 3M

Variance

-367K

YTD (\$113K)

Variance %

1.9%

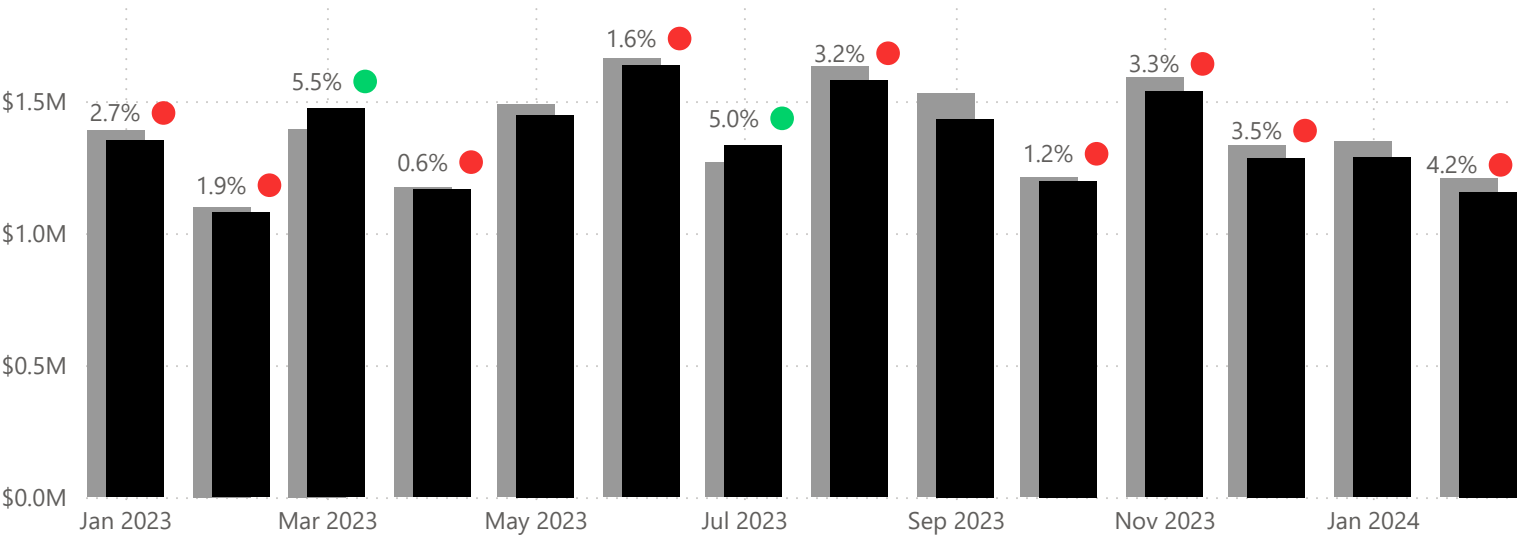
Months Target Reached

2



We met targets for 2 out of 14 months

Total Sales Target Total Sales Actual



Picture	Sales person	Actual	Target	Variance %	Trend
	Madelene Upcott	\$705K	\$740K	-4.7%	
	Jehu Rudeforth	\$707K	\$739K	-4.4%	
	Dotty Strutley	\$708K	\$720K	-1.6%	
	Husein Augar	\$712K	\$732K	-2.7%	
	Jan Morforth	\$720K	\$712K	1.1%	
	Rafaelita Blaksland	\$725K	\$798K	-9.2%	
	Karlen McCaffrey	\$731K	\$723K	1.1%	
	Roddy Speechley	\$732K	\$716K	2.2%	
	Kelci Walkden	\$739K	\$712K	3.7%	
	Wilone O'Kielt	\$744K	\$777K	-4.2%	
	Gigi Bohling	\$747K	\$722K	3.4%	
	Curtice Advani	\$750K	\$708K	5.9%	

falling by 24.87% (382428) in 3 months.

Total Sales Target was trending up between Sunday, January 1, 2023 and Friday, September 1, 2023 with a rise of 139300 but had a significant change in trend and dropped by 385000 starting Wednesday, November 1, 2023.

Total Sales Actual jumped from 13,51,784.25 to 14,71,164.75 during its steepest incline between Sunday, January 1, 2023 and Wednesday, March 1, 2023.

Team

Delish

Jucies

Tempo

Yummies